July 31, 2013 (TSE 1st Section: 8698)

Financial Results of 1Q of Fiscal Year Ending March 31, 2014

This is an English translation of Japanese presentation material prepared in connection with the disclosure of the financial results of Monex Group, Inc. It includes information derived from the consolidated financial statements of Monex Group, Inc. which are prepared in accordance with International Financial Reporting Standards ("IFRSs").

<Forward-looking Statements>

This presentation material contains forward-looking statements that are based on our current expectations, assumptions, estimates and projections about our industry and us. These forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of terms such as "may", "will", "expect", "anticipate", "estimate", "plan" or other similar words. These statements discuss future expectations, indentify strategies, contain projections of results of operations or of our financial condition on state other "forward-looking" information. Our operations are subject to risks, uncertainties and other factors that could cause our actual results to differ materially from those contained in any forward-looking statement.



Important Matters Concerning Product-related Risks

This material is an explanatory material on the financial results of Monex Group, Inc. ("the Company"). The descriptions herein concerning the products, services, etc. which are handled by the Company's group companies ("the Group Companies"), are made only for disclosure purposes and are given to describe matters which are required for providing specific explanations concerning the Company. Therefore, this material is not intended to recommend, or conduct solicitation for, any of such products, services, etc.

Any party who wishes to actually purchase products, services, etc. handled by the Group Companies may be required to take necessary advance procedures designated by the relevant Group Companies including opening of an account, and to pay fees and/or expenses as designated by the relevant Group Companies. Each of the traded products may suffer a loss in the invested principal due to fluctuation of price and/or other factors. In addition, investors may be required to pledge a designated amount of margin deposits upon conducting margin trading, futures and option transactions or foreign exchange margin trading. There is a risk that investors may suffer losses exceeding the amount of margin deposits (initial investment) provided for such trading.

For more details concerning important matters such as the products and services offered by the Group Companies and the fees or risks associated with each product, please refer to the website of the relevant Group Companies.

Our Business Principles

"MONEX" stands for the future of finance, one step advanced from "MONEY"

The Monex Group is aspiring to empower traders and investors worldwide with best of breed technology, education, service and financial professionalism to provide access to top financial markets globally

To achieve this we are committed to:

- Celebrating the diversity of each and every one of our customers and employees;
- Driving the future of technology and first class financial professionalism that empowers traders and investors; and
- Creating new value to contribute to all stakeholders

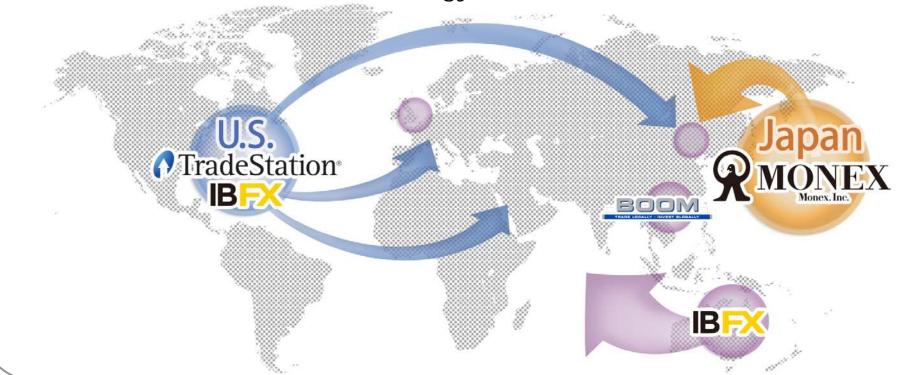
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"We are a global financial group focused on offering retail investors worldwide access to institutional level of services"

Open doors to top financial markets & products to retail investors with our best-of-breed technology, information, service & education



<B2C> Online Financial Service for Retail Investors in Japan, U.S. & Hong Kong

<B2B>

Our Current Revenue Driver

Largest Retail **Investor Market**

Global Growth Customer Potential Base

New

Japan



Benefiting fully on our high operating leveraged business base

Among the Top 5 Online Brokers Comparison among our peers (as of Mar. 31, 2013 or 4Q of FYE Mar. 2013):

- Customers' Assets in Custody: No.2 of top 5
- Net Operating Revenue (*1): Equivalent to Rakuten Sec.; x1.1 of Matsui Sec.; 60% of SBI Sec.; x2 of Kabu.com
- Operating Income (*1): x1.1 of Rakuten Sec.: 80% of Matsui Sec. & SBI Sec.: x2 of Kabu.com

Source: disclosure materials of each company

U.S.

EBITDA (*2) nearly reached the breakeven point (USGAAP)

- -Premium awardwinning platform for active traders; number of DARTs (*3) reaches as high as x1.2 of F*Trade's
- Significant potential upside in more favorable market conditions (i.e., higher volatility & interest rates)

China (H.K.)

BOOM

First online broker in Asia: offers access to 15+ equity markets

Strategic step in tapping into the Mainland China market

FX **IBFX**

MONEX

Diversified customer base - footprints in 150 countries -

Increase in profitability by managing the business globally:

- -liquidity pool integration; & -continue to
- expand customer base

Initiative

B2B



Expanding White Label Service

[Current] Offering FX Service

[Initiative] Penetrate Asian & Middle East markets with equity/futures/ options platform

In-house systems development

- Development centers operated by TradeStation (U.S.)
- Leverage award-winning technology capability to meet retail investors' demands

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Business Highlights (Comparison with the previous quarter)

- Huge QoQ increase; topline being x1.3, bottom line being x2.2

Total operating revenue after deducting financial expenses:

JPY 15,668 million (+ 29%)

Quarterly net income attributable to owners of the Company:

JPY 5,144 million (+118%)

Japan Segment

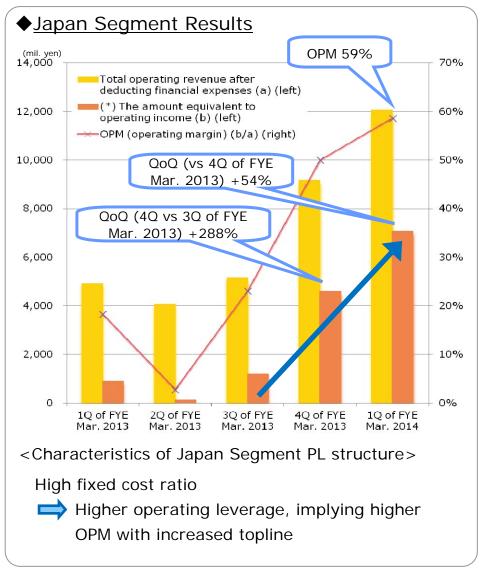
- Capitalized on the booming market since December last year; we saw our customer activity levels reach all-time highs this quarter
 - End-of-month customer assets increased to over JPY 3 trillion in April and May 2013
 - Monthly customer equity trading value reached all-time record of JPY 3.758 trillion in May 2013
- Incurred a gain on the sale of shares of Lifenet Insurance Company of JPY 2,288 million

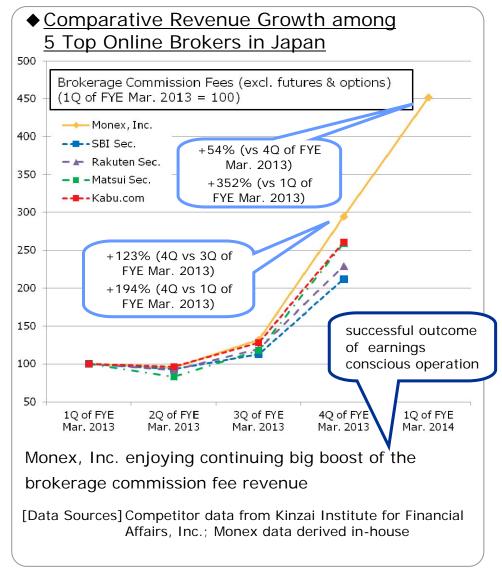
U.S. Segment

- EBITDA for the quarter nearly reached the break-even point (USGAAP)

Japan Segment Business Highlights

Our online broker subsidiary, Monex, Inc., capitalized on the booming Japan stock market

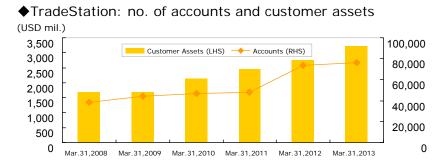




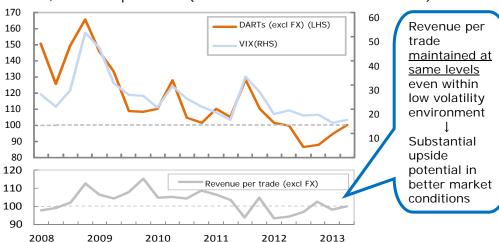
^(*) The amount equivalent to operating income: Total operating revenue after deducting financial expenses - Selling, general and administrative expenses

U.S. Segment Business Highlights (1)

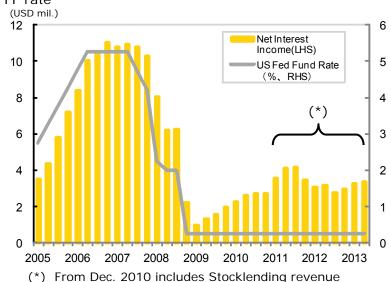
- The two revenue drivers of this segment are (a) brokerage commissions and (b) net interest income
 - (a) Active traders are the main customer segment
 - → Market volatility (VIX) is a reasonable indicator for our DARTs
 - (b) Net interest income: A portion of the net interest income comes from <u>depositing/investing of customer</u> <u>segregated cash and corporate cash</u>. This has room to grow in higher interest rate environments
 - → high correlation to U.S. short term rates
- Despite historically low volatility environment, steady increase in number of accounts and customer equity; maintained revenue per trade



◆DARTs, Revenue per trade (FYE Mar. 2014 Q1 level set as 100)



◆ TradeStation's quarterly Net Interest Income and U.S. FF rate



() Trom Bed. 2010 melades stocklending reve

♦U.S. short rates implied forward rate

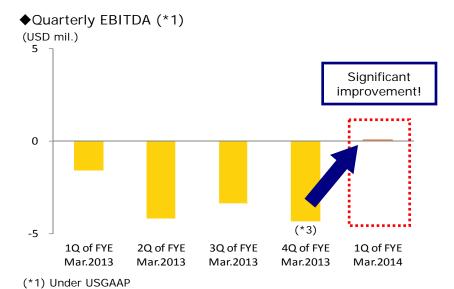
-							
	today	3MO	6MO	1YR	2YR	3YR	4YR
	0.03%	0.10%	0.15%	0.37%	0.97%	1.79%	2.55%

