



MONEX GROUP

Monex Group, Inc.

Financial Announcement for 2Q of the FYE Mar 2023 - Analyst Meeting

October 28, 2022

Event Summary

[Company Name]	Monex Group, Inc.	
[Company ID]	8698-QCODE	
[Event Language]	JPN	
[Event Type]	Earnings Announcement	
[Event Name]	Financial Announcement for 2Q of the FYE Mar 2023 - Analyst Meeting	
[Fiscal Period]	FY2022 Q2	
[Date]	October 28, 2022	
[Number of Pages]	32	
[Time]	17:30 - 18:19 (Total: 49 minutes, Presentation: 31 minutes, Q&A: 18 minutes)	
[Venue]	Webcast	
[Venue Size]	500 m ²	
[Participants]		
[Number of Speakers]	2	
	Oki Matsumoto	CEO
	Yuko Seimei	Director, Representative Executive Officer, Co-CEO & CFO
[Analyst Names] *		
	Takayuki Hara	SMBC Nikko Securities
	Taiki Okada	UBS Securities
	Mia Nagasaka	Morgan Stanley MUFG Securities
	Natsumu Tsujino	Mitsubishi UFJ Morgan Stanley Securities

*Analysts that SCRIPTS Asia was able to identify from the audio who spoke during Q&A.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasia.com



Presentation

Matsumoto: Thank you very much for your time today. We will now begin the financial results presentation of Monex Group, Inc. for Q2 of the fiscal year ending March 31, 2023.

Overall, the diversification of our business portfolio worked well. During the risk-on environment, we made money from virtual currencies, and during the risk-off environment, we made money from US interest rates. When the exchange rate moved, we made money from that.

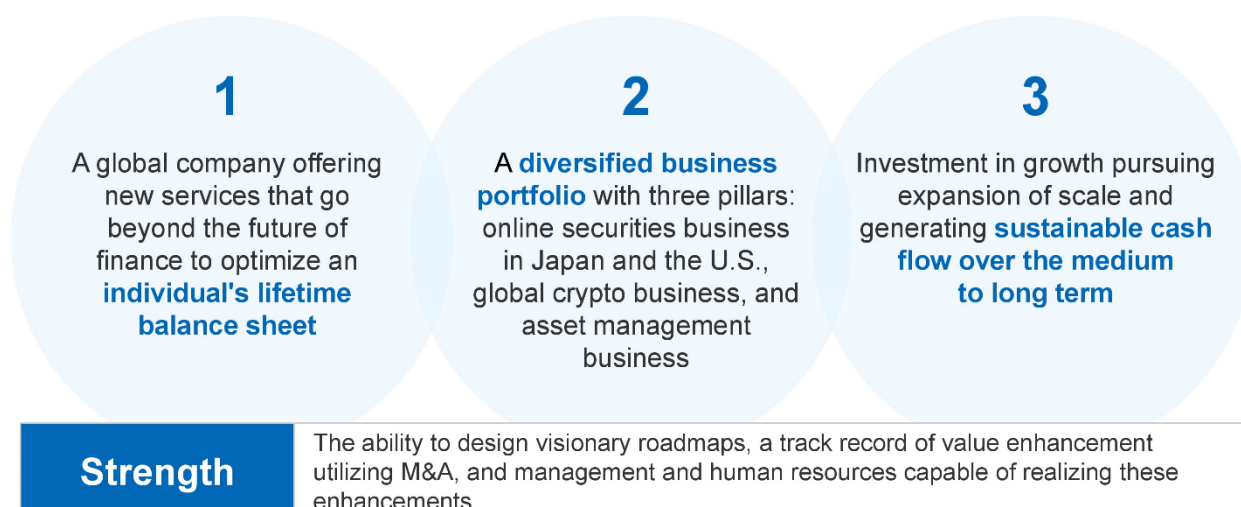
If you look at our balance sheet, the US dollar based assets is between one-third to one-half, somewhere around 40%, which gives us a strong impression that the diversification of our business portfolio is working well under any of those environment.

For today's presentation, first, I would like to start with an overview, and then Seimei will talk about the details.

Monex Group's Vision

MONEX GROUP

Monex Group's Three Goals



4

Our three goals are to create a sustainable cash flow while managing a diversified business portfolio and, ultimately, optimizing individual's lifetime balance sheet as its corporate philosophy. The fact has not changed that we are doing this through the management of such human resources and management capabilities, using M&A and other means to realize this vision.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com

 **SCRIPTS**
Asia's Meetings, Globally



Focus areas of each major subsidiary

Japan Segment



Strengthened business foundation by promoting the asset management model

Acquiring new accounts and diversifying revenue sources

US Segment



Substantial improvement in profitability

An increase in net financial income and controlling advertising expenses

Crypto Asset Segment



Global expansion strategy

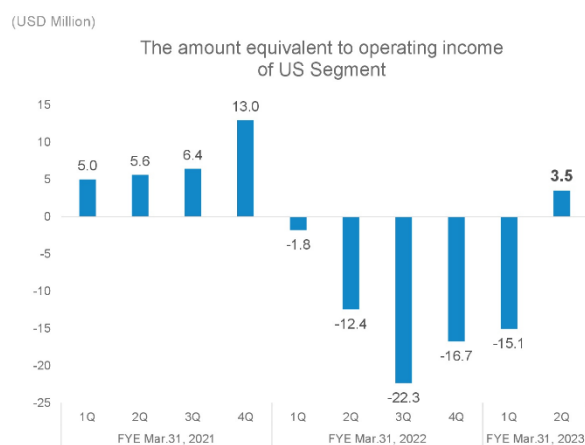
Planning NASDAQ listing with De-SPAC transaction

5

Here are the highlights of this quarter. In Japan, progress is being made in the transformation to the asset management model. As for TradeStation, in the US, its recent shift in marketing strategy has led to a significant reduction of advertising expenses, while interest rate hikes produced a positive impact, resulting in a significant improvement in its financial income. Coincheck continues to prepare for a listing on the NASDAQ market by De-SPAC transaction, although the market has been slow.

Highlight - US Segment

Operating income improved by \$18.6 million QoQ and returned to profitability this quarter.



- Interest income from customer cash increased by **\$9.7M** QoQ due to higher U.S. interest rates.
- TradeStation reduced advertising expenses by **\$8.9M** QoQ due to a shift in strategy to target sophisticated and active traders. TradeStation continues to acquire accounts through API and third party channels.
- TradeStation reduced headcount by approx. 100 in Aug. to respond to a change in strategy. **\$2.1M** in severance payments were recorded in 2Q of FYE Mar.31, 2023.
- Brokerage commissions increased by **\$1.1M** QoQ due to strong options and futures trading.

6

The US, as you can see in this graph, has turned to the black, and returned to the black in terms of operating income, with USD9.7 million due to higher interest rates and with UDSD8.9 million in cost containment from

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptasia.com



the marketing overhaul I mentioned earlier. These resulted in an overall improvement in the operating income of USD18.6 million.

At the current exchange rate, it would be JPY2.6 billion or JPY2.7 billion. Looking at the current situation, operating income has improved in this way significantly.

Financial interest impact and advertising expenses

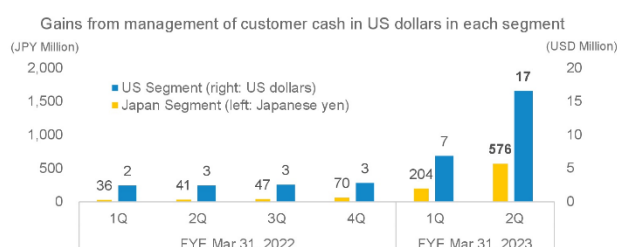
MONEX GROUP

Financial interest impact

Gains from management of customer cash in US dollars at Monex Securities and TradeStation belongs to the Monex Group. Expected higher U.S. interest rate will result in a further increase in gains in each segment.

Customer cash of US dollars in the Japan Segment ^{*1}	Customer cash of US dollars in the US Segment ^{*1}
Approx. \$0.9B	Approx. \$2.8B

^{*1} As of Sep 30, 2022. Both segments manage the cash of US dollars with floating and fixed rate.

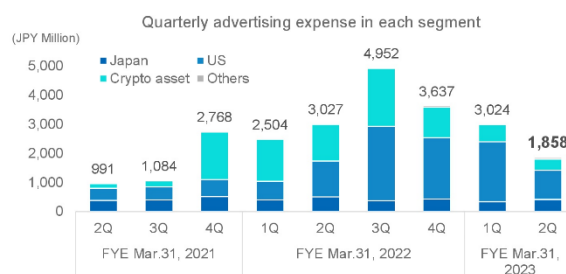


^{*2} Gains from management of US dollar cash deposit is included in "Net financial income (P17)" in the US Segment, and in "Net financial income (P15)" and "Net trading income (P15: FX/fixed income)" in the Japan Segment.

Advertising expenses

Each subsidiary actively uses advertising and promotion to expand its customer base but began controlling the amount of expense and its way of use in response to market conditions.

Advertising expense	1Q of FYE Mar. 31, 2023	→	2Q of FYE Mar. 31, 2023
US	¥2,059M (\$16M)	→	¥1,002M (\$7M)
Crypto asset	¥591M	→	¥382M



7

As I mentioned, this is a quarter in which interest income and the control of advertising costs are very significant features. On the left side of this page is income driven by US interest rates. There is a total of USD2.8 billion of something we call customer cash at TradeStation, and the interest income that accrues on that is basically ours.

This is actually similar to what is happening in the Japan segment for Monex, Inc., which has USD900 million in customer cash. So, the gains from management of the customer cash of USD900 million in Japan and USD2.8 billion in the US belong to our P&L.

The actual amount is written below. This is expressed in terms of average balance. The current US interest rate is the highest in recent times right now, so the fact that it will go up in the future means that it will be even stronger than what is written here, which is very significant.

As you can see on the right, due to the shift in strategy at TradeStation, advertising expenses decreased from USD16 million to USD7 million on a QoQ basis, which is a decrease of approximately JPY1 billion in terms of yen.

Similarly, Coincheck has reduced its advertising expenses in line with market conditions. By these two, interest income is in the US and Japan segments, with the reduction of advertising costs with the US and Crypto Asset segments acting as a major driver of improvement in overall operating income, operating profit, EBITDA, etc.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com



Coincheck Group (CCG)*¹ is proceeding with listing procedures.

- After the proposed business combination with Nasdaq-listed SPAC, Thunder Bridge Capital Partners IV, Inc. (THCP), CCG is planned to go public on Nasdaq. (Termination date of Business Combination Agreement*² is Jul. 2, 2023)
- In addition to crypto asset exchanges, Coincheck has expanded its business areas to include NFTs, Metaverse, and Web3, while keeping fixed costs low and controlling advertising expenses in response to market conditions.
- Working together with THCP, CCG aims to expand its crypto asset business by gaining exposure to global investors, accessing the U.S. capital markets, and recruiting global talent to realize its growth strategy.

