

Financial Results of 1H of Fiscal Year Ending March 31, 2014

This is an English translation of Japanese presentation material prepared in connection with the disclosure of the financial results of Monex Group, Inc. It includes information derived from the consolidated financial statements of Monex Group, Inc. which are prepared in accordance with International Financial Reporting Standards ("IFRSs").

<Forward-looking Statements>

This presentation material contains forward-looking statements that are based on our current expectations, assumptions, estimates and projections about our industry and us. These forward-looking statements are subject to various risks and uncertainties. Generally, these forward-looking statements can be identified by the use of terms such as "may", "will", "expect", "anticipate", "estimate", "plan" or other similar words. These statements discuss future expectations, identify strategies, contain projections of results of operations or of our financial condition on state other "forward-looking" information. Our operations are subject to risks, uncertainties and other factors that could cause our actual results to differ materially from those contained in any forward-looking statement.





Important Matters Concerning Product-related Risks

This material is an explanatory material on the financial results of Monex Group, Inc. (“the Company”). The descriptions herein concerning the products, services, etc. which are handled by the Company’s group companies (“the Group Companies”), are made only for disclosure purposes and are given to describe matters which are required for providing specific explanations concerning the Company. Therefore, this material is not intended to recommend, or conduct solicitation for, any of such products, services, etc.

Any party who wishes to actually purchase products, services, etc. handled by the Group Companies may be required to take necessary advance procedures designated by the relevant Group Companies including opening of an account, and to pay fees and/or expenses as designated by the relevant Group Companies. Each of the traded products may suffer a loss in the invested principal due to fluctuation of price and/or other factors. In addition, investors may be required to pledge a designated amount of margin deposits upon conducting margin trading, futures and option transactions or foreign exchange margin trading, and equity index margin contract.

There is a risk that investors may suffer losses exceeding the amount of margin deposits (initial investment) provided for such trading.

For more details concerning important matters such as the products and services offered by the Group Companies and the fees or risks associated with each product, please refer to the website of the relevant Group Companies.

Our Business Principles

"MONEX" stands for the future of finance, one step advanced from "MONEY"

The Monex Group is aspiring to empower traders and investors worldwide with best of breed technology, education, service and financial professionalism to provide access to top financial markets globally

To achieve this we are committed to:

- Celebrating the diversity of each and every one of our customers and employees;
- Driving the future of technology and first class financial professionalism that empowers traders and investors; and
- Creating new value to contribute to all stakeholders

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I. WHAT IS MONEX GROUP?

II. Business Highlights

III. Financial Results

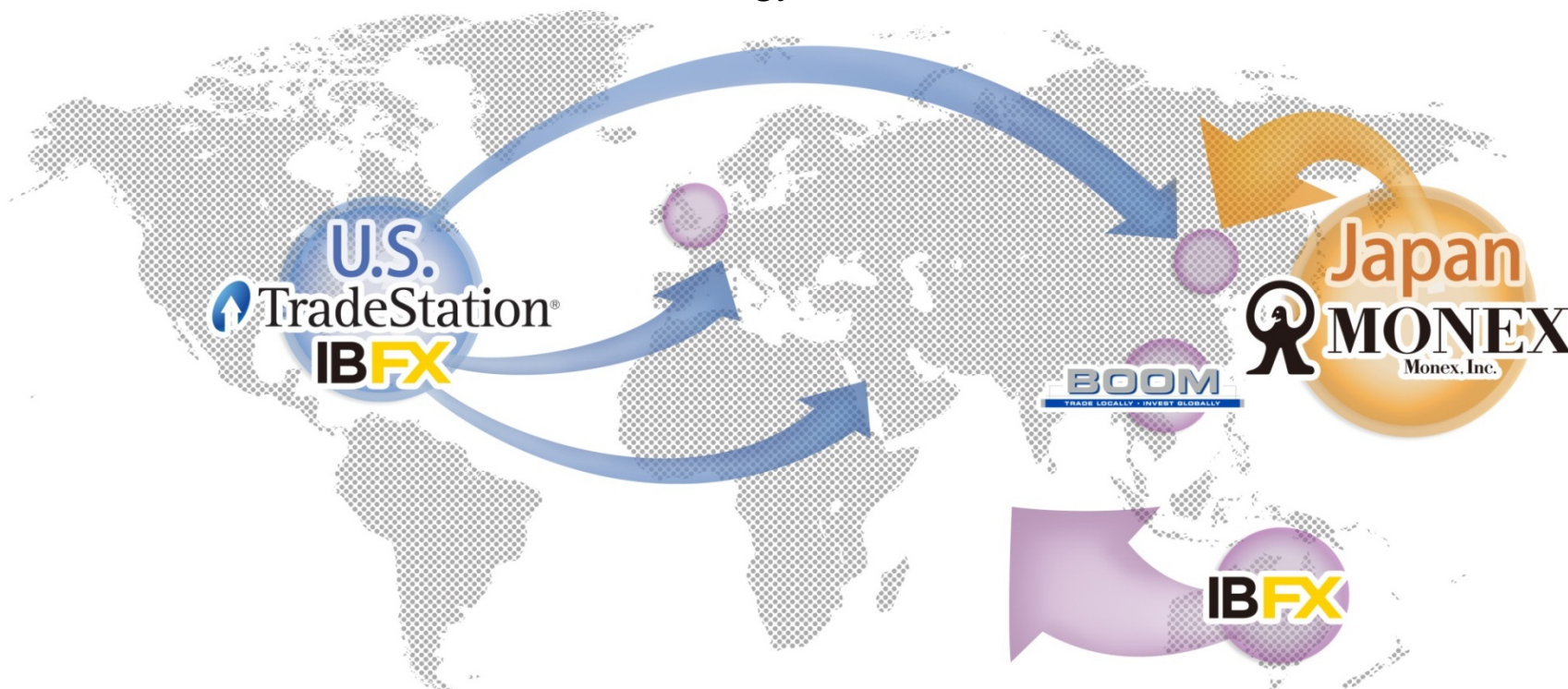
IV. Our Growth Strategy - “Global Vision”

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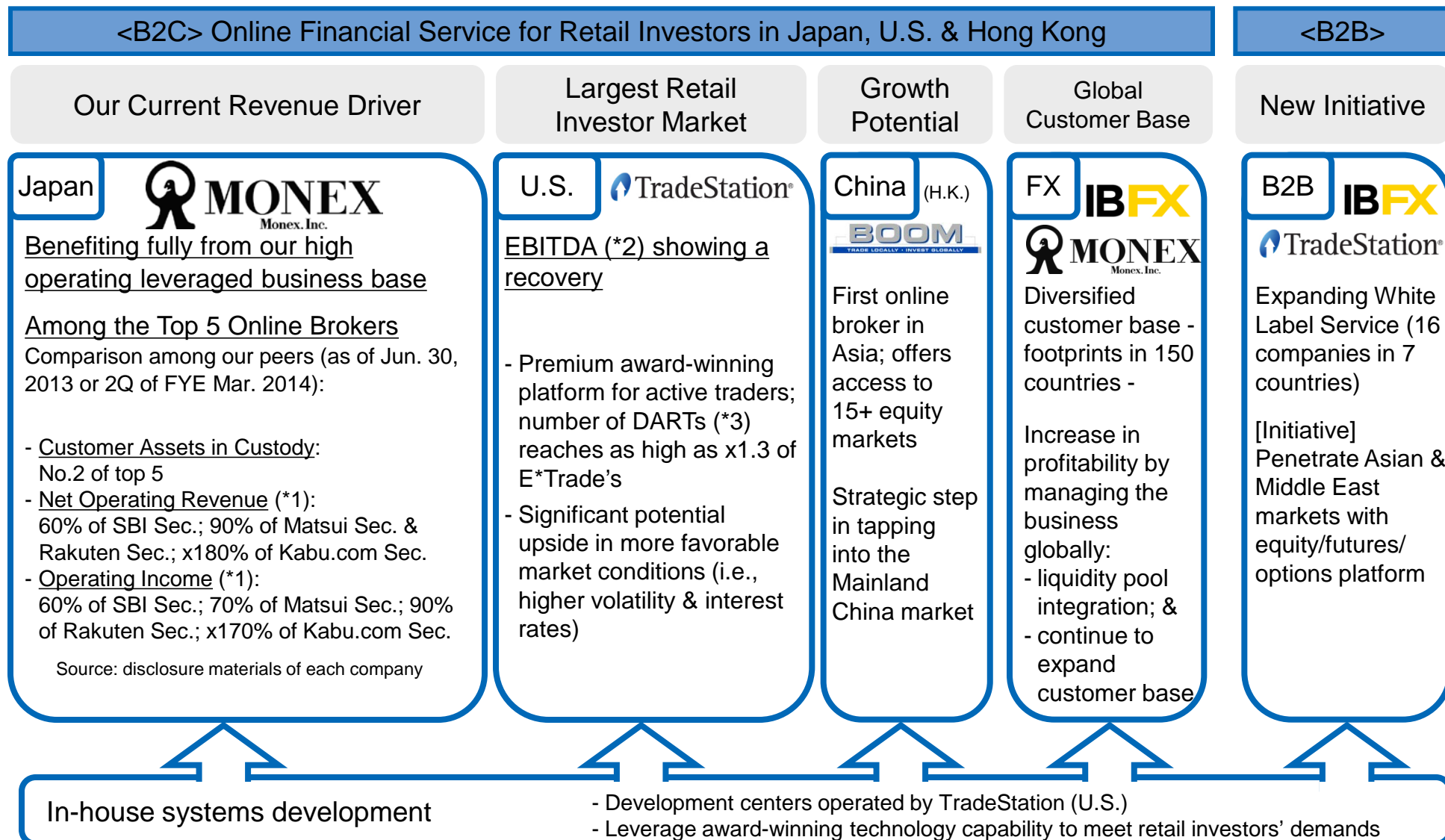
WHAT IS MONEX GROUP?

“We are a global financial group focused on
offering retail investors worldwide
access to institutional levels of service”

Open doors to top financial markets & products to retail investors
with our best-of-breed technology, information, service & education



Our Business Lines



(*1) Comparison made with our Japan Segment's "total operating revenue after deducting financial expenses" & "amount equivalent to operating income" (*2) EBITDA: Quarterly net income attributable to owners of the Company + Interest (excluding financial expenses related to margin trading business) + Income tax expense + Depreciation and Amortization + Revaluation loss of investment securities + Disposal loss of fixed assets (*3) DARTs: Daily Average Revenue Trades (Definitions (*2)(*3) to apply throughout this material)

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■ Business Highlights

- 1H of FYE March 2014 recorded the highest revenue for the 1H financial result.

	1H FYE Mar. 2014	YoY
Total operating revenue after deducting financial expenses:	JPY 27,085 million	(+93%)
Quarterly net income attributable to owners of the Company:	JPY 6,715 million	(+437%)
	2Q FYE Mar. 2014	QoQ
Total operating revenue after deducting financial expenses:	JPY 11,417 million	(-27%)
Quarterly net income attributable to owners of the Company:	JPY 1,571 million	(-70%)

◆Japan Segment

- Capitalized on the booming market since last December; Monthly trading value of equities hit a new record high of JPY 3.76 trillion in May 2013
- Month-end customer assets in custody reached a record of JPY 3.13 trillion as of September 30, 2013

◆U.S. Segment

- EBITDA for the quarter shows steady recovery

■ Dividend

- The interim dividend of FYE Mar. 2014 marked the record-high of JPY 1,100 (*) as an interim dividend.

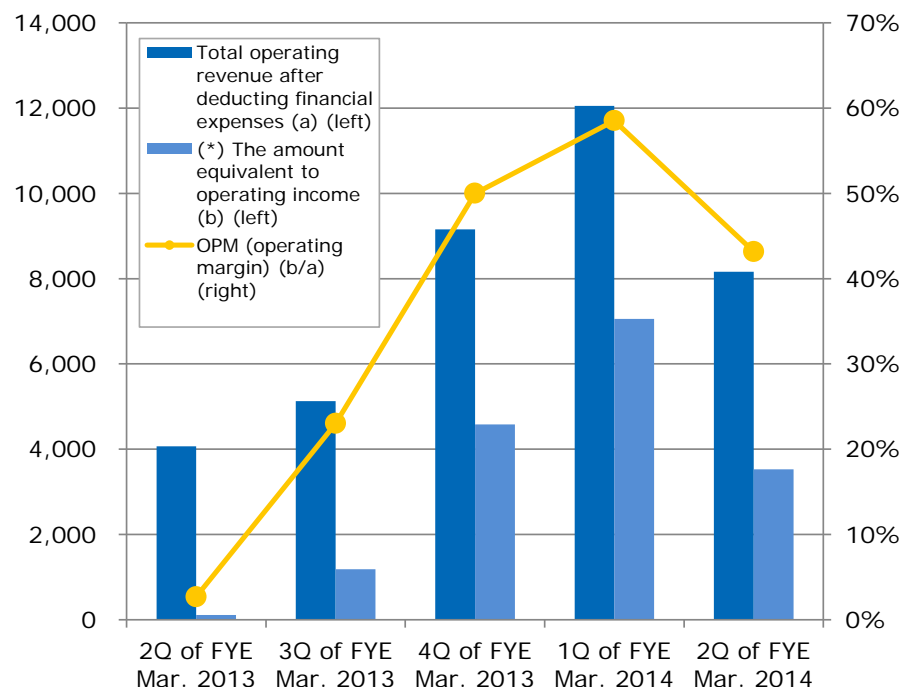
(*) 100-for-1 stock split was conducted on October 1, 2013.

Japan Segment Business Highlights (1)

■ Revenue increased compared to year-earlier quarter

◆ Japan Segment Results

(mil. yen)



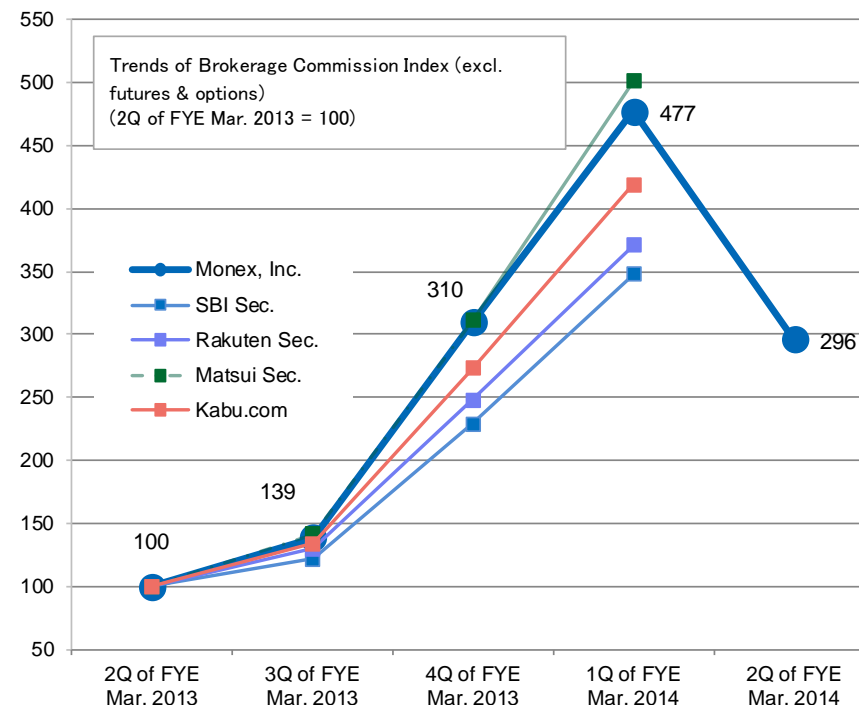
<Characteristics of PL structure>

The more revenue increases, the more OPM increases

(High operating leverage)

(*) The amount equivalent to operating income: Total operating revenue after deducting financial expenses - Selling, general and administrative expenses

◆ Comparative Revenue Growth among 5 Top Online Brokers in Japan



YoY +196%

[Data Sources] Competitor data from Kinzai Institute for Financial Affairs, Inc.; Monex data derived in-house

Japan Segment Business Highlights (2) / China Segment Business Highlights

■ Japan & China segments for July – September, 2013

◆ **NISA (*) account opening applications steadily increased up to 45,000 as of October 1, 2013**

Substantially free commission for buying publicly-offered investment trusts, U.S. ETF (January 6, 2014 – December 30) to encourage diversified investment in NISA accounts.

(*) NISA: Nippon Individual Savings Account

◆ **5th largest number of IPO underwriting (2Q FYE March 2014) (*1)**

The number of demands (=applications) for a symbol increased by 105%, compared to 1Y FYE March 2013. (*2)

Demand volume for a symbol increased by 166% compared to 1Y FYE March 2013. (*2)

→ The number of demand exceeded that in 2006 (record-high)

(*1) Researched by Monex Group, Inc. Listed day basis

(*2) 1Y FYE March 2014 (12 months) compared to 2Q FYE March 2013 (6 months)

◆ **Attracted U.S. equity traders**

Revised commission rate for U.S. equity trading to the lowest levels, which is difficult for competitors to compete with.

Revised a commission structure from the one based on the number of shares traded to the one based on trading value, which is much more acceptable for Japanese individual investors.

◆ **Started offering KKR(*) funds (from September 2013-)**

Monex now provides high-quality mutual funds managed by one of the world's largest private equity funds, KKR, with retail investors for the first time in Japan.