1m T-Bill forward rate, taken from UST yield curve as of June 28, 2013

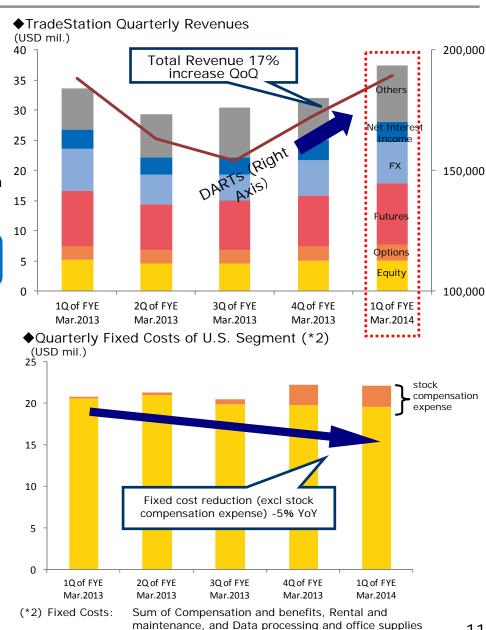
U.S. Segment Business Highlights (2)

- Profitability improvement: improvement of EBITDA of U.S. business segment close to breakeven (*1)
 - Increase in Brokerage Commissions due to continued increase in DARTs
 - Improvement in profitability of U.S. FX business from integrating the liquidity pools of IBFX and TradeStation FX volume
- Fixed cost reduction (*2): Effectively 5% YoY reduction We have managed to control fixed costs other than the increase in stock compensation expense

We just started to partially hedge this exposure to reduce PL impact due to fluctuations in our share price



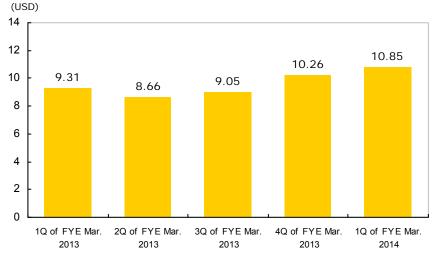
(*3) 4Q of FYE Mar. 2013 includes dispute costs of USD 1.7 mil. settled in May 2013



Global FX Business Highlights

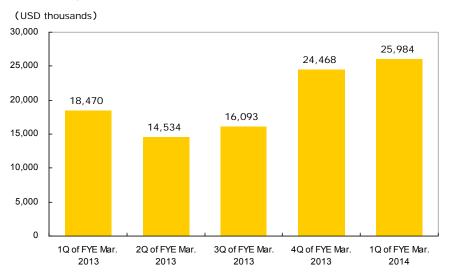
- Increase in revenue per lot (*) from integrating the two U.S. FX business lines
 - → Further improvement in revenue per lot is expected when our Japanese volume is integrated into our U.S. volume
- Japan FX had another spectacular quarter, and we continue being successful at growing our franchise outside of Japan
- New initiatives:
 - Monex to reach agreement to launch tradable, the world's first FX apps-based platform within the year;
 Monex will be one of the first major brokers to offer the tradable platform in the world

◆TradeStation's Revenue per lot

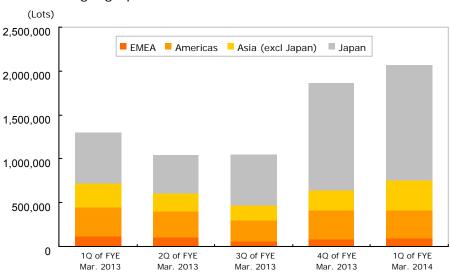


(*) Lot=100,000 units of base currency

♦Quarterly Global FX Revenue



♦Global FX geographical breakdown of volume



Actions taken in achieving fully global financial institution

Continuing Commitment to our Shareholders

- Increased dividend payout ratio from 30% to 50% (applicable from FYE March 2014) (announced in June 2013)
- Completed share buyback (approx. 4% of outstanding shares, or 120,000 shares) and retired all shares repurchased (in May 2013)

Transition into a "Company with Committees" (June 2013)

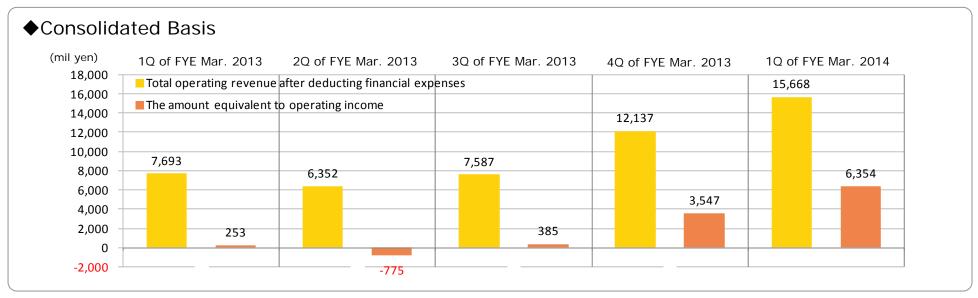
- Clearer separation between operation & supervision of the Company:
 Reinforcement of corporate governance, and
 Ensure optimum decision making environment
- Outside directors with extensive experience in driving global businesses on board:
 - 2 outside directors newly joined Monex; a globally recognized business manager with a wide range of international business leadership expertise and a qualified lawyer with law practice experiences in Japan & in U.S.

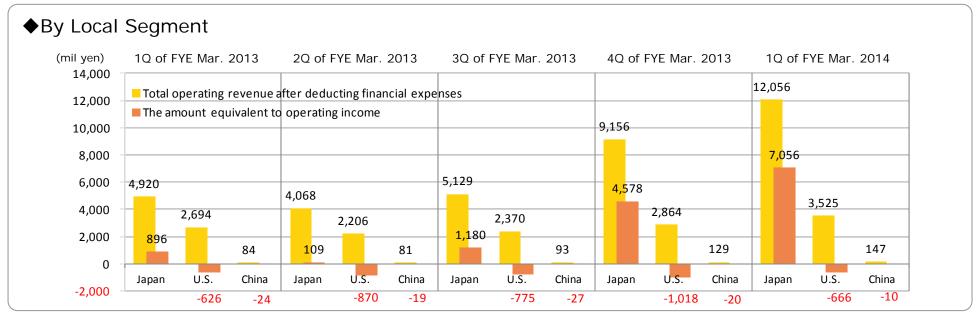
Early adoption of IFRSs (from FYE March 2013 financial results)

- Adoption of international accounting standards for the purpose of globalizing our investor base:
 - Only 13 TSE listed companies have adopted IFRSs, with only an additional 7 planning (Source: TSE website, as of June 2013)

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Trends of Quarterly Financial Results





Financial Summary: 4Q of FYE Mar. 2013 vs. 1Q of FYE Mar. 2014 (1)

			(million yen, %)
	4Q of FYE Mar. 2013 (Jan. to Mar. 2013)	1Q of FYE Mar. 2014 (Apr. to Jun. 2013)	Fluctuation (%)
Total revenue	17,557	19,171	+9.2%
Total expense	12,152	10,765	-11.4%
Quarterly income before income taxes	5,405	8,407	+55.5%
Income tax expense	3,042	3,261	+7.2%
Quarterly net income	2,362	5,146	+117.8%
Quarterly net income attributable to owners of the Company	2,359	5,144	+118.0%
EBITDA (*1)	8,781	9,284	+5.7%
Ref. Reclassified consolidated statement of income			
Total operating revenue	12,885	16,866	+30.9%
Total operating revenue after deducting financial expenses	12,137	15,668	+29.1%
Selling, general and administrative expenses	8,591	9,315	+8.4%
The amount equivalent to operating income (*2)	3,547	6,354	+79.2%
Other revenue (*3)	4,672	2,306	-50.6%

2,814

5,405

3,042

2,362

2,359

253

8,407

3,261

5,146

5,144

Other expenses (*4)

Income tax expense

Quarterly net income

Company

Quarterly income before income taxes

Quarterly net income attributable to owners of the

-91.0%

+55.5%

+7.2%

+117.8%

+118.0%

^(*1) EBITDA: Quarterly net income attributable to owners of the Company + Interest (excluding financial expenses related to margin trading business) + Income tax expense + Depreciation and Amortization + Revaluation loss of investment securities + Disposal loss of fixed assets

^(*2) The amount equivalent to operating income: Total operating revenue after deducting financial expenses - Selling, general and administrative expenses

^(*3) Other revenue: Other financial revenue (including gain on sales of investment securities) + Other revenue + Equity in earnings of affiliates

^(*4) Other expenses: Other financial expenses + Other expenses (including impairment loss) + Equity in losses of affiliates

Financial Summary: 4Q of FYE Mar. 2013 vs. 1Q of FYE Mar. 2014 (2)

By local segment (million yen, %)

		Japan			U.S.		China			
	4Q of FYE Mar. 2013	T. 1Q of Fluctuation (%)		4Q of FYE Mar. 2013	1Q of FYE Mar. 2014	Fluctuation (%)	4Q of FYE Mar. 2013	1Q of FYE Mar. 2014	Fluctuation (%)	
Total revenue	14,029	14,809	+5.6%	3,553	4,429	+24.6%	130	149	+14.2%	
Total expense	5,083	5,490	+8.0%	7,069	5,321	-24.7%	149	159	+7.1%	
Quarterly income before income taxes	8,947	9,319	+4.2%	-3,515	-892	-	-18	-11	-	

Ref. Reclassified consolidated statement of income

Total operating revenue	9,386	12,488	+33.0%	3,424	4,288	+25.3%	129	149	+15.3%
Total operating revenue after deducting financial expenses	9,156	12,056	+31.7%	2,864	3,525	+23.1%	129	147	+14.3%
Selling, general and administrative expenses	4,578	5,000	+9.2%	3,882	4,191	+7.9%	149	157	+5.7%
The amount equivalent to operating income (*1)	4,578	7,056	+54.1%	-1,018	-666	-	-20	-10	-
Other revenue (*2)	4,643	2,322	-50.0%	130	141	+8.5%	1	0	-97.2%
Other expenses (*3)	275	59	-78.6%	2,627	367	-86.0%	0	0	-196.4%
Quarterly income before income taxes	8,947	9,319	+4.2%	-3,515	-892	-	-18	-11	-

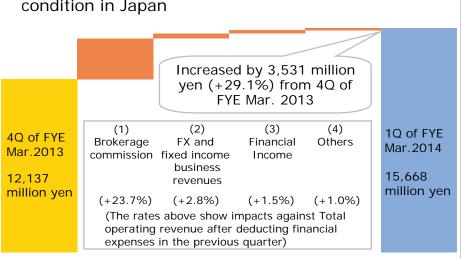
^(*1) The amount equivalent to operating income: Total operating revenue after deducting financial expenses - Selling, general and administrative expenses

^(*2) Other revenue : Other financial revenue (including gain on sales of investment securities) + Other revenue + Equity in earnings of affiliates

^(*3) Other expenses: Other financial expenses + Other expenses (including impairment loss) + Equity in losses of affiliates

Major Increase/Decrease Factors of Revenue and SG&A (QoQ Comparison)

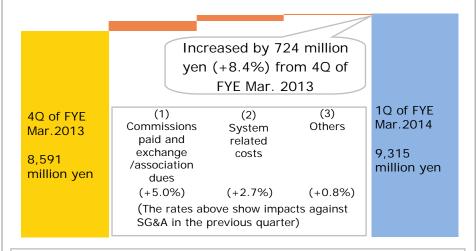
- Total operating revenue after deducting financial expenses
 - ◆ Commission increased due to the brisk market condition in Japan



- ◆ Major increasing factors (changes from the prev. quarter)
- (1) Brokerage commission (excluding OSE-FX) +2,880 million yen
 - The average customer equity trading value per day of Monex, Inc. was 149% of the same in the previous quarter
- (2) FX & fixed income business revenues +345 million yen
 - FX revenue increase in U.S., etc.
- (3) Financial income +184 million yen
 - Margin transaction increase in Japan, etc.
- (4) Others +122 million yen
 - Revenue increase derived from mutual fund business, etc.

