

Monex Group, Inc.

Consolidated Financial Summary under IFRS for the  $1^{st}$  quarter of the fiscal year ending March 31, 2015 (April 1, 2014 - June 30, 2014)

This is an English translation of Japanese report of the consolidated financial summary under IFRS for the 1<sup>st</sup> quarter of the fiscal year ending March 31, 2015. If there is any discrepancy between a statement in English and a statement in Japanese, the Japanese statement shall always control. All financial information presented in million yen is has been rounded to the nearest million.

#### Forward Looking Statement

This report contains forward-looking statements that are based on our current expectations, assumptions, estimates and projections about our industry and us. These forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of terms such as "may", "will", "expect", "anticipate", "estimate", "plan" or other similar words. These statements discuss future expectations, identify strategies, contain projections of results of operations or of our financial condition or state other "forward-looking" information. Our operations are subject to risks, uncertainties and other factors that could cause our actual results to differ materially from those contained in any forward-looking statement.

#### **Accounting Principles**

The financial information included in this report is based on our un-audited consolidated financial statements for the 1<sup>st</sup> quarter of the fiscal year ending March 31, 2015. All of those financial statements have been prepared based on IFRS. The consolidated statement of financial position and the consolidated statement of cash flows are restated by the application of Amendments to IAS 32.

Monex Group, Inc. / July 2014

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|   | (in million yen) |
|---|------------------|
| Operating results (from Apr. 1, 2014 to Jun. 30, 2014): | _                |
| Total revenue   | ¥ 10,903         |
| Total expenses  | 10,012           |
| Quarterly income before income taxes                    | 890              |
| Income tax expense                                      | 329              |
| Quarterly net income                                    | ¥562             |
| Quarterly net income attributable to:                   |                  |
| Owners of Monex Group, Inc.                             | ¥562             |
| Non-controlling interests                               | _                |
|   | (in million yen) |
| Financial Position (as of Jun. 30, 2014):               |                  |
| Total assets  | ¥ 939,831        |
| Equity attributable to owners of Monex Group, Inc       | 79,062           |
|   |                  |
|   | (in yen)         |
| Earnings per share attributable to owners of Monex      |                  |
| Group, Inc. (from Apr. 1, 2014 to Jun. 30, 2014):       | ¥ 1.95           |

#### Notes

Quarterly net income attributable to owners per share is computed by dividing quarterly net income attributable to owners by the weighted average number of common shares outstanding for the period.

# **Quarterly Consolidated Statements of Income**

| _   |                                   | (in million yen)                  |
|---|-----------------------------------|-----------------------------------|
|   | Three months ending June 30, 2013 | Three months ending June 30, 2014 |
| Revenue:                                      |                                   |                                   |
| Commission received                           | ¥ 10,763                          | ¥ 6,314                           |
| Net trading income                            | 2,821                             | 1,244                             |
| Financial revenue                             | 3,126                             | 3,115                             |
| Other operating revenue                       | 155                               | 149                               |
| Total operating revenue                       | 16,866                            | 10,823                            |
| Other financial revenue                       | 2,296                             | 20                                |
| Other revenue                                 | 10                                | 45                                |
| Equity in earnings of affiliates              | _                                 | 15                                |
| Total revenue                                 | 19,171                            | 10,903                            |
| Expenses:                                     |                                   |                                   |
| Financial expenses                            | 1,197                             | 1,355                             |
| Selling, general and administrative expenses. | 9,315                             | 8,525                             |
| Other financial expenses                      | 0                                 | 84                                |
| Other expenses                                | 239                               | 47                                |
| Equity in losses of affiliates                | 14                                | _                                 |
| Total expenses                                | 10,765                            | 10,012                            |
| Quarterly income before income taxes          | 8,407                             | 890                               |
| Income tax expense                            | 3,261                             | 329                               |
| Quarterly net income                          | ¥ 5,146                           | ¥ 562                             |
| Quarterly net income attributable to:         |                                   |                                   |
| Owners of Monex Group, Inc.                   | ¥ 5,144                           | ¥ 562                             |
| Non-controlling interests                     | 2                                 | _                                 |
| Earnings per share attributable to owners of  |                                   |                                   |
| Monex Group, Inc. :                           |                                   | (in yen)                          |
| Basic earnings per share                      | ¥ 17.52                           | ¥ 1.95                            |
| Diluted earnings per share                    | _                                 | _                                 |
|   |                                   |                                   |

#### **Quarterly Consolidated Statements of Comprehensive Income**

| _  | (in million yen)                  |                                   |
|--|-----------------------------------|-----------------------------------|
|  | Three months ending June 30, 2013 | Three months ending June 30, 2014 |
| Quarterly net income   | ¥ 5,146                           | ¥ 562                             |
| Other comprehensive income:  |                                   |                                   |
| Items that may be reclassified subsequently to profit or loss:       |                                   |                                   |
| Foreign currency translation adjustment in foreign operations        | 1,273                             | (399)                             |
| Valuation difference on available-for-sale financial assets          | (2,381)                           | 226                               |
| Changes in fair value of hedging items                               | (28)                              | (11)                              |
| Accumulated other comprehensive income for equity method investments | (3)                               | (3)                               |
| Other comprehensive income after income taxes                        | (1,138)                           | (186)                             |
| Quarterly comprehensive income                                       | ¥ 4,008                           | ¥ 376                             |
| Quarterly comprehensive income attributable to:                      |                                   |                                   |
| Owners of Monex Group, Inc   | ¥ 4,006                           | ¥ 376                             |
| Non-controlling interests  | 2                                 | _                                 |