(*) KKR (Kohlberg Kravis Roberts) Group: established in 1976, having USD \$83.5 billion (June 2013) in assets under management and listed NYSE in July 2010.

◆ **Providing information through webinars and seminars off-site**

Webinar: 27 times, Total viewers(*): 14,459
seminar at sites: Investment seminars (July in Sendai, August in Sapporo); Shale energy special seminar (July in Tokyo)

(*) Sum of the maximum number of participants at each seminar

◆ **A new company started its operation with the purpose of acquiring customers in mainland China (September 2013)**

With a deregulation trend for foreign companies in China (such as CEPA 10) where financial deregulation has been expected, we've been preparing for additional actions. .

U.S. Segment Business Highlights (1)

■ The two revenue drivers of this segment are (a) brokerage commissions and (b) net interest income

(a) Active traders are the main customer segment

→ Market volatility (VIX) is a reasonable indicator for our DARTs (Higher volatility, more DARTs)

(b) Depositing/investing of customer segregated cash and excess cash in short-term deposits or U.S. Treasuries. (*1)

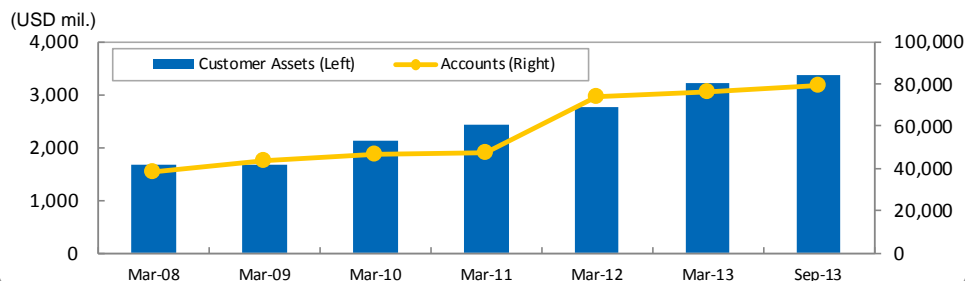
→ high correlation to U.S. short-term rates of interest (Higher rate, more revenue)

(*1) Investing in U.S. Treasuries is allowed by the law.

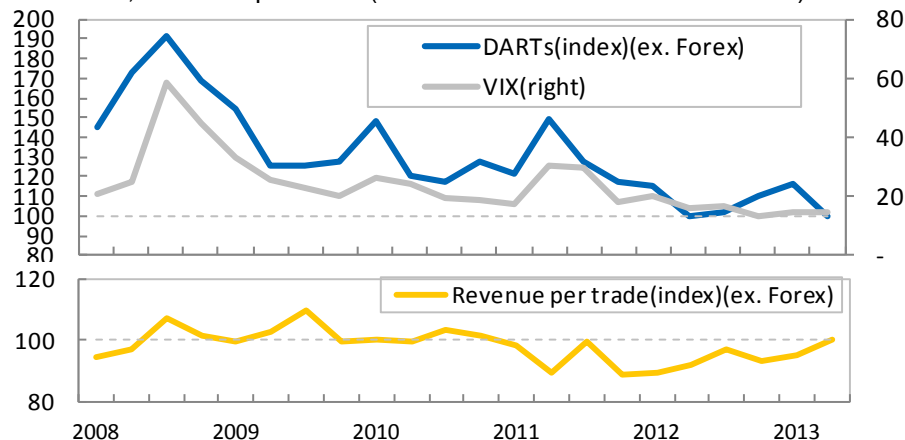
■ Despite historically low volatility environment, steady increase in number of accounts and customer equity; maintained revenue per trade

■ Offer world's best trading platform to business partners, which will increase revenue

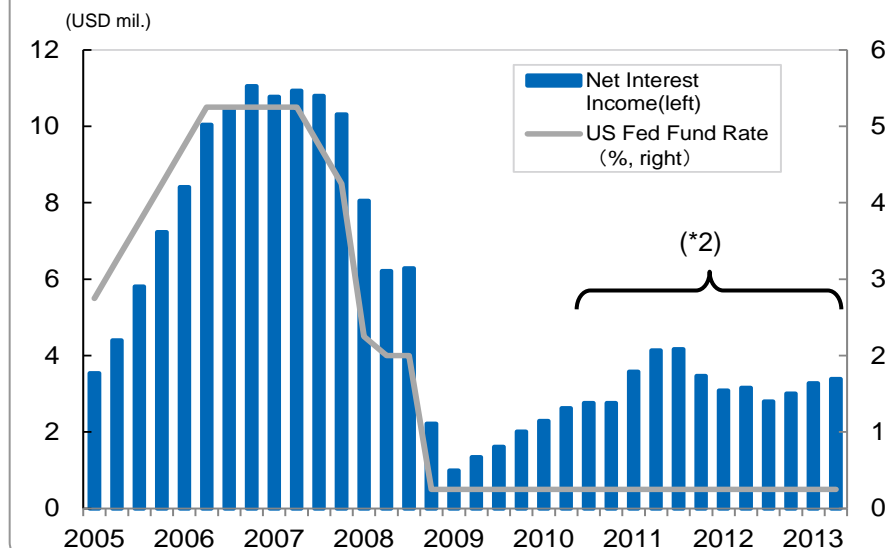
◆ TradeStation: no. of accounts and customer assets



◆ DARTs, Revenue per trade (FYE Mar. 2014 Q2 level set as 100)



◆ TradeStation's quarterly Net Interest Income and U.S FF rate



(*2) From Dec. 2010 includes revenue from stock lending

◆ U.S. short rates implied forward rate

today	3MO	6MO	1YR	2YR	3YR	4YR
0.005%	0.03%	0.10%	0.34%	0.96%	1.82%	2.61%

1m T-Bill forward rate, taken from UST yield curve as of September 30, 2013

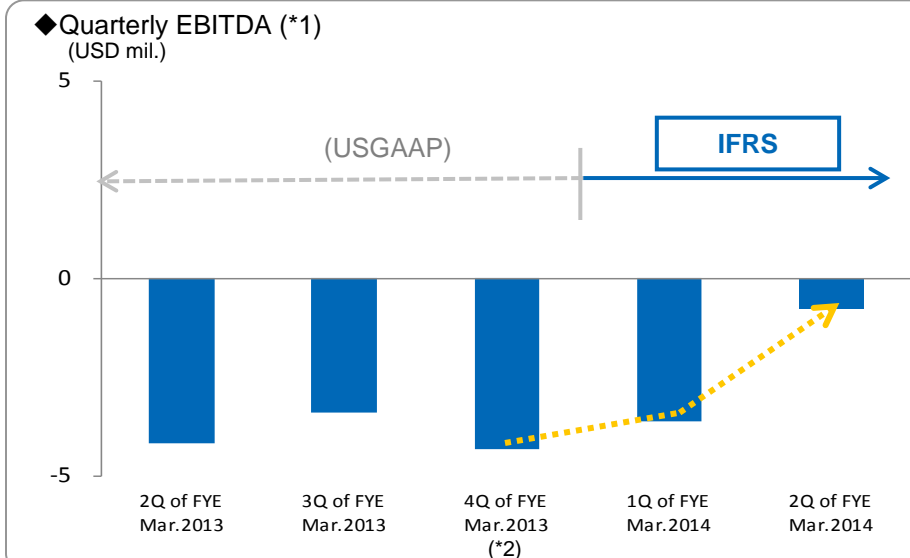
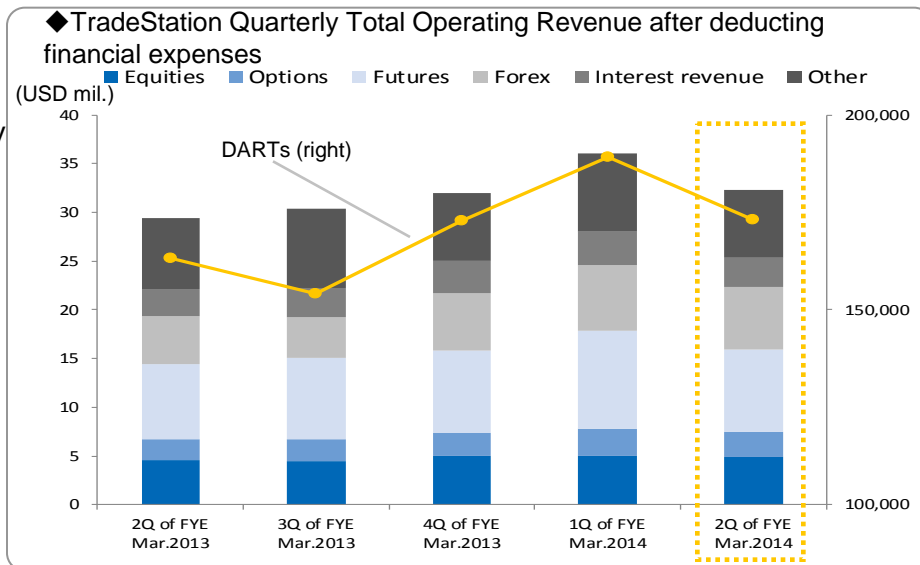
U.S. Segment Business Highlights (2)

■ Profitability improvement: EBIDTA of U.S. business steadily recovers (*1)

- Improvement in profitability of U.S. FX business from integrating the liquidity pools of IBFX and TradeStation FX volume since this fiscal year
- "Option Flat Ticket" - new commission rate started (June 2013)

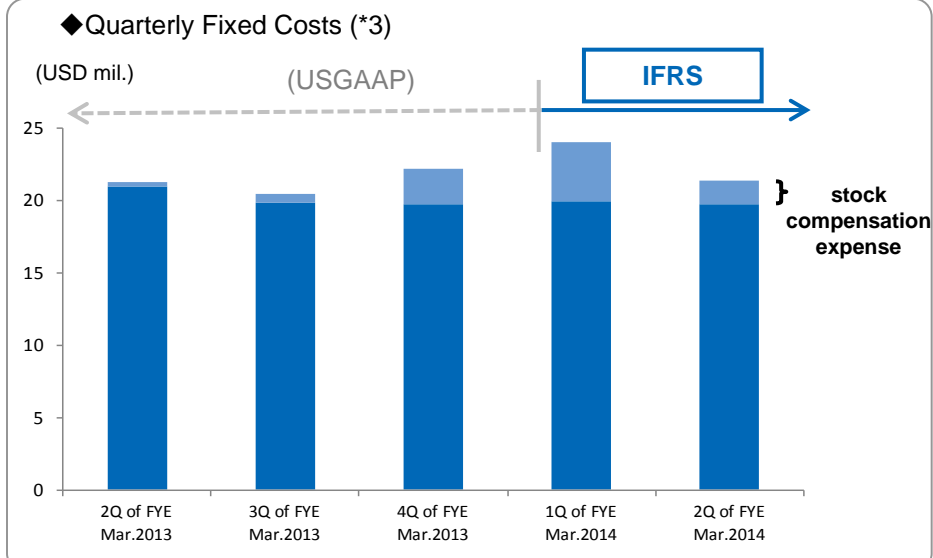
■ Fixed cost control (*3) : 1% QoQ reduction

- We have managed to control fixed costs other than an increase in stock compensation expense
- Stock compensation expense: introduced trades to hedge effects on increase/decrease of payout by fluctuation of Monex Group, Inc.'s stock price (July 2013)



(*1) Excluded profit and loss of trades to hedge effects on increase/decrease of payout by fluctuation of Monex Group, Inc.'s stock price

(*2) 4Q of FYE Mar. 2013 includes dispute costs of USD 1.7 mil. settled in May 2013



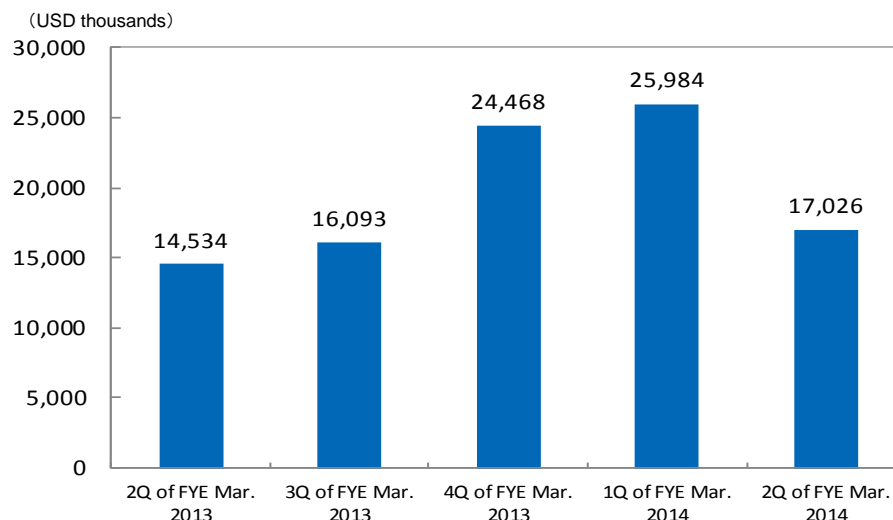
(*3) Fixed Costs: Sum of fixed type costs such as Compensation and benefits, Rental and maintenance, and Data processing and office supplies



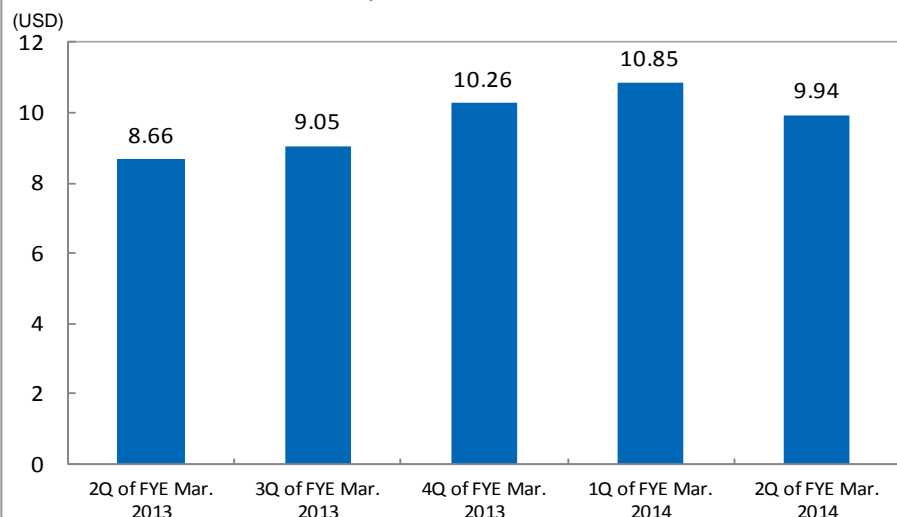
Global FX Business Highlights

- Increase in revenue per lot (*) by integrating FX flows of two US entities since this fiscal year
 - Further improvement in revenue per lot is expected when our Japanese volume is integrated into our U.S. volume
- Trades via Introducing Brokers (IB) increased
 - Expansion and territorial diversification of customer base enable diversification and expansion of revenue base
- White label and IB business recovered
 - Trades in a region increased whose leverage regulation was tightened and trade volume once decreased
- Monex, Inc. started to offer the world's highest-level FX trading platform, MT4, and newest trading tool, "tradable" is coming up soon.