*¹ Coincheck Group will be the holding company for Coincheck, Inc.
*² Business Combination Agreement - https://www.monexgroup.jp/en/news_release/tnews/auto_20220309503075/pdfFile.pdf

As for Coincheck, plans are steadily underway to merge its intermediate holding company, the Coincheck Group, with SPAC, which is listed on NASDAQ in the US, and to list the Coincheck Group.

President Biden issued an executive order on March 8. In response to the order, government departments submitted a pitch to the White House in September regarding a national strategy for digital currencies, which stated that digital currencies, crypto assets, etc. are important innovations, and that the US should take a leading position in them.

However, he said that user protection and other things have to be done. That is how the report was issued. In response, the climate does seem to have changed, the SEC's stance seems to have eased slightly, and the De-SPAC listing is now firmly underway.

By doing so, in the future, Coincheck Group will be listed on NASDAQ in the US and expand globally. These strategy will remain unchanged.

Support

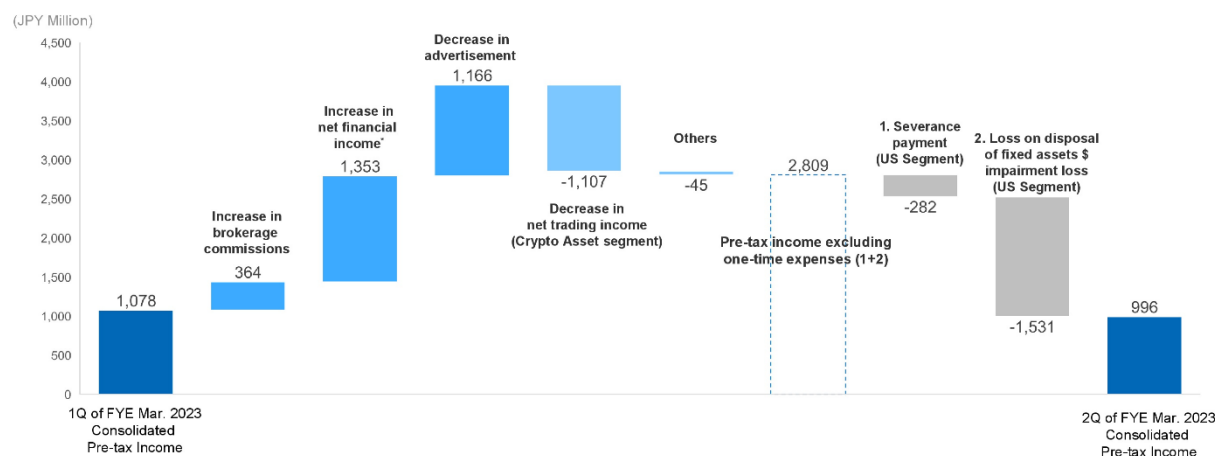
Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasia.com

Highlights of 2Q of FYE Mar. 31, 2023 – Consolidated Pre-tax Income

MONEX GROUP

An increase in net financial income offset a decrease in net trading income, and earnings were stable QoQ due to the global diversification of the Group's business portfolio. Excluding one-time expenses in the US Segment, consolidated profitability significantly improved by controlling advertising expenses.



* Exchange fluctuation gains recorded in Net financial income are reclassified to FX & fixed income in the chart above, which makes each figures differ from the financial accounting.

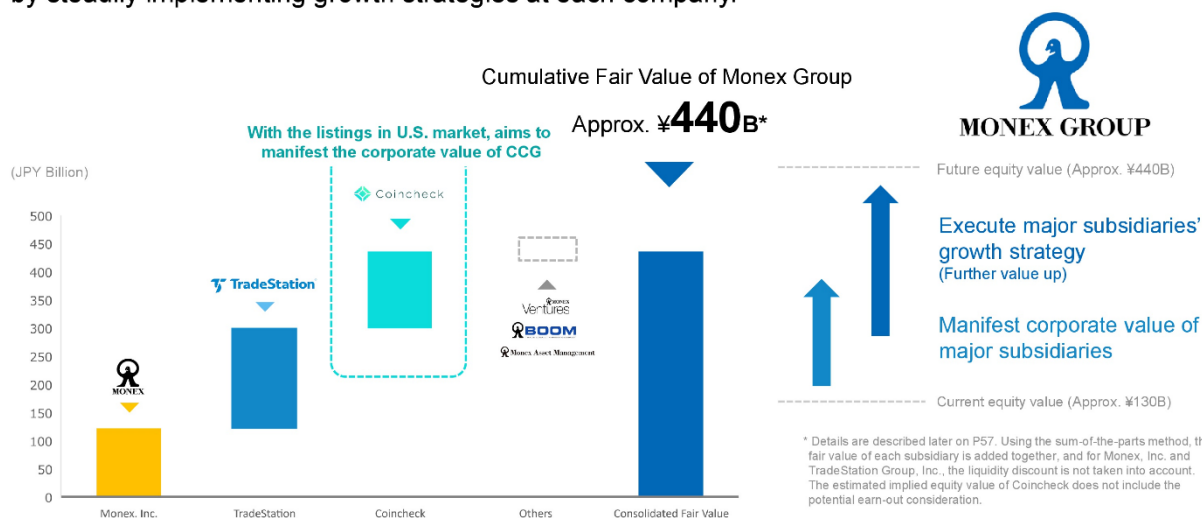
9

If we look at pre-tax income, it comes to about JPY1 billion for both Q1 and Q2. One from the far right is the disposal cost due to TradeStation's shift in marketing strategy. Without this, pre-tax income would have been about JPY1.5 billion higher than in Q1. Naturally, this is a one-time cost, so it would not affect future periods.

Fair Value of Monex Group

MONEX GROUP

Aim to enhance the Group's equity value by manifesting the true value of major subsidiaries and by steadily implementing growth strategies at each company.



10

The SOTP, as described here, gives an idea of our overall estimated equity value. Please refer to the last pages of this presentation for the assumptions used in the calculations.

We would like to work in various ways and in various forms to ensure that the share prices of Monex Group [8698] converge there.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com

SCRIPTS
Asia's Meetings, Globally

Now, from this point on, Seimei will explain our business performance.

Seimei: I am Seimei from the Monex Group. I would like to review an overview of the financial results for the Q2 ending March 2023.

Highlights 2Q of FYE Mar. 2023 (3 months)

MONEX GROUP

Consolidated pre-tax income was **¥1.0B** amid sluggish equity and crypto markets.

Japan

The share of Japanese equities cash transaction value and the number of new accounts opened are on an upward trend due to strengthened marketing efforts. Segment profit* was **¥2.3B**, as FX revenue and gains from management of US dollar cash deposit increased.

US

Achieved quarterly profit of **¥0.4B** in operating income with a significant P&L improvement of ¥2.4B QoQ. However, one-time cost of write-offs and impairment of fixed assets were recorded to respond to a change in strategy, resulting in a segment loss of **¥1.1B**.

Crypto Asset

Challenging crypto asset market environment affected trading volume and segment loss was **¥0.4B**.

Asia Pacific

Due to the sluggish market environment, segment loss was **¥60M**.

Investment

Segment profit was **¥0.2B** due to valuation gains on several portfolio companies. Monex Ventures was selected as an operator of a social impact investment fund promoted by the Tokyo Metropolitan Government.

* Segment profit/loss = Pre-tax profit/loss. The same hereinafter.

12

First, here are the highlights for the fiscal year.

Although both the stock market and the crypto asset market were weak during the quarter, the increase in US interest rates led to an increase in US dollar deposit income in the Japan and US segments. In the Japan segment, FX revenues increased due to higher volatility. This contributed to consolidated income, resulting in pre-tax income of JPY1 billion.

As for the three main segments, Japan continued to show stable performance, with a segment income of JPY2.3 billion. In the US, as Matsumoto explained earlier, the change in strategy has been successful and operating income has returned to the black.

The crypto asset business recorded a segment loss due to the sluggish market. There were the financial highlight for this quarter.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasia.com

 **SCRIPTS**
Asia's Meetings, Globally

QoQ Comparison (3 months) Consolidated Performance

MONEX GROUP

(JPY million)	FYE Mar. 2023 1Q (Apr. 2022– Jun. 2022)	FYE Mar. 2023 2Q (Jul. 2022– Sep. 2022)	Variance	Rate of change	Reference
Total operating revenue after deducting financial expenses and cost of sales	17,698	18,513	+814	+5%	P15: Analysis of Japan segment P17: Analysis of US segment (USD) P19: Analysis of Crypto Asset segment
SG&A	17,883	17,226	-657	-4%	P16: Analysis of Japan segment P18: Analysis of US segment (USD) P20: Analysis of Crypto Asset segment
Advertisement expenses	3,024	1,858	-1,166	-39%	
The amount equivalent to operating income	-185	1,286	+1,471	-	
Other income / expenses (net)	1,263	-291	-1,553	-	
Quarterly profit before income taxes	1,078	996	-82	-8%	
Quarterly profit attributable to owners of the Company	952	295	-657	-69%	
EBITDA*	1,845	3,525	+1,679	+91%	

* EBITDA = The amount equivalent to operating income + depreciation and amortization cost + interest expense of US segment (the same hereinafter).

13

Here is the consolidated P&L for the quarter, compared to the previous quarter. This is operating revenue, net of finance costs, cost of sales, etc., which increased 5% from the previous quarter to JPY18,513 million. In the US segment, the increase was mainly due to higher financial income and expenses and brokerage commissions.

SG&A expenses decreased 4% QoQ to JPY17,226 million due to controlled advertising expenses in the US segment and the crypto asset business segment.

In the US segment, TradeStation shifted its strategy to focus more on active traders and certain fixed assets have been disposed of or impaired, and approximately JPY1.5 billion has been recorded as other expenses.