■ Selling, general & administrative expenses

◆ Transaction-related variable costs increased due to the brisk market condition



- ◆ Major increasing factors (changes from the prev. quarter)
- (1) Commissions paid and exchange/association dues

+429 million yen

- •Increased customer transactions due to the brisk market (+232 million yen) , etc.
- (2) System related costs(*)

+230 million yen

- Data processing and office supplies costs increased due to internal system development (+53 million yen) and the brisk market, etc.
- (3) Others

+65 million yen

- · Increase in Communication, freight and information expenses, etc.
- (*) System related costs = Rental and maintenance + Data processing and office and office supplies + Amortization and depreciation

Financial Summary: 1Q of FYE Mar. 2013 vs. 1Q of FYE Mar. 2014 (1)

(million yen, %)

	FYE Mar. 2013 (Apr. to Jun. 2012)	FYE Mar. 2014 (Apr. to Jun. 2013)	Fluctuation (%)
Total revenue	8,223	19,171	+133.2%
Total expense	7,950	10,765	+35.4%
Quarterly income before income taxes	273	8,407	+2,979.6%
Income tax expense	88	3,261	+3,595.9%
Net income	185	5,146	+2,685.3%
Net income attributable to owners of the Company	171	5,144	+2,910.9%
EBITDA (*1)	1,004	9,284	+824.9%

Ref. Reclassified presentation of consolidated statement of income

Total operating revenue	8,114	16,866	+107.8%
Total operating revenue after deducting financial expenses	7,693	15,668	+103.7%
Selling, general and administrative expenses	7,440	9,315	+25.2%
The amount equivalent to operating income (*2)	253	6,354	+2,411.3%
Other revenue (*3)	108	2,306	+2,034.9%
Other expenses (*4)	88	253	+187.0%
Quarterly income before income taxes	273	8,407	+2,979.6%
Income tax expense	88	3,261	+3,595.9%
Net income	185	5,146	+2,685.3%
Net income attributable to owners of the Company	171	5,144	+2,910.9%

^{*1} EBITDA: Quarterly net income attributable to owners of the Company + Interest (excluding financial expenses related to margin trading business) + Income tax expense + Depreciation and Amortization + Revaluation loss of investment securities + Disposal loss of fixed assets

^{*2} The amount equivalent to operating income: Total operating revenue after deducting financial expenses - Selling, general and administrative expenses

^{*3} Other revenue: Other financial revenue (including gain on sales of investment securities) + Other revenue + Equity in earnings of affiliates

^{*4} Other expenses: Other financial expenses + Other expenses (including impairment loss) + Equity in losses of affiliates

Financial Summary: 1Q of FYE Mar. 2013 vs. 1Q of FYE Mar. 2014 (2)

By local segment

(million yen, %)

	Japan				U.S.		China			
	1Q of FYE Mar. 2013	1Q of FYE Mar. 2014	FYE Mar. (%)		1Q of FYE Mar. 2014	Fluctuation (%)	1Q of FYE Mar. 2013	1Q of FYE Mar. 2014	Fluctuation (%)	
Total revenue	5,250	14,809	+182.1%	2,928	4,429	+51.3%	84	149	+76.8%	
Total expense	4,315	5,490	+27.2%	3,550	5,321	+49.9%	124	159	+28.1%	
Quarterly income before income taxes	935	9,319	+896.6%	-622	-892	-	-40	-11	-	

Ref. Reclassified consolidated statement of income

Total operating revenue	5,137	12,488	+143.1%	2,927	4,288	+46.5%	84	149	+76.8%
Total operating revenue after deducting financial expenses	4,920	12,056	+145.1%	2,694	3,525	+30.8%	84	147	+75.3%
Selling, general and administrative expenses	4,023	5,000	+24.3%	3,320	4,191	+26.2%	107	157	+46.4%
The amount equivalent to operating income (*1)	896	7,056	+687.1%	-626	-666	1	-24	-10	-
Other revenue (*2)	114	2,322	+1,942.6%	1	141	+26,961.4%	-	0	-
Other expenses (*3)	75	59	-21.6%	-4	367	-	17	0	-97.7%
Quarterly income before income taxes	935	9,319	+896.6%	-622	-892	-	-40	-11	-

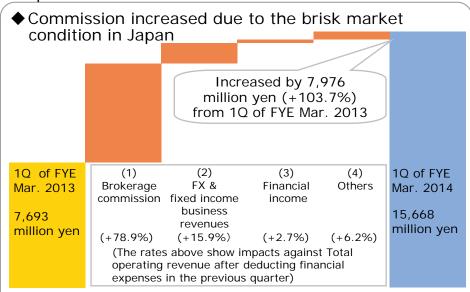
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^{*2} Other revenue: Other financial revenue (including gain on sales of investment securities) + Other revenue + Equity in earnings of affiliates

^{*3} Other expenses: Other financial expenses + Other expenses (including impairment loss) + Equity in losses of affiliates

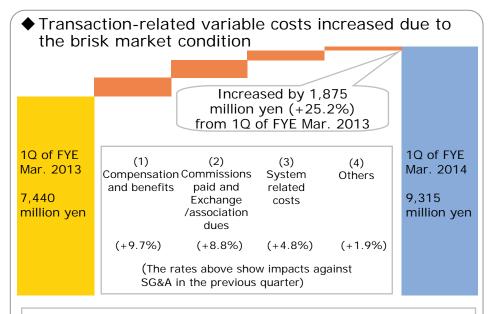
Major Increase/Decrease Factors of Revenue and SG&A (YoY Comparison)

■ Total operating revenue after deducting financial expenses



- ◆ Major increasing factors (changes from 1Q of FYE Mar. 2013)
- (1) Brokerage commission (excluding OSE-FX) +6,072 million yen
 - The average customer equity trading value per day of Monex, Inc. was 544% of the same in 1Q of FYE Mar. 2013
- (2) FX & fixed income business revenues +1,221 million yen
 - FX revenue increase in Japan, etc.
- (3) Financial income +209 million yen
 - · Margin transaction increase in Japan, etc.
- (4) Others +474 million yen
 - Revenue increase from mutual fund business (+339 million yen), etc.

■ Selling, general & administrative expenses



- ♦ Major increasing factors (changes from 1Q of FYE Mar. 2013)
- (1) Compensation and benefits

- +721 million yen
- Increase in bonus (+480 million yen) and personnel expenses and benefits due to new employment in U.S. (+195million yen), etc
- (2) Commissions paid and exchange/ association dues +653 million yen
 - Increased customer transactions in Japan due to the brisk market (+430 million yen), etc.
- (3) System related costs (*)

+361 million yen

- Data processing and office supplies costs increased due to internal system development (+87 million yen) and the brisk market (+182 million yen), etc.
- (4) Others

+140 million yen

- Increase in Communication, freight and information expenses (+84 million yen), etc.
- (*) System related costs = Rental and maintenance + Data processing and office supplies + Amortization and depreciation

Summary of statement of financial position

◆ Summary of statement of financial position as of June 30, 2013

Assets JPY 812.6 bn

Major assets:

Assets related to financial instruments trading business <u>JPY 662.1 bn</u>

[items]

Cash segregated as deposits JPY 389.8 bn

Trading securities and other
JPY 3.6 bn

Derivative assets

JPY 2.1 bn

Margin transaction assets

JPY 178.2 bn

Loans secured by securities
JPY 73.3 bn

Investments in securities

JPY 15.0 bn

Others JPY 26.2 bn

Cash and deposits JPY 83.4 bn

Non-current type assets (*1)
JPY 40.9 bn

<u>Liabilities</u> JPY 735.3 bn

Major liabilities: Liabilities related to financial instruments trading business JPY 722.3 bn

[items]
Deposits received

JPY 272.7 bn

Guarantee deposits received JPY 153.5 bn

Derivative liabilities

JPY 4.9 bn

Margin transaction liabilities
JPY 37.1 bn

Loans payables secured by securities

JPY 113.3 bn

Bonds and loans payables

JPY 140.8 bn

Others ...

JPY 13.0 bn

Net Capital
JPY 77.2 bn

(*1) Non-current type assets (investment value of risk assets)

Property, plant and equipment JPY 1.6 bn
Intangible assets (Goodwill) JPY 17.6 bn (*2)
Intangible assets (Identifiable intangible assets) JPY 15.3 bn (*3)
Intangible assets (Others) JPY 5.5 bn
Equity method investments JPY 0.8 bn

(*2) Goodwill: JPY 17.6 bn

Japan 7.6 bn, U.S. 9.6 bn, China 0.4 bn

(*3) Identifiable intangible assets: JPY 15.3 bn

U.S. 14.6 bn, China 0.8 bn

Non-current type assets are within the scope of net capital and sufficient capital is kept by the following facilities:

Bank loan facility: JPY168.2 bn (JPY93.1bn not used)

Corporate bond (MTN) issuing facility: JPY40bn (JPY15bn not used)

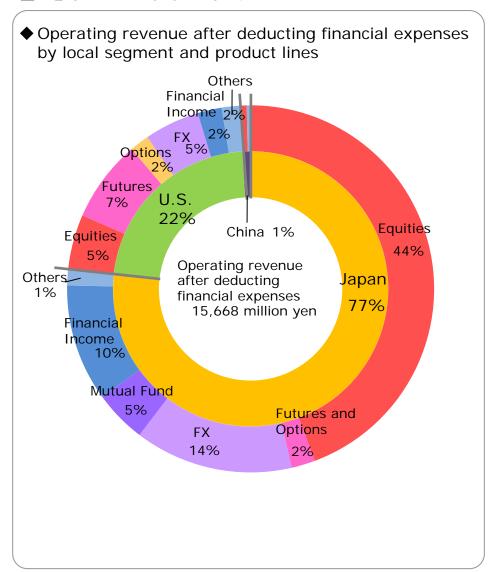
Commercial paper issuing facility: JPY30bn

