



**Monex Group, Inc.**  
**Annual Financial Statements 2020**  
For the year ended March 31, 2020

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# Consolidated Financial Statements

## Consolidated Statement of Income

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
<b>Revenue:</b>			
Operating income ( <i>Note 7, 8, 9, 11</i> )	¥52,175	¥53,226	\$495,055
Other financial income ( <i>Note 10</i> )	1,152	49	459
Other income	59	57	533
Equity in profits of equity method investments ( <i>Note 25</i> )	95	48	444
Total revenue	53,480	53,380	496,490
<b>Expenses:</b>			
Financial expenses ( <i>Note 10</i> )	4,758	5,236	48,698
Selling, general and administrative expenses ( <i>Note 12, 23, 27, 29</i> )	44,690	42,835	398,408
Other financial expenses ( <i>Note 10</i> )	174	448	4,169
Other expenses ( <i>Note 13</i> )	2,069	731	6,795
Total expenses	51,690	49,249	458,071
Profit before income taxes	1,790	4,131	38,419
Income tax expense ( <i>Note 26</i> )	761	1,310	12,188
Profit	1,029	2,820	26,231
<b>Profit attributable to:</b>			
Owners of the Company	1,181	3,011	28,001
Non-controlling interests	(153)	(190)	(1,770)
Profit	1,029	2,820	26,231
	Yen		U.S. Dollars
<b>Earnings per share attributable to owners of the Company: (<i>Note 33</i>)</b>			
Basic earnings per share	¥4.42	¥11.59	\$0.11
Diluted earnings per share	—	11.55	0.11

See accompanying notes to the consolidated financial statements.

## Consolidated Statement of Comprehensive Income

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
<b>Profit</b>	¥1,029	¥2,820	\$26,231
<b>Other comprehensive income:</b>			
Items that will not be reclassified to profit or loss			
Changes in fair value of equity instruments measured at fair value through other comprehensive income ( <i>Note 32</i> )	135	162	1,507
Items that may be reclassified subsequently to profit or loss			
Changes in fair value of debt instruments measured at fair value through other comprehensive income ( <i>Note 32</i> )	101	(221)	(2,056)
Changes in fair value of hedging instrument ( <i>Note 14, 32</i> )	584	—	—
Foreign currency translation adjustments in foreign operations ( <i>Note 32</i> )	1,057	(826)	(7,682)
Share of other comprehensive income of equity method investments ( <i>Note 25, 32</i> )	(67)	(18)	(171)
Other comprehensive income after income taxes	1,810	(903)	(8,402)
Total comprehensive income	2,839	1,917	17,829
<b>Total comprehensive income attributable to:</b>			
Owners of the Company	2,992	2,107	19,599
Non-controlling interests	(153)	(190)	(1,770)
Total comprehensive income	¥2,839	¥1,917	\$17,829

See accompanying notes to the consolidated financial statements.