As a result, pre-tax income for the quarter was JPY996 million, down 8% from the previous quarter, while EBITDA was JPY3,525 million, up 91% from the previous quarter.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptasia.com

 **SCRIPTS**
Asia's Meetings, Globally

QoQ Comparison (3 months) Segment Performance

MONEX GROUP

(JPY million)	Japan		US		Crypto Asset		Asia Pacific		Investment	
	2023/3 1Q	2023/3 2Q	2023/3 1Q	2023/3 2Q	2023/3 1Q	2023/3 2Q	2023/3 1Q	2023/3 2Q	2023/3 1Q	2023/3 2Q
Total operating revenue after deducting financial expenses and cost of sales	7,345	7,744	6,918	8,912	3,162	1,563	287	263	166	248
SG&A	6,408	6,782	8,866	8,508	2,682	1,890	299	320	25	21
Advertisement Expenses	339	418	2,059	1,002	591	382	42	62	-	-
The amount equivalent to operating income	937	962	-1,948	404	479	-328	-13	-56	141	227
Other income / expenses (net)	1,560	1,356	-25	-1,505	-64	-63	11	1	-0	-0
Quarterly profit before income Taxes	2,497	2,318	-1,972	-1,101	415	-391	-1	-56	141	227
Quarterly profit attributable to owners of the Company	1,725	1,572	-1,255	-1,162	268	-207	-9	-54	226	148
EBITDA	2,091	2,124	-785	1,618	591	-220	17	-21	141	227
Note	See P15 "total operating revenue after deducting financial expenses" for more details See P16 "SG&A" for more details		See P17 "total operating revenue after deducting financial expenses and cost of sales" for more details See P18 "SG&A" for more details		See P19 "total operating revenue after deducting financial expenses" for more details See P20 "SG&A" for more details					

14

Page 14, segment breakdown.

On the left, in the Japan segment, although the stock market was difficult, there was an increase in FX revenues, and then an increase in revenues from the management of US dollar deposits. As a result, sales increased, and profits increased on an operating income basis.

The US segment also reported an increase in revenues due to a significant increase in financial income and expenses as a result of higher US interest rates.

Then there is the US segment advertising spending, third row from the top. This is greatly restrained. As a result, TradeStation returned to operating profitability for the first time in six quarters.

The one-time costs of JPY1.5 billion that we mentioned earlier are included in other expenses. As for EBITDA of the US segment, as you can see, it has increased significantly.

On the other hand, in the Crypto Asset business segment, the crypto asset market has been sluggish, and although we have largely curbed advertising expenses in line with market conditions, sales and profits have declined.

In the Asia Pacific segment, despite a slight strengthening of marketing efforts, sales and profits declined from the previous quarter due to the significant impact of the stock market slump.

On the other hand, the investment business segment recorded several valuations gains due to the up-round procurement of several investments, which led to an increase in both revenue and income.

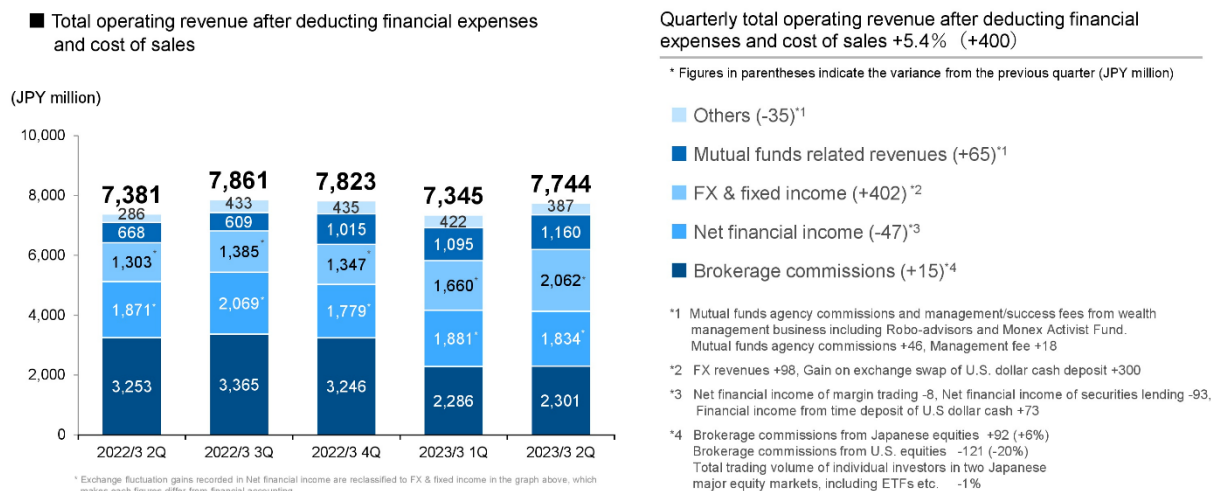
Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com



Japan: Gains from management of US dollar cash deposit and FX revenues increased, driving the entire revenue to the same level before the commission change of Japanese equities cash trading. Mutual fund related revenue has also grown steadily.



15

On and after page 15, we will explain the revenues and expenses of the three main segments.

First, the Japan segment.

Overall, sales increased 5% QoQ to JPY7,744 million. While the stock markets were weak for both Japanese and US stocks, brokerage commissions at the bottom of the graph did well, landing at JPY15 million, an increase over the previous quarter.

In addition, due to the rise in US interest rates, investment gains from foreign exchange swaps and other instruments on US dollar deposits have increased. In addition, FX revenues also increased due to large fluctuations in the foreign exchange market, resulting in a large increase in FX receivables-related revenues, the third row from the top.

Mutual fund-related revenues have continued to grow steadily in line with the asset management model that we have been promoting for the past three years.

Support

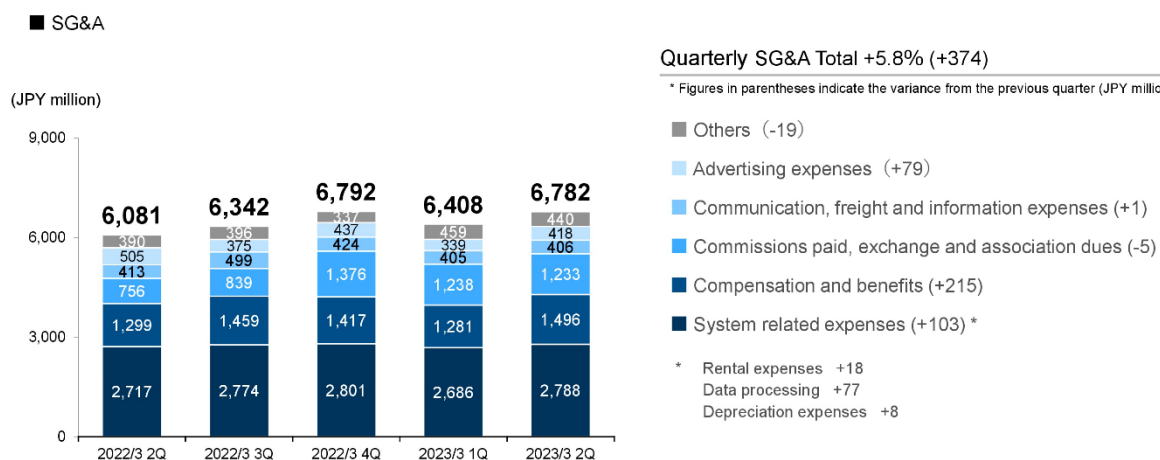
Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com

QoQ Comparison (3 months) Analysis: SG&A

MONEX GROUP

Japan: Appropriate control of overall costs.



16

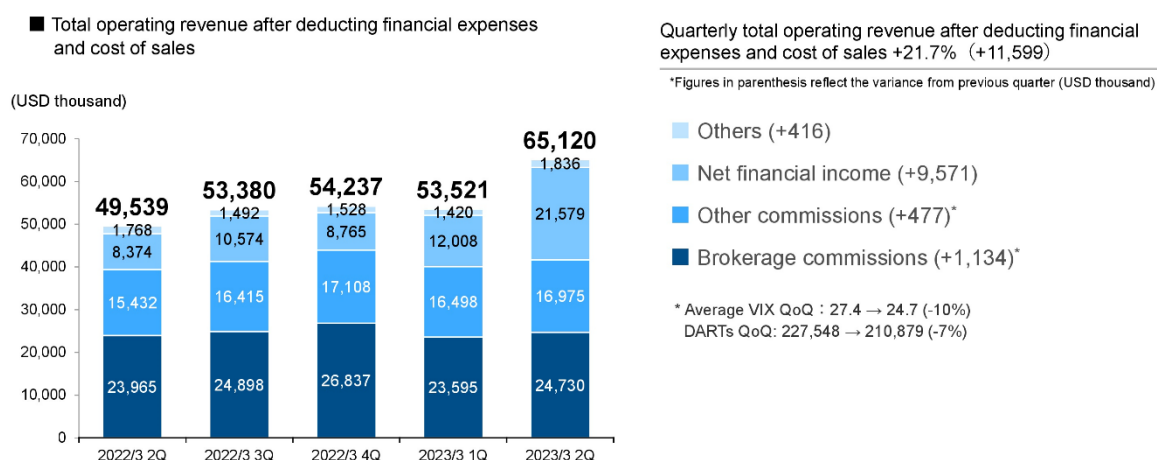
Next, on page 16, are the costs for Japan. Compared to the Japan segment QoQ, overall SG&A increased by about 6% to JPY6,782 million. Although personnel costs have increased due to an increase in personnel, we believe that other costs are appropriately controlled and that overall costs are under control.

QoQ Comparison (3 months) Analysis: Operating Revenue (USD)

MONEX GROUP

US: Net financial income increased significantly due to higher U.S. interest rates.

Brokerage commissions also increased due to an increase in options and futures trading.



17

Page 17, the revenue of the US segment.

With rising interest rates in the US, financial income has increased significantly, up 80% on a US dollar basis. This is the second row from the top.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com

SCRIPTS
Asia's Meetings, Globally

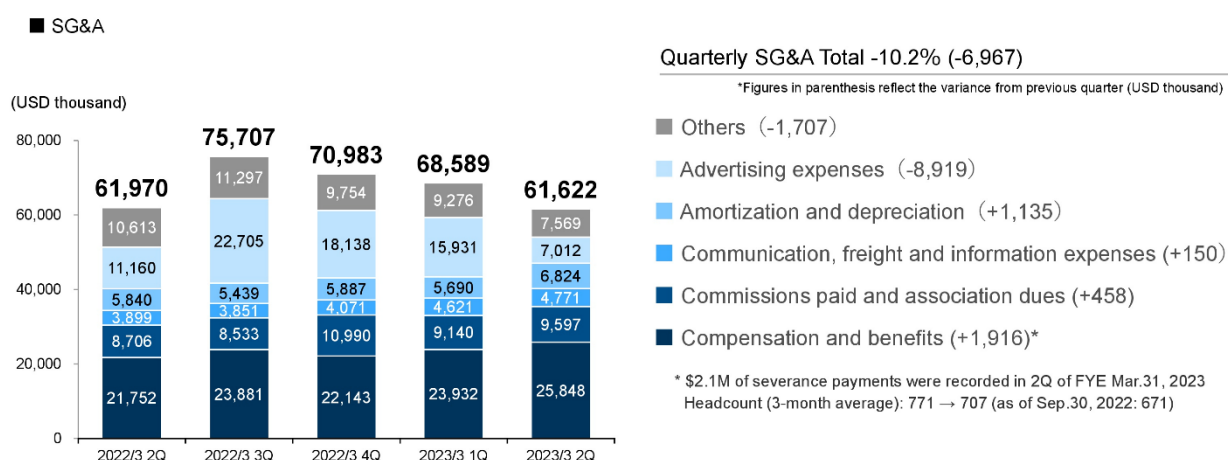
Volatility was lower in the VIX this quarter than in the previous quarter, and although equity trading volume declined in the down market, active traders, who are TradeStation's core customers, increased their futures and options trading volume. Both brokerage commissions and other commissions received increased.

