MONEX GROUP

TSE Prime: 8698

Monex Group Financial Results for 2Q of Fiscal Year Ending March 31, 2024

October 27, 2023

Corporate Philosophy

Always a step ahead of the "Y" in "MONEY," our name MONEX expresses our desire to embrace all people who are engaged at the forefront of our future.

With state-of-the-art IT technology, globally universal values and a sense of professionalism, Monex Group designs innovative ways of managing money and realizing individual self-fulfillment for an ever-changing future. Our ultimate goal is to optimize each person's lifetime balance sheet.

Revised on April 1st, 2021

MONEX GROUP

Corporate Philosophy

Table of Contents p.2

I . Highlights p.3 - p.14

II. Consolidated Performance p.15 - p.32

Ⅲ. Business Update p.33 - p.52

Appendix: Group Overview p.53 -p.66

Disclaimer p.67



This is an English translation of Japanese presentation materials prepared in connection with the disclosure of the financial results of Monex Group, Inc. It includes information derived from the consolidated financial statements of Monex Group, Inc. which are prepared in accordance with International Financial Reporting Standards ("IFRSs"). This material is not intended to recommend or conduct solicitation for any product or service, etc.

<Forward-looking Statements>

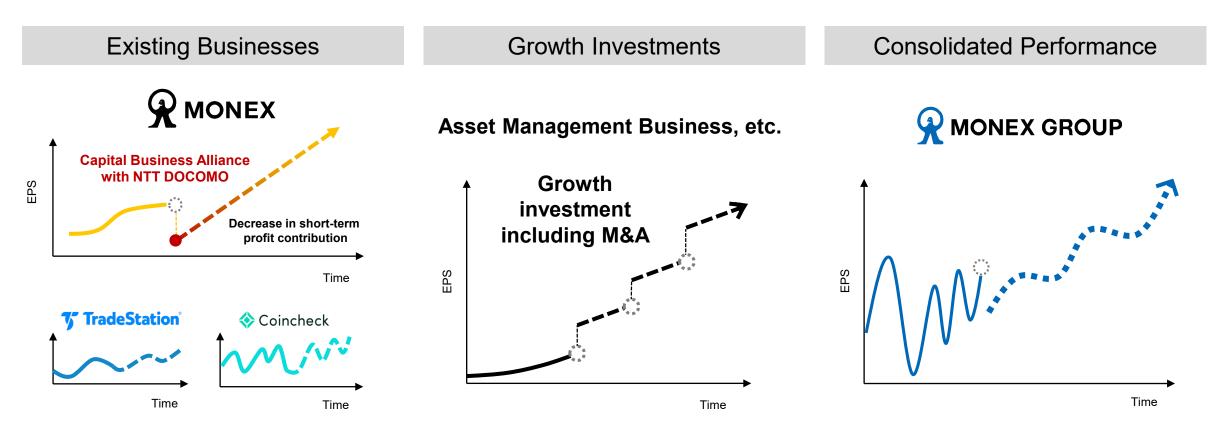
This presentation material contains forward-looking statements that are based on our current expectations, assumptions, estimates and projections about our industry and us. These forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of terms such as "may" "will" "expect" "anticipate" "estimate" "plan" and other similar words. These statements discuss future expectations, identify strategies, contain projections of results of operations or of our financial condition and state other "forward-looking" information. Our operations are subject to risks, uncertainties and other factors that could cause our actual results to differ materially from those contained in any forward-looking statement

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I. Highlights

Impact of Capital Business Alliance with NTT DOCOMO

With the Capital Business Alliance with NTT DOCOMO, Monex Securities will acquire a mid- to long-term growth opportunity. The Company intends to use a part of the funds obtained from the Sale of Shares for growth investment, with an aim of achieving stable growth in EPS*.



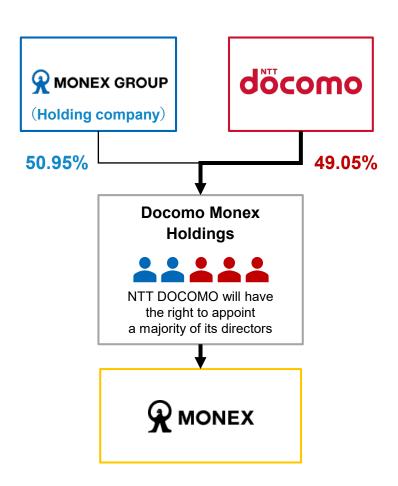
Transaction Overview MONEX GROUP

Monex Securities, NTT DOCOMO and the Company agreed to establish Capital Business Alliance. Both the Company and NTT DOCOMO will cooperatively endorse the growth strategy of Monex Securities going forward.

- Monex Group and NTT DOCOMO jointly operate
 Docomo Monex Holdings* (intermediate holding company).
- Monex Group holds c. 51% and NTT DOCOMO holds c. 49% of voting rights in Docomo Monex Holdings.
 Docomo Monex Holdings and Monex Securities will be consolidated by NTT DOCOMO based on the effective control standard, and will become equity-method affiliates of Monex Group.
- Monex Securities' name, corporate philosophy and brand unchanged.

 Oki Matsumoto will become as the Chairman of the Board of Directors of the Docomo Monex Holdings.

 Yuko Seimei will continue to lead Monex Securities as the President of Monex Securities.
- Sale of Shares is expected to close on January 4th, 2024.



^{*}The name of the Intermediate Holding Company is planned to be changed from "Monex Holdings, Inc." to "Docomo Monex Holdings, Inc. ("Docomo Monex Holdings")" as of January 4, 2024, the date on which the Sale of Shares is scheduled to enter into effect.

Transaction Overview MONEX GROUP

Although Monex Securities' contribution to the consolidated profit* will decrease in the short-term due to the change in equity interest, the alliance will provide an opportunity to expand the profit in the mid- to long-term.

Inorganic Growth as Monex Securities

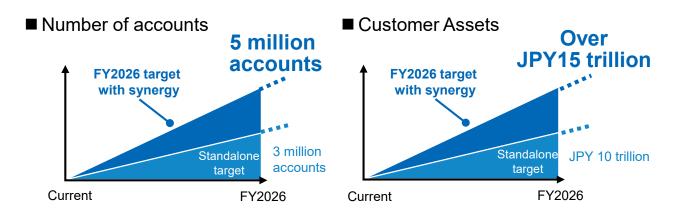


- Management policy with focus on building individuals' asset building (after deducting costs)
- Philosophy and product/service offerings developed for 25 years since our foundation

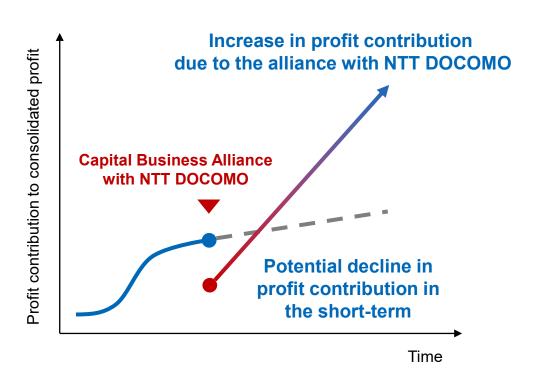




- d POINT ecosystem and untapped customers in upper mass segment
- Japanese leading platform including talented engineers



Profit contribution image from Monex Securities to the consolidated profit



Transaction Overview

MONEX GROUP

The Company will use the funds obtained from the Sale of Shares of the intermediate holding company established through the Capital and Business Alliance to NTT DOCOMO, with an aim to increase enterprise value by growth investment and enhance shareholder return.

1 Terms and condition	Valuation of intermediate holding company (100%)	Appx. 97 billion JPY				
	Aggregate sale price (48.0%) (before considering tax and tax effect)	Appx. 46.6 billion JPY				
	Newly issued shares of intermediate holding company will be allotted to NTT DOCOMO	Appx. 2 billion JPY				
2 Use of cash	 Double the minimum amount of annual dividend per share (See P8 for more details) Accelerate investments for growth in asset management business and other strategic a 					
3 PL impact	Gain on the sales of shares (on consolidated base, before considering tax and tax effects)	Appx. 18.2 billion JPY				
	Valuation gain from the application of the equity method	d TBD				

Change in Shareholder Distribution Policy on and after January 4, 2024*1. While continuing to pay stable dividends to shareholders, the Company will accelerate its growth strategy.

- Double the minimum amount of annual dividend per share from JPY15 to JPY30.
- Launch share buyback program flexibly based on the management discretion.
- Accelerate investments for growth in asset management business and other strategic areas, while optimizing the Company's business portfolio in light of investment profitability and capital efficiency.
- Enhance asset gathering model and business expansion, aiming to achieve inorganic profit growth in the mid- to long-term.
- Commit to pay out at least 50% of the profit², in case 50% of profit exceeds the total minimum dividend payment³.
- Continue to improve TSR (Total Shareholder Return) through stable dividend distribution and growth investments.

BEFORE (Current)

Minimum Annual **Dividend Per Share**

JPY **15**

Flexible Share Buybacks



(effective on January 4, 2024)

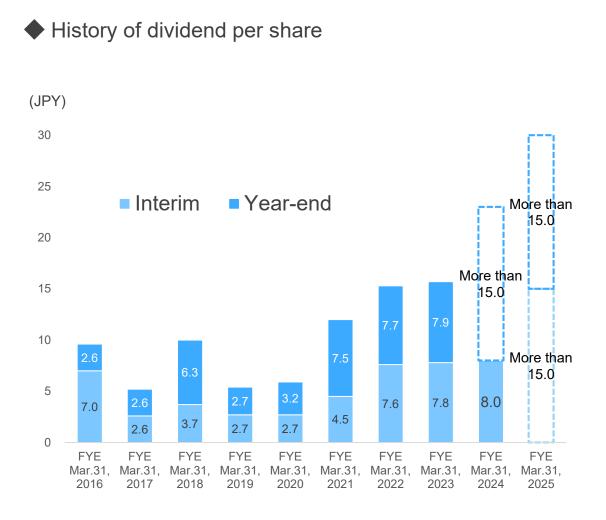
AFTER

Pay out at least 50%

Minimum Annual **Dividend Per Share** $.\mathsf{IPY}\,30$

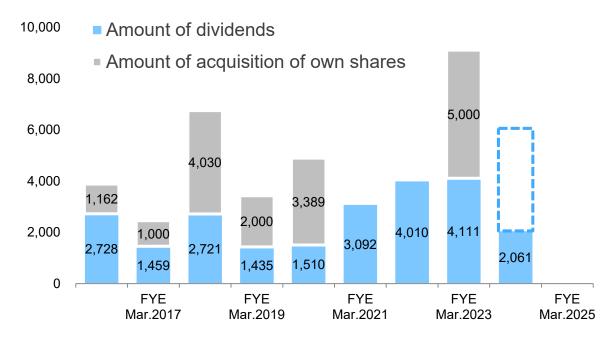
of profit*2 per share in case 50% of annual profit per share exceeds JPY 30*3

Flexible Share Buybacks The interim dividend for this fiscal year is 8.0 yen per share. New Shareholder Distribution Policy will be effective on and after Jan 4, 2024*1.