◆ Quarterly Global FX Revenue

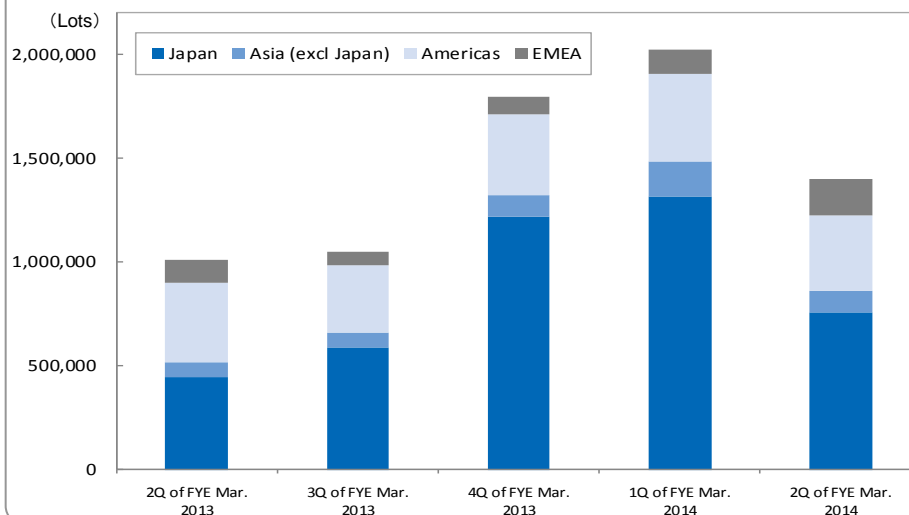


◆ TradeStation's Revenue per lot



(*) lot=100,000 units of base currency

◆ Global FX geographical breakdown of volume



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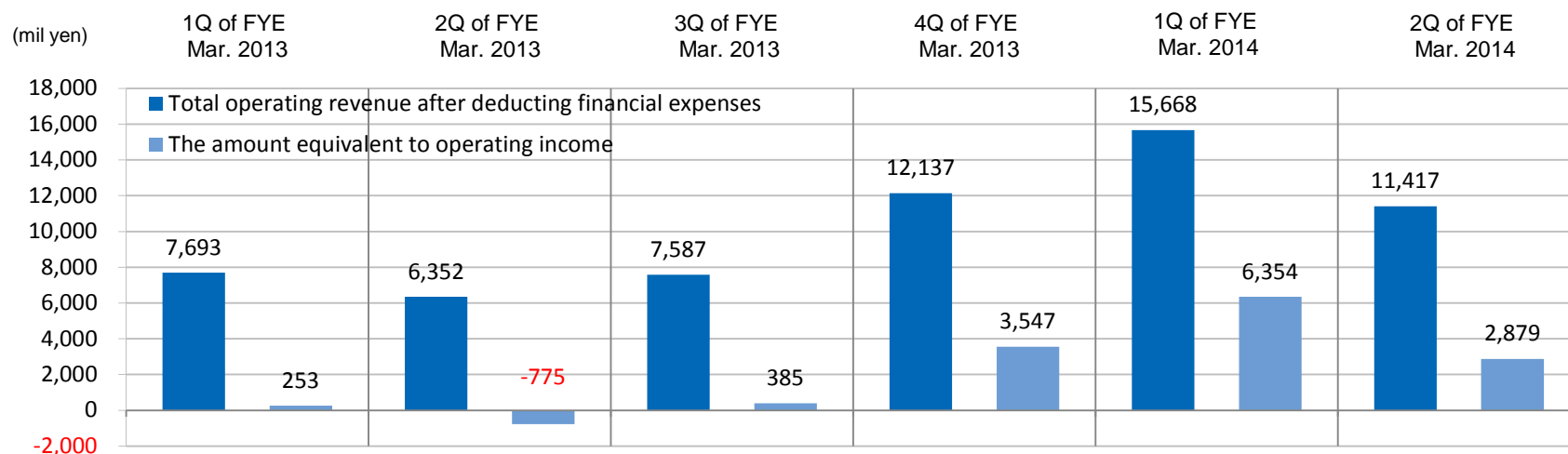
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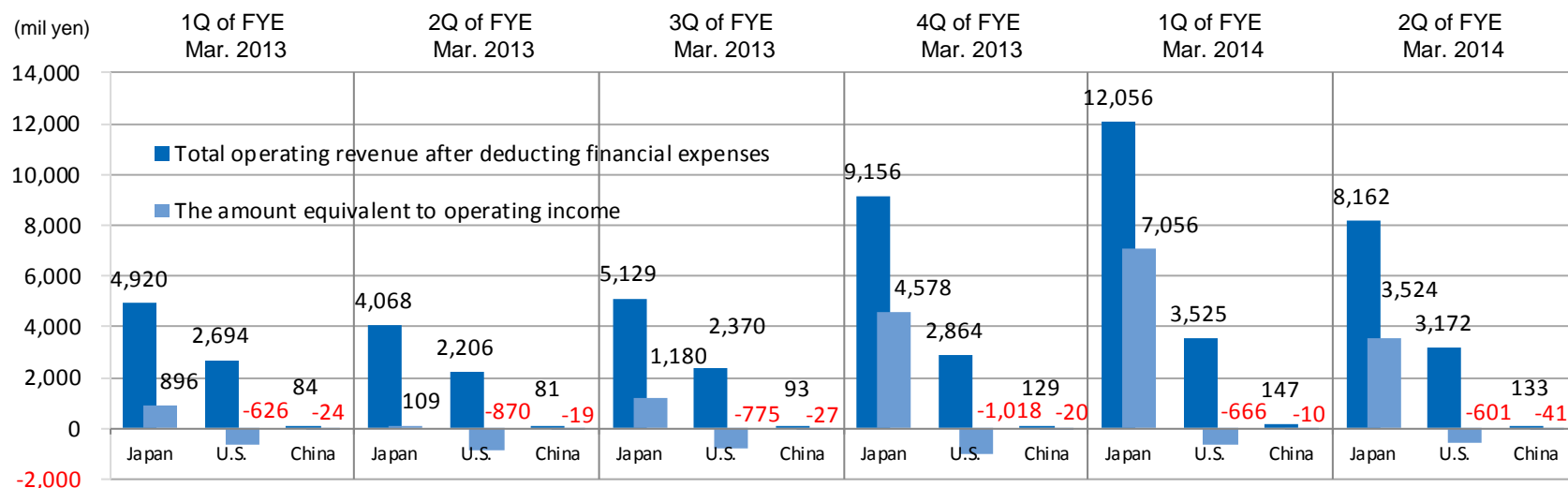
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Trends of Quarterly Financial Results

◆ Consolidated Basis



◆ By Local Segment



Financial Summary: 1Q of FYE Mar. 2014 vs. 2Q of FYE Mar. 2014 (1)

(million yen, %)

	1Q of FYE Mar. 2014 (Apr. to Jun. 2013)	2Q of FYE Mar. 2014 (Jul. to Sep. 2013)	Fluctuation (%)
Total revenue	19,171	12,421	-35.2%
Total expense	10,765	9,750	-9.4%
Quarterly income before income taxes	8,407	2,671	-68.2%
Income tax expense	3,261	1,100	-66.3%
Quarterly net income	5,146	1,571	-69.5%
Quarterly net income attributable to owners of the Company	5,144	1,571	-69.5%
EBITDA (*1)	9,284	3,580	-61.4%

Ref. Reclassified consolidated statement of income

Total operating revenue	16,866	12,418	-26.4%
Total operating revenue after deducting financial expenses	15,668	11,417	-27.1%
Selling, general and administrative expenses	9,315	8,538	-8.3%
The amount equivalent to operating income (*2)	6,354	2,879	-54.7%
Other revenue (*3)	2,306	3	-99.9%
Other expenses (*4)	253	211	-16.5%
Quarterly income before income taxes	8,407	2,671	-68.2%
Income tax expense	3,261	1,100	-66.3%
Quarterly net income	5,146	1,571	-69.5%
Quarterly net income attributable to owners of the Company	5,144	1,571	-69.5%

(*1) EBITDA: Quarterly net income attributable to owners of the Company + Interest (excluding financial expenses related to margin trading business) + Income tax expense + Depreciation and Amortization + Revaluation loss of investment securities + Disposal loss of fixed assets

(*2) The amount equivalent to operating income : Total operating revenue after deducting financial expenses - Selling, general and administrative expenses

(*3) Other revenue : Other financial revenue (including gain on sales of investment securities) + Other revenue + Equity in earnings of affiliates

(*4) Other expenses : Other financial expenses + Other expenses + Equity in losses of affiliates

Financial Summary: 1Q of FYE Mar. 2014 vs. 2Q of FYE Mar. 2014 (2)

By local segment

(million yen, %)

	Japan			U.S.			China		
	1Q of FYE Mar. 2014	2Q of FYE Mar. 2014	Fluctuation (%)	1Q of FYE Mar. 2014	2Q of FYE Mar. 2014	Fluctuation (%)	1Q of FYE Mar. 2014	2Q of FYE Mar. 2014	Fluctuation (%)
Total revenue	14,809	8,553	-42.2%	4,429	4,261	-3.8%	149	135	-9.5%
Total expense	5,490	5,151	-6.2%	5,321	4,920	-7.5%	159	174	+9.3%
Quarterly income before income taxes	9,319	3,402	-63.5%	-892	-659	-	-11	-40	-

Ref. Reclassified consolidated statement of income

Total operating revenue	12,488	8,534	-31.7%	4,288	3,801	-11.4%	149	133	-10.3%
Total operating revenue after deducting financial expenses	12,056	8,162	-32.3%	3,525	3,172	-10.0%	147	133	-9.5%
Selling, general and administrative expenses	5,000	4,638	-7.2%	4,191	3,773	-10.0%	157	174	+10.7%
The amount equivalent to operating income (*1)	7,056	3,524	-50.1%	-666	-601	-	-10	-41	-
Other revenue (*2)	2,322	19	-99.2%	141	460	+226.8%	0	1	+3,371.1%
Other expenses (*3)	59	141	+139.9%	367	518	+41.2%	0	-0	-183.8%
Quarterly income before income taxes	9,319	3,402	-63.5%	-892	-659	-	-11	-40	-

(*1) The amount equivalent to operating income : Total operating revenue after deducting financial expenses - Selling, general and administrative expenses

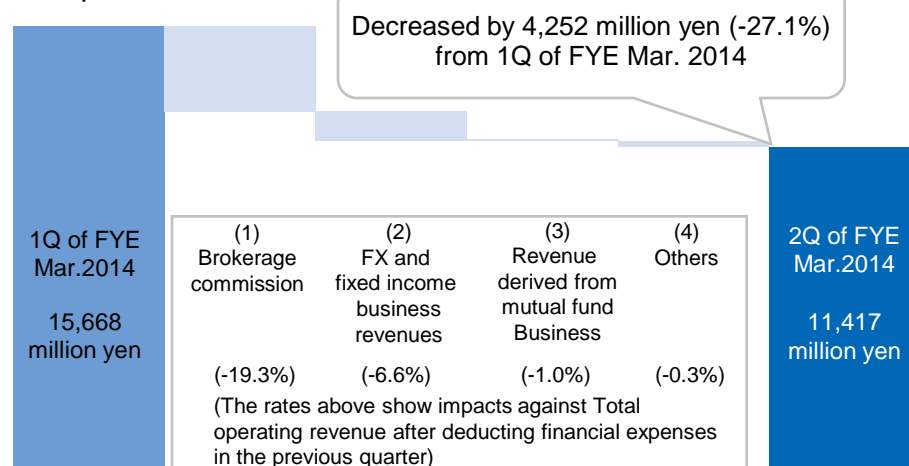
(*2) Other revenue : Other financial revenue (including gain on sales of investment securities) + Other revenue + Equity in earnings of affiliates

(*3) Other expenses : Other financial expenses + Other expenses + Equity in losses of affiliates

Major Increase/Decrease Factors of Revenue and SG&A (QoQ Comparison)

■ Total operating revenue after deducting financial expenses (Comparison with April to June of FYE March 2014)

◆ Commission decreased due to trading volume decrease in Japan

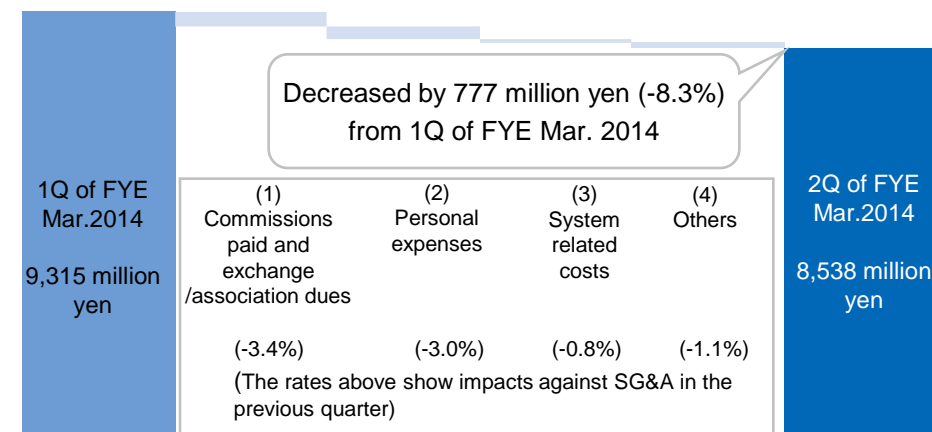


◆ Major decreasing factors (changes from the prev. quarter)

- (1) Brokerage commission (excluding OSE-FX) -3,024 million yen
 - The average customer equity trading value per day of Monex, Inc. decreased by 40%
- (2) FX & fixed income business revenues -1,036 million yen
 - FX revenue decrease in Japan., etc.
- (3) Revenue derived from mutual fund business -151 million yen
 - Margin transaction decrease in Japan, etc.
- (4) Others -40 million yen
 - Financial income decrease, etc.

■ Selling, general & administrative expenses (Comparison with April to June of FYE March 2014)

◆ Total costs decreased due to trading volume decrease in Japan



◆ Major decreasing factors (changes from the prev. quarter)

- (1) Commissions paid and exchange/association dues -316 million yen
 - Decrease association dues in Japan (-143 million yen), etc.
- (2) Personal expenses -283 million yen
 - Decrease in share based bonus in U.S. (-381 million yen), etc.
- (3) System related costs(*) -72 million yen
 - Outsourcing expenses decreased in Japan (-115 million yen)
- (4) Others -106 million yen
 - Decrease advertising expenses (-48 million yen)

(*) System related costs = Rental and maintenance + Data processing and office and office supplies + Amortization and depreciation

Financial Summary: 1H of FYE Mar. 2013 vs. 1H of FYE Mar. 2014 (1)

(million yen, %)

	1H of FYE Mar. 2013 (Apr. to Sep. 2012)	1H of FYE Mar. 2014 (Apr. to Sep. 2013)	Fluctuation (%)
Total revenue	16,956	31,593	+86.3%
Total expense	15,628	20,515	+31.3%
Quarterly income before income taxes	1,328	11,078	+734.0%
Income tax expense	64	4,361	+6,719.4%
Net income	1,264	6,717	+431.3%
Net income attributable to owners of the Company	1,251	6,715	+436.8%
EBITDA (*1)	2,828	12,864	+354.9%

Ref. Reclassified presentation of consolidated statement of income

Total operating revenue	14,989	29,284	+95.4%
Total operating revenue after deducting financial expenses	14,045	27,085	+92.8%
Selling, general and administrative expenses	14,567	17,853	+22.6%
The amount equivalent to operating income (*2)	-522	9,233	-
Other revenue (*3)	1,967	2,309	+17.4%
Other expenses (*4)	117	464	+294.7%
Quarterly income before income taxes	1,328	11,078	+734.0%
Income tax expense	64	4,361	+6,719.4%
Net income	1,264	6,717	+431.3%
Net income attributable to owners of the Company	1,251	6,715	+436.8%

*1 EBITDA: Quarterly net income attributable to owners of the Company + Interest (excluding financial expenses related to margin trading business) + Income tax expense + Depreciation and Amortization + Revaluation loss of investment securities + Disposal loss of fixed assets

*2 The amount equivalent to operating income : Total operating revenue after deducting financial expenses - Selling, general and administrative expenses

*3 Other revenue : Other financial revenue (including gain on sales of investment securities) + Other revenue + Equity in earnings of affiliates

*4 Other expenses : Other financial expenses + Other expenses + Equity in losses of affiliates

Financial Summary: 1H of FYE Mar. 2013 vs. 1H of FYE Mar. 2014 (2)

By local segment

(million yen, %)

	Japan			U.S.			China		
	1H of FYE Mar. 2013	1H of FYE Mar. 2014	Fluctuation (%)	1H of FYE Mar. 2013	1H of FYE Mar. 2014	Fluctuation (%)	1H of FYE Mar. 2013	1H of FYE Mar. 2014	Fluctuation (%)
Total revenue	11,457	23,363	+103.9%	5,420	8,690	+60.3%	165	283	+71.9%
Total expense	8,582	10,642	+24.0%	6,905	10,241	+48.3%	226	333	+47.8%
Quarterly income before income taxes	2,874	12,721	+342.6%	-1,485	-1,551	-	-61	-50	-

Ref. Reclassified consolidated statement of income

Total operating revenue	9,477	21,022	+121.8%	5,420	8,089	+49.2%	165	282	+71.1%
Total operating revenue after deducting financial expenses	8,988	20,218	+124.9%	4,900	6,696	+36.7%	164	280	+70.3%
Selling, general and administrative expenses	7,983	9,638	+20.7%	6,397	7,963	+24.5%	207	331	+60.1%
The amount equivalent to operating income (*1)	1,005	10,580	+952.6%	-1,497	-1,267	-	-43	-51	-
Other revenue (*2)	1,980	2,341	+18.3%	-	601	-	-	1	-
Other expenses (*3)	111	200	+80.8%	-11	885	-	18	0	-97.7%
Quarterly income before income taxes	2,874	12,721	+342.6%	-1,485	-1,551	-	-61	-50	-

*1 The amount equivalent to operating income : Total operating revenue after deducting financial expenses - Selling, general and administrative expenses

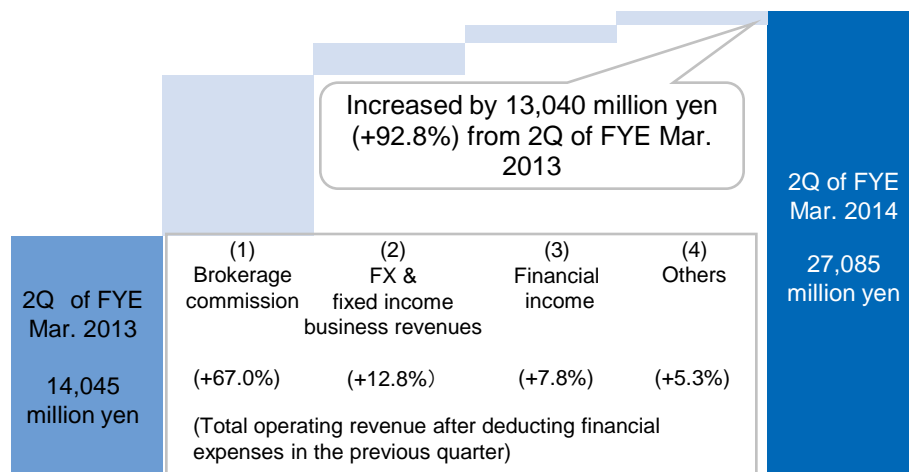
*2 Other revenue : Other financial revenue (including gain on sales of investment securities) + Other revenue + Equity in earnings of affiliates

*3 Other expenses : Other financial expenses + Other expenses + Equity in losses of affiliates

Major Increase/Decrease Factors of Revenue and SG&A (YoY Comparison)

■ Total operating revenue after deducting financial expenses (Comparison with April to September FYE March 2013)

◆ Commission increased due to the brisk market condition in Japan

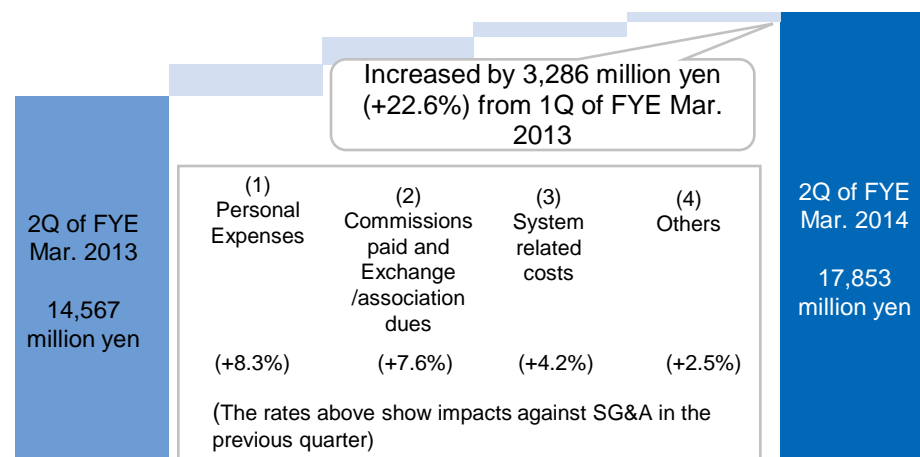


◆ Major increasing factors (changes from 1H of FYE Mar. 2013)

- (1) Brokerage commission (excluding OSE-FX) +9,408 million yen
 - The average customer equity trading value per day of Monex, Inc. was 442% of the same in 1H of FYE Mar. 2013
- (2) FX & fixed income business revenues +1,794 million yen
 - FX revenue increase, etc.
- (3) Financial income +1,092 million yen
 - Margin transaction increase in Japan, etc.
- (4) Others +747 million yen
 - Revenue increase from mutual fund business (+531 million yen), etc.