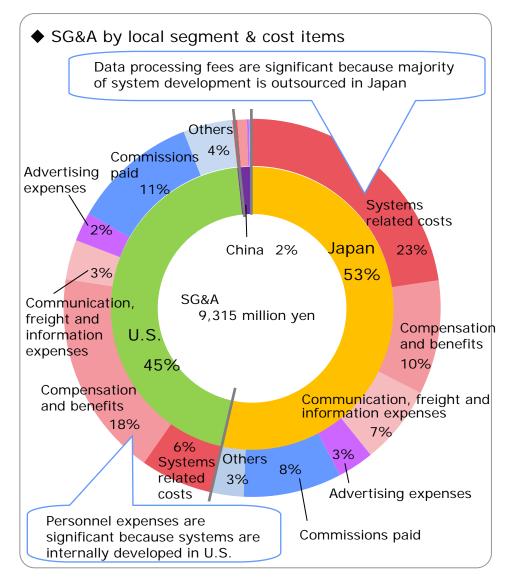
Lending related to standardized margin trading (Available for borrowing from securities finance companies): JPY49.1bn

The Company issued 3 year bonds of JPY 2bn in July 2013

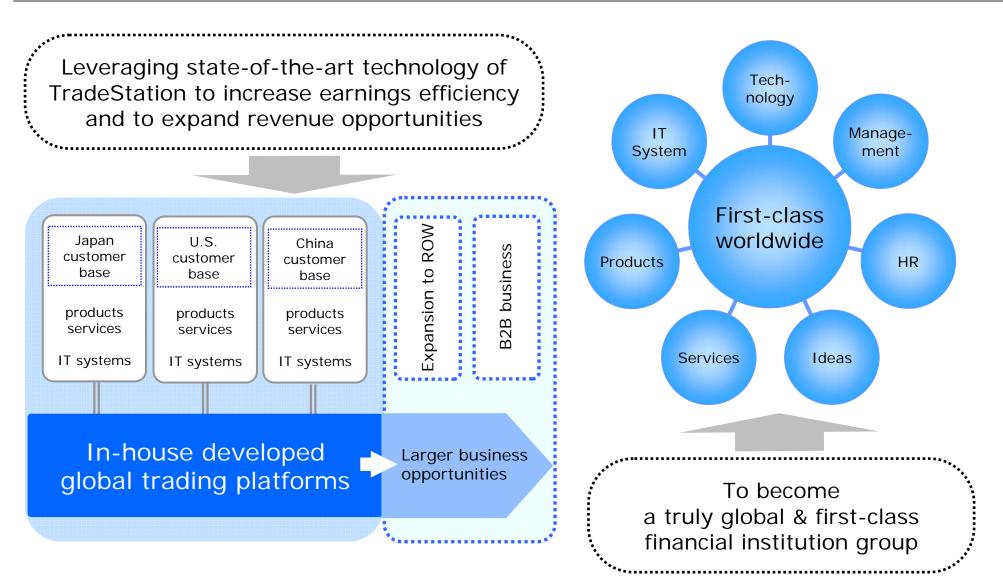
Distribution of Revenue and SG&A by Local Segment & Items

■1Q of FYE March 2014





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Measures

Maximize synergy effects of global business assets

- Products & service differentiation for revenue opportunities
- In-house trading platform development for cost management

Achievements

Nov. 2012 Launched New US Equities Trading Service for Japan customers

"The only one" level of service throughout Asia

Mar. 2013 Internalized middle & back FX operations in U.S.

Increased earnings efficiency by integrating liquidity pools in U.S.

May 2013 Launched New Market Information Service in Japan

Next steps

For Japan: Continuous introduction of new trading tools for a million

customer base, our biggest revenue source, to increase

competitiveness

B2B Business: Offer trading platforms to institutional clients and expand

our revenue opportunities

Complete liquidity pool integration worldwide in the group Global FX:

for more earnings

Measures to achieve "Global Vision" - Plan to reduce fixed-type costs

Goal

Commenced "Fixed-type Cost Reduction Project" from FYE Mar. 2013

Targeting annual cost reduction of JPY 2.69 billion by FYE Mar. 2017 (*1)

Methods

- -Replacement & internalization of trading systems to reduce systems related costs
- -Integration of market information services to reduce information expenses

Progress

FYE Mar. 2013: Nearly as planned

FYE Mar. 2014: Slightly behind schedule in in-house system development [Reasons for delay]

- Need to ensure smooth transition to new systems
- Put higher priority on U.S. business development projects to proactively correspond to upturning business environment & to increase revenue

Adjusted original plan to reflect business environment changes

Prolonged schedule by 1 year & downsized cost reduction amount by 10%

New Goal

To reduce fixed-type costs in approx. JPY 2.3 billion/year by FYE Mar. 2018 (*1)

less JPY 2.3 bil.

Selling, general & administrative expenses (*2)

Fixed-type costs included in the SG&A (*3)

JPY 34.4 bil.

Referential Base (*1)

JPY 24.5 bil.

FYE Mar. 2018

JPY 32.1 bil.

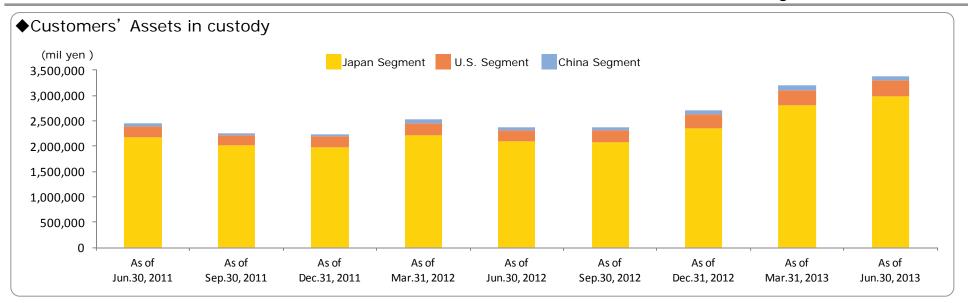
(-6.7%/y)

JPY 22.2 bil. (-9.4%/y)

- (*1) Referential base amount forming the basis of comparison is the amount obtained by multiplying the actual figures for Jan. to Mar. 2013 by 4
- (*2) Assumed no change in the amount of non-fixed-type costs for FYE Mar. 2018
- (*3) Fixed-type costs: the sum of (a) communication, freight & information expenses, (b) compensation & benefits, (c) rental & maintenance, (d) data processing & office supplies and (e) amortization & depreciation

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Market and Transaction Data (1) - Customers' Assets in Custody

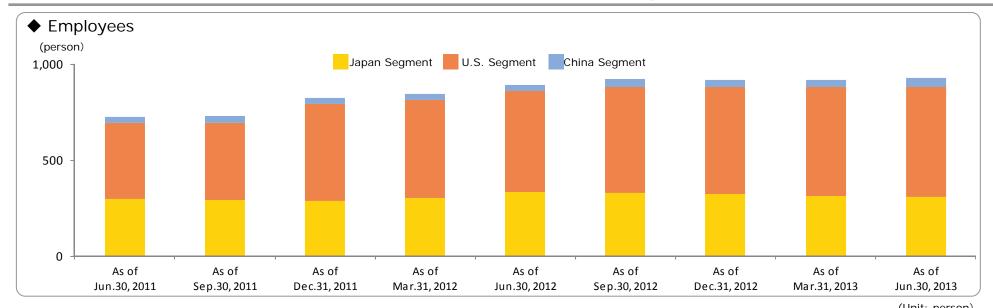


(Unit: mil yen)

				FYE Ma	r. 2012				FYE Mar. 2014		
			1Q End	2Q End	3Q End	4Q End	1Q End	2Q End	3Q End	4Q End	1Q End
Japa	Japan Segment		2,184,186	2,025,522	1,985,291	2,224,227	2,096,503	2,079,642	2,354,621	2,806,181	2,982,875
	Monex, Inc.		2,157,779	1,992,416	1,954,870	2,204,857	2,072,888	2,026,576	2,304,354	2,789,573	2,982,875
		Equities	1,415,415	1,306,902	1,267,104	1,445,795	1,356,895	1,290,853	1,432,887	1,808,352	1,930,069
		Bonds	51,029	49,661	51,734	54,917	58,198	62,056	66,653	73,149	88,780
		Mutual Funds	518,125	462,930	469,132	529,622	488,019	503,953	616,701	699,830	703,467
		Others	173,210	172,923	166,899	174,523	169,776	169,713	188,113	208,242	260,559
U.S	S. Segment – TradeStation(*)		201,360	185,504	201,641	226,939	211,638	225,563	283,407	303,564	316,087
Chir	na Se	gment – Monex Boom Securities	67,866	53,342	53,698	76,561	66,148	68,517	81,327	89,704	89,052

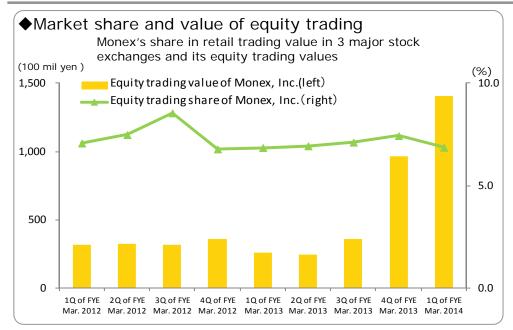
^{(*) &}quot;TradeStation" means TradeStation Group, Inc. and its subsidiaries

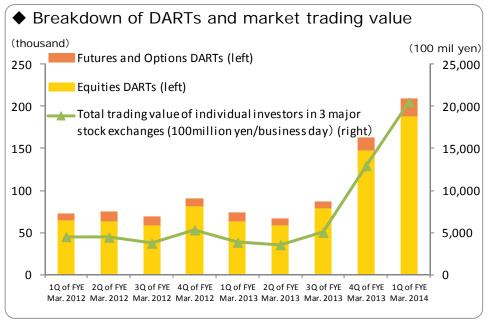
Market and Transaction Data (2) – Number of Employees



									(Unit: person)
				r. 2012		FYE Mar. 2013				FYE Mar. 2014
		1Q End	2Q End	3Q End	4Q End	1Q End	2Q End	3Q End	4Q End	1Q End
Japan Segment		300	292	286	305	333	328	323	313	308
	Monex Group, Inc	35	33	31	29	28	27	27	28	28
	Monex, Inc.	211	209	206	226	255	249	247	246	264
	Monex FX, Inc	35	34	31	31	32	33	33	32	9
	Others	19	16	1 1 1	19 1	18	19	16	7	7
U.S	s. Segment	393	402	505	506	525	553	556	566	574
Chi	China Segment		33	34	34	34	39	40	38	45
Tot	al	725	727	825	845	892	920	919	917	927

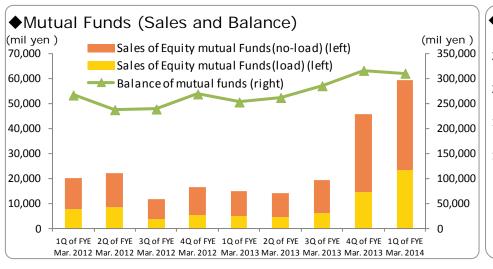
Market and Transaction Data (3) Japan Segment - Monex, Inc. (Equities)