Return on equity ratio

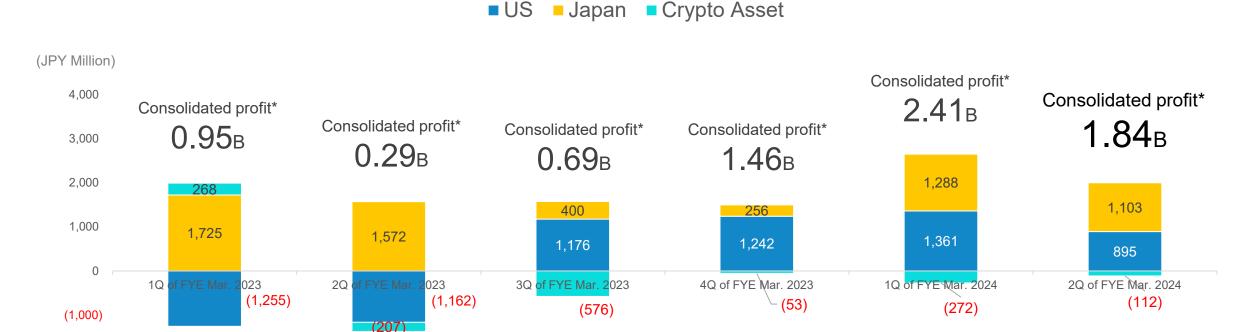
Given the business environment, the performance of its subsidiaries in the U.S. and elsewhere, and the solid financial foundation, the Company repurchased its own shares from Nov. 2022 to Feb. 2023. As a result, approximately 11 million shares (worth approx. ¥5B) were repurchased, of which 9.5 million shares were retired at the end of March.



(2,000)

Stable business foundation of the Japan Segment, strong performance of the US Segment, and cost reduction in the Crypto Asset Segment generated another solid quarterly profit attributable to owners of the Company.

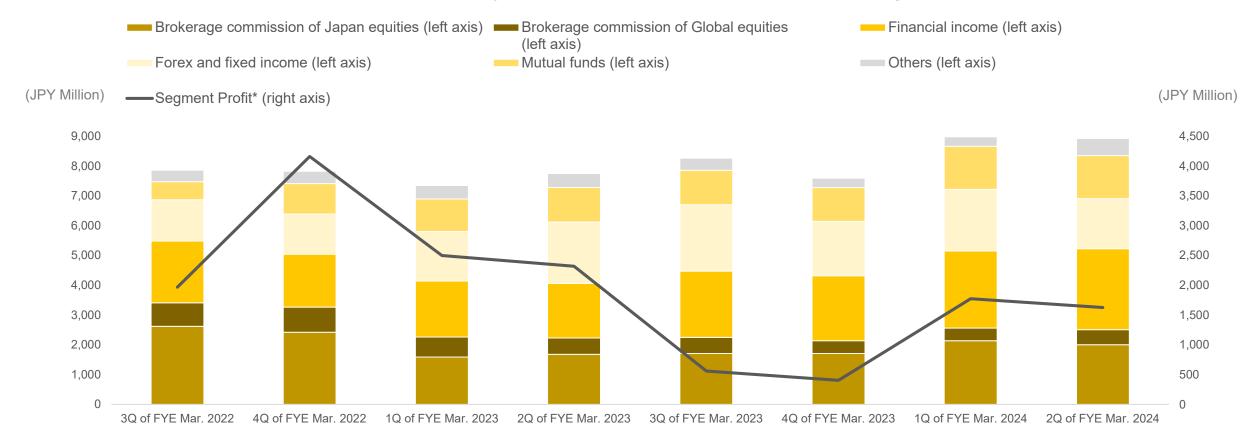




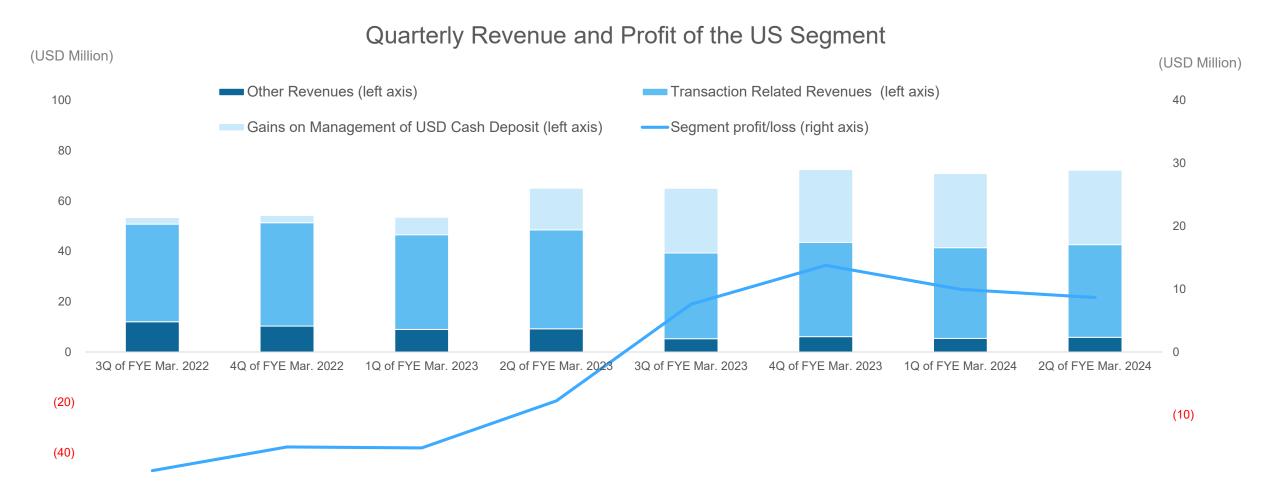
^{*} Quarterly consolidated profit attributable to owner of the Company. In the second quarter of the current fiscal year, the US segment recorded ¥0.3 billion as an accrual amount related to the crypto.

Steady growth in net financial income and mutual fund related revenues that is linked to client deposits. Diverse product offerings generate complementary revenues and stable profits even in various market environments.

Quarterly Revenue and Profit of the Japan Segment



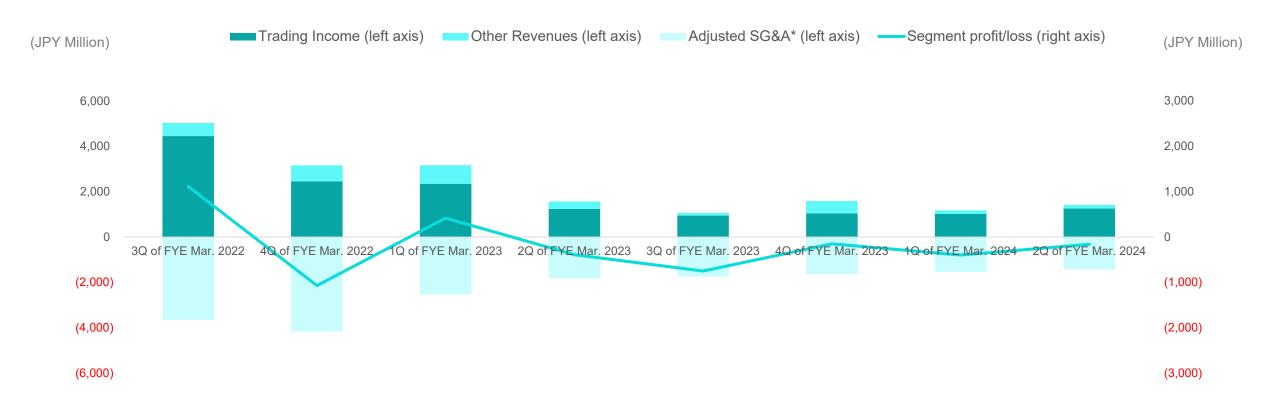
Segment profit remained strong due to the steady trading from active traders, who are the main focus of TradeStation, and the favorable gains on management of cash deposits driven by higher rates.



^{*} In the second quarter of the current fiscal year, the US segment recorded \$2 million as an accrual amount related to the crypto.

Revenue increased QoQ as the crypto asset market recovered, and the management continues to control SG&A appropriately. The management expects improvement of profit going forward.

Quarterly Revenue and Profit of the Crypto Asset Segment



Strategy Overview of Monex Group

With the Capital and Business Alliance, Monex Securities acquire growth opportunities.

Monex Group will expand its areas of growth investment and further enhance its enterprise value.



Existing Businesses

New Alliance

Growth Investments



Growth strategy focusing on active customer





Boost expansion of customer base utilizing DOCOMO's ecosystem

Further improvement in service quality through collaboration such as data utilization

Asset management business

Focus as "Fourth Pillar"

Aiming to mitigate earnings volatility and to enhance new value creation.

Optional to pursue inorganic strategy

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II. Consolidated Performance

The Japan segment generated stable revenue stream due to an increase in net financial income of margin trading and the US segment continues to perform strong. Continuously controlled spending in the Crypto Asset segment, resulting in consolidated pre-tax income of **¥2.7B**.

Japan

Revenue remained flat driven by higher net financial income of margin trading and mutual funds related revenues. Compensation and benefits increased, resulting in segment profit of **¥1.6B**.

US

Transaction related revenues stayed steady despite lower market volatility. Gains on investment of customer cash deposits remained strong as the rate remains high. Due to the one-time expenses, segment profit was \$1.3B.

Crypto Asset

Revenue increased due to market recovery. Ads spending were continuously controlled and segment loss was **¥160M**.

Asia Pacific

Subdued transaction volume mainly in Hong Kong and U.S. equities. Segment profit was **¥7M**.

Investment

Segment loss was **¥64M** primarily due to valuation loss of portfolio companies.

QoQ Comparison (3 months) Consolidated Performance

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(JPY million)	FYE Mar. 2023 1Q (Apr. 2023– Jun. 2023)	FYE Mar. 2024 2Q (Jul. 2023– Sep. 2023)	Variance	Rate of change	Reference
Total operating revenue after deducting financial expenses and cost of sales	20,203	20,749	+546	+3%	P19: Analysis of Japan segment P21: Analysis of US segment (USD) P23: Analysis of Crypto Asset segment
SG&A	17,315	17,882	+567	+3%	P20: Analysis of Japan segment P22: Analysis of US segment (USD) P24: Analysis of Crypto Asset segment
Advertisement expenses	1,617	1,603	-14	-1%	
The amount equivalent to operating income	2,888	2,867	-21	-1%	
Other income / expenses (net)	-36	-210	-174	-	
Quarterly profit before income taxes	2,852	2,657	-195	-7%	
Quarterly profit attributable to owners of the Company	2,414	1,844	-570	-24%	
EBITDA	5,669	5,921	+252	+4%	

QoQ Comparison (3 months) Segment Performance

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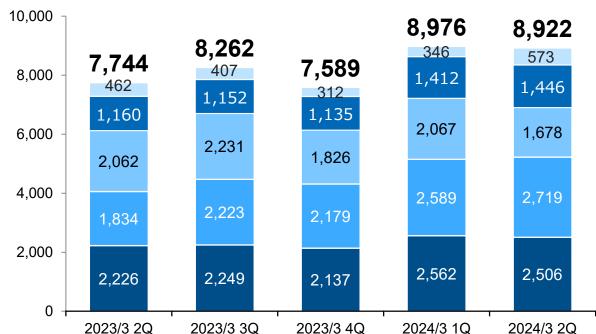
	Jap	Japan		US		Crypto Asset		Asia Pacific		Investment	
(JPY million)	2024/3 1Q	2024/3 2Q	2024/3 1Q	2024/3 2Q	2024/3 1Q	2024/3 2Q	2024/3 1Q	2024/3 2Q	2024/3 1Q	2024/3 2Q	
Total operating revenue after deducting financial expenses and cost of sales	8,976	8,922	9,796	10,440	1,178	1,419	227	240	211	-43	
SG&A	7,374	7,617	8,306	8,845	1,592	1,505	263	267	26	24	
Advertisement Expenses	480	552	974	903	148	140	17	13	3	2	
The amount equivalent to operating income	1,602	1,305	1,491	1,595	-414	-86	-36	-27	186	-67	
Other income / expenses (net)	172	319	-117	-340	18	-73	-9	34	5	4	
Quarterly profit before income Taxes	1,774	1,625	1,374	1,255	-396	-160	-45	7	191	-64	
Quarterly profit attributable to owners of the Company	1,288	1,103	1,361	895	-272	-112	-43	7	125	-44	
EBITDA	2,636	2,348	3,053	3,414	-205	135	-4	1	186	-67	
Note	See P19 "total revenue after of financial exper more details See P20 "SG& details	deducting nses" for	revenue after deducting revenue after deducting financial expenses and cost of sales" for more details See P22 "SG&A" for more See		See P23 "total operating revenue after deducting financial expenses" for more details See P24 "SG&A" for more details						

QoQ Comparison (3 months) Analysis: Operating Revenue

Japan: Net financial income increased due to higher margin balances. Total revenue remained high due to a contribution of success fees from Monex Activist Fund fees in two consecutive quarters.