■ Selling, general & administrative expenses (Comparison with April to September FYE March 2013)

◆ Total costs increased due to increase transaction volume



◆ Major increasing factors (changes from 1H of FYE Mar. 2013)

- (1) Personal expenses +1,206 million yen
 - Increase in share based bonus (+640 million yen) and personnel expenses due to new employment in U.S. (+348million yen), etc.
- (2) Commissions paid and exchange/association dues +1,107 million yen
 - Increased customer transactions in Japan due to the brisk market, etc.
- (3) System related costs (*) +605 million yen
 - Outsourcing expenses increased by increasing trades in Japan (+456 million yen)
- (4) Others +368 million yen
 - Increase in Communication and freight expenses (+165 million yen), etc.

(*) System related costs = Rental and maintenance + Data processing and office supplies + Amortization and depreciation

Summary of statement of financial position

◆ Summary of statement of financial position as of September 30, 2013

<u>Assets</u> JPY 812.1 bn	<u>Liabilities</u> JPY 733.3 bn
Major assets: Assets related to financial instruments trading business <u>JPY 658.6 bn</u>	Major liabilities: Liabilities related to financial instruments trading business <u>JPY 719.5 bn</u>
[items] Cash segregated as deposits JPY 403.2 bn Trading securities and other JPY 3.9 bn Derivative assets JPY 1.6 bn Margin transaction assets JPY 162.5 bn Loans secured by securities JPY 79.6 bn Investments in securities JPY 7.8 bn	[items] Deposits received JPY 283.4 bn Guarantee deposits received JPY 151.3 bn Derivative liabilities JPY 6.5 bn Margin transaction liabilities JPY 34.8 bn Loans payables secured by securities JPY 106.9 bn Bonds and loans payables JPY 136.5 bn
Others JPY 28.2 bn	Others JPY 13.8 bn
Cash and deposits JPY 84.4 bn	
<u>Non-current type assets (*1)</u> JPY 40.9 bn	<u>Net Capital</u> JPY 78.8 bn

(*1) Non-current type assets

Property, plant and equipment	JPY	1.7 bn
Intangible assets (Goodwill)	JPY	17.5 bn (*2)
Intangible assets (Identifiable intangible assets)	JPY	14.9 bn (*3)
Intangible assets (Others)	JPY	6.0 bn
Equity method investments	JPY	0.8 bn

(*2) Goodwill: JPY 17.5 bn

Japan 7.6 bn, U.S. 9.5 bn, China 0.4 bn

(*3) Identifiable intangible assets: JPY 14.9 bn

U.S. 14.2 bn, China 0.7 bn

Non-current type assets are within the scope of net capital and sufficient funds are kept by the following facilities:

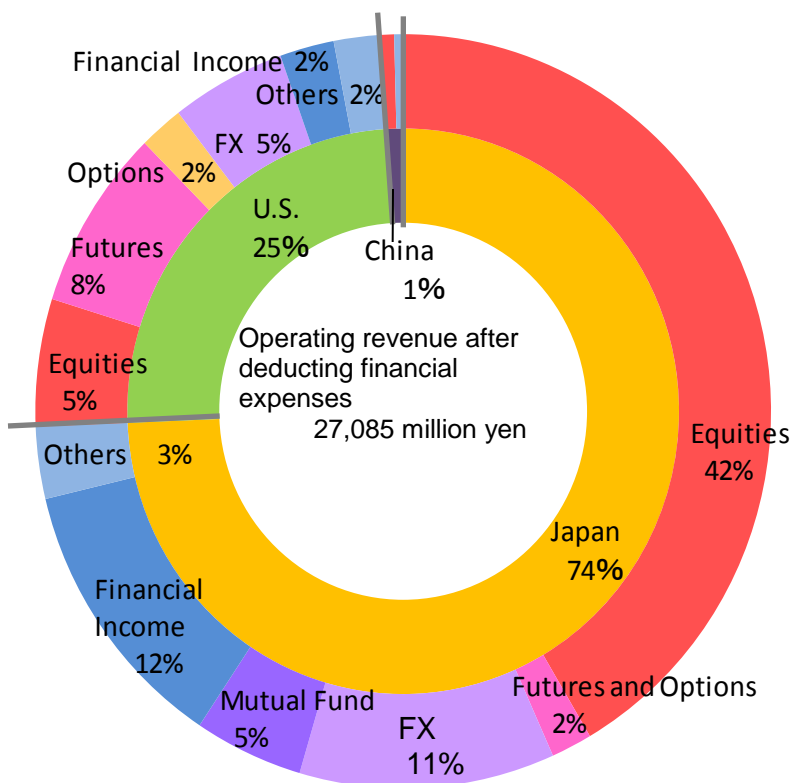
Bank loan facility:	JPY 169.1 bn (JPY 89.1 bn not used)
Corporate bond (MTN) issuing facility:	JPY 40 bn (JPY 13 bn not used)
Commercial paper issuing facility:	JPY 30 bn
Lending related to standardized margin trading (Available for borrowing from securities finance companies):	JPY 68.8 bn

The Company issued 5 year retail targeted bond of JPY 5 bn in October 2013

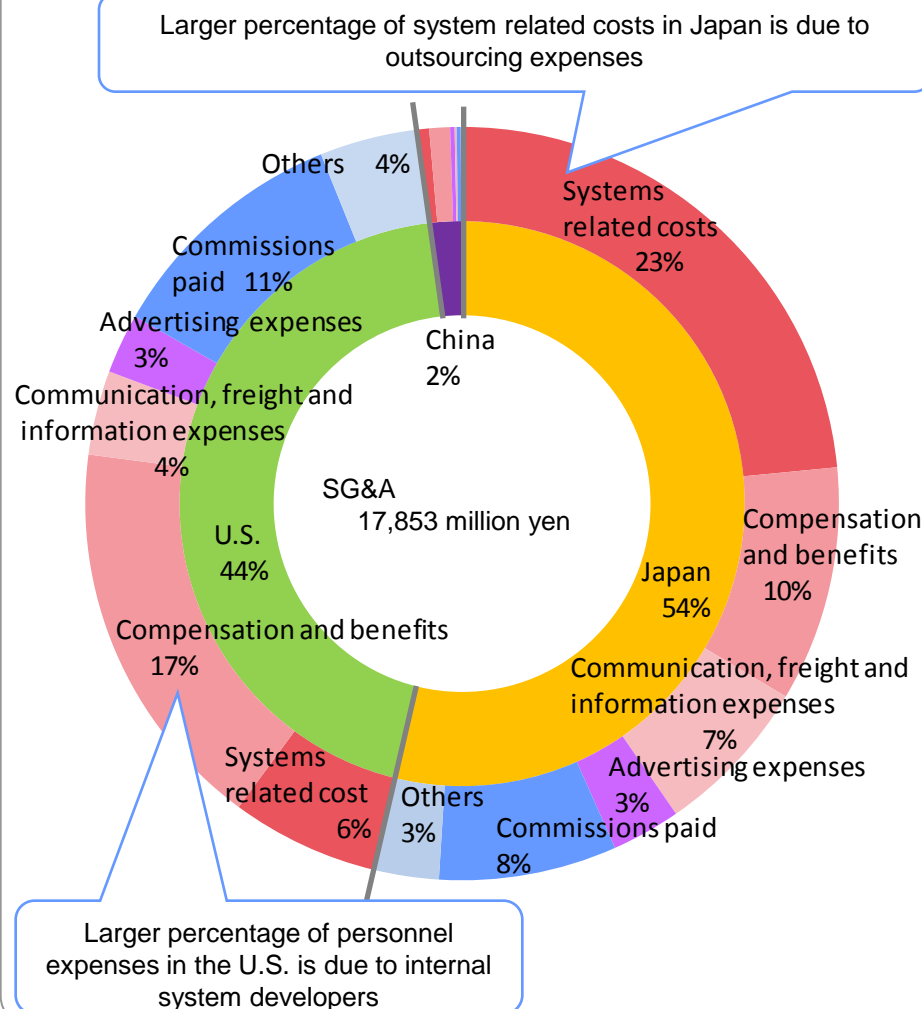
Distribution of Revenue and SG&A by Local Segment & Items

■ 1H of FYE March 2014(6 months)

◆ Operating revenue after deducting financial expenses by local segment and product lines



◆ SG&A by local segment & cost items

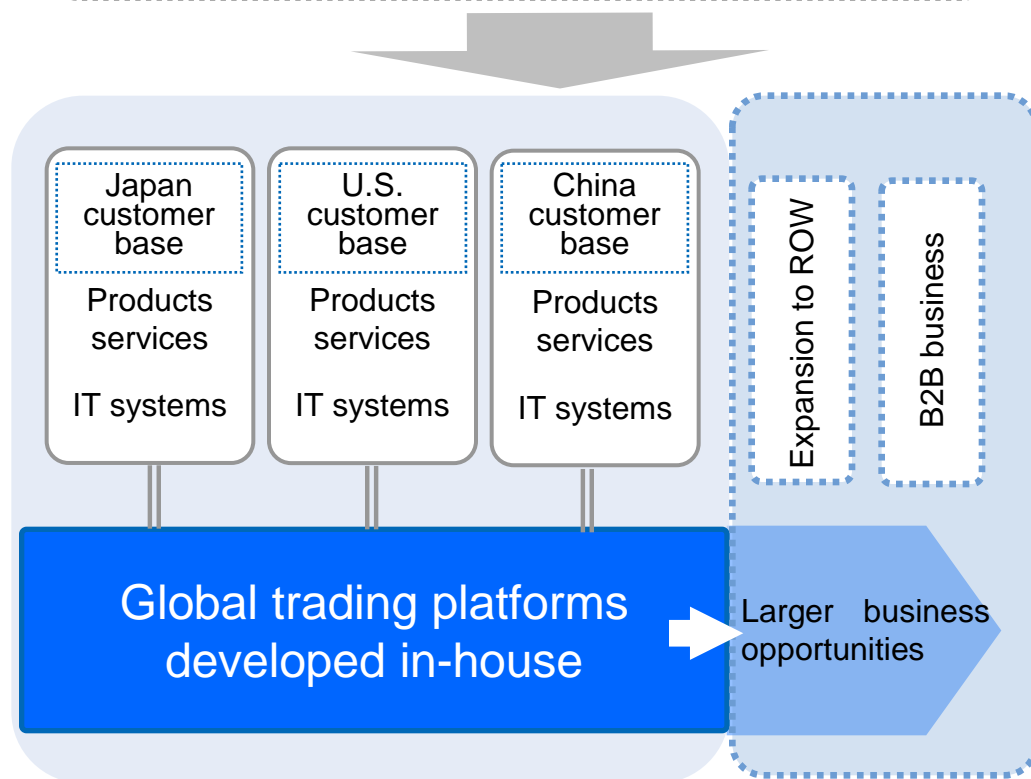


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Concept “Global Vision”

Leveraging state-of-the art technology of TradeStation to improve profitability and to expand revenue opportunities

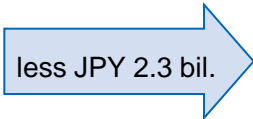
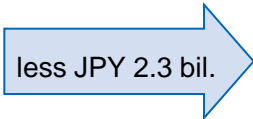
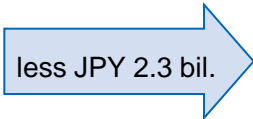


To become
a truly global & world's best
financial institution group

Plan to achieve “Global Vision” - Roadmap

Outline	<ul style="list-style-type: none"> • Improve profitability and increase revenue opportunities by developing global trading platforms utilizing cutting-edge financial and information technology through maximization of group synergy and offering differentiated products and services to retail investors. • Reduce fixed costs by proceeding our system development plan and monitoring it properly Japanese
Achievements	<ul style="list-style-type: none"> • Nov. 2012 Launched new U.S. equity trading service for Japanese customers with the lowest-level commission rate and the largest number of symbols (2,800 symbols) • Mar. 2013 Internalized middle & back FX operations in the U.S. Increased earnings efficiency by integrating liquidity pools in the U.S. • May 2013 Launched new market information service, “MONEX INSIGHT” for Japanese customers • Aug. 2013 Launched new FX service “Monex MT4” for Japanese customers • Oct. 2013 Launched U.S. equity trading platform “TradeStation” β version for Japanese customers
Next steps	<p>For Japan: Continuous introduction of new trading tools to differentiate Monex from competitors</p> <p>B2B Business: Offering trading platforms to institutional clients for expansion of revenue base</p> <p>Global FX: Complete liquidity pool integration worldwide in the group to increase profitability</p>

Roadmap to “Global Vision” – Progress of reduction of fixed-type costs

Goal (May 2013 in public)	Commenced “Fixed-type Cost Reduction Project” from FYE Mar. 2013 → Targeting annual cost reduction of JPY 2.69 billion by FYE Mar. 2017 (*1)														
Methods	<ul style="list-style-type: none">- Replacement and internalization of trading systems to reduce systems related costs- Integration of market information services to reduce information expenses														
Progress	FYE Mar. 2013: Nearly as planned 1Q of FYE Mar. 2014: Slightly behind schedule in in-house system development [Background] <ul style="list-style-type: none">-Need to ensure smooth transition to new systems-Put higher priority on U.S. business development projects to proactively correspond to upturning business environment & to increase revenue<ul style="list-style-type: none">- Prolonged schedule by 1 year & new completion goal is March 2018- Downsized cost reduction amount by 10%														
New Goal (July 2013 in public)	<p><u>To reduce fixed-type costs in approx. JPY 2.3 billion/year by FYE Mar. 2018 (*1)</u></p> <table><thead><tr><th></th><th><u>Referential Base</u> <u>(*1)</u></th><th></th><th><u>FYE Mar. 2018</u></th></tr></thead><tbody><tr><td>Selling, general & administrative expenses (*2)</td><td>JPY 34.4 bil.</td><td rowspan="2"></td><td>JPY 32.1 bil. (-6.7%/y)</td></tr><tr><td>Fixed-type costs included in the SG&A (*3)</td><td>JPY 24.5 bil.</td><td>JPY 22.2 bil. (-9.4%/y)</td></tr></tbody></table> <p>"Chief Project Officer (CPO)" who supervises various projects under the Roadmap has been appointed as from June 2013.</p>					<u>Referential Base</u> <u>(*1)</u>		<u>FYE Mar. 2018</u>	Selling, general & administrative expenses (*2)	JPY 34.4 bil.		JPY 32.1 bil. (-6.7%/y)	Fixed-type costs included in the SG&A (*3)	JPY 24.5 bil.	JPY 22.2 bil. (-9.4%/y)
	<u>Referential Base</u> <u>(*1)</u>		<u>FYE Mar. 2018</u>												
Selling, general & administrative expenses (*2)	JPY 34.4 bil.		JPY 32.1 bil. (-6.7%/y)												
Fixed-type costs included in the SG&A (*3)	JPY 24.5 bil.		JPY 22.2 bil. (-9.4%/y)												