## Consolidated Statement of Financial Position

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
<b>Assets:</b>			
Cash and cash equivalents <i>(Note 14, 15, 16, 19)</i>	¥154,146	¥132,561	\$1,232,956
Cash segregated as deposits <i>(Note 14, 15, 17)</i>	566,220	620,222	5,768,700
Trading securities and other <i>(Note 14, 15)</i>	2,543	4,516	42,003
Derivative assets <i>(Note 14, 15)</i>	10,895	14,380	133,753
Inventories <i>(Note 15, 18)</i>	3,056	2,932	27,269
Investments in securities <i>(Note 14, 15, 19)</i>	3,914	5,447	50,666
Margin transaction assets <i>(Note 14, 15)</i>	138,836	107,207	997,135
Loans secured by securities <i>(Note 14, 15)</i>	42,064	32,748	304,587
Other financial assets <i>(Note 14, 15, 19)</i>	54,202	47,943	445,917
Property and equipment <i>(Note 21, 23)</i>	2,456	4,921	45,771
Intangible assets <i>(Note 22)</i>	47,698	46,006	427,904
Equity method investments <i>(Note 25)</i>	306	276	2,569
Deferred tax assets <i>(Note 26)</i>	289	370	3,444
Other assets	1,226	3,404	31,661
<b>Total assets</b>	<b>¥1,027,849</b>	<b>¥1,022,934</b>	<b>¥9,514,334</b>
<b>Liabilities and Equity:</b>			
<b>Liabilities:</b>			
Trading securities and other <i>(Note 14, 15)</i>	—	16	148
Derivative liabilities <i>(Note 14, 15)</i>	4,311	3,256	30,285
Margin transaction liabilities <i>(Note 14, 15, 20)</i>	32,793	30,044	279,439
Loans payable secured by securities <i>(Note 14, 15)</i>	101,028	72,349	672,925
Deposits received <i>(Note 14, 15)</i>	358,176	393,344	3,658,501
Guarantee deposits received <i>(Note 14, 15)</i>	249,544	282,006	2,622,946
Bonds and loans payable <i>(Note 14, 15, 20)</i>	190,641	147,941	1,376,004
Other financial liabilities <i>(Note 14, 15)</i>	4,284	8,068	75,040
Provisions <i>(Note 28)</i>	262	208	1,938
Income taxes payable	266	556	5,172
Deferred tax liabilities <i>(Note 26)</i>	1,862	2,188	20,348
Other liabilities <i>(Note 29)</i>	4,540	5,933	55,183
<b>Total liabilities</b>	<b>947,707</b>	<b>945,909</b>	<b>8,797,928</b>
<b>Equity:</b>			
Common stock <i>(Note 30)</i>	10,394	10,394	96,671
Additional paid-in capital <i>(Note 30)</i>	40,510	40,291	374,749
Treasury stock <i>(Note 30)</i>	(313)	(1,032)	(9,601)
Retained earnings <i>(Note 30, 31)</i>	18,980	18,011	167,518
Other components of equity <i>(Note 32)</i>	9,424	8,547	79,494
<b>Equity attributable to owners of the Company</b>	<b>78,994</b>	<b>76,210</b>	<b>708,831</b>
Non-controlling interests	1,148	815	7,576
<b>Total equity</b>	<b>80,142</b>	<b>77,024</b>	<b>716,407</b>
<b>Total liabilities and equity</b>	<b>¥1,027,849</b>	<b>¥1,022,934</b>	<b>\$9,514,334</b>

See accompanying notes to the consolidated financial statements.