■ Total operating revenue after deducting financial expenses and cost of sales

(JPY million)



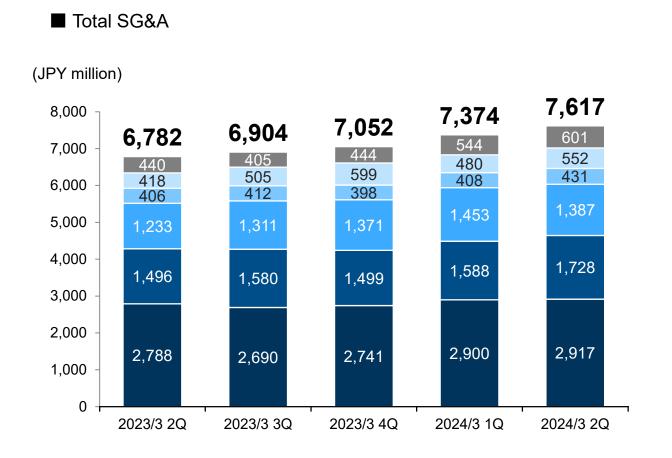
* Differences of the figures above from the financial accounting: (1) Gains/losses related to point services recorded in "brokerage commissions" are reclassified to "other." (2) Foreign exchange gains/losses recorded in financial income are reclassified to FX & fixed income

Quarterly total operating revenue after deducting financial expenses and cost of sales -0.6% (-54)

- * Figures in parentheses indicate the variance from the previous quarter (JPY million)
- Other (+227)
- Mutual funds related revenues (+34)
- FX & fixed income (-390)*1
- Net financial income (+131)*2
- Brokerage commissions (-56)*3
- *1 FX revenues -292, Gain on exchange and currency swap of US dollar cash deposit +83
- *2 Net financial income of margin trading +156, Net financial income of stock lending -125 (excluding dividend received +36), Financial income from time deposit of U.S dollar cash +13
- *3 Brokerage commissions from Japanese equities -133 Brokerage commissions from US equities +86

QoQ Comparison (3 months) Analysis: SG&A

Japan: In addition to an increase in advertising expenses due to larger number of accounts opened, compensation and benefits increased driven by base-pay increases and performance-linked bonuses.



Quarterly SG&A Total +3.3% (+243)

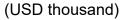
- * Figures in parentheses indicate the variance from the previous quarter (JPY million)
- Other (+57)
- Advertising expenses (+72)
- Communication, freight and information expenses (+23)
- Commissions paid, exchange and association dues (-66)
- Compensation and benefits (+140)
- System related expenses (+17)

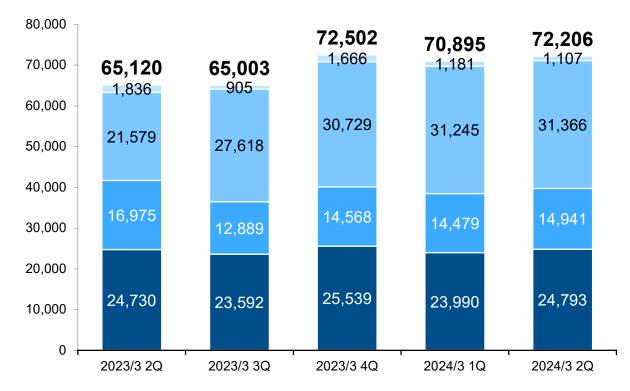
QoQ Comparison (3 months) Analysis: Operating Revenue (USD)

US: Total revenue stayed steady. Commissions increased mainly due to higher trading volume.

Net financial income increased as US interest rates continued to climb.

■ Total operating revenue after deducting financial expenses and cost of sales





Quarterly total operating revenue after deducting financial expenses and cost of sales +1.8% (+1,311)

*Figures in parenthesis reflect the variance from previous quarter (USD thousand)

- Other (-74)
- Net financial income (+121)
- Other commissions (+461)*1
- Brokerage commissions (+803)*1

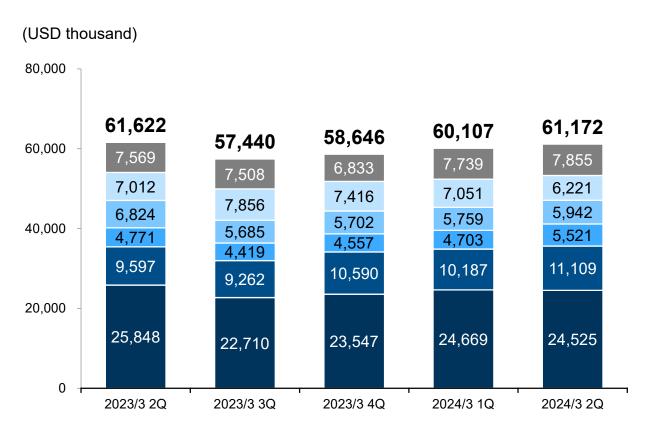
*1 Average VIX QoQ: 16.5 → 15.1 (-8%) DARTs QoQ: 204,280 → 212,364 (+4%)

DARTs QoQ(Equities): +5%
DARTs QoQ(Options): +2%
DARTs QoQ(Futures): +3%

QoQ Comparison (3 months) Analysis: SG&A (USD)

US: Total expense increased mainly due to higher cloud costs to accommodate a market data change while advertising expenses decreased due to more efficient marketing.

■ Total SG&A



Quarterly SG&A Total +1.8% (+1,065)

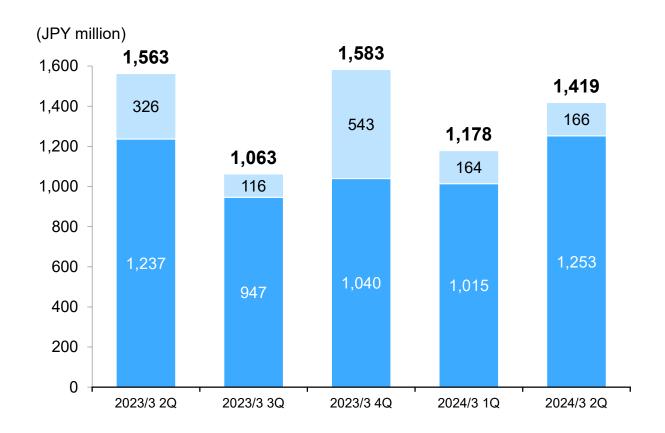
*Figures in parenthesis reflect the variance from previous quarter (USD thousand)

- Other (+116)
- Advertising expenses (-830)
- Amortization and depreciation (+183)
- Communication, freight and information expenses (+818)
- Commissions paid and association dues (+922)
- Compensation and benefits (-143)

QoQ Comparison (3 months) Analysis: Operating Revenue

Crypto: Higher crypto asset values driving an increase in net trading income.

■ Total operating revenue after deducting financial expenses and cost of sales



Quarterly total operating revenue after deducting financial expenses and cost of sales +20.4% (+241)

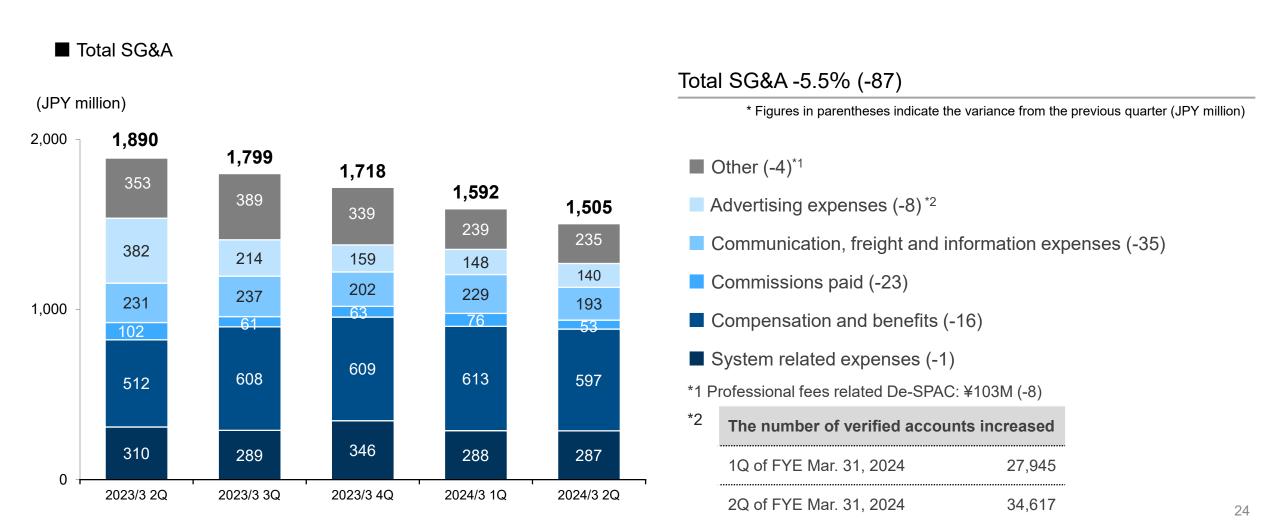
- Other (+3)
- Net trading income (+238)*1

1	Trading value at marketplace	
	1Q of FYE Mar. 31, 2024	¥30.2B
	2Q of FYE Mar. 31, 2024	¥34.6B

^{*} Figures in parentheses indicate the variance from the previous quarter (JPY million)

QoQ Comparison (3 months) Analysis: SG&A

Crypto: Continued SG&A cost discipline and advertising budget management in response to current market conditions, resulting in efficient account acquisition.