(*1) Basis for comparison is the amount obtained by multiplying the actual figures for Jan. to Mar. 2013 by 4

(*2) Assumed no change in the amount of non-fixed costs for FYE Mar. 2018

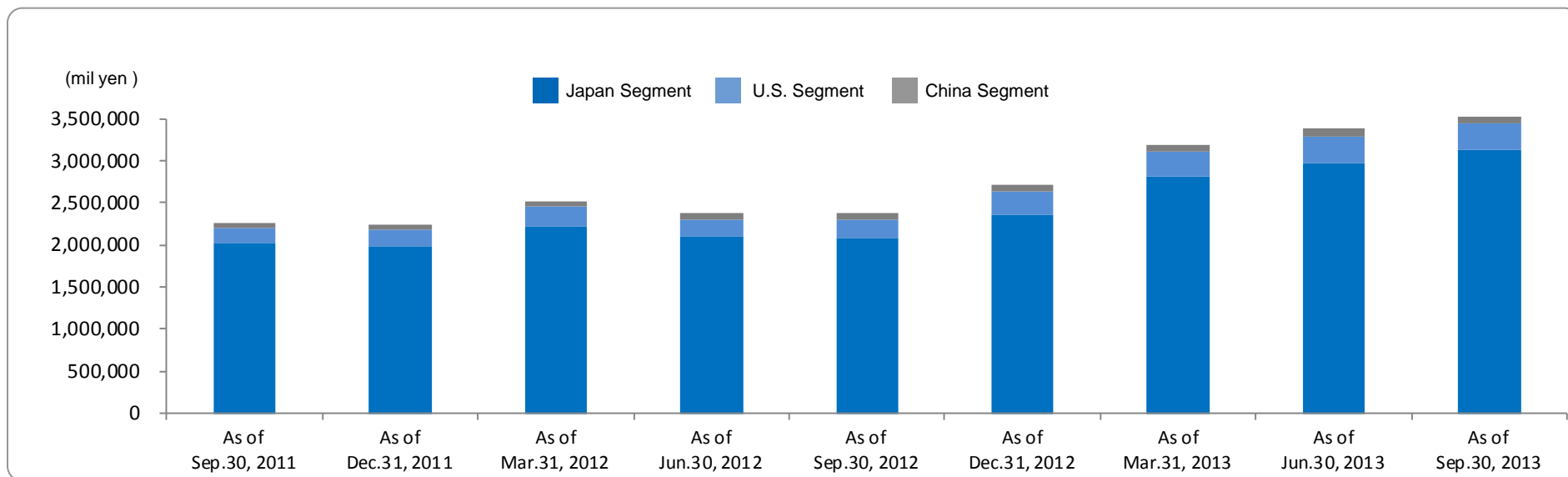
(*3) Fixed costs: the sum of (a) communication, freight & information expenses, (b) compensation & benefits, (c) rental & maintenance, (d) data processing & office supplies and (e) amortization & depreciation

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Market and Transaction Data (1) – Customers' Assets in Custody



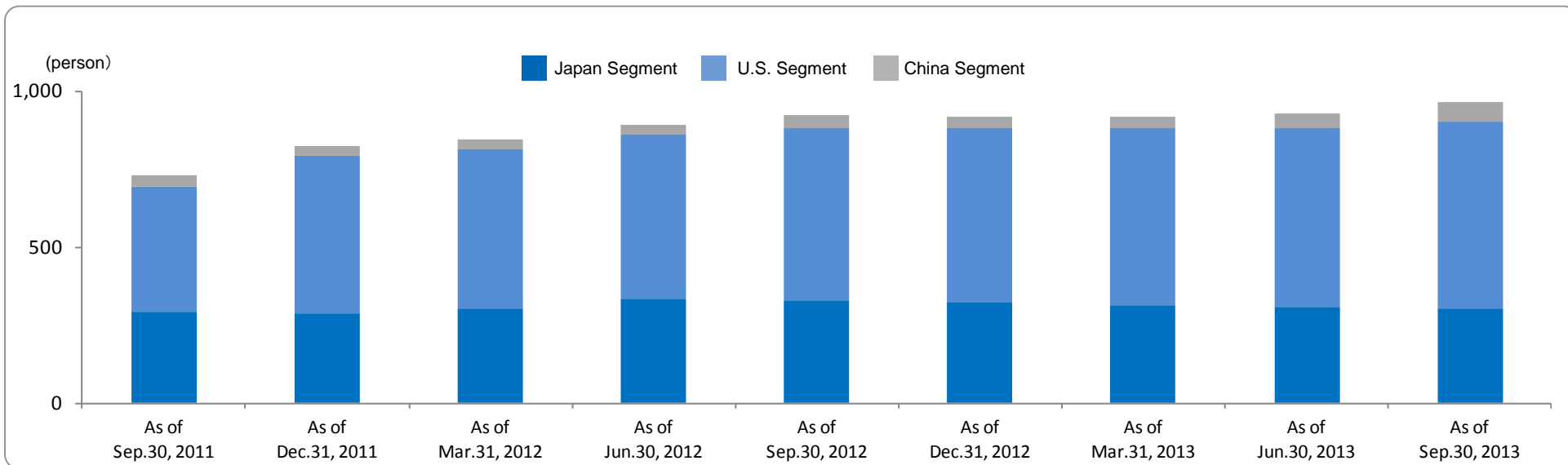
(Unit: mil yen)

		FYE Mar. 2012			FYE Mar. 2013				FYE Mar. 2014	
		2Q End	3Q End	4Q End	1Q End	2Q End	3Q End	4Q End	1Q End	2Q End
Japan Segment		2,025,522	1,985,291	2,224,227	2,096,503	2,079,642	2,354,621	2,806,181	2,982,875	3,126,234
Monex, Inc.		1,992,416	1,954,870	2,204,857	2,072,888	2,026,576	2,304,354	2,789,573	2,982,875	3,126,234
	Equities	1,306,902	1,267,104	1,445,795	1,356,895	1,290,853	1,432,887	1,808,352	1,930,069	2,011,868
	Bonds	49,661	51,734	54,917	58,198	62,056	66,653	73,149	88,780	92,043
	Mutual Funds	462,930	469,132	529,622	488,019	503,953	616,701	699,830	703,467	752,112
	Others	172,923	166,899	174,523	169,776	169,713	188,113	208,242	260,559	270,211
U.S. Segment – TradeStation(*)		185,504	201,641	226,939	211,638	225,563	283,407	303,564	316,087	329,391
China Segment – Monex Boom Securities		53,342	53,698	76,561	66,148	68,517	81,327	89,704	89,052	94,722

(*) "TradeStation" means TradeStation Group, Inc. and its subsidiaries



Market and Transaction Data (2) – Number of Employees



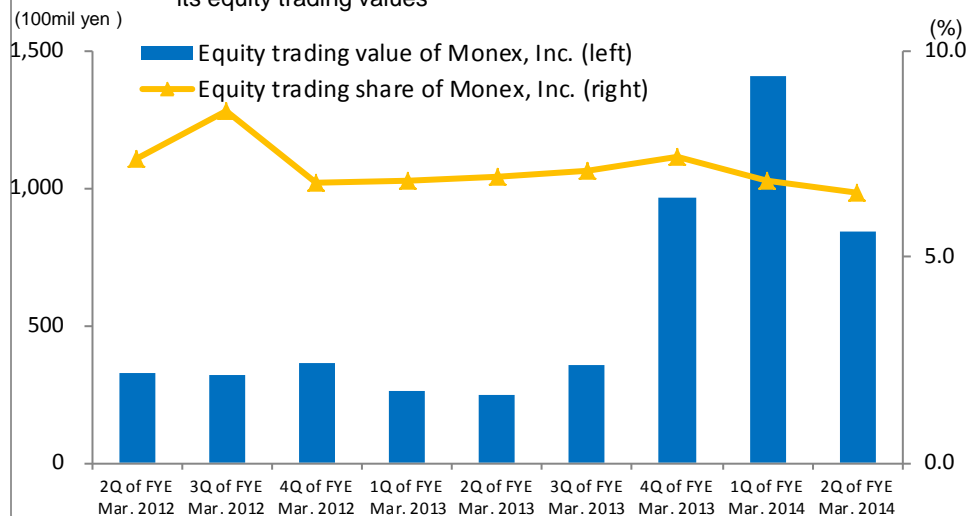
(Unit: person)

		FYE Mar. 2012			FYE Mar. 2013				FYE Mar. 2014	
		2Q End	3Q End	4Q End	1Q End	2Q End	3Q End	4Q End	1Q End	2Q End
Japan Segment		292	286	305	333	328	323	313	308	305
	Monex Group, Inc.	33	31	29	28	27	27	28	28	29
	Monex, Inc.	209	206	226	255	249	247	246	264	261
	Monex FX, Inc.	34	31	31	32	33	33	32	9	9
	Others	16	18	19	18	19	16	7	7	6
U.S. Segment		402	505	506	525	553	556	566	574	597
China Segment		33	34	34	34	39	40	38	45	63
Total		727	825	845	892	920	919	917	927	965

Market and Transaction Data (3) Japan Segment - Monex, Inc. (Equities)

◆ Market share and value of equity trading

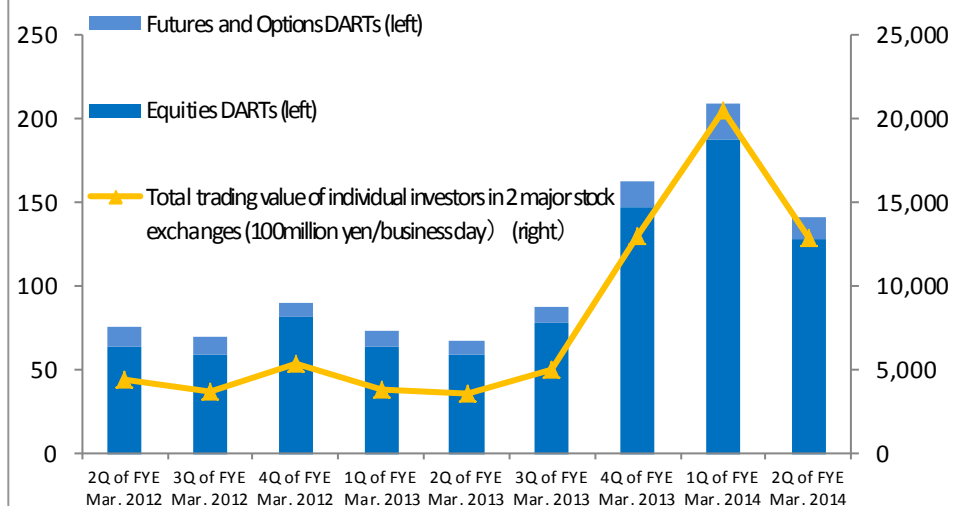
Monex's share in retail trading value in 2 major stock exchanges and its equity trading values



◆ Breakdown of DARTs and market trading value

(thousands)

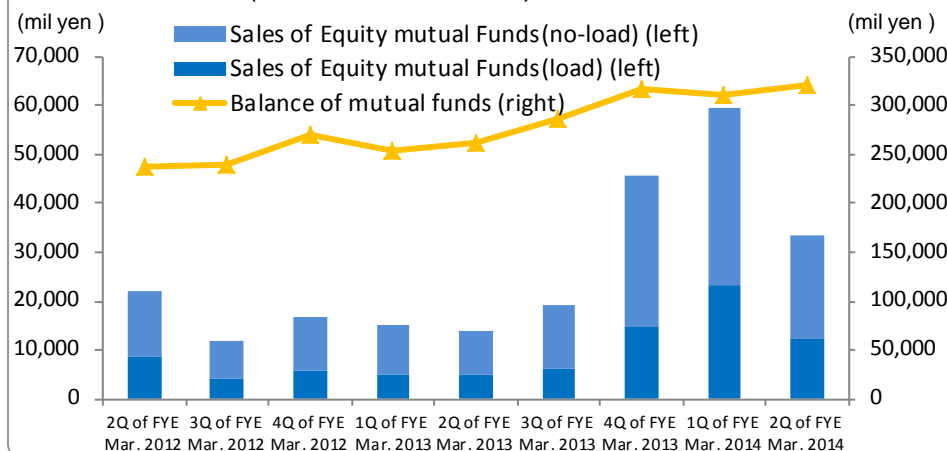
(100 mil yen)



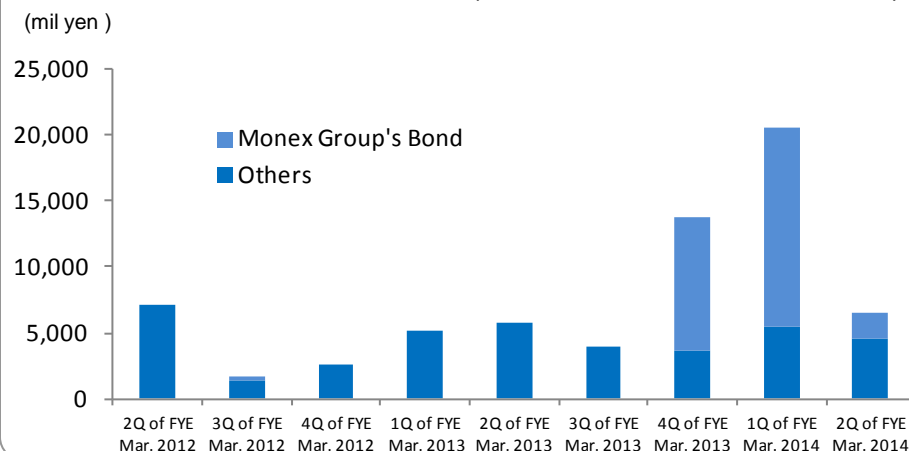
		FYE Mar. 2012			FYE Mar. 2013				FYE Mar. 2014	
		2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
Equities	Total trading volume of individual investors in 2 Japanese major markets (100 mil yen/day)	4,437	3,724	5,309	3,831	3,548	5,025	12,950	20,513	12,805
	Equity trading share of Monex, Inc. (%)	7.37	8.55	6.79	6.86	6.94	7.12	7.44	6.87	6.58
	Equity trading value of Monex, Inc. (100 mil yen/day)	327	318	361	263	246	358	964	1,409	842
DARTs	Equities and ETFs	63,352	58,809	81,064	63,584	58,867	78,071	147,498	188,031	128,163
	Cash	39,391	35,644	49,868	38,724	35,512	47,267	91,387	119,223	80,855
	Margin	23,960	23,164	31,196	24,859	23,355	30,803	56,111	68,808	47,307
	Options and Futures	11,741	10,519	9,349	9,995	8,254	8,883	15,460	21,336	12,662

Market and Transaction Data (4) Japan Segment - Monex, Inc. (Mutual Funds & Bonds)

◆ Mutual Funds (Sales and Balance)



◆ Fixed Income Businesses (Sales of non-domestic bonds)

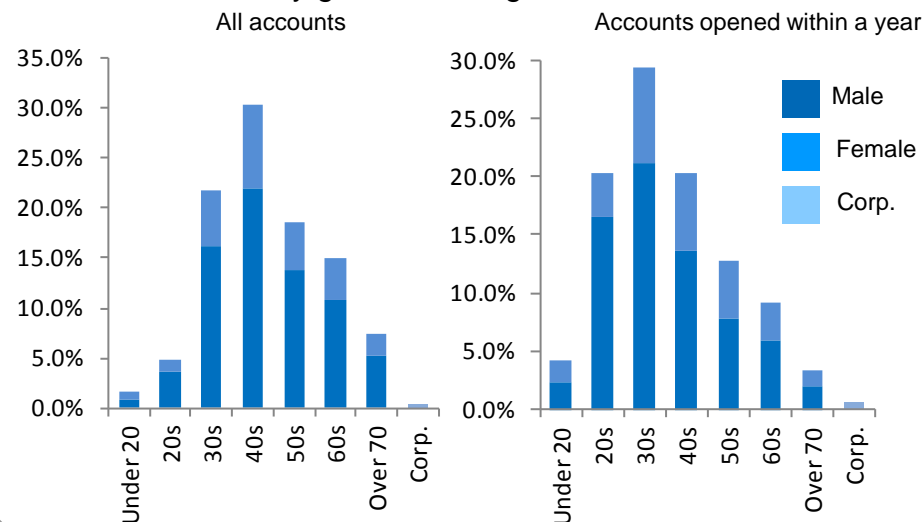


(mil yen)				FYE Mar. 2012			FYE Mar. 2013				FYE Mar. 2014	
				2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
Mutual Funds	Sales	Load		8,794	4,005	5,643	5,028	4,870	6,299	14,601	23,434	12,187
		No-load		13,257	7,845	11,081	10,104	9,232	13,018	31,165	35,985	21,076
		Total		22,051	11,849	16,724	15,132	14,102	19,316	45,767	59,419	33,263
	Balance (As of the end of the quarter)	Equity Mutual Funds	Load	79,847	77,542	89,332	79,958	85,287	96,113	103,737	98,604	101,019
			No-load	99,204	102,363	117,192	111,077	115,019	130,939	151,232	149,569	155,740
			Total	179,050	179,905	206,524	191,035	200,307	227,052	254,969	248,172	256,759
		Foreign Mutual Funds		9,099	9,075	9,600	9,051	9,258	9,702	10,588	10,885	10,896
		Bond investment trusts (Including Foreign currency MMFs)		49,593	50,113	53,131	52,978	52,538	48,755	50,714	51,463	52,538
		Total		237,742	239,094	269,254	253,063	262,104	285,509	316,271	310,521	320,193
Bonds	Sales of non-domestic bonds	Monex Group's bond		-	262	-	-	-	-	10,000	15,000	2,000
		Others		7,121	1,482	2,569	5,160	5,730	3,974	3,706	5,543	4,580
		Total		7,121	1,744	2,569	5,160	5,730	3,974	13,706	20,543	6,580

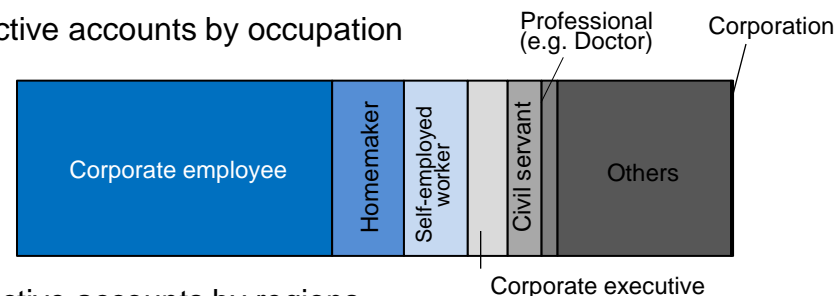
Note: MRFs are not included in Mutual Fund data.