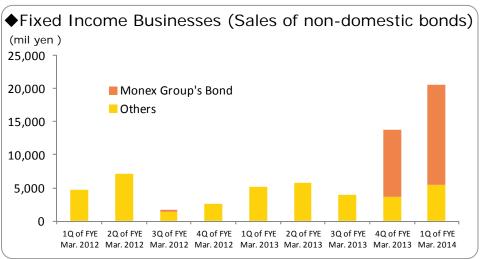




				FYE Mai	⁻ . 2012			FYE Mar. 2014			
			1Q	2Q	3Q	4Q	10	2Q	3Q	4Q	1Q
SS		trading volume of individual investors in 3 nese major markets(100 mil yen/day)	4,506	4,366	3,724	5,309	3,831	3,548	5,025	12,950	20,513
Equities	Equity	y trading share of Monex, Inc. (%)	7.08	7.49	8.55	6.79	6.86	6.94	7.12	7.44	6.87
Eq	Equity trading value of Monex, Inc. (100 mil yen/day)		319	327	318	361	263	246	358	964	1,409
	Equiti	ies and ETFs	64,094	63,352	58,809	81,064	63,584	58,867	78,071	147,498	188,031
Ls		Cash	38,946	39,391	35,644	49,868	38,724	35,512	47,267	91,387	119,223
DART		Margin	25,148	23,960	23,164	31,196	24,859	23,355	30,803	56,111	68,808
_	Optio	ns and Futures	8,800	11,741	10,519	9,349	9,995	8,254	8,883	15,460	21,336

Market and Transaction Data (4) Japan Segment - Monex, Inc. (Mutual Funds & Bonds)

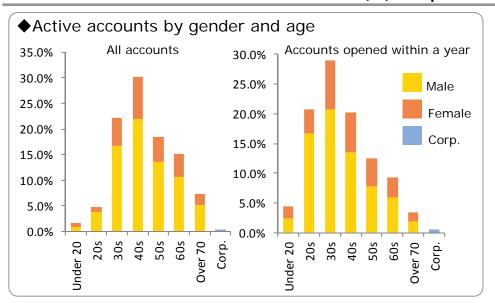




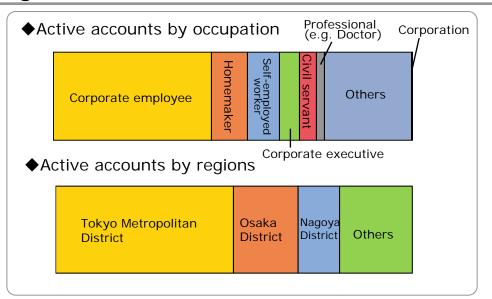
(mil yen)				FYE Ma	r. 2012		FYE Mar. 2013				FYE Mar. 2014	
			1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	10	
Mutual Funds		Load		7,692	8,794	4,005	5,643	5,028	4,870	6,299	14,601	23,434
	Sales	No-load		12,556	13,257	7,845	11,081	10,104	9,232	13,018	31,165	35,985
		Total		20,247	22,051	11,849	16,724	15,132	14,102	19,316	45,767	59,419
	Balance (As of the end of the quarter)	Equity Mutual Funds	Load	98,482	79,847	77,542	89,332	79,958	85,287	96,113	103,737	98,604
			No-load	110,202	99,204	102,363	117,192	111,077	115,019	130,939	151,232	149,569
			Total	208,684	179,050	179,905	206,524	191,035	200,307	227,052	254,969	248,172
		Foreign Mutual Funds		9,906	9,099	9,075	9,600	9,051	9,258	9,702	10,588	10,885
		Bond investment (Including Forei currency MMFs)	eian	48,455	49,593	50,113	53,131	52,978	52,538	48,755	50,714	51,463
		Total		267,045	237,742	239,094	269,254	253,063	262,104	285,509	316,271	310,521
Bonds	Sales of non- domestic bonds	Monex Group's bond		-	-	262	-	-	-	-	10,000	15,000
		Others		4,759	7,121	1,482	2,569	5,160	5,730	3,974	3,706	5,543
				4,759	7,121	1,744	2,569	5,160	5,730	3,974	13,706	20,543

Note: MRFs are not included in Mutual Fund data.

Market and Transaction Data (5) Japan Segment – Monex, Inc. (Customer distribution)



	Active accounts as of Jun. 30, 2013								
				Accounts opened within a year					
	Male	Female	Total	Male	Female	Total			
Over 70	5.1%	2.1%	7.3%	1.9%	1.4%	3.3%			
60s	10.7%	4.4%	15.1%	6.0%	3.3%	9.3%			
50s	13.6%	4.8%	18.4%	7.7%	4.8%	12.5%			
40s	21.9%	8.3%	30.2%	13.4%	6.8%	20.2%			
30s	16.6%	5.6%	22.2%	20.7%	8.2%	29.0%			
20s	3.8%	1.0%	4.8%	16.7%	4.0%	20.7%			
Under 20	0.9%	0.8%	1.7%	2.4%	1.9%	4.4%			
Sub Total	72.6%	27.0%	99.6%	69.0%	30.4%	99.4%			
Corporation			0.4%	0.6%					
Total			100.0%	100.0%					

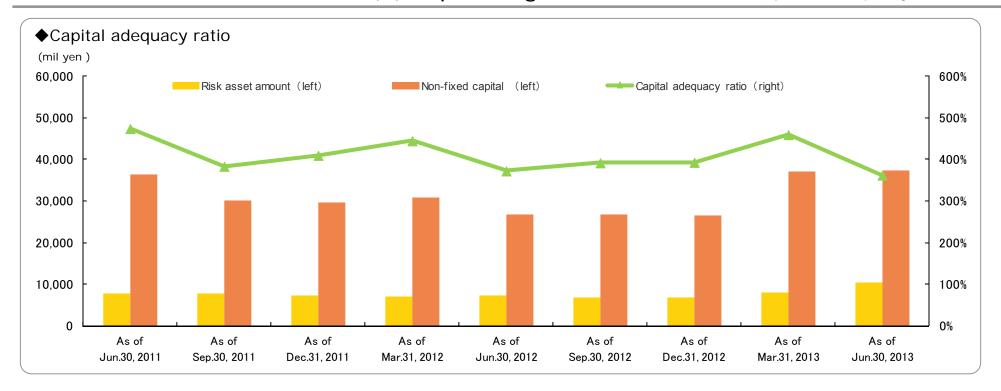


Active accounts by occupa of Jun. 30, 2013		Active accounts by regions as of Jun. 30, 2013					
Corporate employee		Male	Female	Corp.	Total		
Homemaker	9.9%	Tokyo	36.2%	13.6%	0.2%		
Self-employed worker	9.0%	Metropolitan District				49.9%	
Corporate executive	5.5%	Osaka District	12.8%	5.2%	0.1%	18.1%	
Civil servant	4.9%	Nagoya District	8.5%	3.1%	0.0%	11.7%	
Professional (e.g. Doctor)	2.0%	Nagoya District					
Others	24.3%	Others	15.2%	5.1%	0.1%	20.3%	
Corporation	0.4%	Total	72.6%	27.0%	0.4%	100.0%	
Total	100.0%						

Note: Active accounts are the accounts with balance or the accounts which have traded more than once (including withdrawal) in the past 1 year

Monex Group, Inc.

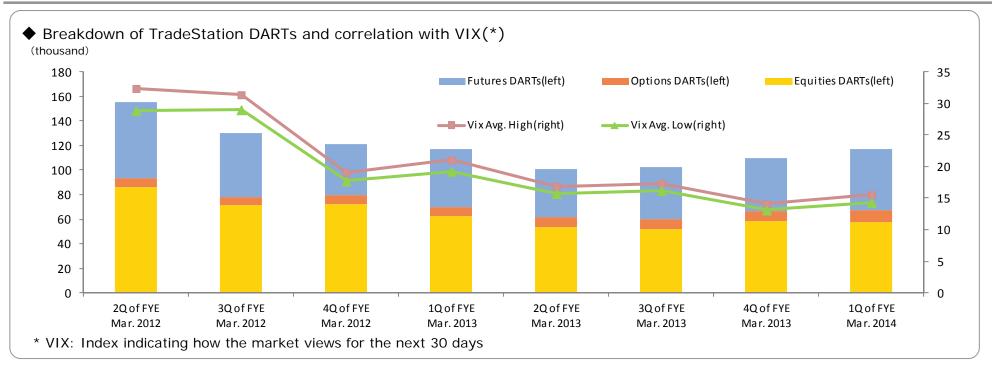
Market and Transaction Data (6) Japan Segment - Monex, Inc. (Capital Adequacy Ratio)



		FYE Ma	r. 2012			FYE Mar.2014			
	1Q End	2Q End	3Q End	4Q End	1Q End	2Q End	3Q End	4Q End	1Q End
Non-fixed capital (mil yen)	36,446	30,029	29,513	30,771	26,774	26,735	26,585	37,192	37,320
Risk asset amount (mil yen)	7,694	7,837	7,210	6,923	7,196	6,829	6,771	8,096	10,305
Capital adequacy ratio	473.7%	383.1%	409.2%	444.4%	372.0%	391.4%	392.6%	459.3%	361.7%

Note: Numbers above are calculated based on the Financial Instruments and Exchange Act in Japan

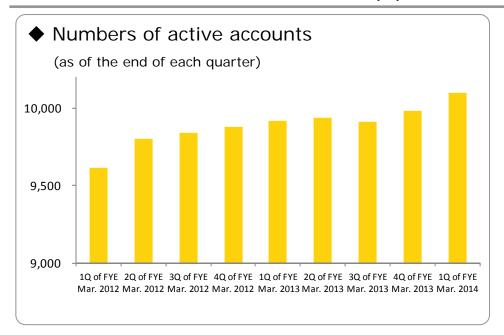
Market and Transaction Data (7) U.S. Segment - TradeStation

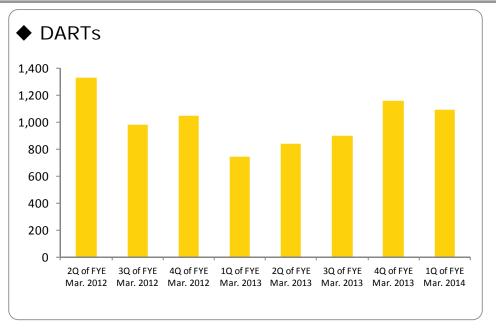


		FYE Ma	FYE Mar. 2012			FYE Mar. 2013				
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	40	1Q
DARTs	Equities	-	86,424	71,582	71,930	62,405	53,514	51,734	58,067	57,869
	Options	-	6,715	6,489	7,315	7,267	7,784	8,260	8,846	9,232
	Futures	-	61,765	51,708	41,728	47,078	39,051	42,291	43,142	50,091
VIX	VIX Average High	-	32.34	31.35	19.04	21.03	16.86	17.34	14.09	15.54
	VIX Average Low	-	28.84	28.98	17.69	19.23	15.72	16.20	13.09	14.31

Note: Numbers above show those after the acquisition of TradeStation in June 30, 2011 only