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(JPY million)	2Q of FYE Mar. 2023 (Apr. 2022 – Sep. 2022)	2Q of FYE Mar. 2024 (Apr. 2023 – Sep. 2023)	Variance	Rate of change	Reference
Total operating revenue after deducting financial expenses and cost of sales	36,211	40,952	+4,741	+13%	P27: Analysis of Japan segment P29: Analysis of US segment (USD) P31: Analysis of Crypto Asset segment
SG&A	35,110	35,196	+87	+0%	P28: Analysis of Japan segment P30: Analysis of US segment (USD) P32: Analysis of Crypto Asset segment
Advertisement expenses	4,881	3,220	-1,661	-34%	
The amount equivalent to operating income	1,101	5,755	+4,654	+423%	
Other income / expenses (net)	972	△ 245	-1,217	-	
Quarterly profit before income taxes	2,073	5,510	+3,437	+166%	
Quarterly profit attributable to owners of the Company	1,247	4,257	+3,011	+241%	
EBITDA	5,806	11,590	+5,784	+100%	

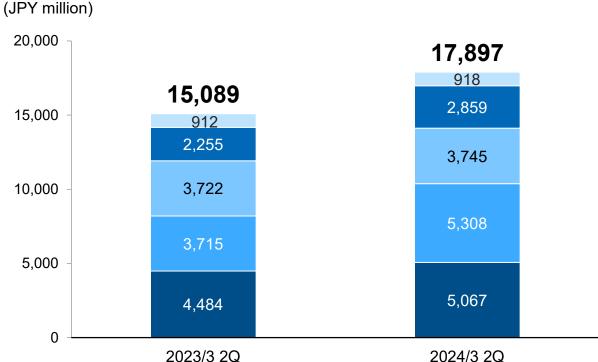
YoY Comparison (6 months) Segment Performance

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	Jan	 Japan		US		Crypto Asset		Asia Pacific		Investment	
(JPY million)	2023/3 2Q	2024/3 2Q	2023/3 2Q	2024/3 2Q	2023/3 2Q	2024/3 2Q	2023/3 2Q	2024/3 2Q	2023/3 2Q	2024/3 2Q	
Total operating revenue after deducting financial expenses and cost of sales	15,089	17,897	15,830	20,237	4,724	2,597	550	468	414	168	
SG&A	13,190	14,990	17,374	17,151	4,572	3,097	619	530	46	50	
Advertisement Expenses	757	1,033	3,061	1,877	973	288	104	29	-	5	
The amount equivalent to operating income	1,899	2,907	-1,544	3,086	152	-500	-69	-63	368	118	
Other income / expenses (net)	2,916	491	-1,529	-457	-127	-56	12	25	-0	9	
Quarterly profit before income taxes	4,815	3,398	-3,073	2,629	25	-556	-57	-37	368	127	
Quarterly profit attributable to owners of the Company	3,297	2,392	-2,417	2,257	60	-384	-64	-36	374	80	
EBITDA	3,944	4,985	833	6,467	602	-57	-4	-3	368	118	
Note	See P27 "total revenue after financial exper more details See P28 "SG8 details	deducting nses" for	See P29 "total operating revenue after deducting financial expenses and cost of sales" for more details See P30 "SG&A" for more details		See P31 "total operating revenue after deducting financial expenses" for more details See P32 "SG&A" for more details						

Japan: Revenue sources linked to the balance of customer deposits, such as stock lending, mutual fund and others, have grown. Active Japanese equity market drove higher brokerage commissions.

■ Total operating revenue after deducting financial expenses and cost of sales



* Differences of the figures above from the financial accounting: (1) Gains/losses related to point services recorded in "brokerage commissions" are reclassified to "other." (2) Foreign exchange gains/losses recorded in financial income are reclassified to FX 8 fixed income...

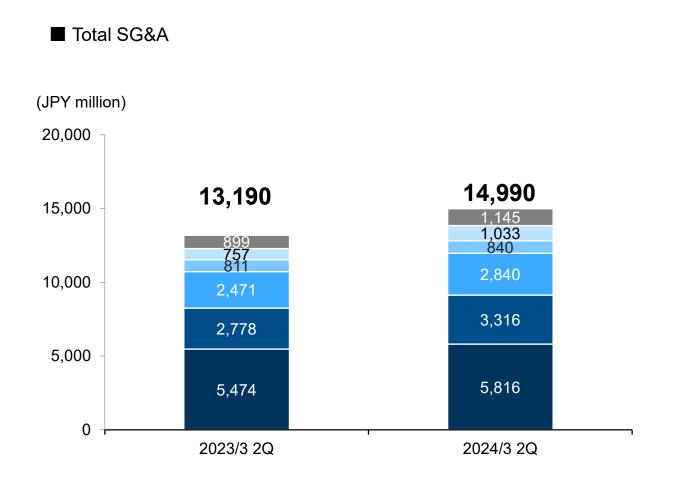
Total operating revenue after deducting financial expenses and cost of sales +18.6% (+2,809)

- * Figures in parentheses indicate the variance from the previous year (JPY million) [reflects comparison of results for 6 months ended Sep 30 YoY]
- Other (+6)
- Mutual funds related revenues (+604)*1
- FX & fixed income (+23)*2
- Net financial income (+1,593)*3
- Brokerage commissions (+583)*4
- *1 Mutual funds agency commissions and management/success fees from wealth management business including Robo-advisors and Monex Activist Fund.

 Mutual funds agency commissions +135, Management/Success fee +469
- *2 FX revenues -233, Gain on exchange and currency swap of US dollar cash deposit +480
- *3 Net financial income of margin trading +282, Net financial income of stock lending +673 (excluding dividend received +650), Financial income from time deposit of U.S dollar cash +281
- *4 Brokerage commissions from Japanese equities +870 Brokerage commissions from US equities -310

Japan: Personnel expenses increased due to business expansion and base-pay increase.

System related expenses increased due to the launch of US equities margin trading service, etc.



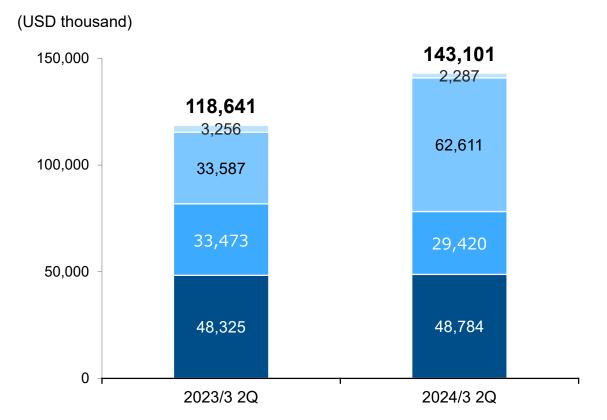
SG&A Total +13.7% (+1,801)

- * Figures in parentheses indicate the variance from the previous year (JPY million) [reflects comparison of results for 6 months ended Sep 30 YoY]
- Other (+246)
- Advertising expenses (+275)
- Communication, freight and information expenses (+29)
- Commissions paid, exchange and association dues (+369)
- Compensation and benefits (+538)
- System related expenses (+342)*1
- *1 Rental expenses +19
 Data processing +125
 Depreciation expenses +198

YoY Comparison (6 months) Analysis: Operating Revenue (USD)

US: Total revenue increased 20.6% YoY due to a significant increase in net financial income as a result of higher interest rates. Trading volume stayed steady despite lower VIX.

■ Total operating revenue after deducting financial expenses and cost of sales



Total operating revenue after deducting financial expenses and cost of sales +20.6% (+24,460)

- Other (-969)
- Net financial income (+29,024)
- Other commissions (-4,053)*1
- Brokerage commissions (+459)*1

*1 Average VIX : 26.0→ 15.8 (-39%)

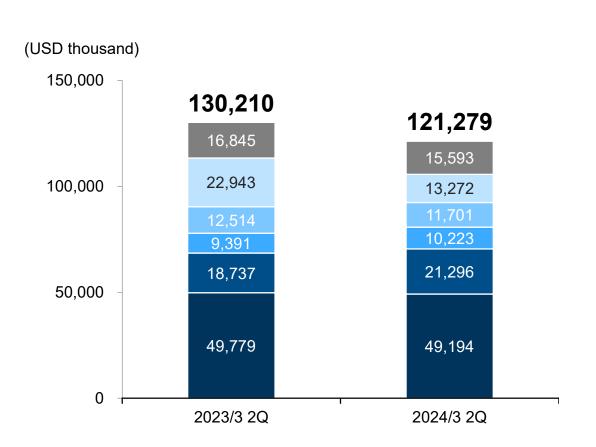
DARTs YoY: $219,081 \rightarrow 208,339 (-5\%)$

DARTs YoY(Equities): -9%
DARTs YoY(Options): -5%
DARTs YoY(Futures): +2%

^{*} Figures in parentheses indicate the variance from the previous year (USD thousand) [reflects comparison of results for 6 months ended Sep 30 YoY]

US: Commissions paid and association dues increased primarily as a result an increase in the third-party pass-through exchange fees for futures customers. Significantly reduced advertising expenses as part of the re-focus strategy on the active traders.





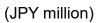
Total SG&A -6.9% (-8,932)

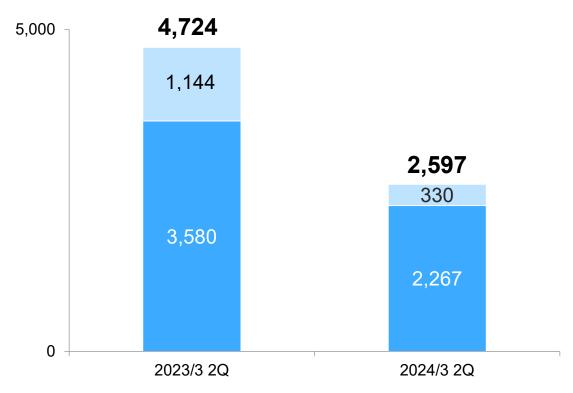
- * Figures in parentheses indicate the variance from the previous year (USD thousand) [reflects comparison of results for 6 months ended Sep 30 YoY]
- Other (-1,252)
- Advertising expenses (-9,672)
- Amortization and depreciation (-814)
- Communication, freight and information expenses (+832)
- Commissions paid and association dues (+2,559)
- Compensation and benefits (-586)*1
- *1 Total headcount (6-month average): $739 \rightarrow 667$ (670 on Sep. 30, 2023)

YoY Comparison (6 months) Analysis: Operating Revenue

Crypto: Revenue declined due to the sluggish market transactions of both cryptocurrencies and NFTs.

■ Total operating revenue after deducting financial expenses and cost of sales





Total operating revenue after deducting financial expenses and cost of sales -45.0% (-2,127)

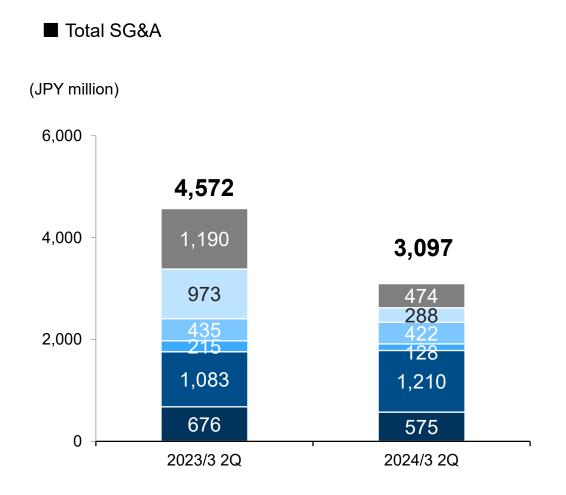
- * Figures in parentheses indicate the variance from the previous year (JPY million) [reflects comparison of results for 6 months ended Sep 30 YoY]
- Other (-814)
- Net trading income (-1,313)*1

*1 Trading value at marketplace

2Q of FYE Mar. 31, 2023 ¥99.2B

2Q of FYE Mar. 31, 2024 ¥64.8B

Crypto: Reduction of advertising expenses by 70%, through a dynamic management approach that is responsive to market conditions.