As a result, overall operating revenues increased by approximately 22% to USD65.12 million.

QoQ Comparison (3 months) Analysis: SG&A (USD)

MONEX GROUP

US: Advertising expenses were significantly reduced to improve profitability in response to market conditions. In addition, TradeStation reduced headcounts and recorded severance payments.



18

The cost of the US.

As I mentioned earlier, due to changes in strategy and in response to market conditions, we have drastically curbed advertising expenses. In addition, as a result of the recent shift in strategy, TradeStation reduced its workforce by approximately 100 employees in August 2022.

The severance payment associated with this workforce reduction, which is also a one-time severance payment, is included in personnel expenses in the amount of USD2.1 million.

As a result, overall SG&A expenses decreased by approximately 10% from the previous quarter to USD61.62 million.

As a result of the above, operating income was in the black.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

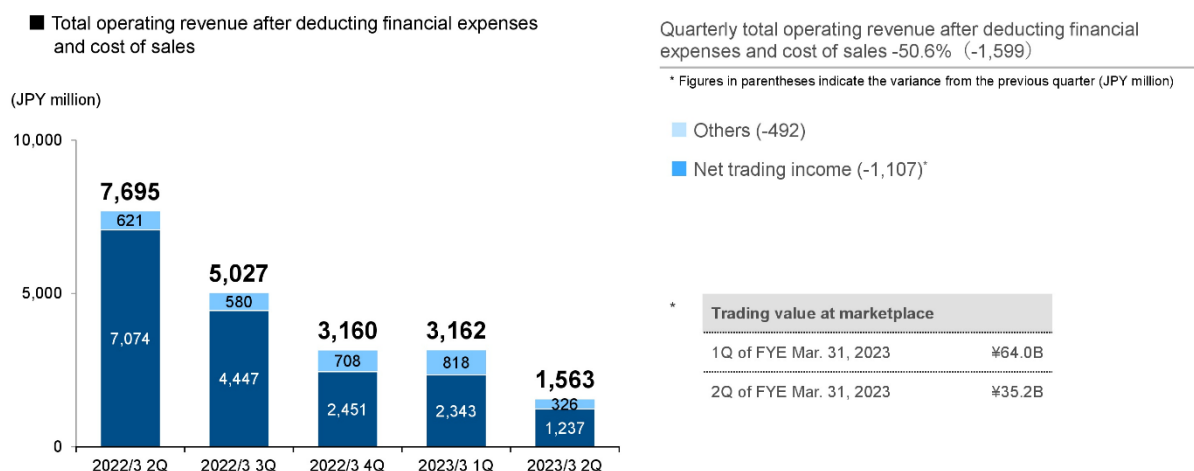
North America 1.800.674.8375
Email Support support@scriptasia.com

SCRIPTS
Asia's Meetings, Globally

QoQ Comparison (3 months) Analysis: Operating Revenue

MONEX GROUP

Crypto: Total revenue decreased driven by reduction in net trading income as trading volumes were affected by challenged crypto market.



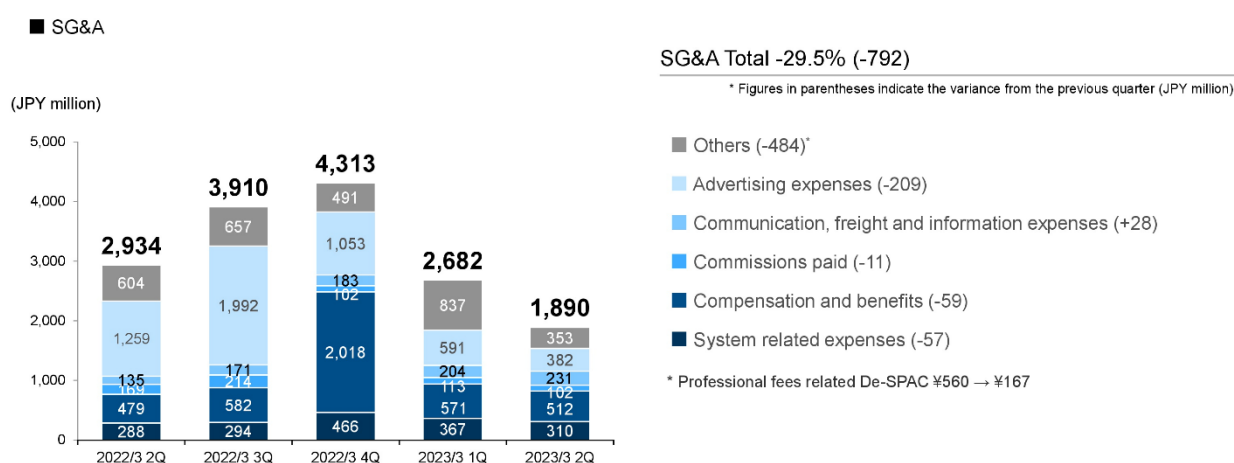
19

This is the revenue of the crypto segment. Please see page 19. The crypto asset market and the prices of crypto assets themselves were also sluggish, resulting in lower trading volumes and transaction amounts, which led to a significant decrease in trading income. The NFT market was also weak during the quarter, resulting in a decline in other revenues. As a result of the above, operating revenue decreased 51% from the previous quarter to JPY1,563 million.

QoQ Comparison (3 months) Analysis: SG&A

MONEX GROUP

Crypto: Total SG&A expenses decreased QoQ due to responsible management of advertising resources in response to current market conditions.



20

Next, expenses for the crypto asset business segment. In line with the weak market conditions, advertising expenses were further reduced from the previous year by about 35%. We aim to control costs appropriately. In addition, professional fees related to the De-SPAC listing were reduced during the quarter, and overall

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptasia.com

SCRIPTS
Asia's Meetings, Globally

SG&A expenses were held down to JPY1.89 billion, down about 30% from the previous quarter. However, the impact of the drop in revenues was significant, resulting in an operating loss.

YoY Comparison (6 months) Segment Performance

MONEX GROUP

(JPY million)	Japan		US		Crypto Asset		Asia Pacific		Investment	
	2022/3 2Q	2023/3 2Q	2022/3 2Q	2023/3 2Q	2022/3 2Q	2023/3 2Q	2022/3 2Q	2023/3 2Q	2022/3 2Q	2023/3 2Q
Total operating revenue after deducting financial expenses and cost of sales	14,754	15,089	11,192	15,830	20,434	4,724	644	550	168	414
SG&A	12,116	13,190	12,760	17,374	6,686	4,572	511	619	43	46
Advertisement Expenses	913	757	1,862	3,061	2,700	973	65	104	-	-
The amount equivalent to operating income	2,637	1,899	-1,567	-1,544	13,748	152	132	-69	125	368
Other income / expenses (net)	3,204	2,916	-119	-1,529	79	-127	36	12	-0	-0
Quarterly Profit before income Taxes	5,842	4,815	-1,687	-3,073	13,826	25	168	-57	125	368
Quarterly Profit attributable to owners of the Company	3,832	3,297	-1,503	-2,417	9,489	60	137	-64	77	374
EBITDA	5,240	4,215	117	833	13,945	371	186	-4	125	368
Note	See P23 "total operating revenue after deducting financial expenses" for more details See P24 "SG&A" for more details		See P25 "total operating revenue after deducting financial expenses and cost of sales" for more details See P26 "SG&A" for more details		See P27 "total operating revenue after deducting financial expenses" for more details See P28 "SG&A" for more details					

22

As you can see, the Crypto Asset business segment, which is in the middle of the list, has experienced a large decline in both revenue and profit due to the difficult market conditions in the current fiscal year.

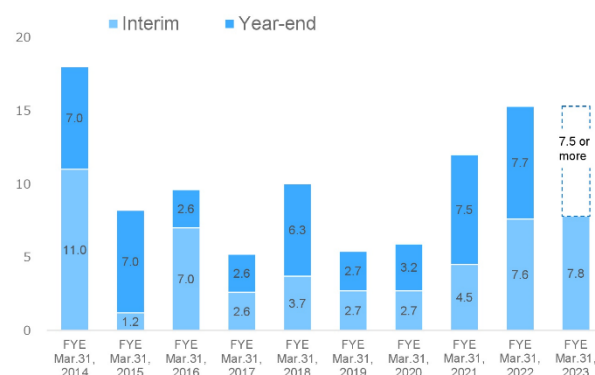
History of Shareholders' Distribution

MONEX GROUP

Shareholder Return Policy: Stable dividend payments and flexible buybacks of its own shares, while investing in the long-term growth.

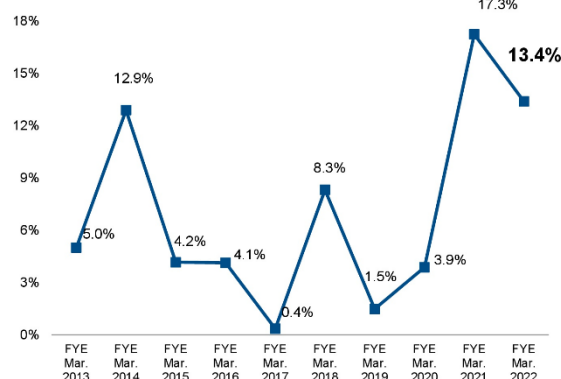
◆ History of dividend per share

(JPY)



* Refer to P51 "Shareholders distribution" for more information of dividend per share.