Market and Transaction Data (8) China Segment - Monex Boom Securities

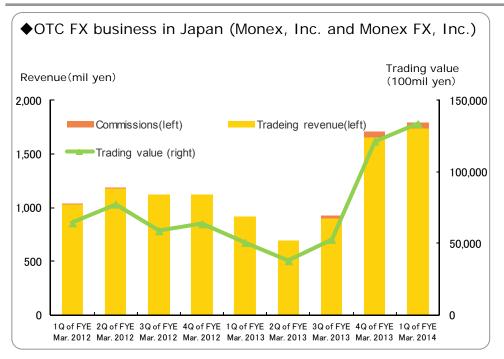


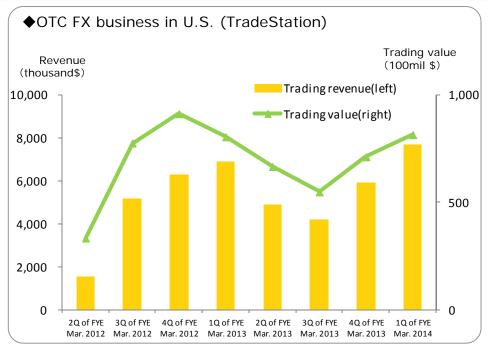


		FYE Ma	r. 2012			FYE Mar.2014			
	10	2Q	3Q	4Q	10	2Q	3Q	4Q	1Q
Active accounts (end of each quarter)	9,614	9,803	9,839	9,880	9,915	9,938	9,910	9,984	10,100
Equities DARTs	-	1,329	978	1,047	739	841	900	1,153	1,089

Note: Equities DARTs show numbers since 2Q of FYE Mar. 2012 only (the time when we changed the calculation method of DARTs)

Market and Transaction Data (9) Global FX





			FYE Ma	r. 2012		FYE Mar. 2013				FYE Mar.2014
		1Q	2Q	3Q	4Q	10	2Q	3Q	4Q	10
	Trading revenue (mil yen) (excluding swap)	1,026	1,174	1,126	1,120	920	690	898	1,651	1,737
Japan	Commission (mil yen)	1	1	0	0	0	0	24	55	56
	Trading value (100mil yen)	64,281	77,435	58,810	63,588	50,639	37,829	52,780	121,510	133,602
S.	Trading revenue (thousand \$)	-	1,569	5,190	6,278	6,916	4,905	4,186	5,917	7,666
	Trading value (100mil \$)	-	334	775	911	804	666	548	711	814

Note: U.S. Segment includes numbers after the acquisition of TradeStation in June 30, 2011
TradeStation expanded its FX business through the acquisition of IBFX Holding, LLC in November 2011

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Significant impact of difference between IFRSs and JGAAP

We started to adopt IFRSs to consolidated financial statements for FYE March 2013 to improve the international comparability of financial information, while we engage in business activities with a focus of 3 major locations (Japan, U.S. and China)

- Consolidated financial statements for 1Q of FYE March 2014

 Significant impact of GAAP differences on the consolidated financial statements
 - Difference in goodwill amortization: +312 million yen in net income
 Goodwill is not amortized under IFRSs
 Impairment test is required at least annually
 - Difference in financial instruments transactions reserve: -9 million yen in net income
 Financial instruments transactions reserve is not recognized as liabilities under
 IFRSs and therefore reversal of financial instruments transactions reserve is also
 not recognized

Quarterly consolidated financial results

		FYE Mar	ch 2013		FYE March 2014
	10	20	3Q	4Q	10
Commission received	4,178	3,898	4,530	7,761	10,763
Net trading income	1,651	1,290	1,547	2,486	2,821
Financial revenue	2,142	1,556	2,005	2,492	3,126
Other operating revenue	144	130	136	145	155
Total operating revenue	8,114	6,874	8,217	12,885	16,866
Other financial revenue	57 ¦	175 ¦	18	4,605	2,296
Other revenue	51	1,587	67	55	10
Equity in earnings of affiliates	-	98	-74	12	-
Total revenue	8,223	8,733	8,228	17,557	19,171
Financial expenses	422	522	629	747	1,197
Selling, general and administrative expenses (*)	7,440	7,127	7,202	8,591	9,315
Other financial expenses	4	14	25	4	0
Other expenses	76 ¦	24	106 ¦	2,810	239
Equity in losses of affiliates	8	-8	-	-	14
Total expenses	7,950	7,678	7,962	12,152	10,765
Quarterly income before income taxes	273	1,055	265	5,405	8,407
Income tax expense	88	-24	-15	3,042	3,261
Quarterly net income	185	1,080	280	2,362	5,146
Quarterly net income attributable to owners of the Company	171	1,080	291	2,359	5,144

^(*) SG&A include amortization expenses for the identified intangible assets acquired in business combination

Quarterly consolidated financial results (Reclassified)

Reclassified consolidated statement of income (million yen) FYE March 2013 FYE March 2014 1Q 2Q 3Q 4Q 10 Brokerage commissions 3,109 6,288 2.794 3,485 9.174 Stocks and ETFs 1,979 1,857 2,440 5.028 7.533 Options and Futures 1.068 901 1.010 1,211 1,585 OSE-FX 62 37 36 50 56 Underwriting and distribution commissions 6 14 1 26 16 Subscription and distribution commissions 87 79 102 226 335 Other commissions 982 1,018 928 1,221 1,237 Margin forex trades commissions (OTC) 19 0 0 53 56 297 Mutual funds agency commissions 294 318 364 385 Others 687 721 591 804 796 Net trading income 1,651 1,290 1,547 2,486 2,821 1,556 2,492 Financial revenue 2,142 2,005 3,126 Other operating revenue 144 130 136 145 155 Total operating revenue 6,874 8,217 12,885 8,114 16,866 Financial expenses 422 522 629 747 1,197 Total operating revenue after deducting financial expenses 6,352 7,587 12,137 7.693 15,668 Selling, general and administrative expenses (*) 7,440 7,127 7,202 8,591 9,315 253 The amount equivalent to operating income 3,547 -775 385 6,354 Other revenue 108 1,859 11 4,672 2,306 88 2,814 29 131 253 Other expenses 1,055 Quarterly income before income taxes 273 265 5,405 8,407 88 -24 -15 3,042 3,261 Income taxes 185 1,080 2,362 Quarterly net income 280 5,146 Quarterly net income attributable to owners of the Company 171 i 1,080 291 2.359 5,144

^(*) SG&A include amortization expenses for the identified intangible assets acquired in business combination

Quarterly consolidated financial results (SG&A)

The details of SG&A in consolidated statement of income (million yen)

		FYE March	1 2013		FYE March 2014
	1Q	2Q	3Q	40	10
Transaction-related expenses	2,605	2,364	2,409	2,846	3,320
Commissions paid	959	867	948	1,045	1,332
Exchange and association dues	186	160	190	324	466
Communication, freight and information expenses	879	865	841	933	963
Advertising expenses	558	455	413	532	528
Others	24	16	16 ¦	12	32
Compensation and benefits	1,928	1,882	2,009	2,684	2,649
Rental and maintenance	518	528	396	391	440
Rental expenses	306	311	183	193	198
Maintenance expenses	212	217	212	198	242
Data processing and office supplies	1,134	1,145	1,202	1,271	1,440
Data processing	1,123	1,134	1,189	1,253	1,415
Office supplies	11	11	13	18	25
Amortization and depreciation (*)	727	749	794	846	859
Taxes other than income taxes	65	45	51	96	110
Other operating expenses	464	414	341	457	497
Total selling, general and administrative expenses	7,440	7,127	7,202	8,591	9,315

^(*) Amortization and depreciation includes amortization expenses for the identified intangible assets acquired in business combination

Quarterly consolidated financial results (Other revenue and other expenses)

		FYE March	2013		FYE March 2014
	1Q	2Q	3Q	4Q	10
Other financial revenue	57	175	18	4,605	2,296
Gain on sales of investment securities	-	160	16	4,604	2,291
Dividends income	43	-	-	-	3
Others	14	15	2	1	2
Other revenue	51	1,587	67	55	10
Gain on bargain purchase	- 1	1,231 ¦	-	-	-
Gain on sales of investments in subsidiaries	-	317	-	-	-
Others	51 ⁱ	38	67	55	10
Equity in earnings of affiliates	- !	98	-74	12	_
Total of other revenue	108	1,859	11	4,672	2,306
Other financial expenses	4	14	25	4	0
Loss on sales of investment securities	-	-	25		_
Impairment loss of investment securities	3	- 1	- 1	_	_
Others	0 !	14	0	4	0
Other expenses	76	24	106	2,810	239
Impairment loss on goodwill	- !	- !	-	2,524	-
Settlement money in U.S. subsidiary	- 1	-	-	-	166
Business combination related costs	-	- !	37	234	-
Special retirement payment	-	-	-	65	-
Others	76 !	24	69	-13	73
Equity in losses of affiliates	8	-8	-	-	14
Total of other expenses	88	29	131	2,814	253

Quarterly consolidated financial results by local segment

						FYE Mar	ch 2013						FYE	March 2	2014
		1Q			2Q			3Q			4Q			1Q	
	Japan	U.S.	China	Japan	U.S.	China	Japan	U.S.	China	Japan	U.S.	China	Japan	U.S.	China
Commission received	2,306	1,828	48	2,226	1,627	47	2,749	1,730	55	5,699	1,988	85	8,323	2,360	94
Net trading income	1,095	556	-0	926	363	0	1,197	350	-0	1,952	535	-0	2,077	744	-0
Financial revenue	1,703	454	14	1,157	422	14	1,312	721	15	1,706	813	17	2,055	1,096	20
Other operating revenue	32	89	22	30	80	20	30	83	23	30	88	27	33	88	35
Total operating revenue	5,137	2,927	84	4,340	2,492	81	5,288	2,883	93	9,386	3,424	129	12,488	4,288	149
Other financial revenue	57	-	-	175	-	-	18	-	-	4,606	-0	-	2,296	0	0
Other revenue	57	1	-	1,593	-1	-	74	-	-	25	130	1	26	141	-
Equity in earnings of affiliates	-	-	-	98	-	-	-74	-	-	12	-	-	- 1	-	-
Total revenue	5,250	2,928	84	6,206	2,492	81	5,305	2,883	93	14,029	3,553	130	14,809	4,429	149
Financial expenses	217	233	0	272	287	0	159	513	0	230	560	0	432	764	2
SG&A (*)	4,023	3,320	107	3,960	3,076	100	3,948	3,145	120	4,578	3,882	149	5,000	4,191	157
Other financial expenses	4	-	-	14	-	-	25	-	0	4	-	0	-	44	0
Other expenses	64	-4	17	30	-8	2	105	-0	1	271	2,627	-0	45	322	0
Equity in losses of affiliates	8	-	-	-8	-	-	- 1 - 1	-	-	-	-	-	14	-	-
Total expenses	4,315	3,550	124	4,267	3,355	101	4,238	3,657	121	5,083	7,069	149	5,490	5,321	159
Quarterly income before income taxes	935	-622	-40	1,939	- 863	-21	1,067	- 774	-28	8,947	-3,515	-18	9,319	-892	-11
Income tax expense	321	-231	-2	293	-312	-5	334	- 346	-3	3,439	- 398	1	3,562	-302	1
Quarterly net income	614	-391	-39	1,646	- 551	-16	733	- 428	-25	5,508	-3,118	-20	5,757	-590	-12
Quarterly net income attributable to owners of the Company	600	-391	-39	1,642	- 551	-11	734	- 428	-15	5,502	-3,118	-17	5,755	-590	-12