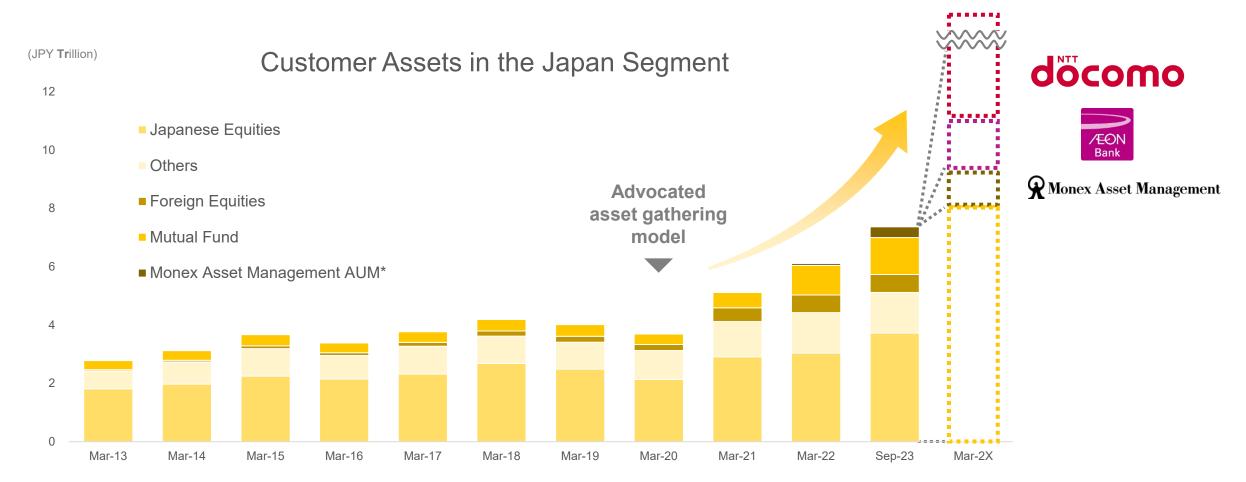
Total SG&A -32.3% (-1,475)

- * Figures in parentheses indicate the variance from the previous year (JPY million) [reflects comparison of results for 6 months ended Sep 30 YoY]
- Other (-717)*1
- Advertising expenses (-685)
- Communication, freight and information expenses (-13)
- Commissions paid (-87)
- Compensation and benefits (+128)
- System related expenses (-101)
- *1 Others includes professional fees related to De-SPAC ¥214M(-513) for 2Q of FYE Mar. 31, 2024.

MONEX GROUP

Ⅲ. Business Update

The alliance with strong partners and the reinforced asset management business drives rapid growth in the customer assets and steady progress of the asset gathering model.



Toward more customer-centric and tailor-made financial services.



Market presence in online broker securities industry

- High public awareness and brand recognition
- Financial innovation

Product/service offering to meet diverse needs

- Diverse product line-up (new NISA, Japanese equity, off-shore equity)
- Plenty of supporting tools for asset management, transaction apps)

Wide variety of investment information and educational contents

 High quality investment information and educational contents

Key Activities



Provide easy and simple asset building services for investment beginners

Offer easy and simple services as a full-scale portal for new customers targeting growing demand under new NISA



Investment info/ educational services

Support customers to improve commission per customer







Next-gen financial products

Develop and launch advanced financial product (e.g. ST*) through collaboration of Monex Group and NTT DOCOMO group

Monex Group

Docomo Group

5

Investment advice accessible at all hours

Customer support services by Al



Best service at the best timing to each individual

Financial CRM

docomo

d POINT membership

- Offer d POINT as part of royalty program for 96 million members
- Collaborate with d CARD and d-Barai apps

Digital and real customer touchpoint

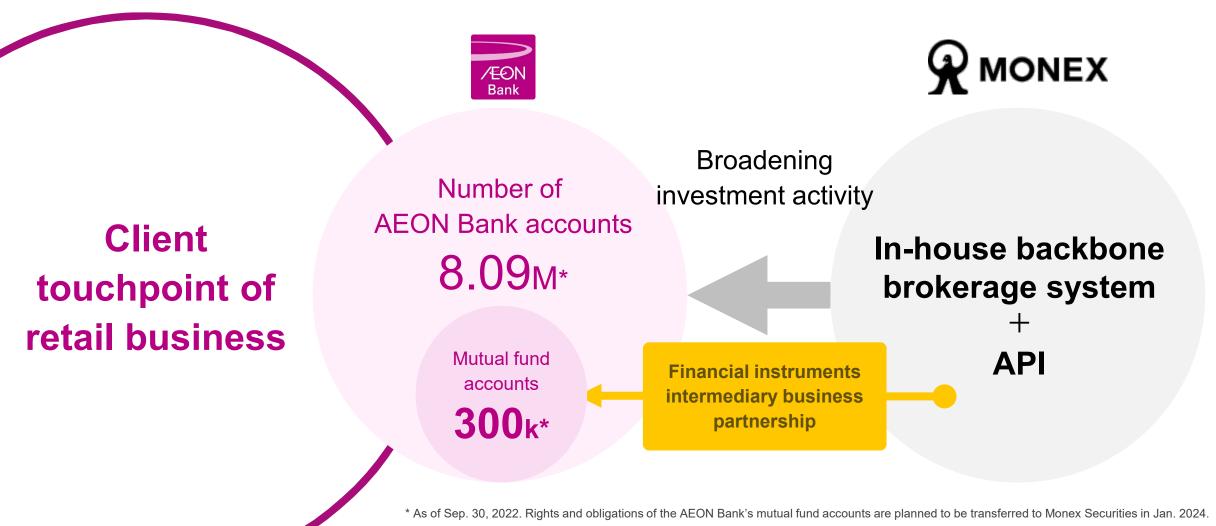
 Utilize NTT DOCOMO's digital media and Docomo Shop

Rich and diverse customer data

 Visualize customer needs based on lifestyle/events and promote marketing

* Security token

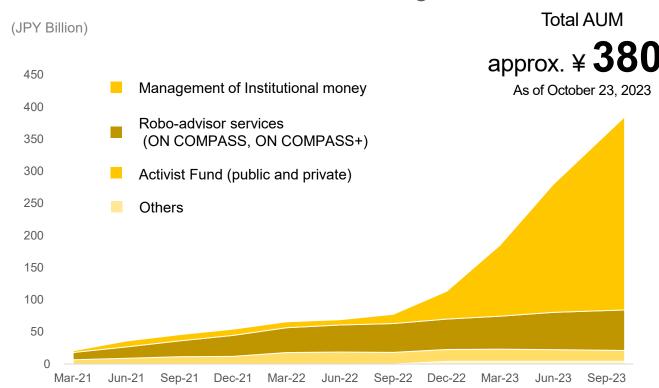
Financial instrument intermediary business partnership between Monex Securities and AEON Bank is in progress toward the transfer of accounts and mutual fund balances in January 2024.



Asset under management (AUM) of Monex Asset Management exceeded ¥380B.

Robo-advisor service series, ON COMPASS, to become available under the new NISA program from 2024

Asset Under Management



Robo-advisor services

ON COMPASS 413



Ranked No.1 in Sharpe Ratio and returns for the past three and five years in the "2022 Fund Wrap Performance Net of Expenses" report*.

ON COMPASS+ (2)



ON COMPASS+, a hybrid face-to-face investment service, ranked No.2 in investment performance net of expenses for the past three years in terms of sharpe ratio and return. Note that ON COMPASS+ has been in service for three years. Robo-advisor service "ON COMPASS+" to become available under the NISA program from 2024.

Management of Institutional Money

Monex Asset Management collects and manages institutional money from regional banks and other institutional investors. Rapid growth in AUM of private mutual fund balance.

Expanded the balance of mutual fund using periodic purchasing service. Independent Financial Advisors (IFA) and wealth management (WM) businesses are steadily growing.

Mutual Funds

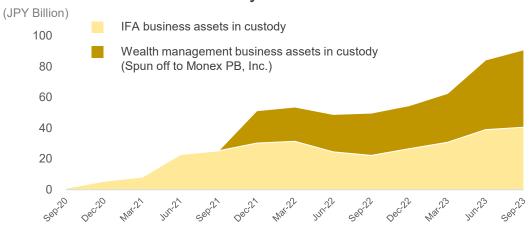
- The number of accounts holding mutual fund balances increased by 110% compared to the time when the start of asset gathering model was announced (Mar. 2020), and mutual fund balances also increased by approximately 280% over the same period.
- Daily Investment Plan and Credit Card Periodic Investment Plan are driving growth in mutual fund balance.

Periodic Investment Plan (Accounts (JPY Billion) Thousand) Monthly Investment Amount *1 (left) Accounts for Periodic Investment *2 (right) 12 160 10 120 80 40 Mar-22 Jun-22 Sep-22 Dec-22 Mar-23 Jun-23 Sep-23

IFA / WM Business

- Launched an IFA business in 2020 and a wealth management business in 2021. Total assets in custody of both businesses have increased to approx. ¥91B.
- Started collaboration with Shizuoka Bank in the area of wealth management. Further evolve the asset gathering model with IFA / wealth management business.

Assets in Custody of IFA and WM Business



^{*1} The monthly purchasing amount is subject to Japanese mutual funds (excluding money reserve funds), foreign mutual fund products (excluding money market funds), Individual Defined Contribution Pension ("iDeCo"), ON COMPASS and Monex Advisor.

² Number of accounts in Monex Securities with periodic purchase plan (Does not include iDeCo or ON COMPASS transaction).

Prior to the implementation of the New NISA (Nippon Individual Savings Account), Monex Securities waived trading commissions on eligible products.

Doubling Asset-Based Income Plan

- NISA, a tax-exempt program for small investments, is going to be reformed, and the "New NISA" will start on January 4, 2024, including an indefinite tax-exempt holding period.
- The Japanese government is promoting the "Doubling Asset-Based Income Plan," which aims to double the amount of investment by households and the number of people with investment experience, by translating cash and deposits, which account for more than half of household financial assets, into investment.

Initiatives at Monex Securities

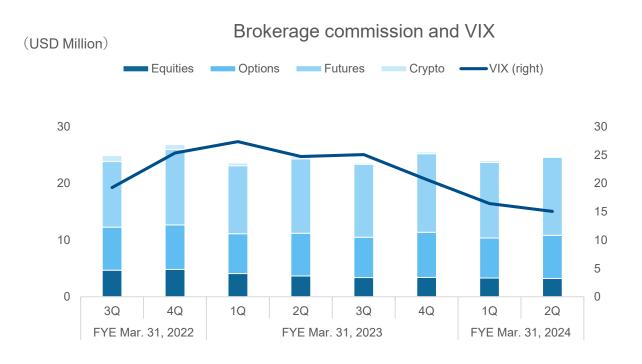
- No trading commissions for all eligible products (Japanese, U.S., and Chinese equities and mutual funds) handled under the New NISA*1.
- Accelerate NISA account openings by new customer segments coming from NTT DOCOMO and AEON Bank.
- Increased the point redemption rate (the ratio of points to transaction value) for periodic purchasing plan of mutual funds using Monex Card from the original 1.1% to 2.2%*1, up to twice the rate of the previous rate.
- "ON COMPASS" and "ON COMPASS+" robo-advisory services will also be available with the new NISA.

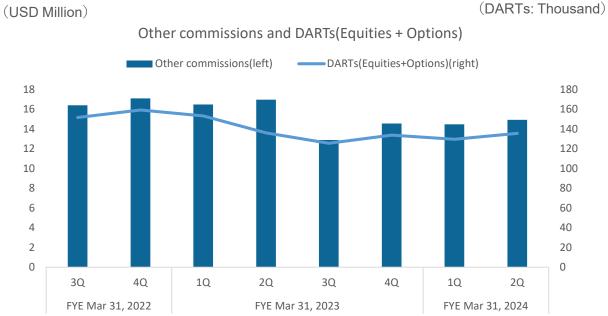
Business Update US Segment 1/4

Trading from active customers remained steady despite lower VIX and rising interest rates.

Brokerage commissions and other commissions

Commissions increased due to an increase in equities, futures and options trading despite lower VIX.