◆ Return on equity ratio



29

Next, shareholder returns. As announced today on the same day, we will pay an interim dividend of JPY7.8 per share. We have announced this at JPY7.8 based on our return policy.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptasia.com

SCRIPTS
Asia's Meetings, Globally

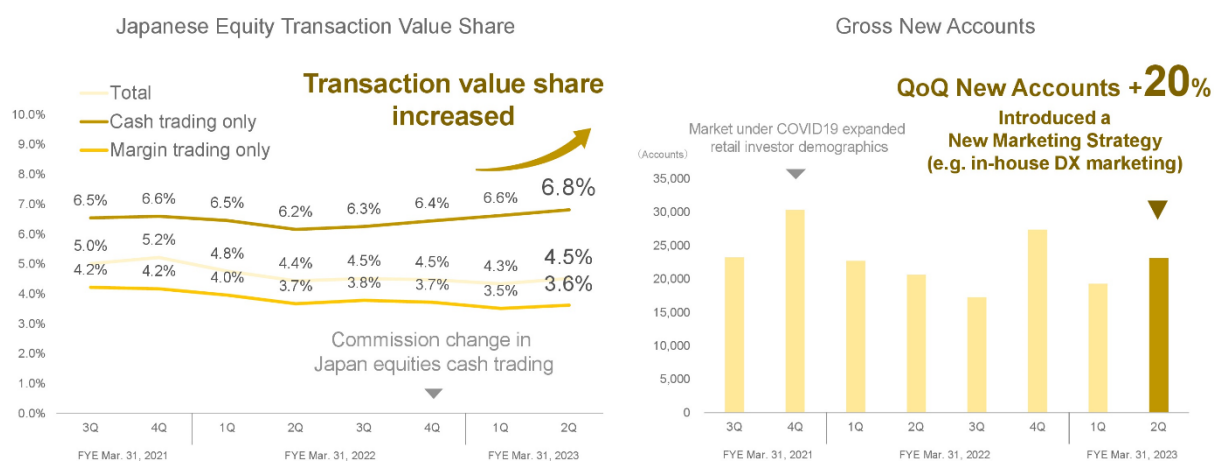
I will now conclude our consolidated financial results.

Matsumoto: I will give a brief business update, and then I would like to start the question-and-answer session.

Business Update Japan Segment 1/5

MONEX GROUP

Number of gross new account has increased, further accelerating growth with a potential collaboration with ChatBook, a new subsidiary specializing digital marketing.



31

First, the Japan segment.

In the spring, we lowered commissions to make them more competitive.

In cooperation with our recent acquisition of ChatBook, we have been promoting digital marketing.

As a result, the share of trading value is also increasing, albeit slightly, and the number of new accounts opened is also increasing.

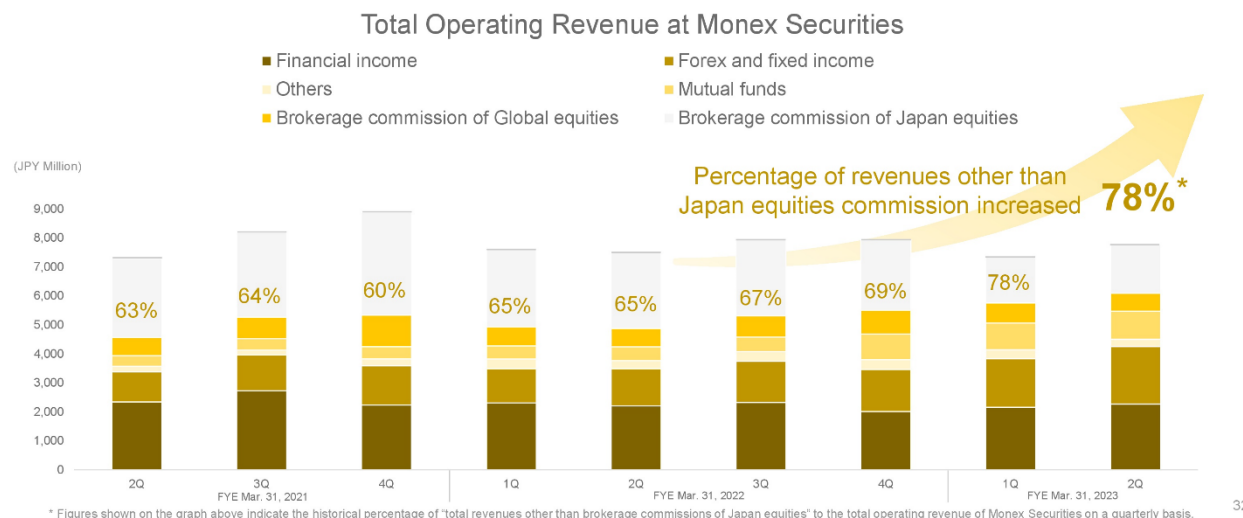
Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com

SCRIPTS
Asia's Meetings, Globally

Revenue stream has become more diversified at Monex Securities due to a steady increase of revenues other than Japan equities brokerage commissions.



32

By promoting the asset management model, we are trying to reduce our dependence on Japanese equities brokerage commissions. As you can see in this graph, it appears to be progressing well, including volume.

Despite the decline in the trading volume of US equities, US equity-related revenues increased due to the gains from management of US dollar cash deposits.

Mutual Funds

- Number of unique users for holding mutual funds grew by +66% YoY.
- Monex Card accelerated growth of the periodic investment plan for mutual funds.
 - Total monthly amount for periodic investment^{*1}: YoY +51%.
 - # of accounts for monthly periodic investment^{*2}: YoY +68%.

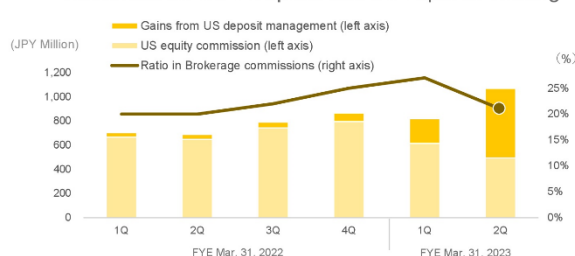
Periodic Investment Plan



US Equities

- Wide range of stocks handled, prompt addition of stocks, extended-hours trading, and wide range of ordering functions. US equity margin trading service is scheduled to begin in January 2023.
- US dollar cash deposits is invested in foreign exchange swaps, etc.

Revenues on USD Deposit and US Equities Trading



33

Please refer to page 33.

For mutual funds, periodic investment trusts are very important in promoting the asset management model. The monthly amount of the investment has grown steadily to JPY 8.9 billion, and we intend to further increase this type of savings trust.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptasia.com

US equities are a very important part of our service. The market has reduced trading commissions, however, as Seimei mentioned earlier, you can see that the investment, financial, and income/expenses on the US dollar deposits are attributed to us, and you can see significant growth in that part of our business.

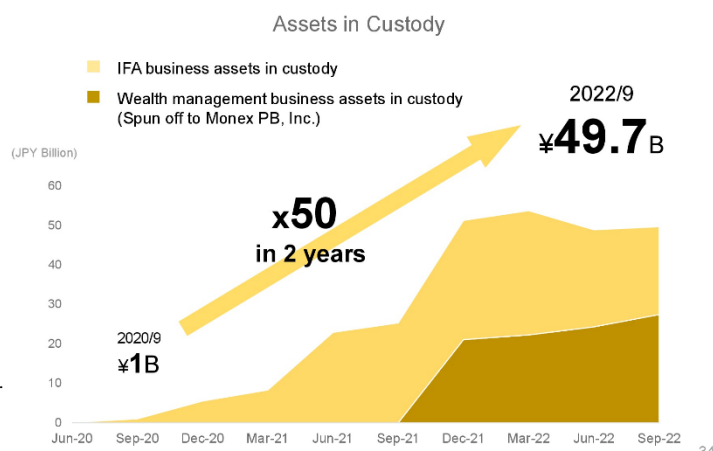
Business Update Japan Segment 4/5

MONEX GROUP

The IFA/wealth management business has approximately 50 billion yen of assets in custody. The wealth management business was spun off to a dedicated company.

Monex PB, Inc. established to stretch the wealth management business

- Monex Securities launched an IFA business in 2020 and a wealth management business in 2021. In the past two years, total assets in custody of both businesses have increased to approx. ¥50B.
- Wealth management business transferred to Monex PB, Inc. (a specialized company, MPB) in Oct. MPB plans to open Nagoya office in Nov.
- Will start collaboration with Shizuoka Bank in the area of wealth management. Collaboration with other regional banks in the same area to be pursued. Further evolve the asset management model with MPB and the IFA business at its core.



Also, we are very focused on our wealth management business. We created a private banking division, or the PB division, within Monex around this time last year, and spun it off at the beginning of October.

We have decided to name the Company Monex Private Bank.

As you can see in the graph, the wealth management business, including the cooperation between MPB and outside IFAs, is growing very steadily.

Support

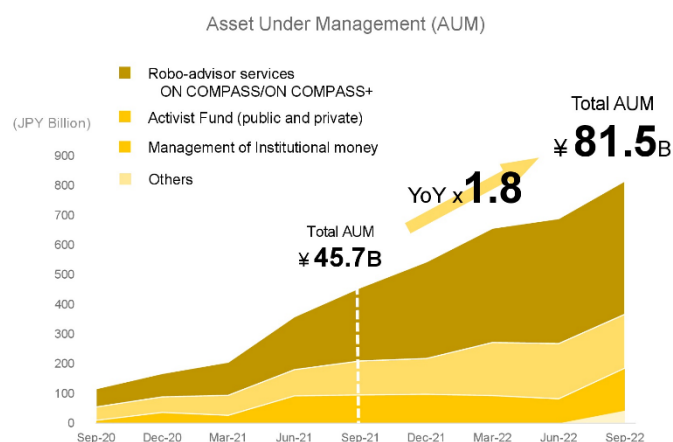
Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com

SCRIPTS
Asia's Meetings, Globally

Position the asset management business as a growth area with great potential.

Robo-advisor AUM increased by 1.8 times YoY.



Robo-advisor service AUM

¥44.8B (YoY x 1.8)

6th Year Anniversary of "ON COMPASS"

- 99.9% of those who have continued the service for one year or longer have had positive results^{*1}
- 93.5% plan to continue the service for five years or more^{*2}
- About half of the respondents have invested 1-5 million yen^{*3}

^{*1}: As of Aug. 17, 2022. Percentage of policies with positive investment returns out of policies that have been in force for at least one year and have a balance under management.

^{*2}: As of the end of Jul. 2022. Percentage of policies whose termination is scheduled for five years or more in the future.

^{*3}: Market value as of the end of Jul. 2022.

35

Monex Asset Management's AUM has also grown by nearly double over the past year, and there are private investment trusts for financial institutions. Basically, it's the ON COMPASS series for individual investors and wrap accounts.

The online and hybrid funds through regional financial institutions and others, together with the Monex Activist Fund and others, have grown steadily and are growing very nicely.

As for this ON COMPASS, as you can see on the right here, it is the sixth anniversary of the service. 99.9% of those who have been with the Company for more than one year have a positive profit, and the contents of the operation, as well as the services, are solid and growing steadily.

It is very important for us to firmly develop our wealth management business and asset management business in order to promote the asset management model, and we are working hard to achieve this.

