## March 2018: Monthly Disclosure

TOKYO, April 4, 2018 – Monex Group, Inc. (TSE 8698, Oki Matsumoto, Representative Executive Officer and CEO) today reported the following monthly business metrics of its subsidiaries.

| M   | onex  | Inc     |  |
|-----|-------|---------|--|
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| Money, Inc.   |          |              |           |             |              |              |              |              |              |              |              |              |              |              |
|---|----------|--------------|-----------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|   |          | Mar.<br>2017 | Apr. 2017 | May<br>2017 | Jun.<br>2017 | Jul.<br>2017 | Aug.<br>2017 | Sep.<br>2017 | Oct.<br>2017 | Nov.<br>2017 | Dec.<br>2017 | Jan.<br>2018 | Feb.<br>2018 | Mar.<br>2018 |
| Number of business d  | ays      | 22           | 20        | 20          | 22           | 20           | 22           | 20           | 21           | 20           | 21           | 19           | 19           | 21           |
| Number of Accou   | nts (end | of mon       | th)       |             |              |              |              |              |              |              |              |              |              |              |
| Number of total accous                                      | nts      | 1,696,123    | 1,699,914 | 1,703,997   | 1,709,602    | 1,714,173    | 1,720,049    | 1,725,701    | 1,731,556    | 1,737,194    | 1,742,307    | 1,749,768    | 1,756,137    | 1,760,805    |
| Number of active acco total accounts                        | unts in  | 1,023,369    | 1,024,232 | 1,025,762   | 1,030,217    | 1,032,023    | 1,034,340    | 1,036,609    | 1,039,046    | 1,040,506    | 1,039,370    | 1,040,164    | 1,044,120    | 1,045,035    |
| Number of margin accounts                                   |          | 110,954      | 111,428   | 111,818     | 112,300      | 112,772      | 113,468      | 114,132      | 114,892      | 115,693      | 116,469      | 117,421      | 118,213      | 118,921      |
| Customers' assets in custody (in billion yen)               |          | 3,803.1      | 3,808.1   | 3,872.6     | 3,977.3      | 4,000.9      | 4,007.9      | 4,098.8      | 4,220.6      | 4,271.9      | 4,327.5      | 4,394.1      | 4,312.4      | 4,229.0      |
| Stock Brokerage   |          |              |           |             |              |              |              |              |              |              |              |              |              |              |
|   | Cash     | 70,759       | 63,056    | 75,581      | 85,203       | 81,823       | 74,159       | 74,320       | 86,309       | 93,583       | 84,868       | 100,665      | 95,142       | 73,177       |
| Average number of trades per business day                   | Margin   | 34,036       | 33,668    | 36,573      | 37,548       | 36,530       | 32,907       | 35,803       | 40,557       | 45,193       | 42,190       | 52,420       | 51,940       | 45,076       |
|   | Total    | 104,796      | 96,725    | 112,155     | 122,751      | 118,354      | 107,067      | 110,124      | 126,867      | 138,777      | 127,058      | 153,086      | 147,083      | 118,253      |
| Average trade value (in thousand yen)                       | Cash     | 440          | 472       | 464         | 454          | 401          | 439          | 429          | 454          | 469          | 441          | 467          | 438          | 413          |
|   | Margin   | 710          | 710       | 736         | 793          | 740          | 699          | 729          | 814          | 856          | 764          | 841          | 832          | 787          |
|   | Total    | 527          | 555       | 553         | 558          | 505          | 519          | 527          | 569          | 595          | 549          | 595          | 577          | 555          |
| Monthly trade value (in billion yen)                        |          | 1,217.1      | 1,074.3   | 1,241.4     | 1,507.9      | 1,197.5      | 1,223.8      | 1,160.8      | 1,517.2      | 1,652.1      | 1,465.0      | 1,733.4      | 1,614.1      | 1,380.5      |
| Margin balance [end of month](in billic                     | on yen)  | 166.0        | 155.5     | 159.1       | 165.3        | 171.3        | 171.6        | 163.3        | 167.0        | 181.7        | 188.7        | 202.4        | 203.4        | 205.2        |
| FX Trading (OTC   | CFX)     |              |           |             |              |              |              |              |              |              |              |              |              |              |
| Number of OTC FX accounts                                   |          | 235,137      | 235,500   | 236,154     | 237,943      | 238,746      | 239,812      | 241,020      | 242,150      | 242,924      | 243,584      | 244,505      | 245,396      | 246,103      |
| Number of active accounts in OTC FX accounts                |          | 65,175       | 64,943    | 64,777      | 65,094       | 65,179       | 65,288       | 65,371       | 65,483       | 64,728       | 64,220       | 64,144       | 64,202       | 64,188       |
| Average trade value per<br>business day<br>(in million yen) |          | 108,692      | 95,000    | 122,731     | 105,193      | 98,114       | 97,671       | 144,138      | 115,069      | 145,877      | 109,193      | 180,678      | 171,759      | 147,727      |