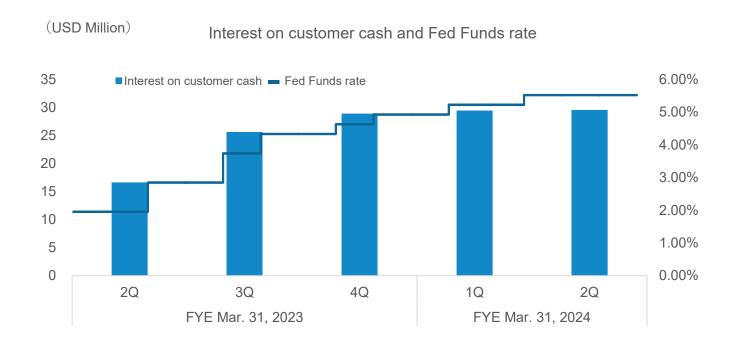




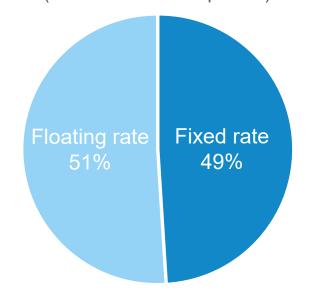
Net interest income from customer deposits increased as US interest rates continued to climb.

Interest on customer cash

Interest income from customer cash deposits(\$2.5 B as of the end of Sep 2023) belongs to TradeStation and is recorded as net financial income. About 50% of customer cash invested at fixed rates to prepare for potential decline in US interest rates in the future.



The percentage of floating rate • fixed rate on investment of customer cash (As of the end of Sep 2023)

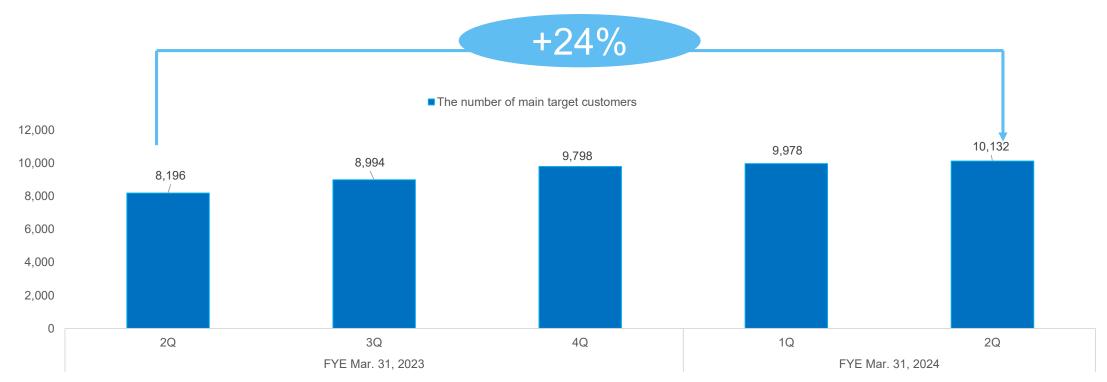


The number of target customers* of TradeStation is steadily growing.

The number of target customers

Continuing to increase the target customers by growing them by 24% from the same quarter previous year.

Target customers



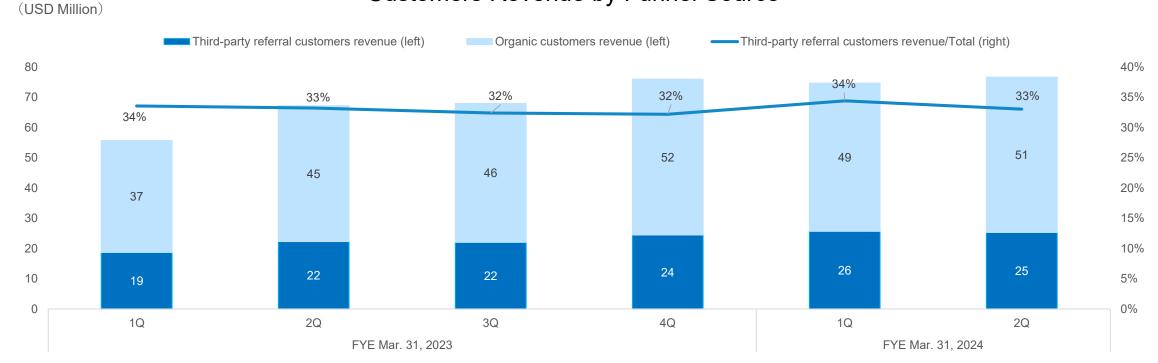
^{*} Sophisticated and active customers whose monthly revenue is \$500 or more

TradeStation captures active traders through organic marketing and third-party referral partners.

Customers Revenue* by Funnel Source

- · Both organic customers revenue and third-party referral customers revenue are growing.
- · Third-party referral customers revenue as a percentage of total revenue approximates 33%.

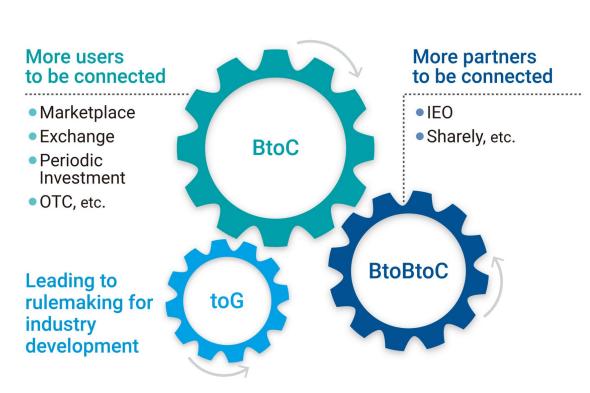
Customers Revenue by Funnel Source



*Financial income including interest on customer cash is included.

Expanding the institutional business through leveraging the strong retail customer base.

More users will be connected to Coincheck with a growing institutional business



Exchange/Marketplace

Possess a solid industry position and a large retail customer base as a leading crypto assets trading platform.

Coincheck IEO*1 & Coincheck for Business

Announced the third IEO plan handled by Coincheck, which has the largest number of IEO achievements in Japan.

Opened a dedicated consulting service for corporate clients in response to their various crypto related needs (e.g. purchasing/selling crypto asset and NFTs, accounting, IEO, etc.)

Coincheck NFT*2 & OASIS

Continued to leverage the customer base of Coincheck, a crypto asset trading platform, and offer a wide range of NFTs. Metaverse business, including the operation of "OASIS," was transferred to Monex Crypto Bank (MCB), Inc, a subsidiary of Monex Group, Inc. MCB is also supporting institutions' web 3 communities.

Coincheck is Japan's premier and most trusted crypto assets trading platform.

Crypto asset exchange / marketplace

App Downloads
No.1 domestic market share for
4 consecutive years¹

5.85M DLs

(+0.16M QoQ)

Leading market share with 24%*2 share of verified accounts

1.86M accounts (+0.03M QoQ)

Number of tokens supported by Coincheck trading platform*3

27coins (+4 QoQ)

Market value of cash trading of Bitcoin in 2022

No. 1 in Japan

First and only three-star rating for customer support across crypto exchanges*4



^{*1} Among Japanese crypto asset exchange apps. Term: 2019-2022. Data source: AppTweak

^{*2} Monthly crypto asset trading status table of JVCEA. As of Aug. 31, 2023. Data source: https://jvcea.or.jp/about/statistics/

^{*3} As of October 27, 2023

^{*4} In the "Quality Rating (Mail Contact)" of the HDI Rating Benchmark organized by HDI-Japan.

Business Update Crypto Asset Segment 3/5

Diversifying earnings into new products through our strong reputation and large customer base.

Coincheck Initial Exchange Offering (IEO)

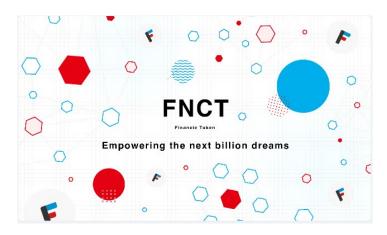
Coincheck is the leading player in the Japanese IEO market, completing the largest number of IEOs Progress has been made in IEO regulations, such as taxation clarity and approach for auditing of IEO issuers.

1st IEO - PLT



Achieved 1st IEO in Japan.

2nd IEO - FNCT



The 2nd IEO ultimately created demand of +20 billion yen, ~19x the target of 1.1 billion yen.

3rd IEO (scheduled)



- Coincheck and COLOPL Group's Brilliantcrypto entered into an agreement for an IEO
- This partnership is aiming to create a new gaming experience in the blockchain gaming markets.

Business Update Crypto Asset Segment 4/5

Coincheck has started supporting the blockchain gaming community through the introduction of Coincheck INO.

INO (NFT to be sold for the first time)

Coincheck started "Coincheck INO" in which NFT collections are to be sold for the first time. Coincheck handled the 1st INO "Adventurer Genesis Collection" coming from the blockchain gaming "Eternal Crypt -Wizardry BC -."

The 1st INO ultimately created demand of 11,385, ~113.8x the target of 100.

Coincheck INO



1st INO "Adventurer Genesis Collection"



Coincheck Group (CCG)*1 is proceeding with listing procedures.

We plan to be listed on Nasdaq to secure global talent and business opportunities.

- After the proposed business combination with Nasdaq-listed SPAC, Thunder Bridge Capital Partners IV, Inc. (THCP), CCG will be a public company listed on the Nasdaq exchange in the U.S. (Extended*2 the termination date of Business Combination Agreement*3 to Jul. 2, 2024 following the approval at the special meeting of stockholders of THCP.)
- Working together with THCP, CCG aims to become a public company on the U.S. Nasdaq to gain exposure to global investors and utilize Nasdaq-listed shares as global and effective currency to recruit global talent and acquire companies, thereby further expanding its crypto asset business.

^{*1} Coincheck Group will be the holding company for Coincheck, Inc.

^{*2} Extension of the termination date of Business Combination Agreement: https://www.monexgroup.jp/en/news_release/irnews/auto_20230623509260/pdfFile.pdf

Business Update Asia Pacific and Investment Segment

The Social Impact Investment Fund received funding with a total of ¥3.7B under management. The fund is in its investment phase.

Asia Pacific Segment

Monex Boom Securities (H.K.) Limited

- One of Asia's earliest online securities firms, providing equities and futures trading services to clients primarily in Asia.
- Hong Kong government is now building the framework of laws and regulations to become a center of Web3 domain in Asia. Monex Boom Securities is exploring business opportunities related to crypto assets by leveraging its securities license.

Monex Securities Australia Pty Ltd

The business was closed in view of business profitability working on the optimization of business portfolio. Completed the transfer of customers accounts and sold the business license.

Investment Segment

Social Impact Investment Fund (2023)

In Sep. 2022, Monex Ventures was selected as an operator of the "Social Impact Investment Fund" under the Tokyo Metropolitan Government's "Global Financial City: Tokyo" Vision 2.0 in recognition of its multiple EXIT records and proactive support of invested companies.

- A cumulative ¥3.7B investment, with offerings from companies including Meiji Yasuda Life Insurance Company, SCSK and TODA CORPORATION.
- Targets the total investment amount of ¥10B, seeking additional I P investors

AFRICA Fintech Fund (2023-2024)

Plans to launch an investment fund for Fintech startups in Africa in 2023-24. Plans to start working with local VCs to select investment targets in Kenya, South Africa, Nigeria, Egypt, etc.

Business Update New Businesses (Japan segment)

Promote new businesses based on a corporate philosophy that aims to optimize an individual's lifetime balance sheet.

STEAM / Bilingual Education Business

Viling, Inc.







Viling, Inc. operates classrooms to offer STEAM educations.



Officially launched "Al Therapist, co-mii"

Officially released on October 1, "Al Therapist, *co-mii*," a service that performs "diagnosis of developmental characteristics," "automatic issuance of individual support plans," and "presentation of support menus" for afterschool day care services and child development support.

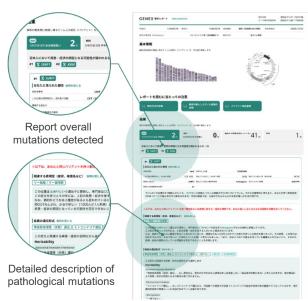
Genome Platform Business

Genex, Inc. began whole-genome molecular testing service since Dec. 22, 2022, which aimed at people or their loved ones who are concerned about rare, intractable diseases.