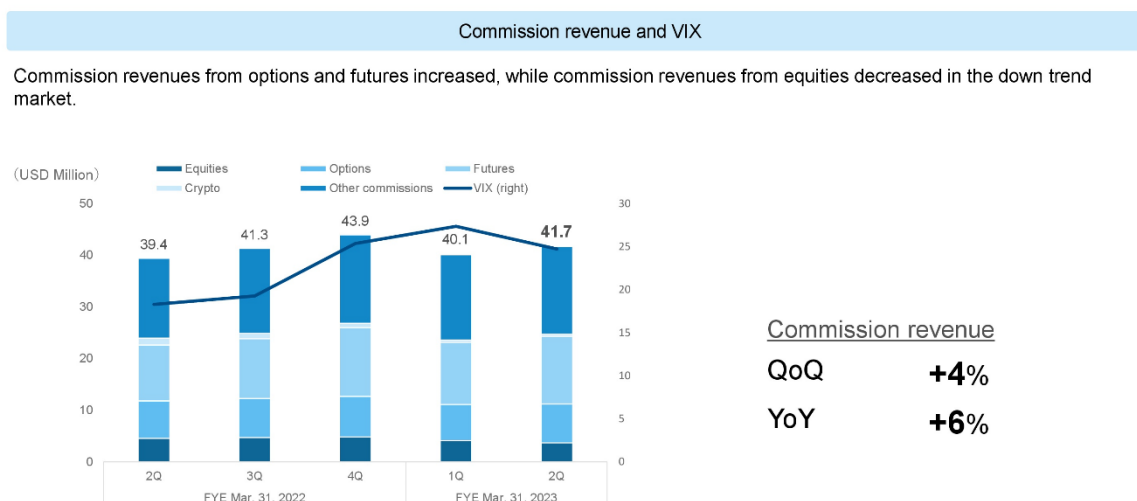
Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com



Commission revenues remain steady even in a down market.

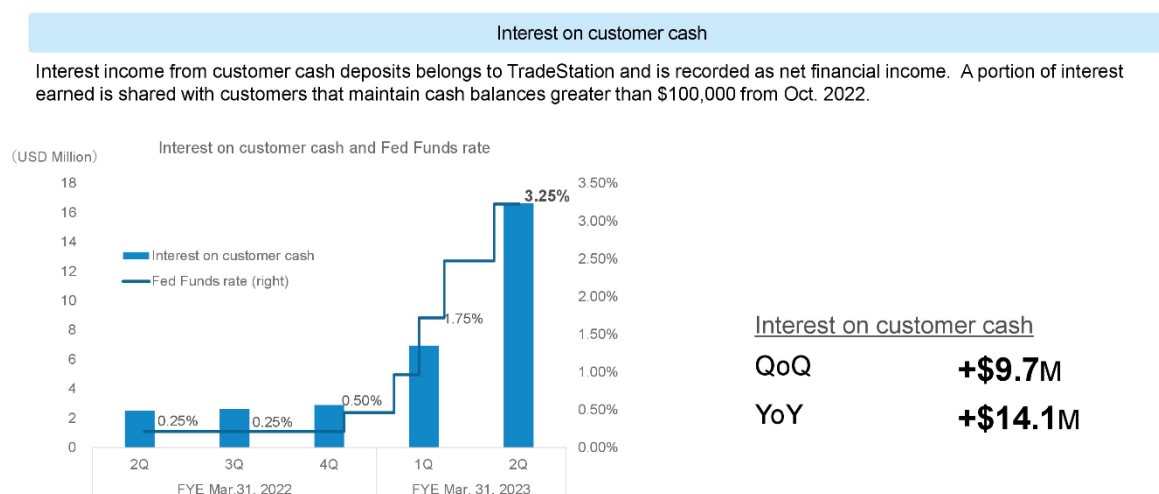


36

As for the US, I will just summarize quickly.

The fact that trading has been solid and growing regardless of the VIX, with options and futures in particular doing well.

Interest income from customer deposits increased significantly as U.S. interest rates rose.



37

Or page 37, the fed fund rate is stair-stepping up. In the process of this growth, we now have interest income as shown on the far right, and in this next period, this interest rate is at the bottom and may rise further from there, so you can see that interest income will continue to be strong.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptasia.com



TradeStation's mission is to create the ultimate trader experience. Leveraging our long history of serving the active trader community we look to become the place for active and sophisticated traders and investors.

Strategy

TradeStation looks to increase profitability over the mid and long-term via a focused strategy:

- ☐ Sales and Marketing strategy targeting highly active and sophisticated traders and investors
- ☐ Develop a high-touch, world class customer experience
- ☐ Leverage and expand on TradeStation's deep and powerful trading and analysis tools
- ☐ Provide access to innovative, third-party, trading and analysis solutions utilizing our robust API technology

Strategic Differentiators

- 1 REPUTATION
- 2 MULTI ASSET CLASS OFFERING
- 3 ANALYTICS / CUSTOMIZATION
- 4 EXECUTION QUALITY
- 5 COMPETITIVE PRICING
- 6 CUSTOMER SERVICE
- 7 EDUCATION

38

I will explain TradeStation's recent shift in its strategy.

As described on page 38, we will shift our focus back on providing good service to a solid and sophisticated trader. TradeStation was strong in this area to begin with, and we will shift back to that place where we are strongest.

If we are to further expand our business there, it is naturally very important to increase the number of those more-valuable accounts and customers over the medium to long term.

We had an expansion strategy for some time but, in this phase, where our focus is on making the active trader account base stronger, which is our forte, we expect to achieve a more solid P&L.

We would like to rebuild the customer base and show proper profits to the market, while expanding the customer base through API collaboration and various other measures.

Support

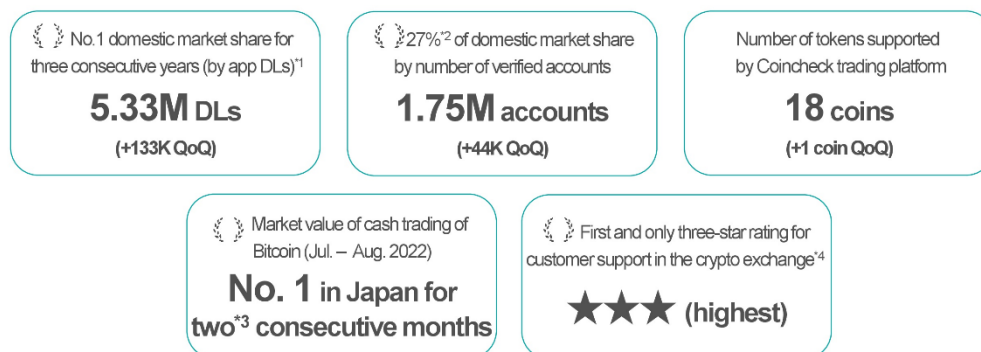
Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com

Coincheck has maintained its leading position by steadily acquiring users despite the sluggish crypto asset market.

No.1 position in Japan

Coincheck retains its No.1 position in Japan continuing to operate in a highly responsible and compliant nature.



^{*1} Among Japanese crypto asset exchange apps. Term: 2019-2022. Data source: AppTweak ^{*2} Monthly crypto asset trading status table of JVCEA. As of Aug. 31, 2022. Data source: <https://jvcea.or.jp/about/statistics/>
^{*3} Coincheck is also No. 1 in Japan in terms of market value of cash trading of bitcoin in Sep. 2022 for the third consecutive month, according to "Monthly Trading Volume in Japan" at <https://jpbtc.com/market/volume>
^{*4} In the "Quality Rating (Mail Contact)" of the HDI Rating Benchmark organized by HDI-Japan.

39

As for Coincheck, it is difficult to say what makes the position of number one. But by looking at these various things on this page, I think we can say that we are number one position in Japan.

NFT business revenue for the quarter was ¥160M due to headwinds in the NFT market.

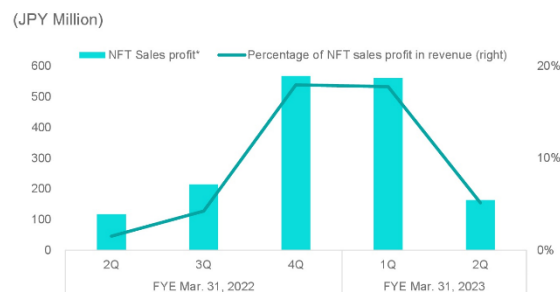
NFT businesses

Coincheck NFT (β version): Features and Strengths

- Leveraging the customer base of Coincheck, a crypto asset trading platform.
- Offering the globally popular NFTs. e.g.) LAND from "The Sandbox," Otherdeed from "Otherside"
- 17 crypto currencies acceptable in payment.

Revenue model

- From primary market**
Coincheck purchases NFTs from IP holders and sells them on the platform. (BtoC)
- From secondary market**
Revenue from user-to-user transactions. (CtoC)



* NFT sales profit = sales revenue - cost of sales. (Includes revenues and expenses from Sharely, a virtual shareholder meeting service.) Graph does not include secondary market revenues.

40

As for the NFT, there are various articles in yesterday's Nikkei newspaper, such as that the global market is declining by 90% or so. As you can see here, Coincheck's NFT business has naturally become smaller, but the decline is still limited compared to other companies and to the world.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptasia.com

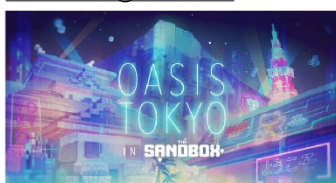
Coincheck intends to create and expand its digital economic sphere with an eye on Web3.

Metaverse/Web3

Oasis TOKYO・Oasis KYOTO・Oasis MARS

- Kenji Kohashi was appointed creative director of "Oasis TOKYO."
- Pre-opening of "Oasis KYOTO" in Sep. 2022.
- Strengthened strategic partnership with Animoca Brands. It will be responsible for intellectual property (IP) and content development as a blockchain gaming producer, while Coincheck will take the role of distribution and community development in the Japanese market.
- Collaborated with attractive creators and artists to create revenue opportunities (sales of proprietary NFTs, tenant fees for land in the metaverse, etc.) while growing the Coincheck NFT (β version) user base.

Oasis TOKYO @The Sandbox



Oasis KYOTO @Decentraland



Oasis MARS @Otherside



41

We are also focusing on Web3 and metaverse. We are currently working on the metaverse project called "Oasis TOKYO", "Oasis KYOTO", and "Oasis MARS", and we are working closely with Animoca Brands, which is very strong worldwide.

We purchase NFTs of great value that everyone wants. For example, Coincheck purchases the NFTs from Animoca Brands, and Coincheck sells them inside Japan, and so on. This is how we are strengthening our relationships.