## Consolidated Statement of Changes in Equity

For the fiscal years ended March 31, 2019 and 2020

Millions of Yen

	Equity attributable to owners of the Company										
	Common stock	Additional paid-in capital	Treasury stock	Retained earnings	Other components of equity						
					Total						
					Changes in fair value of equity instruments measured at fair value through other comprehensive income	Changes in fair value of debt instruments measured at fair value through other comprehensive income	Changes in fair value of available-for-sale financial assets	Changes in fair value of hedging instrument	Foreign currency translation adjustments in foreign operations	Share-based payments	Share of other comprehensive income of equity method investments
<b>Balance as of April 1, 2018</b>	¥10,394	¥40,510	¥(206)	¥21,492	¥—	¥—	¥1,753	¥(584)	¥6,939	¥(71)	¥101
Cumulative effects of changes in accounting policies	—	—	—	395	261	1,098	(1,753)	—	—	—	—
Adjusted balance as of March 31, 2019	10,394	40,510	(206)	21,887	261	1,098	—	(584)	6,939	(71)	101
Profit	—	—	—	1,181	—	—	—	—	—	—	—
Other comprehensive income	—	—	—	—	135	101	—	584	1,057	—	(67)
Total comprehensive income	—	—	—	1,181	135	101	—	584	1,057	—	(67)
<b>Transactions with owners:</b>											
Dividends paid (Note 31)	—	—	—	(2,413)	—	—	—	—	—	—	—
Acquisition of treasury stock (Note 30)	—	—	(2,000)	—	—	—	—	—	—	—	—
Disposition of treasury stock (Note 30)	—	103	125	—	—	—	—	—	—	(228)	—
Cancellation of treasury stock (Note 30)	—	(1,767)	1,767	—	—	—	—	—	—	—	—
Transfer to Additional paid-in capital from Retained earnings (Note 30)	—	1,664	—	(1,664)	—	—	—	—	—	—	—
Recognition of share-based payments (Note 29)	—	—	—	(11)	—	—	—	—	—	98	—
Recognition of share acquisition rights	—	—	—	—	—	—	—	—	—	—	—
Acquisition of subsidiaries	—	—	—	—	—	—	—	—	—	—	—
Changes of interests in subsidiaries without losing control	—	—	—	—	—	—	—	—	—	—	—
Total of transactions with owners	—	—	(107)	(4,089)	—	—	—	—	—	(130)	—
<b>Balance as of March 31, 2019</b>	¥10,394	¥40,510	¥(313)	¥18,980	¥396	¥1,199	¥—	¥—	¥7,997	¥(201)	¥33
Profit	—	—	—	3,011	—	—	—	—	—	—	—
Other comprehensive income	—	—	—	—	162	(221)	—	—	(826)	—	(18)
Total comprehensive income	—	—	—	3,011	162	(221)	—	—	(826)	—	(18)
<b>Transactions with owners:</b>											
Dividends paid (Note 31)	—	—	—	(1,409)	—	—	—	—	—	—	—
Acquisition of treasury stock (Note 30)	—	—	(3,389)	—	—	—	—	—	—	—	—
Disposition of treasury stock (Note 30)	—	(43)	150	—	—	—	—	—	—	(107)	—
Cancellation of treasury stock (Note 30)	—	(2,520)	2,520	—	—	—	—	—	—	—	—
Transfer to Additional paid-in capital from Retained earnings (Note 30)	—	2,563	—	(2,563)	—	—	—	—	—	—	—
Recognition of share-based payments (Note 29)	—	—	—	(8)	—	—	—	—	—	133	—
Recognition of share acquisition rights	—	—	—	—	—	—	—	—	—	—	—
Acquisition of subsidiaries	—	—	—	—	—	—	—	—	—	—	—
Changes of interests in subsidiaries without losing control	—	(219)	—	—	—	—	—	—	—	—	—
Total of transactions with owners	—	(219)	(719)	(3,980)	—	—	—	—	—	26	—
<b>Balance as of March 31, 2020</b>	¥10,394	¥40,291	¥(1,032)	¥18,011	¥558	¥978	¥—	¥—	¥7,171	¥(175)	¥15

	Equity attributable to owners of the Company		Non—controlling interests	Total equity
	Other components of equity			
	Sub—total	Total		
<b>Balance as of March 31, 2018</b>	¥8,139	¥80,329	¥164	¥80,493
Cumulative effects of changes in accounting policies	(395)	—	—	—
Adjusted balance as of March 31, 2019	7,744	80,329	164	80,493
Profit	—	1,181	(153)	1,029
Other comprehensive income	1,810	1,810	—	1,810
Total comprehensive income	1,810	2,992	(153)	2,839
<b>Transactions with owners:</b>				
Dividends paid ( <i>Note 31</i> )	—	(2,413)	—	(2,413)
Acquisition of treasury stock ( <i>Note 30</i> )	—	(2,000)	—	(2,000)
Disposition of treasury stock ( <i>Note 30</i> )	(228)	—	—	—
Cancellation of treasury stock ( <i>Note 30</i> )	—	—	—	—
Transfer to Additional paid—in capital from Retained earnings ( <i>Note 30</i> )	—	—	—	—
Recognition of share—based payments ( <i>Note 29</i> )	98	86	—	86
Recognition of share acquisition rights	—	—	376	376
Acquisition of subsidiaries	—	—	369	369
Changes of interests in subsidiaries without losing control	—	—	392	392
Total of transactions with owners	(130)	(4,326)	1,137	(3,189)
<b>Balance as of March 31, 2019</b>	¥9,424	¥78,994	¥1,148	¥80,142
Profit	—	3,011	(190)	2,820
Other comprehensive income	(903)	(903)	—	(903)
Total comprehensive income	(903)	2,107	(190)	1,917
<b>Transactions with owners:</b>				
Dividends paid ( <i>Note 31</i> )	—	(1,409)	—	(1,409)
Acquisition of treasury stock ( <i>Note 30</i> )	—	(3,389)	—	(3,389)
Disposition of treasury stock ( <i>Note 30</i> )	(107)	—	—	—
Cancellation of treasury stock ( <i>Note 30</i> )	—	—	—	—
Transfer to Additional paid—in capital from Retained earnings ( <i>Note 30</i> )	—	—	—	—
Recognition of share—based payments ( <i>Note 29</i> )	133	126	—	126
Recognition of share acquisition rights	—	—	32	32
Acquisition of subsidiaries	—	—	8	8
Changes of interests in subsidiaries without losing control	—	(219)	(184)	(403)
Total of transactions with owners	26	(4,891)	(144)	(5,035)
<b>Balance as of March 31, 2020</b>	¥8,547	¥76,210	¥815	¥77,024