GENEX's Whole-Genome Test Report



For those who are concerned about rare, intractable diseases



Business Initiatives on AI (Japan segment)

Crew, a service for secure business use of ChatGPT, is now available with several new features.

Business Related to Generative Al

Crafter Co. Ltd. offers a service, Crew, that provides institutional players with a safe access to a generative AI, ChatGPT.

- "Crew" allows businesses to use ChatGPT safely by detecting sensitive information such as personal information, setting the privileges of registered employees, and monitoring logs.
- Monex Securities has begun in-house use of Crew, and some local municipalities are now conducting demonstration tests of using the product.



New Features

1. Prompt Features

A prompt template function was released for use by local governments and companies. This allows users to easily and clearly communicate questions and instructions to models.

2. Subscription Plan

The service is now offered on a subscription plan, which is easy to use for government agencies, which tend to have difficulty adjusting their annual budgets.

Integrated Report 2023 discloses its approach to sustainability.

Overview

Disclose the value creation story led by the new management structure

- Introduces group portfolio that realizes the corporate philosophy of "Optimize Lifetime Balance Sheet."
- CEO succession is described in the Management Interviews and Corporate Governance pages.
- Features a conversation between newly appointed
 Outside Director Sachiko Kuno, a serial entrepreneur
 who has successfully completed IPOs in Japan and the
 U.S., and new CEO Yuko Seimei. The session
 introduces the Company's management fundamentals:
 innovation, DEI*, and strengthening human capital.

MONEX GROUP TRATER INTEGRATED REPORT 2023

※Diversity, Equity, and Inclusion

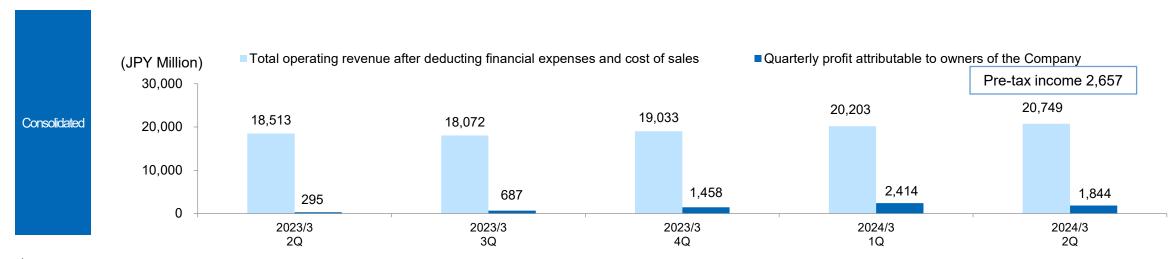
English report to be disclosed till late Nov.

URL: https://www.monexgroup.jp/en/investor/ir_library/annual_report.html

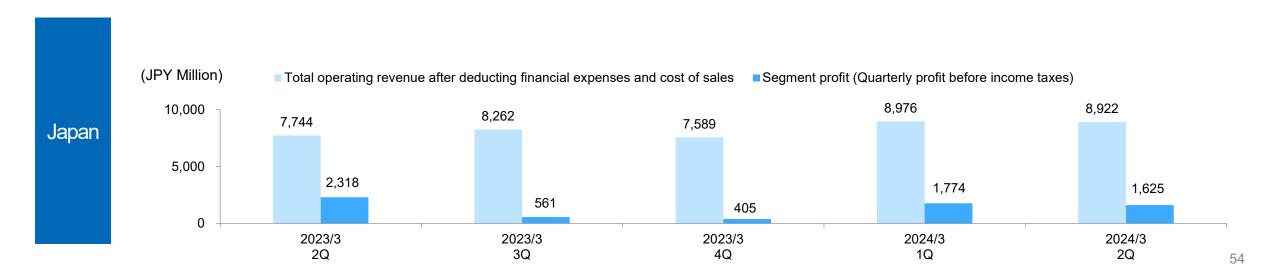
MONEX GROUP

Appendix: Group Overview

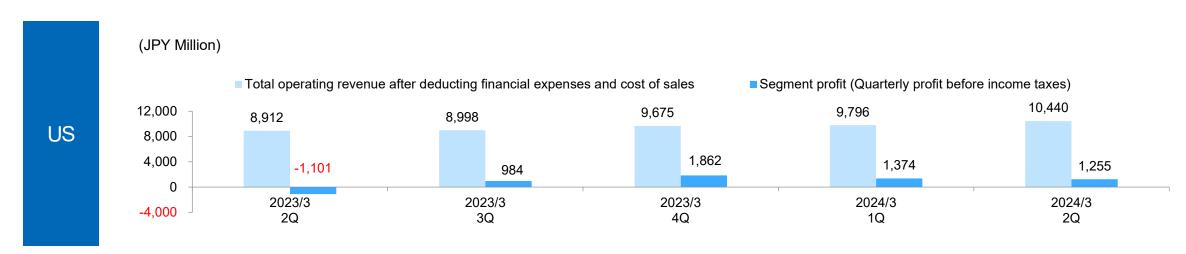
◆Total operating revenue after deducting financial expenses and cost of sales, and quarterly profit attributable to owners of the Company

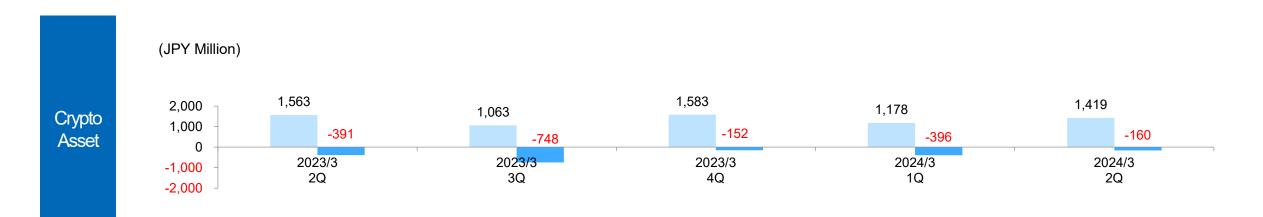


◆Total operating revenue after deducting financial expenses and cost of sales, and Segment profit



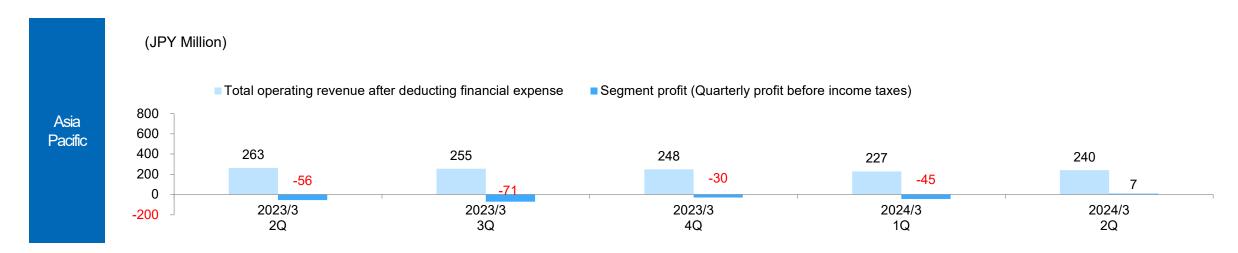
◆Total operating revenue after deducting financial expenses and cost of sales, and Segment profit

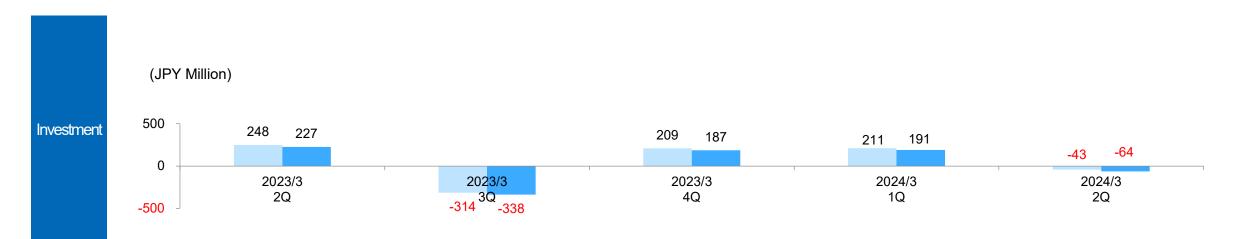




Appendix: Highlights 1Q of FYE Mar. 2024 (3 months) 3/3

◆Total operating revenue after deducting financial expenses, and Segment profit





Key points of Monex Group's consolidated balance sheet of Monex

- 1. Actual net debt is **¥9.2B** for the holding company Monex Group, Inc., which does not engage in securities transactions, etc.
- 2. Trust assets, which are segregated deposits received from customers and guarantee deposits received, account for more than half of the total assets.
- 3. Since the balance of assets and liabilities related to securities transactions, etc., changes depending on customer transaction trends, securities companies secures sufficient liquidity by raising funds through bonds and loans payable.
- 4. Fixed assets are about half of the total equity. Low fixed ratio and high financial soundness.

<net debt=""></net>			(Unit: JPY Billion)
Cash and cash equivalents (held by the holding company)	2.1	Bonds and loans payable (held by the holding company)	11.3
Net debt ¥11.3B – ¥2.1B = ¥9.2B			
<segregated customers="" deposits="" etc.="" from="" received,=""></segregated>			
Cash segregated as deposits (Segregation of customer deposits and others)	903.5	Deposits received · guarantee deposits received (Mainly deposits from customers and others)	992.2
<assets and="" etc.="" liabilities="" related="" securities="" to="" transactions,=""></assets>			
Assets related to securities transactions, etc. (Margin transaction assets and others)	394.3	Liabilities related to securities transactions, etc. (Loans payable secured by securities and others)	216.2
Assets related to crypto asset (holding and lending of crypto assets for customer transactions)	19.3	Crypto asset related liabilities (deposits received and borrowing of crypto assets for customer transactions)	19.1
Cash and cash equivalents (held by subsidiaries)	148.9	Bonds and loans payable (Subsidiaries)	211.6
<other assets="" liabilities=""></other>			
Other assets	37.3	Other liabilities	19.2
<fixed &="" and="" assets="" capital="" equity=""></fixed>			
Fixed assets*	69.0	Total equity	104.6
Total assets	1,574.3	Total liabilities and equity	1,574.3

^{*} Property and equipment +Intangible assets + Equity method investments + Investments in securities Level 3 (unlisted stocks, etc.)

Established global-standard corporate governance practices and emphasis on dialogue with retail/institutional investors.

Adoption of "company with three committees" structure - highly effective executive management monitoring system

- Adopted "company with committees" structure in June 2013.
- Became a company with a nominating committee, etc. on May 2015, in accordance with the revision of the Companies Act
- Each of the three committees is chaired by an independent and outside director.

Directors with various backgrounds

- Independent and outside directors accounts for approx. 60% of the board of directors.
- Appointed a lead outside director. Actively exchanges opinions at meetings led by the lead outside director and composed mainly by independent and outside directors.
- Various backgrounds: Management experience (current/former CEOs of listed companies or global companies), expertise (lawyer, CPA, patent attorney), business experience (finance, IT, global business), culture and society (gender, country of residence, age).

Fair disclosure and dialogue for retail/institutional investors

- Timely and fair information disclosure both in Japanese and English simultaneously.
- Active dialogue with shareholders: CEO holds quarterly presentation sessions for retail shareholders.
- Annual general meeting of shareholders is held on weekend so that retail shareholders can attend the meeting, and stopped to ask the questioner to disclose his/her name or the shareholder number at its Q&A session.