Metaverse, Web3, is not an immediate money maker. The investment amount we make is limited, but on the other hand, as I have said before, this is like the front of Shibuya station after the war, where we can make various forms of profit by getting in there when it is cheap and building up a platform. It is similar to the strategies of Tokyo, and that is what we are aiming for.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com

Through Coincheck Labs, Coincheck supports startups related to crypto assets and NFTs that are leading the adoption of Web3.

Coincheck Labs

Coincheck Labs

Coincheck Labs helps the blockchain and Web3 ecosystem in Japan thrive by supporting entrepreneurs, start-ups, and their communities who are focused on developing crypto asset-native and NFT-native products. Covering all products from Layer 1s (the underlying architecture of blockchain) to applications, Coincheck Labs offers three stages of support including incubation, research, and investment.

Investment record

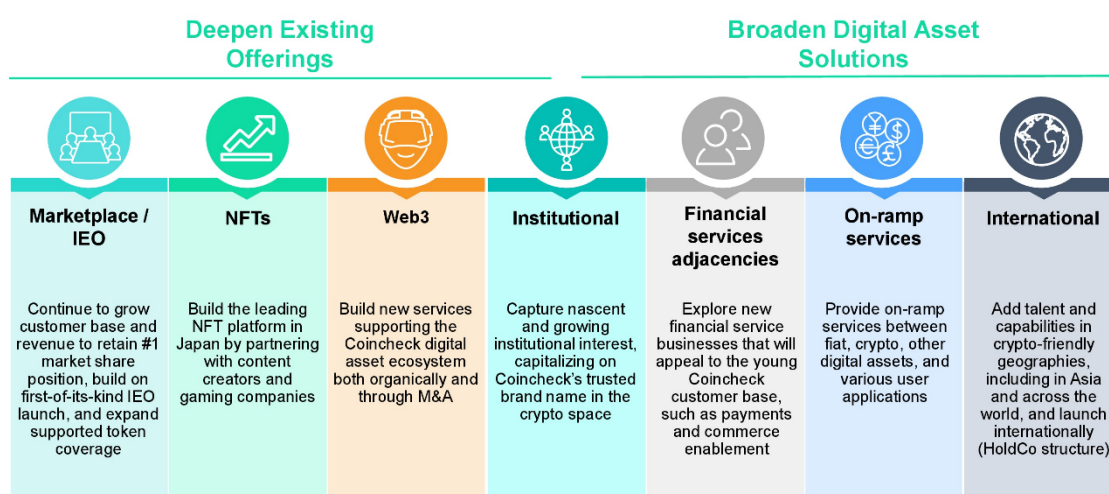
STAKE TECHNOLOGIES PTE. LTD.

STAKE TECHNOLOGIES PTE. LTD. is developing Astar Network, a public blockchain from Japan. The Astar Network was selected as one of the connection points in the first parachain auction of Polkadot ecosystem, which aims to interconnect different blockchains for the foundation of Web3, and became the third blockchain in the world to be connected to Polkadot.

42

Web3 is still very important, and Coincheck and Monex Group will play a central role in creating this Web3 ecosystem. Through Coincheck Labs, we are investing in and mentoring the Layer 1 projects, and creating this ecosystem in a variety of ways.

Coincheck has identified numerous large growth opportunities that can be pursued organically and accelerated through M&A or partnerships.



43

Page 43. This is what we are going to do by creating a Coincheck Group on top of Coincheck and listing it on NASDAQ. Coincheck will remain operating a Japanese business and Coincheck Global is a Dutch company, under which we are building global businesses. As you can see here, we are firmly creating various new ecosystems, such as on-ramp services, Web3, and so on.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com

It is an option to do M&A, to create a new ecosystem globally that is not limited to global virtual currency trading platform but something related to new crypto, blockchain, and Web3.

Our plan is to create and operate businesses globally in these new areas and make profits.

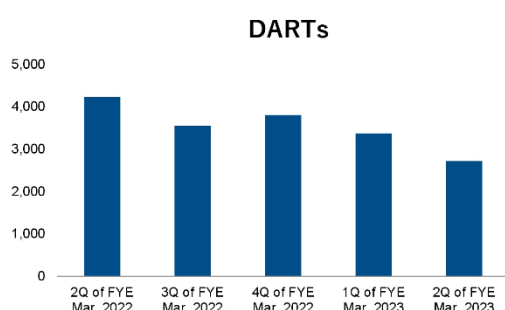
Business Update Asia Pacific and Investment Business Segment

MONEX GROUP

In the Investment Business segment, Monex Ventures was selected as an operator of the Social Impact Investment Fund promoted by Tokyo Metropolitan Government.

Asia Pacific Segment

- Accounts with balance is 23K (YoY +5%).
- DARTs : 2,717 (YoY -36%)



Investment Segment

Social Impact Fund (2023)

In Sep. 2022, Monex Ventures was selected as an operator of the "Social Impact Investment Fund" under the Tokyo Metropolitan Government's "Global Financial City: Tokyo" Vision 2.0 in recognition of its multiple EXIT records and proactive support of invested companies.

- Tokyo Metropolitan Government plans to invest of up to ¥1B in the fund by the end of this fiscal year.
- Monex Group plans to invest in the fund.

AFRICA Fintech Fund (2023-2024)

Plans to launch an investment fund for Fintech startups in Africa in 2023-24. Plans to start working with local VCs to select investment targets in Kenya, South Africa, Nigeria, Egypt, etc.

44

I don't have much to say about Asia-Pacific. The investment business segment Monex Ventures continues to grow steadily, and there is an introduction to the portfolio companies at the end of this presentation.

So, in September, the Tokyo Metropolitan Government had publicly solicited GPs for the Social Impact Investment Fund under the Global Financial City Tokyo Concept 2.0. Monex Ventures won the contest, where we made a proposal as a joint partner with another company, and we were selected as a GP of the Tokyo Metropolitan Government's Social Impact Investment Fund.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com

SCRIPTS
Asia's Meetings, Globally

Promote a STEAM education business and a genome platform business.

STEAM Education Business

Viling, Inc. operates classrooms to offer STEAM educations.

STEAM Education Business

STEMON

Development Support



151 School



150 School



Viling plans to host a Robot contest for elementary kids in November.

Genome Platform Business

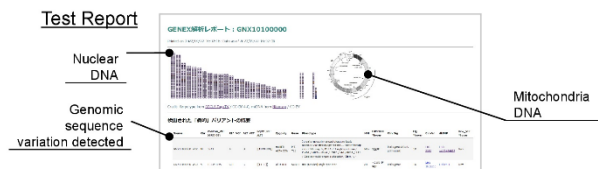
Genex, Inc. creates a genome management platform. Whole genome testing service is launched for patients with rare diseases.

Overview



Whole genome testing service (target disease: mitochondrial disease)

Test Report



Citation: Karyotype from DBCLS TogoTV / CC-BY-4.0; mtDNA from Mitomap / CC-BY

45

We are now working on STEAM education and healthcare services, using genomes and whole genomes without spending too much money, and STEAM education is growing nicely.

GENEX, the genome platform business, has now started a whole genome test for mitochondrial disease patients for JPY10,000 as a demonstration project. Within a few months, we would like to start offering a service that allows any individual to test their entire genome at a low cost.

Business Update ESG and Sustainability

Provides trust services for customers to prepare for dementia. Revamped human resources strategy and disclosed it in the Integrated Report 2022.

Enhanced disclosure on initiatives to improve financial access/inclusion and Group's human resource strategies.

Enhanced trust services catering to customers to prepare for dementia

Began offering "Tsumugi," a family trust service that addresses the issue of frozen assets in real estate and deposits.
→In addition to "Takusu-kabu," which targets only stocks, the company is addressing the issues of "Aging and Financial Inclusion".

Received "Good Design Award" for "Takusu Kabu," a stock management service to prepare for dementia and inheritance.
→First in the securities industry to offer a stock trust service that solves the social issue of frozen assets after the onset of dementia.



Published new Integrated Report and disclosed a new strategy for human resource

Disclose the Group's human resources strategy and the Japan segment's human resources strategy/strengthening of human capital
→The Group's human resources strategy and the Japan segment's human resources strategy/human capital enhancement are disclosed.

Build a value creation story based on the renewed materiality matrix.
→In the process of renewal, identify risks and opportunities for the most material items.



*English report will be disclosed in Nov. 2022

46

Our ESG scoring improved significantly from last summer to this spring, and we continue to make progress on that.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America
Email Support

1.800.674.8375
support@scriptsasias.com

While promoting various measures in the Integrated Report, we have also developed and provided much-needed services, such as Tasuku Kabu and Tsumugi, in cooperation with Monex SP Trust and Monex, Inc. in our main business to prepare for the future dementia of those who invest in stocks.

I would like to finish my explanation here and move on to the question-and-answer session.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasia.com



Question & Answer

Matsumoto [M]: I would like to start with questions received via chat.

First, a question from Ms. Tsujino.

Tsujino [Q]: Please explain the reasons for the quarter-over-quarter decline in trading profit/loss in the Crypto Asset segment, breaking it down into a decline in transaction volume and position management factors. If there was some kind of loss or write-down in position management, please explain the measures to be taken in the future.

Matsumoto [A]: This is mostly, or almost entirely, a decrease in trading volume. Basically, we do not take positions in virtual currencies. Very little NFT's, we buy and sell, or as I mentioned earlier, we buy and sell Animoca Brands' stuff. So, if we have inventory, we have market-to-market, but it is an extremely small amount. To answer your question, it is already almost entirely due to the decrease in trading activity. I can tell you that position management is almost never a factor.

The next question is from Ms. Nagasaka.

Nagasaka [Q]: TradeStation has already announced that it will shift its strategy to focus on profitability and aim to return to pre-tax profitability by the end of the current fiscal year, and the latest figures indicate that it would have been able to achieve its goal if it had not incurred JPY1.5 billion in one-time expenses below operating income. What is your response to improving profitability for H2?

Matsumoto [A]: Excluding the one-time cost of JPY1.5 billion, the pre-tax profit would have been about JPY2 billion. The interest income has not always been 3.25% for the last three months, so that's why the launch pad will be even higher. Of course, the flat balance of customer cash may decrease.

What I mean by decrease is that when a customer spends money to buy stocks instead of parking money, the amount of customer cash decreases, which in turn decreases our interest income. But the interest income itself can be like that, but the reverse can also be true if the flat balance of customer cash may increase.

Since the interest rates will not fall yet, in my opinion, the launch pad is higher, and it might even go higher. The marketing mix we are working on now is almost at the normal operation level, and we have already completed the personnel reorganization. Considering this, we have a very strong response that we will be profitable, not only in operating income but also in all lines of income before taxes for H2 of the fiscal year.

In order to improve profitability, it is very important to attract more active traders. Since options and futures continue to do well, we will continue to attract customers in these areas from other companies. In particular, Charles Schwab and TD Ameritrade are focusing more on futures and options services and less on active trader services. So, I think it is important to get customers where the active trader services are a little weak.