	Equity attributable to owners of the Company										
	Common stock	Additional paid—in capital	Treasury stock	Retained earnings	Other components of equity						
					Total						
					Changes in fair value of equity instruments measured at fair value through other comprehensive income	Changes in fair value of debt instruments measured at fair value through other comprehensive income	Changes in fair value of available for—sale financial assets	Changes in fair value of hedging instrument	Foreign currency translation adjustments in foreign operations	Share—based payments	Share of other comprehensive income of equity method investments
<b>Balance as of March 31, 2019</b>	<b>96,671</b>	<b>376,788</b>	<b>(2,915)</b>	<b>176,531</b>	<b>3,682</b>	<b>11,155</b>	<b>—</b>	<b>—</b>	<b>74,376</b>	<b>(1,873)</b>	<b>310</b>
Profit	—	—	—	28,001	—	—	—	—	—	—	—
Other comprehensive income	—	—	—	—	1,507	(2,056)	—	—	(7,682)	—	(171)
Total comprehensive income	—	—	—	28,001	1,507	(2,056)	—	—	(7,682)	—	(171)
<b>Transactions with owners:</b>											
Dividends paid (Note 31)	—	—	—	(13,102)	—	—	—	—	—	—	—
Acquisition of treasury stock (Note 30)	—	—	(31,521)	—	—	—	—	—	—	—	—
Disposition of treasury stock (Note 30)	—	(404)	1,398	—	—	—	—	—	—	(993)	—
Cancellation of treasury stock (Note 30)	—	(23,437)	23,437	—	—	—	—	—	—	—	—
Transfer to Additional paid—in capital from Retained earnings (Note 30)	—	23,842	—	(23,842)	—	—	—	—	—	—	—
Recognition of share—based payments (Note 29)	—	—	—	(71)	—	—	—	—	—	1,239	—
Recognition of share acquisition rights	—	—	—	—	—	—	—	—	—	—	—
Acquisition of subsidiaries	—	—	—	—	—	—	—	—	—	—	—
Changes of interests in subsidiaries without losing control	—	(2,039)	—	—	—	—	—	—	—	—	—
Total of transactions with owners	—	(2,039)	(6,686)	(37,014)	—	—	—	—	—	246	—
<b>Balance as of March 31, 2020</b>	<b>\$96,671</b>	<b>\$374,749</b>	<b>\$(9,601)</b>	<b>\$167,518</b>	<b>\$5,189</b>	<b>\$9,099</b>	<b>\$—</b>	<b>\$—</b>	<b>\$66,694</b>	<b>\$(1,627)</b>	<b>\$139</b>



	Equity attributable to owners of the Company		Non—controlling interests	Total equity
	Other components of equity			
	Sub—total	Total		
<b>Balance as of March 31, 2019</b>	<b>87,650</b>	<b>734,724</b>	<b>10,681</b>	<b>745,405</b>
Profit	—	28,001	(1,770)	26,231
Other comprehensive income	(8,402)	(8,402)	—	(8,402)
Total comprehensive income	(8,402)	19,599	(1,770)	17,829
<b>Transactions with owners:</b>				
Dividends paid (Note 31)	—	(13,102)	—	(13,102)
Acquisition of treasury stock (Note 30)	—	(31,521)	—	(31,521)
Disposition of treasury stock (Note 30)	(993)	—	—	—
Cancellation of treasury stock (Note 30)	—	—	—	—
Transfer to Additional paid—in capital from Retained earnings (Note 30)	—	—	—	—
Recognition of share—based payments (Note 29)	1,239	1,169	—	1,169
Recognition of share acquisition rights	—	—	301	301
Acquisition of subsidiaries	—	—	77	77
Changes of interests in subsidiaries without losing control	—	(2,039)	(1,713)	(3,752)
Total of transactions with owners	246	(45,492)	(1,335)	(46,828)
<b>Balance as of March 31, 2020</b>	<b>\$79,494</b>	<b>\$708,831</b>	<b>\$7,576</b>	<b>\$716,407</b>