Market and Transaction Data (5) Japan Segment – Monex, Inc. (Customer distribution)

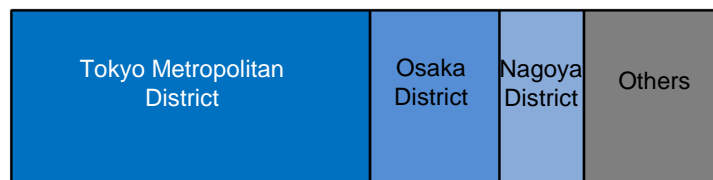
◆ Active accounts by gender and age



◆ Active accounts by occupation



◆ Active accounts by regions



	Active accounts as of Sep. 30, 2013					
	Male	Female	Total	Accounts opened within a year		
				Male	Female	Total
Over 70	5.3%	2.2%	7.5%	2.0%	1.3%	3.3%
60s	10.7%	4.4%	15.1%	6.0%	3.2%	9.2%
50s	13.7%	4.8%	18.6%	7.8%	5.0%	12.8%
40s	22.0%	8.4%	30.4%	13.6%	6.8%	20.3%
30s	16.2%	5.5%	21.7%	21.1%	8.3%	29.4%
20s	3.7%	1.0%	4.7%	16.5%	3.7%	20.2%
Under 20	0.9%	0.8%	1.7%	2.4%	1.8%	4.2%
Sub Total	72.6%	27.0%	99.6%	69.3%	30.1%	99.4%
Corporation			0.4%			0.6%
Total			100.0%			100.0%

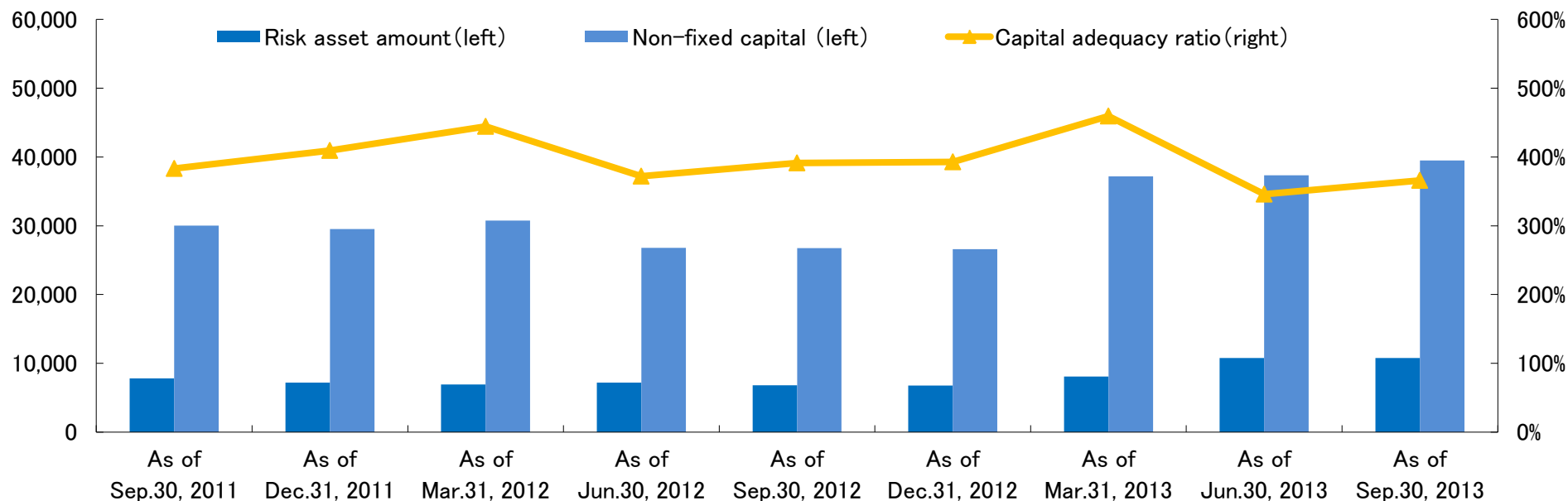
Active accounts by occupation as of Sep. 30, 2013		Active accounts by regions as of Sep. 30, 2013					
Corporate employee	43.9%		Male	Female	Corp.	Total	
Homemaker	10.0%	Tokyo Metropolitan District	36.1%	13.6%	0.2%	49.9%	
Self-employed worker	9.0%		Osaka District	12.8%	5.2%	0.1%	18.1%
Corporate executive	5.5%		Nagoya District	8.5%	3.1%	0.0%	11.7%
Civil servant	4.9%	Others	15.2%	5.1%	0.1%	20.4%	
Professional (e.g. Doctor)	2.0%	Total	72.6%	27.0%	0.4%	100.0%	
Others	24.3%						
Corporation	0.4%						
Total	100.0%						

Note: Active accounts are the accounts with balance or the accounts which have traded more than once (including withdrawal) in the past 1 year

Market and Transaction Data (6) Japan Segment - Monex, Inc. (Capital Adequacy Ratio)

◆Capital adequacy ratio

(mil yen)

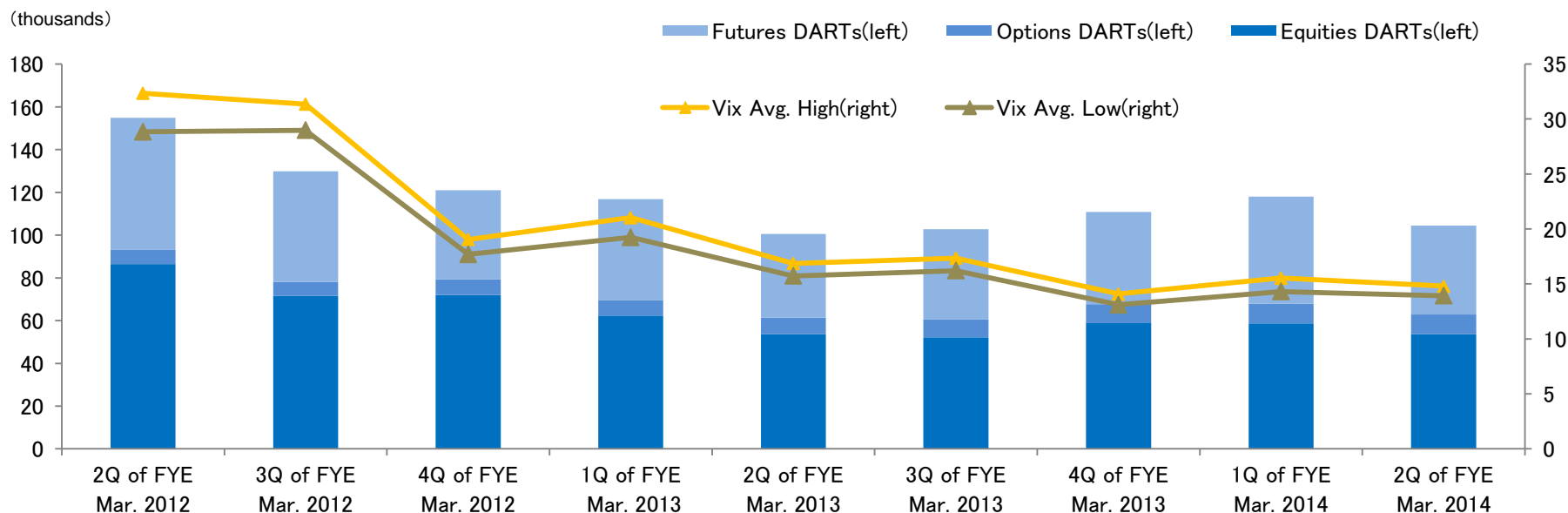


	FYE Mar. 2012			FYE Mar. 2013				FYE Mar. 2014	
	2Q End	3Q End	4Q End	1Q End	2Q End	3Q End	4Q End	1Q End	2Q End
Non-fixed capital (mil yen)	30,029	29,513	30,771	26,774	26,735	26,585	37,192	37,320	39,502
Risk asset amount (mil yen)	7,837	7,210	6,923	7,196	6,829	6,771	8,096	10,794	10,790
Capital adequacy ratio	383.1%	409.2%	444.4%	372.0%	391.4%	392.6%	459.3%	345.7%	366.0%

Note: Numbers above are calculated based on the Financial Instruments and Exchange Act in Japan

Market and Transaction Data (7) U.S. Segment – TradeStation

◆ Breakdown of TradeStation DARTs and correlation with VIX(*)



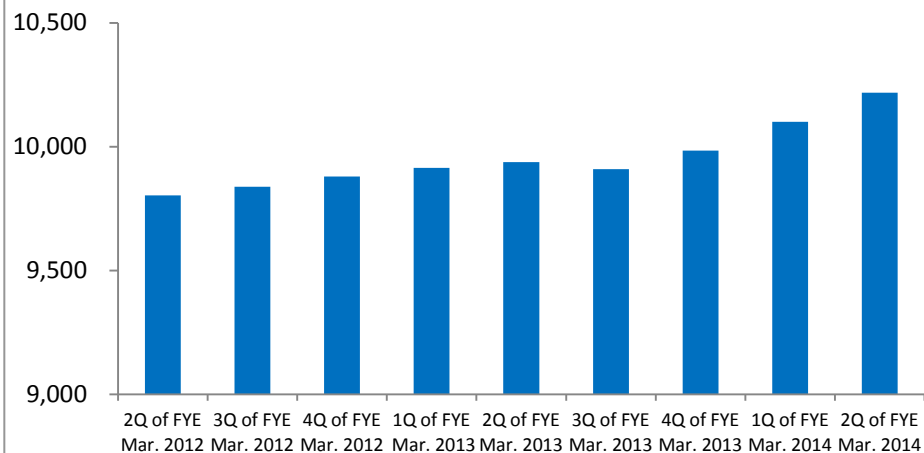
* VIX: Index indicating how the market views for the next 30 days

		FYE Mar. 2012			FYE Mar. 2013				FYE Mar. 2014	
		2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
DARTs	Equities	86,424	71,582	71,930	62,405	53,669	52,244	58,852	58,695	53,679
	Options	6,715	6,489	7,315	7,267	7,784	8,260	8,846	9,232	9,236
	Futures	61,765	51,708	41,728	47,078	39,051	42,291	43,142	50,091	41,524
VIX	VIX Average High	32.35	31.36	19.04	21.03	16.86	17.34	14.09	15.54	14.80
	VIX Average Low	28.84	28.98	17.70	19.23	15.72	16.21	13.10	14.31	13.93

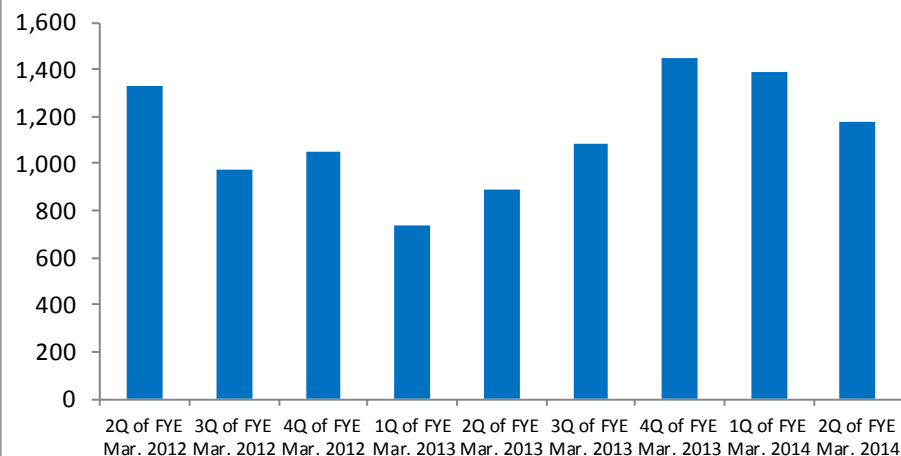


Market and Transaction Data (8) China Segment - Monex Boom Securities

◆ Numbers of active accounts
(as of the end of each quarter)



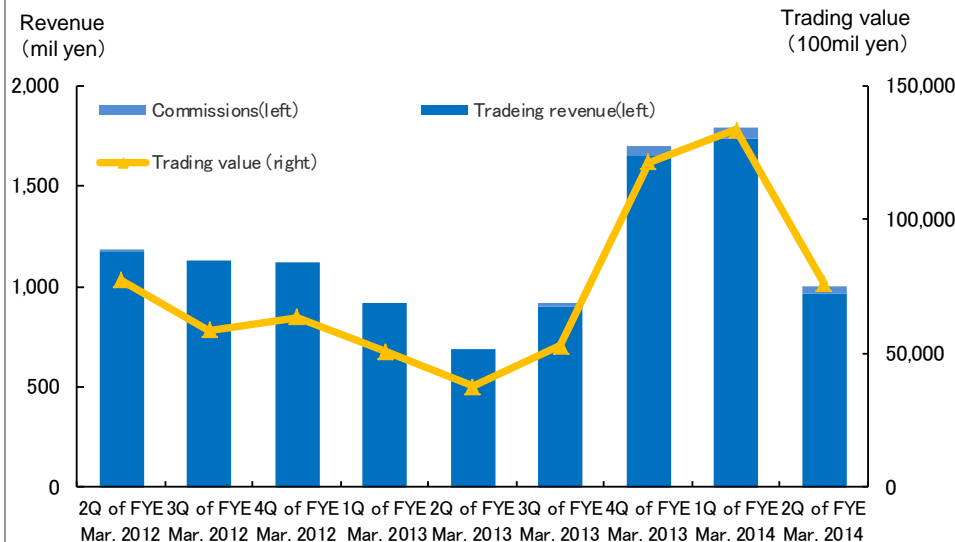
◆ DARTs



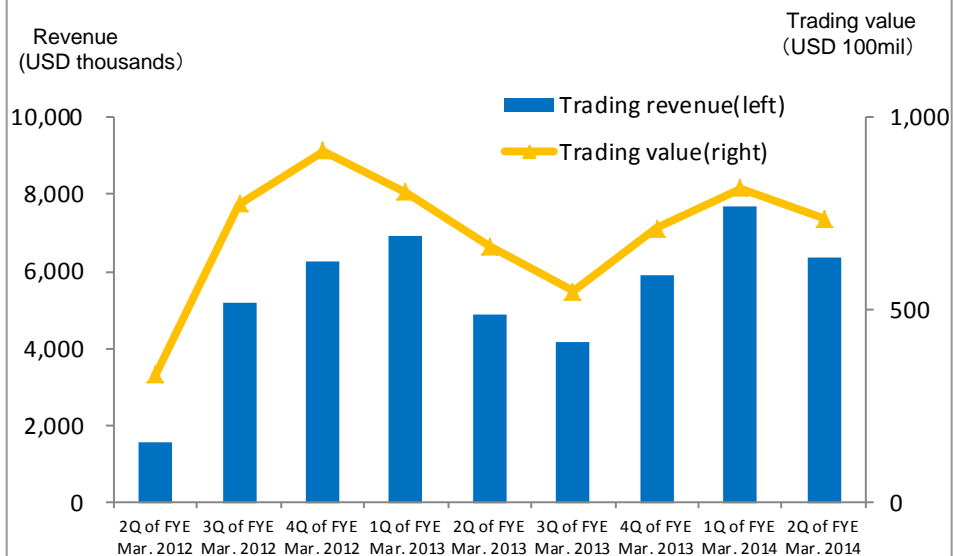
	FYE Mar. 2012			FYE Mar. 2013				FYE Mar. 2014	
	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
Active accounts (end of each quarter)	9,803	9,839	9,880	9,915	9,938	9,910	9,984	10,100	10,218
Equities DARTs	1,329	978	1,047	739	889	1,086	1,444	1,387	1,176

Market and Transaction Data (9) Global FX

◆OTC FX business in Japan (Monex, Inc. and Monex FX, Inc.)