^(*) SG&A in U.S. and China segment include amortization expenses for the identified intangible assets acquired from TradeStation and Monex Boom Group

Quarterly consolidated financial results by local segment (Reclassified)

						FYE Mar	ch 2013						FYE	March 20	on yen) 014
		1Q			2Q			3Q			4Q			1Q	
	Japan	U.S.	China	Japan	U.S.	China	Japan	U.S.	China	Japan	U.S.	China	Japan	U.S.	China
Brokerage commissions	1,726	1,339	48	1,618	1,132	47	2,187	1,247	55	4,767	1,447	85	7,340	1,754	93
Stocks and ETFs	1,515	420	48	1,454	359	47	2,017	372	55	4,497	457	85	6,954	499	93
Options and Futures	149	919	-	128	773	-	135 ˈ	875 ¦	-	220	990	-	330	1,255	-
OSE-FX	62	-	-	37	-	-	36	-	-	50	-	-	56	- !	-
Underwriting and distribution commissions	1	-	-	6	-	-	14	-	-	26	- !	-	16	-	-
Subscription and distribution commissions	87	-	-	79	-	-	102	-	-	226	-	-	335	-	-
Other commissions	493	489	0	522	496	0	446	482	0	680	541	0	631	606	0
Margin forex trades commissions (OTC)	0	-	-	0	-	-	19	- I	-	53	- !	-	56	-	-
Mutual funds agency commissions	294	-	-	297	-	-	318	-	-	364	-	-	385	-	-
Others	198	489	0	225	496	0	109	482	0	263	541	0	189	606	0
Net trading income	1,095	556	-0	926	363	0	1,197	350 l	-0	1,952	535	-0	2,077	744	-0
Financial revenue	1,703	454	14	1,157	422	14	1,312	721	15	1,706	813	17	2,055	1,096	20
Other operating revenue	32	89	22	30	80	20	30 ¦	83	23	30	88	27	33¦	88 ¦	35
Total operating revenue	5,137	2,927	84	4,340	2,492	81	5,288	2,883	93	9,386	3,424	129	12,488	4,288	149
Financial expenses	217	233	0	272	287	0	159	513	0	230	560	0	432	764	2
Total operating revenue after deducting financial expenses	4,920	2,694	84	4,068	2,206	81	5,129	2,370	93	9,156	2,864	129	12,056	3,525	147
SG&A (*)	4,023	3,320	107	3,960	3,076	100	3,948	3,145	120	4,578	3,882	149	5,000	4,191	157
The amount equivalent to operating income	896	-626	-24	109	-870	-19	1,180	- 775	-27	4,578	-1,018	-20	7,056	-666	-10
Other revenue	114	1	-	1,866	-1	-	17	<u>- i</u>	-	4,643	130	1	2,322	141	0
Other expenses	75	-4	17	36	-8	2	130	-0	1	275	2,627	-0	59¦	367	0
Quarterly income before income taxes	935	-622	-40	1,939	-863	-21	1,067	-774	-28	8,947	-3,515	-18	9,319	-892	-11
Income taxes	321	-231	-2	293	-312	-5	334	-346	-3	3,439	-398	1	3,562	-302	1
Quarterly net income	614	-391	-39	1,646	-551	-16	733	-428	-25	5,508	-3,118	-20	5,757	-590	-12
Quarterly net income attributable to owners of the Company	600	-391	-39	1,642	-551	-11	734	-428	-15	5,502	-3,118	-17	5,755	-590	-12

^(*) SG&A in U.S. and China segment include amortization expenses for the identified intangible assets acquired from TradeStation and Monex Boom Group

Quarterly consolidated financial results by local segment (SG&A)

The details of SG&A in consolidated statement of income (million yen) FYE March 2013 FYE March 2014 3Q 1Q Japan | U.S. China U.S. | China Japan : U.S. China U.S. China U.S. China Japan ¦ Japan 📙 Japan 1,246 Transaction-related expenses 1,193 1,396 1,105 1,245 1.126 1,427 1,397 1,739 1,557 Commissions paid Exchange and association 131¦ dues Communication, freight and 534 ! information expenses Advertising expenses Others 833 | 1,044 1,033 797 | 1.037 852¦ 1,102 1,580 1,658 Compensation and benefits Rental and maintenance 437 i 79 l 224: Rental expenses 213¹ Maintenance expenses Data processing and office 1,132 1,143 O 2 1.199 1,266 5 1,436 supplies 2 1,186 Data processing 1,121 1,132 1,249 4 1,412 Office supplies 11: Amortization and depreciation (*) Taxes other than income taxes Other operating expenses Total selling, general and 4,023 | 3,320 3,960 | 3,076 100 3,948 3,145 4,578 3,882 5,000 4,191 administrative expenses

^(*) Amortization and depreciation in U.S. and China segment includes amortization expenses for the identified intangible assets acquired from TradeStation and Monex Boom Group

U.S. Segment: Quarterly consolidated financial results (in USD)

Reclassified consolidated statement of income (USD thousands) FYE March 2013 FYE March 2014 10 2Q 30 40 1Q 16,691 15,110 17,923 Brokerage commissions 14,468 15,846 4,587 5,240 4,501 5,011 5,102 Stocks and ETFs 11,451 Options and Futures 9,881 10,608 10,835 12,821 Underwriting and distribution commissions Subscription and distribution commissions 6,095 Other commissions 6.323 5,839 5.891 6.188 6,932 4,665 4,198 5,898 7,600 Net trading income Financial revenue 5,657 5,389 8,826 9,103 11,201 Other operating revenue 1,110 1,017 1,005 952 894 34,978 Total operating revenue 36,484 31,863 37,689 43,806 Financial expenses 2,905 3,650 6,300 6,298 7,801 Total operating revenue after deducting 33,579 36,006 28,213 28,678 31,391 financial expenses SG&A (*) 41,382 39,281 38,068 42,684 42,809 -7,803 The amount equivalent to operating income -11,068 -9,390 -11,293 -6,803 6 Other revenue 1,412 1,438 Other expenses -47 -97 -4 31,445 3,747 Quarterly income before income taxes -7,750 -10,978 -9,386 -41,326 -9,112 -3,972 -4,219 -2,880 -4,408 -3,089 Income taxes Quarterly net income -4,870 -7,006 -5,167 -36,918 -6,023 Quarterly net income attributable to owners of -4,870 -7,006 -5,167 -36,918 -6,023 the Company

^(*) SG&A includes amortization expenses for the identified intangible assets acquired from TradeStation

U.S. Segment: Quarterly consolidated financial results (SG&A) (in USD)

The details of SG&A in consolidated statement of income

(USD thousands)

		FYE March	2013		FYE March 2014
	10	2Q	3Q	4Q	10
Transaction-related expenses	17,400	15,905	15,064	15,172	15,910
Commissions paid	9,402	8,457	8,487	8,461	9,935
Exchange and association dues	417	364	345	370	367
Communication, freight and information expenses	4,191	4,075	3,524	3,504	3,232
Advertising expenses	3,390	3,008	2,708	2,836	2,376
Others	1	1	1	1	1
Compensation and benefits	13,007	13,229	13,370	17,661	16,942
Rental and maintenance	1,115	1,048	959	934	953
Rental expenses	1,065	1,002	921	893	908
Maintenance expenses	50	46	39	41	46
Data processing and office supplies	4	3	1 ¦	2	1
Data processing	4	3	1	2	1
Office supplies	-	- 1	-	-	-
Amortization and depreciation (*)	5,495	5,447	5,309	5,063	4,977
Taxes other than income taxes	91	58	59	52	74
Other operating expenses	4,270	3,591	3,303	3,799	3,951
Total selling, general and administrative expenses	41,382	39,281	38,068	42,684	42,809

^(*) Amortization and depreciation includes amortization expenses for the identified intangible assets acquired from TradeStation

Consolidated statement of financial position (1)

Assets

	As of	As of
	March 31, 2013	June 30, 2013
Cash and cash equivalents	51,193	83,409
Cash segregated as deposits	349,837	389,844
Trading securities and other	4,078	3,630
Derivative assets	753	2,058
Investments in securities	18,551	14,999
Margin transaction assets	149,487	178,196
Loans on margin transactions	145,277	177,970
Cash collateral pledged for securities borrowing on margin transactions	4,210	226
Loans secured by securities	44,583	73,329
Cash collateral pledged for securities borrowed	44,583	73,329
Other financial assets	22,950	24,451
Guarantee deposits	11,734	14,018
Accrued income	3,027	2,757
Short-term loans receivable	7,285	6,653
Others	904	1,023

	As of March 31, 2013	As of June 30, 2013
Property and equipment	1,485	1,569
Intangible assets	37,394	38,499
Goodwill	17,138	17,612
Identifiable intangible assets	14,912	15,347
Other	5,344	5,539
Equity method investments	826	808
Deferred tax assets	61	114
Other assets	995	1,656
Total assets	682,193	812,562

Consolidated statement of financial position (2)

■Liabilities

	As of March 31, 2013	As of June 30, 2013
Derivative liabilities	7,604	4,942
Margin transaction liabilities	39,745	37,148
Borrowings on margin transactions	14,847	24,964
Cash received for securities lending on margin transactions	24,897	12,184
Loans payables secured by securities	67,661	113,259
Cash received on debt credit transaction of securities	67,661	113,259
Deposits received	231,164	272,688
Guarantee deposits received	131,535	153,470
Bonds and loans payables	113,381	140,826
Loans payables	103,395	115,847
Bonds payables	9,986	24,978
Other financial liabilities	2,099	3,370
Provisions	88	155
Income tax payables	2,072	3,297
Deferred tax liabilities	5,418	4,154
Other liabilities	1,726	2,003
Total liabilities	602,492	735, 313

■Equity

	As of March 31, 2013	As of June 30, 2013
Common stock	10,394	10,394
Additional-paid in capital	40,521	40,510
Retained earnings	22,079	20,810
Accumulated other comprehensive income	6,673	5,535
Valuation difference on available-for-sale financial assets	2,833	452
Foreign currency translation adjustment	3,789	5,063
Changes in fair value of hedging items	-	-28
Accumulated other comprehensive income for equity method investments	51	48
Equity attributable to owners of the Company	79,667	77,249
Non-controlling interests	35	-
Total equity	79,702	77,249

Consolidated statement of financial position (3)

■Investments in securities

(million yen)

	As of March 31, 2013	As of June 30, 2013	Fair value measurement	Description	
Investments in securities	18,551	14,999			
Available-for-sale financial assets					
Level 1	12,802	8,798	Quoted prices (unadjusted) in active markets for identical assets or liabilities	See the details below	
Level 2	-	-	Inputs other than by the quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly		
Level 3	1,150	1,102	Unobservable inputs for the asset or liability	ex. unlisted securities, investment partnership	
Held-to-maturity securities	4,599	5,099	Securities are measured at amortized cost		

Details of Available-for-sale Financial Assets Level 1

	As of March 31, 2013	As of June 30, 2013	Description
MMF	154	152	
U.S. corporate bonds held by U.S. subsidiary	7,338	8,001	Equivalent to the amount of assets in custody of IBFX, Inc.
Equity securities of Lifenet life insurance company	4,689	-	In April 2013, gain of 2,288 million yen was realized due to the sales of the securities
Asia FOF linked investment trust	620	644	
Others	1	1	
Total	12,802	8,798	

- I. WHAT IS MONEX GROUP?
- II. Business Highlights
- III. Financial Results
- IV. Our Growth Strategy "Global Vision"
- [Data] 1. Market & Transaction Data
 - 2. Financial Data
 - 3. Corporate Data

The Monex Group

Holding Company



(As of July 31, 2013)

[Japan]

Online Securities & FX Company



Comprehensive investment service provider

M&A Advisory

MONEX HAMBRECHT, INC.