Overview of Monex Group and Main Subsidiaries

MONEX GROUP

■ Monex, Inc. (Tokyo, Japan)

One of the major online brokerage firms in Japan

- · President : Yuko Seimei
- Founded in 1999
- Aims to provide retail investors the level of creative products and services offered to institutional investors
- Products and services: Equities (Japan, US, China), futures and options,
 FX, mutual funds, bonds, cryptocurrency CFD, etc.
- # of total accounts: 2.24 million
- Customer assets held in custody: JPY 7.0 trillion

■ TradeStation Group, Inc. (Florida, US)

Online securities group with award-winning trading technology development capabilities

- President and CEO: John Bartleman
- Founded in 1982, joined Monex Group in Jun. 2011
- An award-winning TradeStation platform recognized and highly regarded by active traders. Executes and clears US equities for group's securities companies
- Products and services: Equities, options, futures and crypto asset, etc.
- # of total accounts: 202 thousand
- · Customer assets held in custody: USD 10.3 billion

■ Monex Ventures, Inc. (Tokyo, Japan)

Venture capital

- · President: Seiichiro Wada
- Founded in 2005
- Investment size of a flagship fund "MV I Investment Limited Partnership": JPY 2.65 billion

■ Coincheck, Inc. (Tokyo, Japan)

Crypto asset Exchange/Marketplace agency that is ranked No.1 in crypto asset trading app downloads in Japan for 4 consecutive years.

- · President: Satoshi Hasuo
- Founded in 2012, joined Monex Group in Apr. 2018
- Cryptocurrencies available: Bitcoin (BTC), Ethereum (ETH), Ethereum Classic (ETC), Ripple (XRP), NEM (XEM), etc.
- # of verified users: 1.86 million
- Customer assets held in custody: JPY 335.2 billion

■ Monex Boom Securities (H.K.) Limited (Hong Kong)

First online stockbroker for retail investors in Asia Pacific

- COO: Ivan Law
- Founded in 1997, joined Monex Group in Dec. 2010
- Products and services: Equities (16 markets such as Hong Kong, US, Japan, etc.), Futures, and Trades available in 6 currencies in a single trading account
- # of accounts with balance: 22 thousand
- Customer assets held in custody: JPY 224.0 billion

■ Monex Asset Management, Inc.

Investment management service

- President: Katsuki Mandai
- Founded in 2015

■ Japan Catalyst, Inc.

Investment Advisory Business

- President: Taro Hirano
- Founded in 2019

Listed Holding Company

Monex Group, Inc.

[Japan Segment]

Online Brokerage



Monex, Inc.

Comprehensive investment service provider

Asset Management

Japan Catalyst, Inc.

Japan Catalyst, Inc.
Investment Advisory and Agency Business

Wealth Management

Monex Private Bank, Inc.

Private banking services for high net worth clients

Education



Viling, Inc. Education

Genome Platform

GENEX

Genex, Inc.

Whole genome information platform where patients utilize one's data with security

Asset Management



Monex Asset Management, Inc.

Small-lot and low-cost discretionary investment management wrap service

Custodial Trust



Monex SP Trust, Inc.

Manages and disposes trust properties such as securities/cash under instructions

Marketing DX



Crafter, Inc.

Automated-chatbot system provider

[Investment Business Segment]

Investment and incubation



Monex Ventures, Inc.
Venture capitalist

[US Segment]



TradeStation Group, Inc.

Intermediate Holding Company (US)

Online Brokerage

TradeStation Securities, Inc.

Brokerage firm catering to active traders (US)

Online Brokerage

TradeStation International Ltd

Crypto Asset Exchange Agency

TradeStation Crypto, Inc.

Technology Support

TradeStation Technologies, Inc.

TradeStation Global Services, S.A.

[Crypto Asset Segment]

Crypto Asset Exchange Agency



Coincheck, Inc.

Offering Coincheck, a crypto asset exchange

[Asia Pacific Segment]

Monex International Limited

Intermediate holding company

Online Brokerage

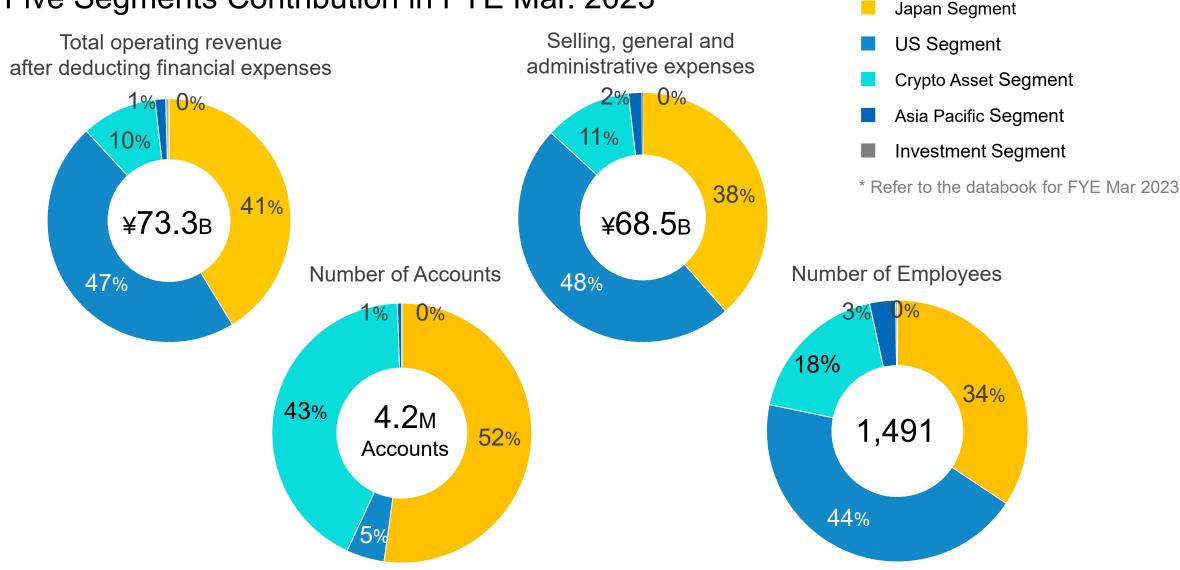


Monex Boom Securities (H.K.) Limited (HK)

Technology Support

Cherry Technology Co., Ltd [Equity method affiliates]

Five Segments Contribution in FYE Mar. 2023



◆ Monex Ventures, Inc.































◆ MONEX EDISON Investment Limited Partnership









PARONYM

◆ MV I Investment Limited Partnership

RICHKA











GRACIA























































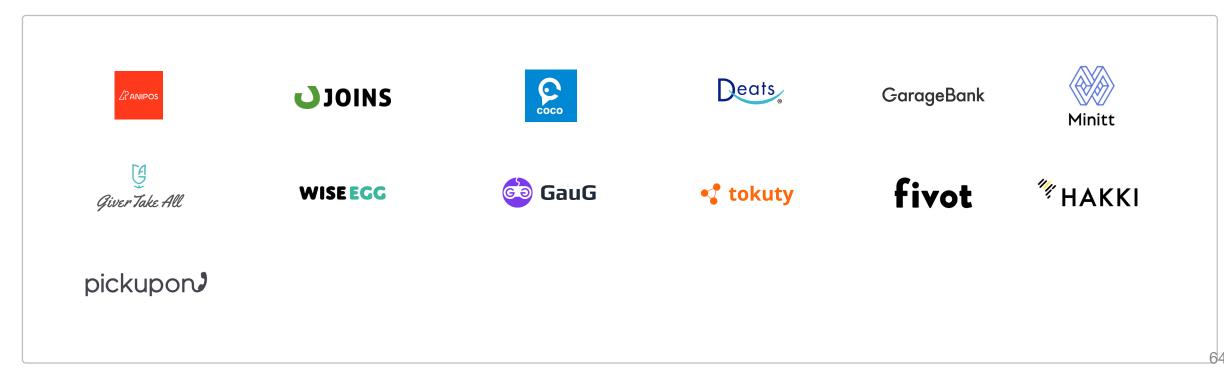




◆ MV I Investment Limited Partnership



◆ MV II Investment Limited Partnership



♦ Social Impact Investment Fund

CaTe inc.

Disclaimer

MONEX GROUP

About Coincheck

Important Information About the Business Combination and Where to Find It

In connection with the proposed business combination in connection with to the business combination agreement among Coincheck, Inc. ("Coincheck"), Coincheck Group B.V. ("CCG"), Thunder Bridge Capital Partners IV, Inc. ("THCP") and others, CCG intends to file a registration statement on Form F-4 that will include a preliminary proxy statement to be distributed to stockholders of THCP in connection with THCP's solicitation of proxies for the vote by its stockholders with respect to the proposed business combination. After the registration statement has been filed and declared effective by the US Securities and Exchange Commission ("SEC"), THCP will mail a definitive proxy statement / prospectus to its stockholders as of the record date established for voting on the proposed business combination and the other proposals regarding the proposed business combination. Before making any investment or voting decision, stockholders and other interested persons are advised to read, when available, the registration statement and preliminary proxy statement / prospectus and any amendments thereto, and the definitive proxy statement / prospectus in connection with THCP's solicitation of proxies for the special meeting to be held to approve the transactions contemplated by the proposed business combination because these materials will contain important information about CCG, Coincheck, THCP and the proposed transaction. Stockholders will also be able to obtain a copy of the preliminary proxy statement / prospectus and the definitive proxy statement / prospectus once they are available, without charge, at the SEC's website at www.sec.gov, or by directing a request to: Thunder Bridge Capital Partners IV, Inc., 9912 Georgetown Pike, Suite D203, Great Falls, VA 22066.

Participants in the Solicitation

CCG, Coincheck and THCP and their respective directors and officers may be deemed participants in the solicitation of proxies of THCP's stockholders in connection with the proposed business combination. THCP's stockholders and other interested persons may obtain, without charge, more detailed information regarding the directors and officers of Coincheck and THCP at Coincheck's website at corporate.coincheck.com, or in THCP's registration statement on Form S-1 filed on June 21, 2021, respectively.

Information regarding the persons who may, under SEC rules, be deemed participants in the solicitation of proxies to THCP's stockholders in connection with the proposed transaction will be set forth in the proxy statement / prospectus for the transaction when available. Additional information regarding the interests of participants in the solicitation of proxies in connection with the proposed transaction will be included in the proxy statement / prospectus filed with the SEC in connection with the proposed business combination.

Forward-Looking Statement

This presentation includes "forward looking statements" within the meaning of the "safe harbor" provisions of the United States Private Securities Litigation Reform Act of 1995, that reflects the current views with respect to, among other things, the future operations and financial performance of the Company, THCP, Coincheck and CCG. Forward-looking statements may be identified by the use of words such as "forecast," "intend," "seek," "target," "anticipate," "believe," "could," "continue," "expect," "estimate," "may," "plan," "outlook," "future," and "project" and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. Such forward looking statements include, but not limited to, estimated financial information. Such forward looking statements with respect to revenues, earnings, performance, strategies, prospects and other aspects of the businesses of the Company, THCP, Coincheck, or CCG after completion of the proposed business combination are based on current expectations that are subject to risks and uncertainties. No assurance can be given that future developments affecting Company, THCP, Coincheck or CCG will be those that are anticipated. Actual results may differ materially from current expectations due to changes in global, regional or local economic, business, competitive, market, regulatory and other factors, many of which are beyond the control of the Company, CCG, THCP and Coincheck. Should no or of these risks or uncertainties materialize, or should any of the assumptions prove incorrect, actual results may vary in material respects from those projected in these forward-looking statements. A number of factors could cause actual results or outcomes to differ materially from those indicated by such forward looking statements. These factors include, but are not limited to: (1) the occurrence of any event, change or other circumstances that could give rise to the termination of the Business Combination Agreement, (3) the ability to mee

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