

[Updated] DATABOOK

Financial Results for Fiscal Year Ended March 31, 2021

This is an English translation of Japanese presentation material prepared in connection with the disclosure of the financial results of Monex Group, Inc. It includes information derived from the consolidated financial statements of Monex Group, Inc. which are prepared in accordance with International Financial Reporting Standards ("IFRSs"). This material is not intended to recommend, conduct solicitation for any product or service, etc.

<Forward-looking Statements>

This presentation material contains forward-looking statements that are based on our current expectations, assumptions, estimates and projections about our industry and us. These forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of terms such as "may" "will" "expect" "anticipate" "estimate" "plan" and other similar words. These statements discuss future expectations, identify strategies, contain projections of results of operations or of our financial condition and state other "forward-looking" information. Our operations are subject to risks, uncertainties and other factors that could cause our actual results to differ materially from those contained in any forward-looking statement.

■ Assets

(JPY million)

	As of Mar. 31, 2020	As of Mar. 31, 2021
Cash and cash equivalents	132,561	<u>176,726</u>
Cash segregated as deposits	620,222	774,582
Trading securities and other	4,516	4,457
Derivative assets	14,380	12,067
Inventories	2,932	45,462
Investments in securities	5,447	8,515
Margin transaction assets	107,207	182,017
Loans on margin transactions	97,744	173,499
Cash collateral pledged for securities borrowing on margin transactions	9,463	8,518
Loans secured by securities	32,748	42,774
Cash collateral pledged for securities borrowed	32,748	42,774
Other financial assets	47,943	<u>100,167</u>
Guarantee deposits	33,216	<u>51,322</u>
Accrued income	3,044	3,466
Loans receivable	8,594	25,682
Others	4,885	19,697

	As of Mar. 31, 2020	As of Mar. 31, 2021
Property and equipment	4,921	4,961
Intangible assets	46,006	44,861
Goodwill	16,952	17,223
Identifiable intangible assets	9,269	8,499
Other	19,784	19,140
Equity method investments	276	345
Deferred tax assets	370	1,456
Other assets	3,404	2,738
Total assets	1,022,934	1,401,130

■ Assets

(JPY million)

	As of Mar. 31, 2020	As of Mar. 31, 2021
Cash and cash equivalents	132,561	<u>163,989</u>
Cash segregated as deposits	620,222	774,582
Trading securities and other	4,516	4,457
Derivative assets	14,380	12,067
Inventories	2,932	45,462
Investments in securities	5,447	8,515
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Loans secured by securities	32,748	42,774
Cash collateral pledged for securities borrowed	32,748	42,774
Other financial assets	47,943	<u>112,904</u>
Guarantee deposits	33,216	<u>64,059</u>
Accrued income	3,044	3,466
Loans receivable	8,594	25,682
Others	4,885	19,697

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Total assets	1,022,934	1,401,130