



Monex Group, Inc.

Consolidated Financial Summary under IFRSs for the fiscal year ending March 31, 2021 (April 1, 2020 - March 31, 2021)

This is an English translation for the Japanese report of the consolidated financial summary under IFRSs for the fiscal year ending March 31, 2021. If there is any discrepancy between the statement in English and Japanese, the Japanese statement shall take precedence.

Basis of preparation of financial statements

The financial information included in this report is based on our un-audited consolidated financial statements for the fiscal year ending March 31, 2021. All of those financial statements have been prepared based on IFRSs. All financial information presented in million yen has been rounded to the nearest million.

Use of estimates and judgments

Management of Monex Group, Inc. and its subsidiaries is required to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amount of assets, liabilities, income and expenses in preparation of financial statements in accordance with IFRSs. Actual results could differ from these estimates.

Accounting estimates and its underlying assumptions are continually reviewed. The impact of revisions to accounting estimates is prospectively recognized in the period when the revision is made and in subsequent periods.

Monex Group, Inc. / April 2021

Consolidated Financial Summary

For the fiscal year ending March 31, 2021

(Millions of Yen)	
Operating results (from Apr. 1, 2020 to Mar. 31, 2021):	
Total revenue.....	79,668
Total expenses.....	58,372
Profit before income taxes	21,296
Income tax expense.....	6,911
Profit	14,385
Profit attributable to :	
Owners of the Company.....	14,354
Non-controlling interests.....	31

(Millions of Yen)	
Financial Position (as of Mar. 31, 2021):	
Total assets.....	1,401,130
Equity attributable to owners of the Company.....	89,573

(Yen)	
Earnings per share attributable to owners of the Company (from Apr. 1, 2020 to Mar. 31, 2021):	
Basic earnings per share.....	55.82
Diluted earnings per share.....	49.55

Note:

Earnings per share attributable to owners of the Company are computed by dividing profit attributable to owners by the weighted average number of common shares outstanding for the period.

Consolidated Statements of Income

	(Millions of Yen)	
	For the fiscal year ending Mar. 31, 2020	For the fiscal year ending Mar. 31, 2021
Revenue:		
Operating revenue	53,226	77,905
Other financial income	49	431
Other income	57	1,270
Equity in profits of equity method investments	48	61
Total revenue	53,380	79,668
Expenses:		
Financial expenses	5,236	4,211
Selling, general and administrative expenses	42,835	49,861
Other financial expenses	448	3,945
Other expenses	731	355
Total expenses	49,249	58,372
Profit before income taxes	4,131	21,296
Income tax expense	1,310	6,911
Profit	2,820	14,385
Profit or loss attributable to :		
Owners of the Company	3,011	14,354
Non-controlling interests	(190)	31
Earnings per share attributable to owners of the Company:	(in yen)	(in yen)
Basic earnings per share	11.59	55.82
Diluted earnings per share	11.55	49.55

Consolidated Statements of Comprehensive Income

	(Millions of Yen)	
	For the fiscal year ending Mar. 31, 2020	For the fiscal year ending Mar. 31, 2021
Profit	2,820	14,385
Other comprehensive income:		
Items that will not be reclassified to profit or loss:		
Changes in fair value of equity financial assets at fair value through other comprehensive income	162	159
Items that may be reclassified subsequently to profit or loss:		
Changes in fair value of debt financial assets at fair value through other comprehensive income	(221)	(323)
Foreign currency translation adjustments in foreign operations	(826)	983
Share of other comprehensive income of equity method investments	(18)	8
Other comprehensive income after income taxes	(903)	827
Comprehensive income	1,917	15,212
Comprehensive income attributable to :		
Owners of the Company	2,107	15,181
Non-controlling interests	(190)	31