See accompanying notes to the consolidated financial statements



## Consolidated Statement of Cash Flows

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
<b>Cash flows from operating activities:</b>			
Profit before income taxes	¥1,790	¥4,131	\$38,419
Depreciation and amortization	8,392	8,122	75,546
Impairment loss on non-financial assets	1,788	423	3,933
Financial income and financial expenses	(15,462)	(12,944)	(120,392)
Decrease/increase in derivative assets/liabilities	4,274	(4,541)	(42,235)
Decrease/increase in assets/liabilities for margin transaction	56,498	28,880	268,613
Decrease/increase in loans/loans payable secured by securities	2,334	(19,477)	(181,159)
Decrease/increase in cash segregated as deposits	(13,459)	(60,603)	(563,669)
Decrease/increase in deposits received and guarantee deposits received	(8,699)	74,781	695,540
Decrease/increase in short-term loans receivable	467	2,806	26,097
Other, net	7,260	(1,566)	(14,566)
Sub-total	45,183	20,011	186,127
Interest and dividend income received	18,686	19,154	178,147
Interest expenses paid	(4,683)	(4,711)	(43,820)
Income taxes refunded/paid	(5,352)	0	2
Net cash provided by (used in) operating activities	53,834	34,454	320,456
<b>Cash flows from investing activities:</b>			
Purchase of investments in securities	(419)	(376)	(3,498)
Proceeds from sales and redemption of securities	237	48	442
Purchase of property and equipment	(1,230)	(841)	(7,818)
Purchase of intangible assets	(6,265)	(5,548)	(51,598)
Proceeds from purchase of subsidiaries (Note 34)	30,695	—	—
Payments for acquisition of subsidiaries	—	(334)	(3,110)
Proceeds from sales of subsidiaries	4	—	—
Proceeds from sale of investments in associates	—	20	186
Purchase of investments in joint ventures	(1)	—	—
Other, net	(258)	(37)	(347)
Net cash provided by (used in) investing activities	22,763	(7,068)	(65,743)
<b>Cash flows from financing activities:</b>			
Net increase/decrease in short-term loans payable (Note 20)	(40,816)	(26,730)	(248,615)
Proceeds from issuance of bonds payable (Note 20)	28,016	15,495	144,115
Redemption of bonds payable (Note 20)	(26,557)	(11,205)	(104,218)
Proceeds from long-term loans payable (Note 20)	58,924	14,105	131,187
Repayment of long-term loans payable (Note 20)	(22,005)	(33,705)	(313,488)
Purchase of treasury stock	(2,000)	(3,389)	(31,521)
Cash dividends paid	(2,408)	(1,406)	(13,078)
Proceeds from stock issuance to non-controlling interests	747	1	13
Payments for acquisition of non-controlling interests	—	(405)	(3,765)
Repayments of lease obligations	—	(1,160)	(10,790)
Other, net	190	—	—
Net cash provided by (used in) financing activities	(5,909)	(48,399)	(450,159)
Net increase/decrease in cash and cash equivalents	70,688	(21,013)	(195,447)
Cash and cash equivalents at the beginning of year	81,456	150,926	1,403,767
Effect of exchange rate change on cash and cash equivalents	(1,218)	(2,080)	(19,350)
Cash and cash equivalents at the end of year (Note 16)	¥150,926	¥127,832	\$1,188,970

See accompanying notes to the consolidated financial statements.

# Notes to the Consolidated Financial Statements

## 1 Reporting Entity

Monex Group, Inc. (the “Company”) is a Company located in Japan. The registered address of the head office and principal business office is 1-12-32, Akasaka, Minato-ku, Tokyo. The consolidated financial statements as of and for the year ended March 31, 2020 comprise the financial statements of the Company and its subsidiaries (the “Group”) and the interests in associates and joint ventures. The Group engages in the online securities brokerage business as its core business, and has its major subsidiaries in Japan, United States and Asia-Pacific.