◆OTC FX business in U.S. (TradeStation)



		FYE Mar. 2012			FYE Mar. 2013				FYE Mar. 2014	
		2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q
Japan	Trading revenue (mil yen) (excluding swap)	1,174	1,126	1,120	920	690	898	1,651	1,737	969
	Commission (mil yen)	1	0	0	0	0	19	53	56	33
	Trading value (100mil yen)	77,435	58,810	63,588	50,639	37,829	52,780	121,510	133,602	75,834
U.S.	Trading revenue (USD thousands)	1,569	5,190	6,278	6,916	4,905	4,186	5,917	7,666	6,380
	Trading value (USD 100mil)	334	775	911	804	666	548	711	814	737

Note: TradeStation expanded its FX business through the acquisition of IBFX Holding, LLC in November 2011
 Figures above are only for OTC FX and do not include OSE FX.

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Significant impact of difference between IFRSs and JGAAP

We started to adopt IFRSs to consolidated financial statements for FYE March 2013 to improve the international comparability of financial information, while we engage in business activities with a focus of 3 major locations (Japan, U.S. and China)

■ Consolidated financial statements for 2Q of FYE March 2014

Significant impact of GAAP differences on the consolidated financial statements between IFRSs and JGAAP

- Difference in goodwill amortization: +624 million yen in net income

Goodwill is not amortized under IFRSs

Annual impairment test is required in principle

- Difference in financial instruments transactions reserve: +205 million yen in net income

Financial instruments transactions reserve is not recognized as liabilities under IFRSs and therefore reversal of financial instruments transactions reserve is also not recognized

Quarterly consolidated financial results

(million yen)

	FYE March 2013				FYE March 2014	
	1Q	2Q	3Q	4Q	1Q	2Q
Commission received	4,178	3,898	4,530	7,761	10,763	7,518
Net trading income	1,651	1,290	1,547	2,486	2,821	1,832
Financial revenue	2,142	1,556	2,005	2,492	3,126	2,918
Other operating revenue	144	130	136	145	155	150
Total operating revenue	8,114	6,874	8,217	12,885	16,866	12,418
Other financial revenue	57	175	18	4,605	2,296	4
Other revenue	51	1,587	67	55	10	-1
Equity in earnings of affiliates	-	98	-74	12	-	-
Total revenue	8,223	8,733	8,228	17,557	19,171	12,421
Financial expenses	422	522	629	747	1,197	1,001
Selling, general and administrative expenses (*)	7,440	7,127	7,202	8,591	9,315	8,538
Other financial expenses	4	14	25	4	0	86
Other expenses	76	24	106	2,810	239	102
Equity in losses of affiliates	8	-8	-	-	14	23
Total expenses	7,950	7,678	7,962	12,152	10,765	9,750
Quarterly income before income taxes	273	1,055	265	5,405	8,407	2,671
Income tax expense	88	-24	-15	3,042	3,261	1,100
Quarterly net income	185	1,080	280	2,362	5,146	1,571
Quarterly net income attributable to owners of the Company	171	1,080	291	2,359	5,144	1,571

(*) SG&A include amortization expenses for the identified intangible assets acquired through business combination



Quarterly consolidated financial results (Reclassified)

Reclassified consolidated statement of income

(million yen)

	FYE March 2013				FYE March 2014	
	1Q	2Q	3Q	4Q	1Q	2Q
Brokerage commissions	3,109	2,794	3,485	6,288	9,174	6,123
Stocks and ETFs	1,979	1,857	2,440	5,028	7,533	4,848
Options and Futures	1,068	901	1,010	1,211	1,585	1,246
OSE-FX	62	37	36	50	56	29
Underwriting and distribution commissions	1	6	14	26	16	13
Subscription and distribution commissions	87	79	102	226	335	200
Other commissions	982	1,018	928	1,221	1,237	1,181
Margin forex trades commissions (OTC)	0	0	19	53	56	33
Mutual funds agency commissions	294	297	318	364	385	374
Others	687	721	591	804	796	774
Net trading income	1,651	1,290	1,547	2,486	2,821	1,832
Financial revenue	2,142	1,556	2,005	2,492	3,126	2,918
Other operating revenue	144	130	136	145	155	150
Total operating revenue	8,114	6,874	8,217	12,885	16,866	12,418
Financial expenses	422	522	629	747	1,197	1,001
Total operating revenue after deducting financial expenses	7,693	6,352	7,587	12,137	15,668	11,417
Selling, general and administrative expenses (*)	7,440	7,127	7,202	8,591	9,315	8,538
The amount equivalent to operating income	253	-775	385	3,547	6,354	2,879
Other revenue	108	1,859	11	4,672	2,306	3
Other expenses	88	29	131	2,814	253	211
Quarterly income before income taxes	273	1,055	265	5,405	8,407	2,671
Income taxes	88	-24	-15	3,042	3,261	1,100
Quarterly net income	185	1,080	280	2,362	5,146	1,571
Quarterly net income attributable to owners of the Company	171	1,080	291	2,359	5,144	1,571

(*) SG&A include amortization expenses for the identified intangible assets acquired through business combination

Quarterly consolidated financial results (SG&A)

The details of SG&A in consolidated statement of income

(million yen)

	FYE March 2013				FYE March 2014	
	1Q	2Q	3Q	4Q	1Q	2Q
Transaction-related expenses	2,605	2,364	2,409	2,846	3,320	2,939
Commissions paid	959	867	948	1,045	1,332	1,152
Exchange and association dues	186	160	190	324	466	329
Communication, freight and information expenses	879	865	841	933	963	946
Advertising expenses	558	455	413	532	528	480
Others	24	16	16	12	32	32
Compensation and benefits	1,928	1,882	2,009	2,684	2,649	2,367
Rental and maintenance	518	528	396	391	440	514
Rental expenses	306	311	183	193	198	208
Maintenance expenses	212	217	212	198	242	305
Data processing and office supplies	1,134	1,145	1,202	1,271	1,440	1,316
Data processing	1,123	1,134	1,189	1,253	1,415	1,301
Office supplies	11	11	13	18	25	15
Amortization and depreciation (*)	727	749	794	846	859	837
Taxes other than income taxes	65	45	51	96	110	61
Other operating expenses	464	414	341	457	497	505
Total selling, general and administrative expenses	7,440	7,127	7,202	8,591	9,315	8,538

(*) Amortization and depreciation includes amortization expenses for the identified intangible assets acquired through business combination

Quarterly consolidated financial results (Other revenue and other expenses)

(million yen)

	FYE March 2013				FYE March 2014	
	1Q	2Q	3Q	4Q	1Q	2Q
Other financial revenue	57	175	18	4,605	2,296	4
Gain on sales of investment securities	-	160	16	4,604	2,291	-
Dividends income	43	-	-	-	3	-
Others	14	15	2	1	2	4
Other revenue	51	1,587	67	55	10	-1
Gain on bargain purchase	-	1,231	-	-	-	-
Gain on sales of investments in subsidiaries	-	317	-	-	-	-
Others	51	38	67	55	10	-1
Equity in earnings of affiliates	—	98	-74	12	-	-
Total of other revenue	108	1,859	11	4,672	2,306	3

Other financial expenses	4	14	25	4	0	86
Loss on sales of investment securities	-	-	25	-	-	-
Impairment loss of investment securities	3	-	-	-	-	-
Others	0	14	0	4	0	86
Other expenses	76	24	106	2,810	239	102
Impairment loss on goodwill	-	-	-	2,524	-	-
Settlement money in U.S. subsidiary	-	-	-	-	166	-
Business combination related costs	-	-	37	234	-	-
Special retirement payment	-	-	-	65	-	-
Others	76	24	69	-13	73	102
Equity in losses of affiliates	8	-8	-	-	14	23
Total of other expenses	88	29	131	2,814	253	211

Quarterly consolidated financial results by local segment

(million yen)

	FYE March 2013												FYE March 2014					
	1Q			2Q			3Q			4Q			1Q			2Q		
	JPN	U.S.	CHN	JPN	U.S.	CHN	JPN	U.S.	CHN	JPN	U.S.	CHN	JPN	U.S.	CHN	JPN	U.S.	CHN
Commission received	2,306	1,828	48	2,226	1,627	47	2,749	1,730	55	5,699	1,988	85	8,323	2,360	94	5,284	2,165	80
Net trading income	1,095	556	-0	926	363	0	1,197	350	-0	1,952	535	-0	2,077	744	-0	1,223	609	-0
Financial revenue	1,703	454	14	1,157	422	14	1,312	721	15	1,706	813	17	2,055	1,096	20	1,992	944	19
Other operating revenue	32	89	22	30	80	20	30	83	23	30	88	27	33	88	35	35	83	34
Total operating revenue	5,137	2,927	84	4,340	2,492	81	5,288	2,883	93	9,386	3,424	129	12,488	4,288	149	8,534	3,801	133
Other financial revenue	57	-	-	175	-	-	18	-	-	4,606	-0	-	2,296	0	0	4	-0	0
Other revenue	57	1	-	1,593	-1	-	74	-	-	25	130	1	26	141	-	15	461	1
Equity in earnings of affiliates	-	-	-	98	-	-	-74	-	-	12	-	-	-	-	-	-	-	-
Total revenue	5,250	2,928	84	6,206	2,492	81	5,305	2,883	93	14,029	3,553	130	14,809	4,429	149	8,553	4,261	135
Financial expenses	217	233	0	272	287	0	159	513	0	230	560	0	432	764	2	372	629	0
SG&A (*)	4,023	3,320	107	3,960	3,076	100	3,948	3,145	120	4,578	3,882	149	5,000	4,191	157	4,638	3,773	174
Other financial expenses	4	-	-	14	-	-	25	-	0	4	-	0	-	44	0	3	120	0
Other expenses	64	-4	17	30	-8	2	105	-0	1	271	2,627	-0	45	322	0	115	398	-0
Equity in losses of affiliates	8	-	-	-8	-	-	-	-	-	-	-	-	14	-	-	23	-	-
Total expenses	4,315	3,550	124	4,267	3,355	101	4,238	3,657	121	5,083	7,069	149	5,490	5,321	159	5,151	4,920	174
Quarterly income before income taxes	935	-622	-40	1,939	- 863	-21	1,067	- 774	-28	8,947	-3,515	-18	9,319	-892	-11	3,402	-659	-40
Income tax expense	321	-231	-2	293	-312	-5	334	- 346	-3	3,439	- 398	1	3,562	-302	1	1,295	-195	-0
Quarterly net income	614	-391	-39	1,646	- 551	-16	733	- 428	-25	5,508	-3,118	-20	5,757	-590	-12	2,108	-464	-39
Quarterly net income attributable to owners of the Company	600	-391	-39	1,642	- 551	-11	734	- 428	-15	5,502	-3,118	-17	5,755	-590	-12	2,108	-464	-39

(*) SG&A in U.S. and China segment include amortization expenses for the identified intangible assets generated from acquisition of TradeStation and Monex Boom Group



Quarterly consolidated financial results by local segment (Reclassified)

Reclassified consolidated statement of income

(million yen)

	FYE March 2013												FYE March 2014					
	1Q			2Q			3Q			4Q			1Q			2Q		
	JPN	U.S.	CHN	JPN	U.S.	CHN	JPN	U.S.	CHN	JPN	U.S.	CHN	JPN	U.S.	CHN	JPN	U.S.	CHN
Brokerage commissions	1,726	1,339	48	1,618	1,132	47	2,187	1,247	55	4,767	1,447	85	7,340	1,754	93	4,490	1,565	80
Stocks and ETFs	1,515	420	48	1,454	359	47	2,017	372	55	4,497	457	85	6,954	499	93	4,301	478	80
Options and Futures	149	919	-	128	773	-	135	875	-	220	990	-	330	1,255	-	160	1,086	-
OSE-FX	62	-	-	37	-	-	36	-	-	50	-	-	56	-	-	29	-	-
Underwriting and distribution commissions	1	-	-	6	-	-	14	-	-	26	-	-	16	-	-	13	-	-
Subscription and distribution commissions	87	-	-	79	-	-	102	-	-	226	-	-	335	-	-	200	-	-
Other commissions	493	489	0	522	496	0	446	482	0	680	541	0	631	606	0	581	600	0
Margin forex trades commissions (OTC)	0	-	-	0	-	-	19	-	-	53	-	-	56	-	-	33	-	-
Mutual funds agency commissions	294	-	-	297	-	-	318	-	-	364	-	-	385	-	-	374	-	-
Others	198	489	0	225	496	0	109	482	0	263	541	0	189	606	0	174	600	0
Net trading income	1,095	556	-0	926	363	0	1,197	350	-0	1,952	535	-0	2,077	744	-0	1,223	609	-0
Financial revenue	1,703	454	14	1,157	422	14	1,312	721	15	1,706	813	17	2,055	1,096	20	1,992	944	19
Other operating revenue	32	89	22	30	80	20	30	83	23	30	88	27	33	88	35	35	83	34
Total operating revenue	5,137	2,927	84	4,340	2,492	81	5,288	2,883	93	9,386	3,424	129	12,488	4,288	149	8,534	3,801	133
Financial expenses	217	233	0	272	287	0	159	513	0	230	560	0	432	764	2	372	629	0
Total operating revenue after deducting financial expenses	4,920	2,694	84	4,068	2,206	81	5,129	2,370	93	9,156	2,864	129	12,056	3,525	147	8,162	3,172	133
SG&A (*)	4,023	3,320	107	3,960	3,076	100	3,948	3,145	120	4,578	3,882	149	5,000	4,191	157	4,638	3,773	174
The amount equivalent to operating income	896	-626	-24	109	-870	-19	1,180	-775	-27	4,578	-1,018	-20	7,056	-666	-10	3,524	-601	-41
Other revenue	114	1	-	1,866	-1	-	17	-	-	4,643	130	1	2,322	141	0	19	460	1
Other expenses	75	-4	17	36	-8	2	130	-0	1	275	2,627	-0	59	367	0	141	518	-0
Quarterly income before income taxes	935	-622	-40	1,939	-863	-21	1,067	-774	-28	8,947	-3,515	-18	9,319	-892	-11	3,402	-659	-40
Income taxes	321	-231	-2	293	-312	-5	334	-346	-3	3,439	-398	1	3,562	-302	1	1,295	-195	-0
Quarterly net income	614	-391	-39	1,646	-551	-16	733	-428	-25	5,508	-3,118	-20	5,757	-590	-12	2,108	-464	-39
Quarterly net income attributable to owners of the Company	600	-391	-39	1,642	-551	-11	734	-428	-15	5,502	-3,118	-17	5,755	-590	-12	2,108	-464	-39

(*) SG&A in U.S. and China segment include amortization expenses for the identified intangible assets generated from acquisition of TradeStation and Monex Boom Group



Quarterly consolidated financial results by local segment (SG&A)

The details of SG&A in consolidated statement of income

(million yen)

	FYE March 2013												FYE March 2014					
	1Q			2Q			3Q			4Q			1Q			2Q		
	JPN	U.S.	CHN	JPN	U.S.	CHN	JPN	U.S.	CHN	JPN	U.S.	CHN	JPN	U.S.	CHN	JPN	U.S.	CHN
Transaction-related expenses	1,193	1,396	27	1,105	1,245	23	1,126	1,246	29	1,427	1,397	32	1,739	1,557	36	1,448	1,457	45
Commissions paid	203	754	12	205	662	9	225	701	15	264	777	15	356	972	17	296	854	14
Exchange and association dues	152	33	-	131	29	-	162	29	-	290	34	0	430	36	-	287	41	1
Communication, freight and information expenses	530	336	12	534	319	12	537	292	12	594	324	14	632	316	15	594	333	18
Advertising expenses	284	272	2	218	235	2	187	224	2	268	261	3	291	233	4	239	229	12
Others	23	0	1	16	0	0	16	0	0	12	0	1	31	0	0	32	0	0
Compensation and benefits	833	1,044	52	797	1,037	48	852	1,102	55	1,033	1,580	72	914	1,658	77	896	1,387	83
Rental and maintenance	422	89	6	437	82	8	307	79	9	289	86	16	333	93	13	430	91	14
Rental expenses	215	85	6	224	78	8	99	76	8	96	83	15	97	89	13	111	85	13
Maintenance expenses	207	4	1	213	4	1	208	3	1	193	4	1	237	4	1	319	6	1
Data processing and office supplies	1,132	0	2	1,143	0	2	1,199	0	3	1,266	0	5	1,436	0	3	1,311	0	4
Data processing	1,121	0	2	1,132	0	2	1,186	0	2	1,249	0	4	1,412	0	3	1,297	0	4
Office supplies	11	-	0	11	-	0	13	-	1	17	-	1	24	-	1	14	-	1
Amortization and depreciation (*)	269	441	17	306	427	16	337	438	19	358	467	21	349	487	23	347	467	23
Taxes other than income taxes	58	7	-	40	4	0	46	5	0	91	5	0	103	7	0	55	6	0
Other operating expenses	117	343	4	131	281	2	81	274	5	114	347	3	125	387	4	150	365	4
Total selling, general and administrative expenses	4,023	3,320	107	3,960	3,076	100	3,948	3,145	120	4,578	3,882	149	5,000	4,191	157	4,638	3,773	174

(*) Amortization and depreciation in U.S. and China segment includes amortization expenses for the identified intangible assets acquired from TradeStation and Monex Boom Group