Consolidated Statements of Financial Position

	(Millions of Yen)	
	As of Mar. 31, 2020	As of Mar. 31, 2021
Assets:		
Cash and cash equivalents.....	132,561	176,726
Cash segregated as deposits.....	620,222	774,582
Trading securities and other.....	4,516	4,457
Derivative assets.....	14,380	12,067
Inventories.....	2,932	45,462
Investments in securities.....	5,447	8,515
Margin transaction assets.....	107,207	182,017
Loans secured by securities.....	32,748	42,774
Other financial assets.....	47,943	100,167
Property and equipment.....	4,921	4,961
Intangible assets.....	46,006	44,861
Equity method investments.....	276	345
Deferred tax assets.....	370	1,456
Other assets.....	3,404	2,738
Total assets	1,022,934	1,401,130
Liabilities and Equity:		
Liabilities:		
Trading securities and other.....	¥16	—
Derivative liabilities.....	3,256	5,621
Margin transaction liabilities.....	30,044	37,637
Loans payable secured by securities.....	72,349	117,259
Deposits received.....	393,344	492,466
Guarantee deposits received.....	282,006	334,357
Bonds and loans payable.....	147,941	246,220
Other financial liabilities.....	8,068	17,496
Provisions.....	208	208
Income taxes payable.....	556	6,571
Deferred tax liabilities.....	2,188	3,074
Other liabilities.....	5,933	49,695
Total liabilities	945,909	1,310,605
Equity:		
Common stock.....	10,394	10,394
Additional paid-in capital.....	40,291	40,253
Treasury stock.....	(1,032)	(446)
Retained earnings.....	18,011	30,148
Other components of equity.....	8,547	9,225
Equity attributable to owners of the Company	76,210	89,573
Non-controlling interests.....	815	952
Total equity	77,024	90,524
Total liabilities and equity	1,022,934	1,401,130

Consolidated Statements of Cash Flows

	(Millions of Yen)	
	For the fiscal year ending Mar. 31, 2020	For the fiscal year ending Mar. 31, 2021
Cash flows from operating activities:		
Profit before income taxes	4,131	21,296
Depreciation and amortization.....	8,122	8,149
Impairment loss on non-financial assets	423	—
Financial income and financial expenses.....	(12,944)	(7,670)
Decrease/increase in derivative assets and liabilities.....	(4,541)	4,679
Decrease/increase in assets/liabilities for margin transaction	28,880	(67,217)
Decrease/increase in loans/loans payable secured by securities	(19,477)	34,107
Decrease/increase in cash segregated as deposits	(60,603)	(144,523)
Decrease/increase in deposits received and guarantee deposits received.....	74,781	141,399
Decrease/increase in short-term loans receivable	2,806	(16,149)
Other, net	(1,566)	(27,844)
Sub total	20,011	(53,774)
Interest and dividends income received	19,154	13,158
Interest expenses paid.....	(4,711)	(3,999)
Income taxes refund/paid.....	0	(850)
Net cash provided by (used in) operating activities	34,454	(45,466)
Cash flows from investing activities:		
Purchase of investments in securities	(376)	(1,715)
Proceeds from sales and redemption of securities	48	153
Purchase of property and equipment.....	(841)	(624)
Purchase of intangible assets	(5,548)	(4,917)
Proceeds from purchase of investments in subsidiaries	—	34
Payments for acquisition of subsidiaries	(334)	(49)
Proceeds from sale of investments in associates	20	0
Other, net	(37)	(39)
Net cash provided by (used in) investing activities	(7,068)	(7,158)
Cash flows from financing activities:		
Net increase/decrease in short-term loans payable	(26,730)	91,979
Proceeds from issuance of bonds payable.....	15,495	10,310
Redemption of bonds payable.....	(11,205)	(4,000)
Proceeds from long-term loans payable.....	14,105	9,970
Repayment of long-term loans payable	(33,705)	(10,005)
Purchase of treasury shares	(3,389)	—
Cash dividends paid.....	(1,406)	(1,975)
Capital contribution from non-controlling interests.....	1	0
Payments for acquisition of interests in subsidiaries from non-controlling interests	(405)	(46)
Repayments of lease obligations.....	(1,160)	(1,070)
Other, net	—	318
Net cash provided by (used in) financing activities	(48,399)	95,483
Net increase/decrease in cash and cash equivalents	(21,013)	42,859
Cash and cash equivalents at the beginning of period	150,926	127,832
Effect of exchange rate change on cash and cash equivalents	(2,080)	3,377
Cash and cash equivalents at the end of period	127,832	174,068