M&A advisory service Aspiring to introduce a new IPO Program Trading R&D

trade-science

Trade Science Corporation

Next generation asset management utilizing artificial intelligence

[U.S./Europe]



TradeStation Group, Inc. Holding Company in U.S.

Online Securities Company

TradeStation Securities, Inc. (in U.S.)

Technology

TradeStation Technologies, Inc. (in U.S.)

TradeStation Global Services, S.A. (in Costa Rica)

EU Base

TradeStation Europe Limited (in U.K.)

[China]

Monex International Limited
Holding Company in Hong Kong

Online Securities Company



Monex BOOM Group
Online securities group in Hong Kong

Beijing Representative Office (Monex, Inc.)

[Affiliated Company]



ASTMAX Co., Ltd. (Investment Ratio) Monex G: 15%

[Global FX]



U.S.

IBFX, Inc.

Australia

IBFX Australia Pty. Ltd.

Introduction of Monex Group and main subsidiary companies

- Monex Group, Inc. (Tokyo, Japan) TSE 1st Sec. Code: 8698
 - Chairman, Representative Executive Officer & CEO: Oki Matsumoto
 - Established in 2004
 - Financial holding company having its major subsidiaries, online brokerage firms, in Japan, U.S. and China (Hong Kong)
- Monex, Inc. (Tokyo, Japan)

One of the major online brokerage firms in Japan

- President & CEO: Oki Matsumoto
- Founded in 1999
- Aims to provide retail investors with access to products/services that have been primarily offered to institutional investors
- First in the Japanese industry to offer unique services & products for retail investors (examples):
 PTS/ECN (in 2001), stock lending (in 2003), lead manager in an IPO as an online broker (in 2005), RMB bonds (in 2011), No.1 US equity service in Japan (in
 - 2012; the largest number of stock names available, the longest trading hours & the lowest level commission)
- Products & services:
 - Equities (Japan, US, Hong Kong), futures & options, FX, mutual funds, bonds, investment education, etc.
- # of active accounts: 867,835 (as of June 30, 2013)
 ("Active accounts": accounts with balance or with at least one trade or transaction made within a year.)
- Customers' assets in custody: 2,982.8 billion yen (as of June 30, 2013)

- <u>TradeStation Group</u> (Head Office in Florida, USA) Online securities group with award winning trading technology development capabilities
 - CEO: Salomon Sredni
 - Founded in 1982
 - Joined Monex group in June 2011
 - Acquired IBFX group companies in November 2011
 - An award winning TradeStation platform recognized and highly appreciated by active traders; a multi-asset platform with a robust algorithm trading language (EasyLanguage®) that enables sophisticated analysis capabilities and back-test ability
 - Products & services:

Equities (US), options, futures, FX, etc.

- # of accounts with assets: 88,973 (as of June 30, 2013)
- Customers' assets in custody: 316,087 million yen (as of June 30, 2013)
- <u>Monex Boom Group</u> (Hong Kong)

Offers access to over 15 stock markets in 12 countries & regions

- COO: Agatha Lo
- Founded in 1997
- Joined Monex group in December 2010
- First online stockbroker for retail investors in Asia Pacific
- Offers multi-market stock trading in Asia Pacific & USA markets and multi-currency settlement service (i.e., stock trades available in 6 different currencies in a single trading account)
- # of accounts with assets: 10,100 (as of June 30, 2013)
- Customers' assets in custody: 89,052 million yen (as of June 30, 2013)

History of Monex Group

	Japan	U.S.	China/Hong Kong
1982		- TradeStation Technologies, Inc. formed as Omega Research, Inc.	
1997		- TradeStation stock listed on NASDAQ	Monex Boom Securities (H.K.) Limited was founded as Boom Securities (H.K.) Limited, being the first in Asia Pacific to launch Internet stock trading for retail investors
1999	 Monex, Inc. was co-founded by Oki Matsumoto & Sony Corporation Started offering online brokerage service upon complete liberalization of stock brokerage commissions in Japan 		
2000	- Monex, Inc. stock listed on the Tokyo Stock Exchange "Mothers" Market	- TradeStation acquired Online Trading.com, a direct-access securities brokerage firm	
2004	 Monex Group, Inc. was established as Monex Beans Holdings, Inc. through business integration of Monex, Inc. and Nikko Beans, Inc. Monex Group, Inc. stock listed on the Tokyo Stock Exchange "Mothers" Market in exchange of delisting of Monex, Inc. stock 		
2005	 Monex, Inc. and Nikko Beans, Inc. merged to become Monex, Inc. (former name: Monex Beans, Inc.) Monex Group, Inc. stock changed its listing from "Mothers" Market to First Section of the Tokyo Stock Exchange 		
2008			- Monex Group, Inc. opened Beijing Representative Office (closed in 2012 after opening of Monex, Inc.'s Beijing Representative Office)
2010	 Monex Group, Inc. completed share exchange to acquire Orix Securities Corporation Monex, Inc. merged with Orix Securities Corporation 		 Monex, Inc. opened Beijing Representative Office, the only representative office of online brokerage firm existing in PRC Monex Boom group companies (former Boom group companies) became wholly-owned subsidiaries of Monex Group, Inc.
2011		 TradeStation became wholly-owned subsidiaries of Monex Group, Inc. and its stock delisted from NASDAQ TradeStation Group, Inc. acquired IBFX Holdings, LLC 	
2012	- Monex Group, Inc. acquired Sony Bank Securities Inc.	- Opened a software development center in Costa Rica	
2013	 Monex, Inc. merged with Sony Bank Securities Inc. Monex, Inc. succeeded customer base from Monex FX, Inc. Monex Group, Inc. became a Company with Committees 		

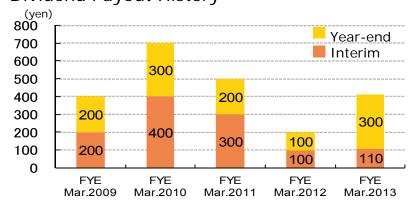
Investors' Guide (1)

■Efforts to pursue for shareholders' return

- Our Basic Policy for Shareholders' Return
 To provide return to shareholders based upon our business performance, while reserving necessary capital as a growing company
- Dividend payout policy (year-end & interim):
 To pay out dividends in the amount to be determined by referencing the higher of 50% of "net income attributable to owners of the Company" for the current fiscal year or 1% DOE (dividend on equity) (on an annual basis)
- Share buyback policy:

To be flexibly implemented by the management decision We completed share buyback of 120,000 shares and retired all of them in May 2013 (# of outstanding shares as of May 31, 2013: 2,876,805)

Dividend Payout History



■ Shareholders & indicators per share

◆Major shareholders and shareholder breakdown (as of March 31, 2013)

ORIX Corporation 22.5%	OkiMatsumoto, etc. 8.7%	FMR LLC (Fidelity) 13.0% (*1)	Foreign institutions, etc. 12.7%	Individuals, etc. 20.9%	Financial institutions 10.0%	Securities companies 4.8%	Other institutions 7.4%
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(*1) We are aware of changes to ownerships by these shareholders based on reports they submitted to the Ministry of Finance.

ORIX Corporation: 562,233 (18.8%) (As of May 15, 2013; ratio calculated based on total of 2,996,805 shares before May 31 treasury stock retirement)

FMR LLC: 235,916 (8.2%) (As of June 28, 2013; ratio calculated based on total of 2,876,805 shares after May 31 treasury stock retirement)

◆Indicators per share

	·	FYE Mar. 2010	FYE Mar. 2011	FYE Mar. 2012	FYE Mar. 2013	1Q of FYE Mar. 2014	
	Net asset per share (BPS)	22,139 yen	22,154 yen	24,093 yen			
JGAAP	Net earnings per share (EPS)	1,527 yen	647 yen	467 yen			
	Return of equity (ROE)	7.1 %	2.9 %	2.0%			
	Net income attributable to owners of Monex Group per share (BPS)			25,212 yen	26,583 yen	26,852 yen	
IFRSs	Profit to equity attributable to owners of the Company per share (EPS)			338 yen	1,302 yen	7,006 yen (*2)	
	Profit to equity attributable to owners of the Company ratio (ROE)			1.4%	5.0%	26.2% (*2)	
	Dividends per share	700 yen	500 yen	200 yen	410 yen	(TBD)	

^(*2) EPS and ROE for 1Q of FYE Mar. 2014 show annualized figures obtained by multiplying 4 to the actual figures for the quarter

Investors' Guide (2)

■Enhancing Corporate Governance System

Transition to a "Company with Committees"

(June 2013)

- ◆10 directors, 5 out of which are "outside & independent" directors (those names below with underlines)
- ◆3 Committees & Committee Members

 Nominating Committee: <u>Idei</u>, <u>Makihara</u> & Matsumoto

 Compensation Committee: <u>Makihara</u>, <u>Idei</u> & Matsumoto

 Audit Committee: Tamaki, Kotaka & Sasaki



■ Stock Split & Adoption of Share Unit System (Effective October 1, 2013)

Purpose of stock split and adoption of share unit system:

To conform to the "Action Plan for the Consolidation of Trading Units" announced by Japanese stock exchanges in Nov. 2007

♦Stock split

100-for-1 stock split will be made to common shares of the Company held by those registered as shareholders as of Sep. 30, 2013

<Number of shares outstanding>

No substantial change to investment unit

Before stock split: 2,876,805 shares

After stock split: 287,680,500 shares

◆Adoption of share unit system

The Company will adopt share unit system and define 100 shares as 1 share unit, effective for trades of Company shares at stock exchange on and after Sep. 26, 2013

Carefully designed to protect shareholders' rights; paid adequate attention so as not to create odd lot shareholders