## **Quarterly Consolidated Statements of Financial Position**

| _  |                | (in million yen) |
|--|----------------|------------------|
|  | As of          | As of            |
|  | March 31, 2014 | June 30, 2014    |
| Assets:  |                |                  |
| Cash and cash equivalents                            | ¥ 85,442       | ¥ 84,600         |
| Cash segregated as deposits                          | 426,719        | 444,129          |
| Trading securities and other                         | 2,458          | 2,880            |
| Derivative assets                                    | 11,326         | 10,791           |
| Investments in securities                            | 8,390          | 8,521            |
| Margin transaction assets                            | 178,230        | 157,424          |
| Loans secured by securities                          | 152,382        | 150,784          |
| Other financial assets                               | 28,990         | 33,659           |
| Property and equipment                               | 1,579          | 2,228            |
| Intangible assets                                    | 41,558         | 42,143           |
| Equity method investments                            | 861            | 872              |
| Deferred tax assets                                  | 247            | 52               |
| Other assets   | 1,089          | 1,746            |
| Total assets   | 939,270        | 939,831          |
| Liabilities and Equity:                              |                |                  |
| Liabilities:   | 0.047          | 0.016            |
| Derivative liabilities                               | 9,047          | 8,016            |
| Margin transaction liabilities                       | 36,308         | 35,733           |
| Loans payables secured by securities                 | 183,765        | 198,781          |
| Deposits received                                    | 287,385        | 314,871          |
| Guarantee deposits received                          | 167,039        | 169,848          |
| Bonds and loans payables Other financial liabilities | 159,125        | 122,982          |
|  | 4,280          | 4,897            |
| Provisions   | 156            | 157              |
| Income tax payables  Deferred tax liabilities        | 5,629          | 191              |
| Other liabilities                                    | 3,810          | 3,825            |
| <del>-</del>   | 2,026          | 1,468            |
| Total liabilities                                    | 858,569        | 860,769          |
| Equity:  | 10.004         | 10.204           |
| Common stock   | 10,394         | 10,394           |
| Additional paid-in capital                           | 40,510         | 40,510           |
| Retained earnings                                    | 22,856         | 21,404           |
| Other components of equity                           | 6,941          | 6,755            |
| Equity attributable to owners of Monex Group, Inc.   | 80,701         | 79,062           |
| Total equity   | 80,701         | 79,062           |
| Total liabilities and equity                         | ¥ 939,270      | ¥ 939,831        |

## **Quarterly Consolidated Statements of Cash Flows**

|  | Three months ending June 30, 2013 | (in million yen) Three months ending June 30, 2014 |
|--|-----------------------------------|--|
| Cash flows from operating activities:                                  |                                   |  |
| Quarterly income before income taxes                                   | ¥ 8,407                           | ¥ 890  |
| Depreciation and amortization  | 859                               | 917  |
| Financial revenue and financial expenses                               | (4,225)                           | (1,695)  |
| Decrease/increase in derivative assets and liabilities                 | (5,917)                           | (602)  |
| Decrease/increase in assets/liabilities for margin transaction         | (31,305)                          | 20,231   |
| Decrease/increase in loans/loans payables secured by securities        | 17,185                            | 16,536   |
| Decrease/increase in cash segregated as deposits                       | (33,341)                          | (19,862)   |
| Decrease/increase in deposits received and guarantee deposits received | 57,320                            | 33,323   |
| Decrease/increase in short-term loans receivable                       | 984                               | 230  |
| Other, net   | (4,378)                           | (8,264)  |
| Sub total  | 5,588                             | 41,704   |
| Interest and dividends income received                                 | 3,171                             | 2,850  |
| Interest expenses paid   | (1,068)                           | (1,261)  |
| Income taxes paid  | (2,121)                           | (5,971)  |
| Net cash provided by (used in) operating activities                    | 5,571                             | 37,321   |
| Cash flows from investing activities:                                  |                                   |  |
| Proceeds from withdrawal of time deposits                              | 100                               | _  |
| Purchase of investments in securities                                  | (7,560)                           | (3,096)  |
| Proceeds from sales and redemption of securities                       | 10,892                            | 3,011  |
| Purchase of property and equipment                                     | (203)                             | (564)  |
| Purchase of intangible assets  | (577)                             | (1,785)  |
| Other, net   | (14)                              | (56)   |
| Net cash provided by (used in) investing activities                    | 2,638                             | (2,490)  |
| Cash flows from financing activities:                                  |                                   |  |
| Net increase/decrease in short-term loans payables                     | (18,032)                          | (36,409)   |
| Proceeds from long-term loans payables                                 | 46,653                            | 1,500  |
| Repayment and redemption of long-term loans payables                   | (1,250)                           | (1,250)  |
| Purchase of non-controlling interests                                  | (47)                              | _  |
| Purchase of treasury stock   | (5,514)                           | _  |
| Cash dividends paid  | (834)                             | (1,875)  |
| Net cash provided by (used in) financing activities                    | 20,976                            | (38,034)   |
| Net increase/decrease in cash and cash equivalents                     | 29,184                            | (3,202)  |
| Cash and cash equivalents at the beginning of period                   | 50,140                            | 84,855   |
| Effect of exchange rate change on cash and cash equivalents            | 484                               | (228)  |
| Cash and cash equivalents at the end of period                         | ¥ 79,808                          | ¥ 81,425   |