## (Notes)

- 1. The number of total accounts:
  - "Number of total accounts" refers to the sum of brokerage accounts and FX-only accounts.
  - "Number of active accounts in total accounts" refer to accounts with balances at the end of each month or accounts which have been traded (including withdrawal) in the past 1 year.
- 2. The customers' assets in custody:
  - -"Customers' assets in custody" include securities that have been lent to Monex, Inc. through the securities lending service program.
- 3. Stock brokerage:
  - "Stock Brokerage" data include stocks, ETFs and REITs traded only in Japanese markets.
- 4. FX Trading (OTC FX):
  - Monex, Inc. provides several services of FX Trading (OTC FX) and "Number of OTC FX accounts" and "Number of active accounts in OTC FX accounts" exclude duplicate active accounts at Monex, Inc.
  - -"Number of active accounts in OTC FX accounts" refer to accounts with balances of FX guarantee deposits received at the end of each month or accounts which have been traded in FX accounts (including withdrawal from FX guarantee deposits) in the past 1 year.

## **TradeStation Group**

|  | Mar.<br>2017 | Apr.<br>2017 | May<br>2017 | Jun.<br>2017 | Jul.<br>2017 | Aug.<br>2017 | Sep.<br>2017 | Oct.<br>2017 | Nov.<br>2017 | Dec.<br>2017 | Jan.<br>2018 | Feb.<br>2018 | Mar.<br>2018 |
|--|--------------|--------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Number of business days  | 23           | 19           | 22          | 22           | 20           | 23           | 20           | 22           | 20.5         | 19.5         | 21           | 19           | 21           |
|  |              |              |             |              |              |              |              |              |              |              |              |              |              |
| Number of active accounts (end of month)                           | 63,024       | 63,819       | 64,787      | 65,728       | 65,880       | 66,788       | 67,353       | 68,364       | 69,108       | 70,216       | 71,584       | 73,024       | 74,810       |
| Total client assets<br>[end of month]<br>(in million dollars)      | 4,340        | 4,348        | 4,460       | 4,503        | 4,619        | 4,694        | 4,747        | 4,853        | 4,950        | 5,060        | 5,382        | 5,249        | 5,182        |
| Average equities clients credit balance (in million dollars)       | 1,458        | 1,473        | 1,462       | 1,446        | 1,470        | 1,520        | 1,518        | 1,518        | 1,494        | 1,496        | 1,526        | 1,508        | 1,493        |
| Average equities margin clients debit balance (in million dollars) | 71           | 72           | 84          | 90           | 85           | 79           | 83           | 84           | 85           | 86           | 82           | 89           | 88           |
| DARTs  |              |              |             |              |              |              |              |              |              |              |              |              |              |
| Number of DARTs (per business day)                                 | 101,121      | 100,543      | 104,339     | 99,261       | 93,932       | 97,722       | 91,133       | 88,571       | 99,697       | 92,927       | 116,645      | 148,929      | 131,617      |

<sup>(</sup>Notes) 1. "Active accounts" mean the number of accounts (equities, futures etc) whose balance is more than 200 dollars or which have been traded in the past 6 months as of the end of each month.

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<sup>2.</sup> DARTs stand for Daily Average Revenue Trades meaning the number of trades and transactions per day which generate revenue. DARTs of TradeStation Group are the number of revenue generating trades in a securities company under TradeStation Group, Inc. DARTs mainly include the DARTs of stocks, futures and options.

<sup>\*</sup>The preliminary numbers reported above may be updated in the future.