U.S. Segment :Quarterly consolidated financial results (in USD)

Reclassified consolidated statement of income

(USD thousands)

	FYE March 2013				FYE March 2014	
	1Q	2Q	3Q	4Q	1Q	2Q
Brokerage commissions	16,691	14,468	15,110	15,846	17,923	15,972
Stocks and ETFs	5,240	4,587	4,501	5,011	5,102	4,883
Options and Futures	11,451	9,881	10,608	10,835	12,821	11,089
Underwriting and distribution commissions	-	-	-	-	-	-
Subscription and distribution commissions	-	-	-	-	-	-
Other commissions	6,095	6,323	5,839	5,891	6,188	6,127
Net trading income	6,932	4,665	4,198	5,898	7,600	6,211
Financial revenue	5,657	5,389	8,826	9,103	11,201	9,639
Other operating revenue	1,110	1,017	1,005	952	894	846
Total operating revenue	36,484	31,863	34,978	37,689	43,806	38,795
Financial expenses	2,905	3,650	6,300	6,298	7,801	6,423
Total operating revenue after deducting financial expenses	33,579	28,213	28,678	31,391	36,006	32,372
SG&A (*)	41,382	39,281	38,068	42,684	42,809	38,507
The amount equivalent to operating income	-7,803	-11,068	-9,390	-11,293	-6,803	-6,135
Other revenue	6	-6	-	1,412	1,438	4,697
Other expenses	-47	-97	-4	31,445	3,747	4,563
Quarterly income before income taxes	-7,750	-10,978	-9,386	-41,326	-9,112	-6,000
Income taxes	-2,880	-3,972	-4,219	-4,408	-3,089	-1,711
Quarterly net income	-4,870	-7,006	-5,167	-36,918	-6,023	-4,289
Quarterly net income attributable to owners of the Company	-4,870	-7,006	-5,167	-36,918	-6,023	-4,289

(*) SG&A includes amortization expenses for the identified intangible assets generated from acquisition of TradeStation



U.S. Segment :Quarterly consolidated financial results (SG&A) (in USD)

The details of SG&A in consolidated statement of income

(USD thousands)

	FYE March 2013				FYE March 2014	
	1Q	2Q	3Q	4Q	1Q	2Q
Transaction-related expenses	17,400	15,905	15,064	15,172	15,910	14,868
Commissions paid	9,402	8,457	8,487	8,461	9,935	8,717
Exchange and association dues	417	364	345	370	367	417
Communication, freight and information expenses	4,191	4,075	3,524	3,504	3,232	3,401
Advertising expenses	3,390	3,008	2,708	2,836	2,376	2,333
Others	1	1	1	1	1	0
Compensation and benefits	13,007	13,229	13,370	17,661	16,942	14,158
Rental and maintenance	1,115	1,048	959	934	953	933
Rental expenses	1,065	1,002	921	893	908	867
Maintenance expenses	50	46	39	41	46	66
Data processing and office supplies	4	3	1	2	1	2
Data processing	4	3	1	2	1	2
Office supplies	-	-	-	-	-	-
Amortization and depreciation (*)	5,495	5,447	5,309	5,063	4,977	4,766
Taxes other than income taxes	91	58	59	52	74	57
Other operating expenses	4,270	3,591	3,303	3,799	3,951	3,724
Total selling, general and administrative expenses	41,382	39,281	38,068	42,684	42,809	38,507

(*) Amortization and depreciation includes amortization expenses for the identified intangible assets generated from acquisition of TradeStation

Consolidated statement of financial position (1)

■ Assets

	As of March 31, 2013	As of September 30, 2013
Cash and cash equivalents	51,193	84,420
Cash segregated as deposits	349,837	403,189
Trading securities and other	4,078	3,868
Derivative assets	753	1,646
Investments in securities	18,551	7,821
Margin transaction assets	149,487	162,484
Loans on margin transactions	145,277	159,772
Cash collateral pledged for securities borrowing on margin transactions	4,210	2,712
Loans secured by securities	44,583	79,555
Cash collateral pledged for securities borrowed	44,583	79,555
Other financial assets	22,950	27,287
Guarantee deposits	11,734	14,307
Accrued income	3,027	2,966
Loans receivable	7,285	8,282
Others	904	1,732

(million yen)

	As of March 31, 2013	As of September 30, 2013
Property and equipment	1,485	1,670
Intangible assets	37,394	38,467
Goodwill	17,138	17,521
Identifiable intangible assets	14,912	14,928
Other	5,344	6,018
Equity method investments	826	785
Deferred tax assets	61	100
Other assets	995	808
Total assets	682,193	812,101

Consolidated statement of financial position (2)

■ Liabilities

	As of March 31, 2013	As of September 30, 2013
Derivative liabilities	7,604	6,543
Margin transaction liabilities	39,745	34,828
Borrowings on margin transactions	14,847	13,091
Cash received for securities lending on margin transactions	24,897	21,737
Loans payables secured by securities	67,661	106,863
Cash received on debt credit transaction of securities	67,661	106,863
Deposits received	231,164	283,433
Guarantee deposits received	131,535	151,325
Bonds and loans payables	113,381	136,529
Loans payables	103,395	109,736
Bonds payables	9,986	26,793
Other financial liabilities	2,099	3,302
Provisions	88	156
Income tax payables	2,072	4,686
Deferred tax liabilities	5,418	3,956
Other liabilities	1,726	1,710
Total liabilities	602,492	733,331

■ Equity

(million yen)

	As of March 31, 2013	As of September 30, 2013
Common stock	10,394	10,394
Additional-paid in capital	40,521	40,510
Retained earnings	22,079	22,381
Accumulated other comprehensive income	6,673	5,485
Valuation difference on available-for-sale financial assets	2,833	705
Foreign currency translation adjustment	3,789	4,825
Changes in fair value of hedging items	-	-93
Accumulated other comprehensive income for equity method investments	51	48
Equity attributable to owners of the Company	79,667	78,770
Non-controlling interests	35	-
Total equity	79,702	78,770

Consolidated statement of financial position (3)

Investments in securities

(million yen)

	As of March 31, 2013	As of September 30, 2013	Fair value measurement	Description
Investments in securities	18,551	7,821		
Available-for-sale financial assets				
Level 1	12,802	1,628	Quoted prices (unadjusted) in active markets for identical assets or liabilities	See the details below
Level 2	-	-	Inputs other than by the quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly	
Level 3	1,150	1,096	Unobservable inputs for the asset or liability	ex. unlisted securities, investment partnership
Held-to-maturity securities	4,599	5,097	Securities are measured at amortized cost	

Details of Available-for-sale Financial Assets Level 1

	As of March 31, 2013	As of September 30, 2013	Description
MMF	154	202	
U.S. corporate bonds held by U.S. subsidiary	7,338	782	
Equity securities of Lifenet life insurance company	4,689	—	In April 2013, gain of 2,288 million yen was realized due to the sales of the securities
Asia FOF linked investment trust	620	643	
Others	1	—	
Total	12,802	1,628	

- I. WHAT IS MONEX GROUP?
- II. Business Highlights
- III. Financial Results
- IV. Our Growth Strategy - “Global Vision”

- [Data]**
- 1. Market & Transaction Data
 - 2. Financial Data
 - 3. Corporate Data

(As of October 31, 2013)



MONEX GROUP

Monex Group, Inc.

Holding Company

[Japan]

Online Securities & FX Company



MONEX
Monex, Inc.

Comprehensive investment service provider

M&A Advisory

Program Trading R&D

MONEX HAMBRECHT, INC.

M&A advisory service
Aspiring to introduce a new IPO

trade-science

Trade Science Corporation

Next generation assets
management utilizing artificial
intelligence

[U.S./Europe]

 **TradeStation®**

TradeStation Group, Inc.
Holding Company in U.S.

Online Securities Company

TradeStation Securities, Inc.
(in U.S.)

Technology

TradeStation Technologies, Inc.
(in U.S.)

TradeStation Global Services, S.A.
(in Costa Rica)

EU Base

TradeStation Europe Limited
(in U.K.)

[China]

Monex International Limited
Holding Company in Hong Kong

Online Securities Company

BOOM

TRADE LOCALLY • INVEST GLOBALLY

Monex BOOM Group
Online securities group in Hong Kong

Beijing Representative Office
(Monex, Inc.)

[Affiliated Company]



ASTMAX
ASTMAX Co., Ltd.

(Investment Ratio) Monex G: 15%

[Global FX]

Japan

MONEX FX

Monex FX, Inc.

U.S.

IBFX

IBFX, Inc.

Australia

IBFX Australia Pty. Ltd.

Note: Companies with no reference to investment ratio are wholly-owned subsidiaries of Monex Group, Inc.

Introduction of Monex Group and main subsidiary companies

- Monex Group, Inc. (Tokyo, Japan) TSE 1st Sec. Code: 8698
 - Chairman, Representative Executive Officer & CEO: Oki Matsumoto
 - Established in 2004
 - Financial holding company having its major subsidiaries, online brokerage firms, in Japan, U.S. and China (Hong Kong)
- Monex, Inc. (Tokyo, Japan)

One of the major online brokerage firms in Japan

 - President & CEO: Oki Matsumoto
 - Founded in 1999
 - Aims to provide retail investors with access to products/services that have been primarily offered to institutional investors
 - First in the Japanese industry to offer unique services & products for retail investors (examples):
 - PTS/ECN (in 2001), stock lending (in 2003), lead manager in an IPO as an online broker (in 2005), RMB bonds (in 2011), No.1 US equity service in Japan (in 2012; the largest number of stock names available, the longest trading hours & the lowest level commission)
 - Products & services:
 - Equities (Japan, US, Hong Kong), futures & options, FX, mutual funds, bonds, investment education, etc.
 - # of active accounts: 875,743 (as of September 30, 2013)
("Active accounts": accounts with balance or with at least one trade or transaction made within a year.)
 - Customers' assets in custody:
 - 3,126.2 billion yen (as of September 30, 2013)
- TradeStation Group (Head Office in Florida, USA)

Online securities group with award winning trading technology development capabilities

 - CEO: Salomon Sredni
 - Founded in 1982
 - Joined Monex group in June 2011
 - Acquired IBFX group companies in November 2011
 - An award winning TradeStation platform recognized and highly appreciated by active traders; a multi-asset platform with a robust algorithm trading language (EasyLanguage®) that enables sophisticated analysis capabilities and back-test ability
 - Products & services:
 - Equities (US), options, futures, FX, etc.
 - # of accounts with assets: 91,066 (as of September 30, 2013)
 - Customers' assets in custody:
 - 329,391 million yen (as of September 30, 2013)
- Monex Boom Group (Hong Kong)

Offers access to over 15 stock markets in 12 countries & regions

 - COO: Agatha Lo
 - Founded in 1997
 - Joined Monex group in December 2010
 - First online stockbroker for retail investors in Asia Pacific
 - Offers multi-market stock trading in Asia Pacific & USA markets and multi-currency settlement service (i.e., stock trades available in 6 different currencies in a single trading account)
 - # of accounts with assets: 10,218 (as of September 30, 2013)
 - Customers' assets in custody:
 - 94,722 million yen (as of September 30, 2013)

History of Monex Group

	Japan	U.S.	China/Hong Kong
1982		- TradeStation Technologies, Inc. formed as Omega Research, Inc.	
1997		- TradeStation stock listed on NASDAQ	- Boom Securities (H.K.) Limited was founded (now Monex Boom Securities (H.K.) Limited, being the first in Asia Pacific to launch Internet stock trading for retail investors)
1999	- Monex, Inc. was co-founded by Oki Matsumoto & Sony Corporation - Started offering online brokerage service upon complete liberalization of stock brokerage commissions in Japan		
2000	- Monex, Inc. stock listed on the Tokyo Stock Exchange "Mothers" Market	- TradeStation acquired Online Trading.com, a direct-access securities brokerage firm	
2004	- Monex Beans Holdings, Inc. (now Monex Group, Inc.) was established as. through business integration of Monex, Inc. and Nikko Beans, Inc. - Monex Group, Inc. stock listed on the Tokyo Stock Exchange "Mothers" Market in exchange of delisting of Monex, Inc. stock		
2005	- Monex, Inc. and Nikko Beans, Inc. merged to become Monex, Inc. (former name: Monex Beans, Inc.) - Monex Group, Inc. stock changed its listing from "Mothers" Market to First Section of the Tokyo Stock Exchange		
2008			- Monex Group, Inc. opened Beijing Representative Office (closed in 2012 after opening of Monex, Inc.'s Beijing Representative Office)
2010	- Monex Group, Inc. completed share exchange to acquire Orix Securities Corporation - Monex, Inc. merged with Orix Securities Corporation		- Monex, Inc. opened Beijing Representative Office, the only representative office of online brokerage firm existing in PRC - Boom group companies (now Monex Boom group companies) became wholly-owned subsidiaries of Monex Group, Inc.
2011		- TradeStation became wholly-owned subsidiaries of Monex Group, Inc. and its stock delisted from NASDAQ - TradeStation Group, Inc. acquired IBFX Holdings, LLC	
2012	- Monex Group, Inc. acquired Sony Bank Securities Inc.	- Opened a software development center in Costa Rica	
2013	- Monex, Inc. merged with Sony Bank Securities Inc. - Monex, Inc. succeeded customer base from Monex FX, Inc. - Monex Group, Inc. became a Company with Committees - Monex Group, Inc. split its stocks (1:100)		- Business started with an aim to acquire customers in mainland China

■ Efforts to pursue for shareholders' return

◆ Our Basic Policy for Shareholders' Return

To provide return to shareholders based upon our business performance, while reserving necessary capital as a growing company

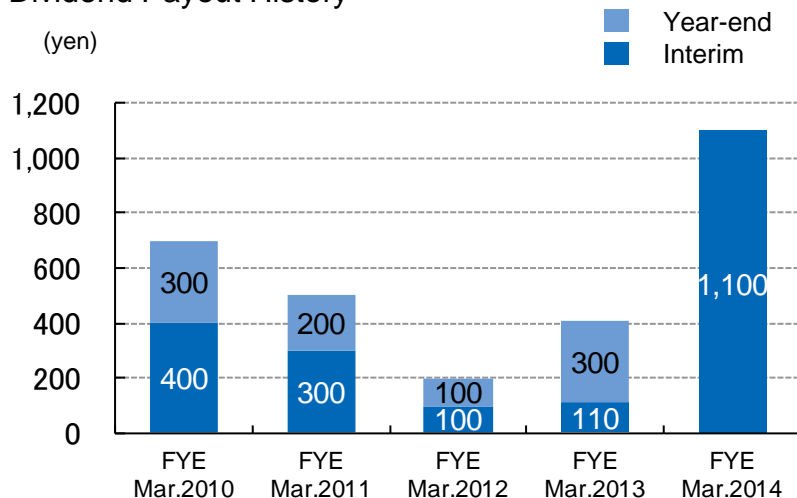
- Dividend payout policy (year-end & interim):

To pay out dividends in the amount to be determined by referencing the higher of 50% of "net income attributable to owners of the Company" for the current fiscal year or 1% DOE (dividend on equity) (on an annual basis)

- Share buyback policy:

To be flexibly implemented by the management decision

◆ Dividend Payout History



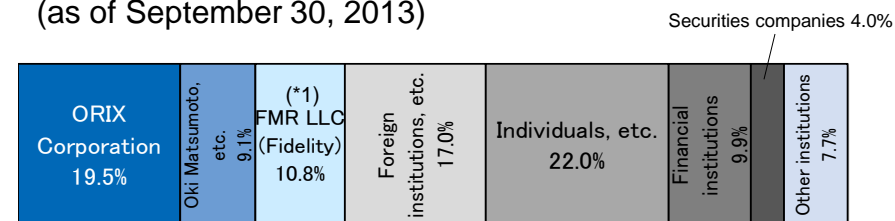
◆ Early adoption of IFRSs (from FYE March 2013 financial results)

◆ Transition to a "Company with Committees" (June 2013): 10 directors, 5 of which are "external & independent" directors

◆ Stock split & adoption of unit system (October 2013): 100 shares are defined as 1 share unit (no substantial change to investment unit)

■ Shareholders & indicators per share

◆ Major shareholders and shareholder breakdown (as of September 30, 2013)



(*) Report of ownership change was submitted to the Ministry of Finance as follows:
FMC LLC: 28,178,000 shares (9.8% as of October 9, 2013)

◆ Indicators per share

		FYE Mar. 2010	FYE Mar. 2011	FYE Mar. 2012	FYE Mar. 2013	1H of FYE Mar. 2014
JGAAP	Net asset per share (BPS)	22,139 yen	22,154 yen	24,093 yen		
	Net earnings per share (EPS)	1,527 yen	647 yen	467 yen		
	Return of equity (ROE)	7.1 %	2.9 %	2.0%		
IFRSs	Net income attributable to owners of Monex Group per share (BPS)			25,212 yen	26,583 yen	27,381 yen
	Profit to equity attributable to owners of the Company per share (EPS)			338yen	1,302 yen	4,613 yen (*2)
	Profit to equity attributable to owners of the Company ratio (ROE)			1.4%	5.0%	16.9% (*2)
	Dividends per share	700 yen	500 yen	200 yen	410 yen	1,100yen (Interim)

(*2) EPS and ROE for 1H of FYE Mar. 2014 show annualized figures obtained by multiplying 2 to the actual figures for the half year