Seimei [A]: Just one additional point, we reduced personnel by about 100 in August, and the severance payment related to this reduction, which amounted to USD2.1 million in the Q2, will not be incurred in the future, and since the reduction was made in August, I think the base of personnel expenses will be a little lower.

On the other hand, deposits. Regarding the investment of customers' deposits, as described on page 37, we may return some of the interest earnings to customers who have deposited a portion or a large portion of their deposits since October.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com



Since the interest rate has been rising step by step on the staircase, I believe that although we will return part of the interest earnings to customers, we have not yet taken in all of the increase in interest rates.

Matsumoto [M]: Another question from Ms. Nagasaka.

Nagasaka [Q]: Coincheck is developing various projects in the NFT business, but I was wondering how you evaluate the value of this. Do you intend to continue investing in a difficult business environment, or do you see the current business environment as an opportunity for investment?

Matsumoto [A]: This may be in the form of the answer I just gave a little ahead of time. The amount of investment in our NFT business and Metaverse is limited.

On the other hand, we believe that now is an opportune time. Animoca Brands is doing great right now. I've heard that they have now started to raise a billion US dollar fund. Of course, on the other hand, there are many things going on, such as yesterday's announcement that a mining company is unable to pay interest on cryptocurrencies. Such things are happening on the one hand.

I think Web3, NFT, and Metaverse are almost synonymous. The NFT is the protocol for running Web3, and the Metaverse is the place for it. We see great opportunities here. The price has been cobbled together, and we have just discussed an investment strategy in the future. So, there are a lot of players who think this is an opportunity from now on.

We are a publicly listed company, however, and we are trying to control the amount of investment by carefully considering the investment method and investment amount and putting our investments on the right footing. We are currently working with Oasis TOKYO, KYOTO, and MARS.

Matsumoto [M]: Then we have three questions from Mr. Hara.

Hara [Q]: What specific factors are responsible for the restructuring costs incurred in the US?

Matsumoto [A]: This was an attempt to get more customers who are not active traders, but various, regular customers, many of them beginners. There have been various systems and operations developments in the area of taking such people. We stopped those initiatives once, so discontinuing systems and operations developments relating to that is where the write-off occurred.

As for those expenses, they are already written-off, so we believe that we can firmly realize our commitment to a pre-tax surplus in the future, as I have already mentioned earlier.

Hara [Q]: The second question is, will the increase in short-term interest rates have a decreasing impact on the customer deposits themselves? I think the market environment is such that investors can enjoy interest income without having to take risks.

Matsumoto [A]: In the US, for example, if you look at the earnings announcements of Charles Schwab or Interactive Brokers, which came out a few days ago or last week, the interest earnings are already amazing. Their interest income, as a percentage of total income, is much larger than that of TradeStation. In the US, it is common knowledge that brokers make money when interest rates rise.

So, the reason for the decrease in customer deposits is not to go elsewhere and deposit and earn interest, because this is all active traders, and active traders are not interested in making 3% per year. So, if you reduce your deposits, and take them to the bank, you wouldn't even get 3% per year. I think the hedge fund is 3.25%, so maybe it is about 2.5% or something like that.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com

 **SCRIPTS**
Asia's Meetings, Globally

They are trying to make money from short-term trading, so they generally do not pull out their cash for interest rates at banks or other places. Instead, as I mentioned earlier, they use their deposit money to buy stocks, saying that now is the time to buy these stocks. Deposits may decrease in that manner.

However, in our experience, traders always park a certain amount of cash. We have to buy at the right place, so we do not always take a position that is overstretched, but we always trade while maintaining a reserve to buy. As I mentioned earlier, it is possible for deposits to decrease, and I think they will probably decrease if the buying opportunity comes. But we believe it is limited.

On the other hand, if they think it is a buying opportunity, they will bring money to buy more. A portion of it will be parked, after all. So, when you think about it that way, I think it will not decrease that much, or rather, it will increase.

Hara [Q]: Third question. With Coincheck in the red, it appears difficult for the market to factor in high expectations in the current market environment, but is it possible to list Coincheck Group on the schedule originally envisioned? Is there an option to wait for the market to recover?

Matsumoto [A]: We can't say anything for sure.

What makes it different from a regular IPO is that a De-SPAC listing is a merger with a SPAC, so it is already possible to go public as long as the SEC examination is completed, unlike IPOs. In this sense, I think one of the advantages of listing on SPAC is that we can control various aspects of the listing, such as the timing of the listing.

In that case, there is a question of how much its price will become. I think it is possible to make adjustments while watching the market environment at the time, otherwise the stock price may fall if the Coincheck Group overstretches itself too much.

We need to establish a NASDAQ-listed company, Coincheck Group and have a “NASDAQ-listed” brand as a universal language and universal currency. We are acquiring people and companies globally. We are thinking of expanding globally, and for that, it should be listed on NASDAQ.

In that case, if the market environment indicates that the price might be better if we wait for a little longer, what should we do? Should we wait or not? We will be the ones to judge, but I can only say that we will not know until the time comes.

The important thing is that we can manage such decisions by ourselves unlike IPOs. This is the main difference between the De-SPAC listings and IPOs. Therefore, we would like to determine the timing of the listing in a manner consistent with our strategy. Once the SEC finishes its review properly.

Next is from Mr. Okada.

Okada [Q]: As for Monex Securities, what is your response to the continued increase in trading value share? Please explain a little more about why you have been able to gain market share in a highly competitive environment.

Seimei [A]: First of all, we lowered the stock commission in March, but I think it is still not well recognized. For a long time, individual customers had the impression that Monex Securities had high commissions, and affiliate sites also had this impression. For a long time, when considering stock trading, people chose other companies. From now, by firmly spreading that the stock commissions are the same with peers, and about the variety of tools and the unique nature of these, I believe that we can increase our market share.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptasia.com



We are aware that there have been customers who use the tools of Monex very well, but when it comes to trading, they are concerned about commissions, so we would like to make sure that these customers can use the tools, such as the Stock Scouter. We would like to continue to guide our customers well by continuing steadily to have them use it and do business with us.

The service is comparable, and I think we are able to provide a rather unique service.

Matsumoto [A]: One more question from Mr. Okada, about Coincheck.

Okada [Q]: There have been reports of deregulation, such as the elimination of pre-listing examinations process by the JVCA. Have you seen any impact on your company?

Matsumoto [A]: At this time, no. In fact, even before this report, Coincheck's advantage in the number of currencies between Coincheck and other companies has been decreasing, as other companies have increased the number of new currencies they handle, but the actual impact on business is almost nonexistent.

However, what will happen in the future is another question, but we are working on that as well. Overall, if this kind of deregulation takes place, it will be positive for the industry as a whole, including Coincheck, and will not have any negative impact on Coincheck in particular.

These are all the questions we have received so far. Any other questions?

If you have any other questions, please contact our IR department. We also have a call for foreign investors today at 10:00 PM. We will all be there, so if you have anything to add, please let us know.

Thank you very much. That is all from me. Thank you very much.

Seimei [M]: Thank you very much.

[END]

Document Notes

1. *Portions of the document where the audio is unclear are marked with [Inaudible].*
2. *Portions of the document where the audio is obscured by technical difficulty are marked with [TD].*
3. *Speaker speech is classified based on whether it [Q] asks a question to the Company, [A] provides an answer from the Company, or [M] neither asks nor answers a question.*
4. *This document has been translated by SCRIPTS Asia.*

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasias.com



Disclaimer

SCRIPTS Asia reserves the right to edit or modify, at its sole discretion and at any time, the contents of this document and any related materials, and in such case SCRIPTS Asia shall have no obligation to provide notification of such edits or modifications to any party. This event transcript is based on sources SCRIPTS Asia believes to be reliable, but the accuracy of this transcript is not guaranteed by us and this transcript does not purport to be a complete or error-free statement or summary of the available data. Accordingly, SCRIPTS Asia does not warrant, endorse or guarantee the completeness, accuracy, integrity, or timeliness of the information contained in this event transcript. This event transcript is published solely for information purposes, and is not to be construed as financial or other advice or as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal.

In the public meetings and conference calls upon which SCRIPTS Asia's event transcripts are based, companies may make projections or other forward-looking statements regarding a variety of matters. Such forward-looking statements are based upon current expectations and involve risks and uncertainties. Actual results may differ materially from those stated in any forward-looking statement based on a number of important factors and risks, which are more specifically identified in the applicable company's most recent public securities filings. Although the companies may indicate and believe that the assumptions underlying the forward-looking statements are accurate and reasonable, any of the assumptions could prove inaccurate or incorrect and, therefore, there can be no assurance that the anticipated outcome described in any forward-looking statements will be realized.

THE INFORMATION CONTAINED IN EVENT TRANSCRIPTS IS A TEXTUAL REPRESENTATION OF THE APPLICABLE PUBLIC MEETING OR CONFERENCE CALL. ALTHOUGH SCRIPTS ASIA ENDEAVORS TO PROVIDE ACCURATE TRANSCRIPTIONS, THERE MAY BE MATERIAL ERRORS, OMISSIONS, OR INACCURACIES IN THE TRANSCRIPTIONS. IN NO WAY DOES SCRIPTS ASIA OR THE APPLICABLE COMPANY ASSUME ANY RESPONSIBILITY FOR ANY INVESTMENT OR OTHER DECISIONS MADE BY ANY PARTY BASED UPON ANY EVENT TRANSCRIPT OR OTHER CONTENT PROVIDED BY SCRIPTS ASIA. USERS ARE ADVISED TO REVIEW THE APPLICABLE COMPANY'S PUBLIC SECURITIES FILINGS BEFORE MAKING ANY INVESTMENT OR OTHER DECISIONS. THIS EVENT TRANSCRIPT IS PROVIDED ON AN "AS IS" BASIS. SCRIPTS ASIA DISCLAIMS ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE, FREEDOM FROM BUGS, SOFTWARE ERRORS OR DEFECTS, AND ACCURACY, COMPLETENESS, AND NON-INFRINGEMENT.

None of SCRIPTS Asia's content (including event transcript content) or any part thereof may be modified, reproduced or distributed in any form by any means, or stored in a database or retrieval system, without the prior written permission of SCRIPTS Asia. SCRIPTS Asia's content may not be used for any unlawful or unauthorized purposes.

The content of this document may be edited or revised by SCRIPTS Asia at any time without notice.

Copyright © 2022 SCRIPTS Asia Inc. ("SCRIPTS Asia"), except where explicitly indicated otherwise. All rights reserved.

Support

Japan 050.5212.7790
Tollfree 0120.966.744

North America 1.800.674.8375
Email Support support@scriptsasia.com