## 2 Basis of Preparation of Financial Statements

### (1) Statement of compliance with International Financial Reporting Standards (IFRSs)

The Company meets the criteria of a “Specified Company that is allowed to prepare financial statements in accordance with designated IFRS” defined in Article 1-2 of the “Ordinance on Terminology, Forms and Preparation Methods of Consolidated Financial Statements” (Ordinance of the Ministry of Finance No. 28 of 1976) and the Group’s financial statements are prepared in accordance with IFRSs as stipulated in Article 93 of the ordinance.

### (2) Basis of presentation

The accompanying consolidated financial statements have been translated into English from the consolidated financial statements of the Company prepared in accordance with IFRSs with certain additional disclosures as required by the Cabinet Office Ordinance on Disclosure of Corporate Affairs, etc., and filed with the appropriate Local Finance Bureau of the Ministry of Finance as required by the Financial Instruments and Exchange Act of Japan.

The translations of the Japanese yen amounts into U.S. dollars are included solely for the convenience of readers outside Japan, using the prevailing exchange rate on March 31, 2020, which was ¥107.515 to U.S. \$1. For translation purposes, amounts in Japanese yen before rounding to the millions are used and financial information presented in U.S. dollars is rounded to the nearest thousand. As a result, the amounts in U.S. dollars do not necessarily agree with the Japanese yen amounts in millions when divided by ¥107.515. The convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.

### (3) Basis of measurement

The consolidated financial statements are prepared based on the historical cost except for the following significant items.

- Derivatives are measured at fair value
- Financial assets/liabilities measured at fair value through profit or loss are measured at fair value
- Financial assets measured at fair value through other comprehensive income are measured at fair value
- Inventories for trading are measured at fair value less cost to sale
- Liabilities related to cash-settled share-based payments are measured at fair value

### (4) Functional currency and reporting currency

The consolidated financial statements are presented in Japanese yen, which is the Company’s functional currency. All financial information presented in Japanese yen is rounded to the nearest million.

### (5) Use of estimates and judgments

The Group’s management is required to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amount of assets, liabilities, income and expenses when preparing financial statements in accordance with IFRSs. Actual results could differ from these estimates.

Accounting estimates and their underlying assumptions are continually reviewed. The impact of revisions to accounting estimates is prospectively recognized in the period when the revision is made and in the subsequent period.

The information on significant judgments when applying significant accounting policies that have a significant impact on the amounts recognized in the consolidated financial statements is described in the following notes.

- “Note 14. Financial Instruments”
- “Note 15. Fair Value Measurement”

The information on uncertainties of assumptions and estimates with a significant risk that could result in significant modification in the next fiscal year is described in the following notes.

- “Note 22. Intangible Assets”
- “Note 26. Deferred Tax and Income Tax Expense”

### **3 Significant Accounting Policies**

Unless otherwise noted, the accounting policies set forth below are applied continuously to all periods indicated in the consolidated financial statements.

#### **(1) Basis of consolidation**

##### **(a) Business combinations**

Business combinations are accounted for by applying the acquisition method on the date that control is obtained (the acquisition date). An investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Except for the following items, identifiable assets and liabilities of acquired companies are measured at fair value on the acquisition date.

- Deferred tax assets and liabilities measured in accordance with IAS 12 “Income Taxes.”
- Assets and liabilities relating to employee benefit agreements measured in accordance with IAS 19 “Employee Benefits.”
- Liabilities relating to stock compensation agreements of acquired companies measured in accordance with IFRS 2 “Share-based Payments.”
- Non-current assets or disposal groups classified as held for sale in accordance with IFRS 5 “Non-current Assets Held for Sale and Discontinued Operations.”

Goodwill is measured at the fair value of the consideration transferred including the amount of non-controlling interests in the acquired Company recognized on the acquisition date minus the net amount (ordinarily fair value) of identifiable acquired assets and assumed liabilities recognized on the acquisition date. If this amount is negative, it is immediately recognized in profit or loss.

Acquisition-related costs for business combinations other than costs relating to the issuance of debt or equity securities are recognized as an expense when the costs are incurred.

If the initial accounting of a business combination is not completed by the end of the fiscal year in which the business combination occurred, provisional amounts for those items that are not completed are reported. If facts or circumstances that existed on the acquisition date are obtained during a period (the “measurement period”) and, if known, would have had an impact on the recognized amounts that were initially determined on the acquisition date, that information is reflected and the provisional amounts recognized on the acquisition date are adjusted retrospectively. If the newly acquired information results in additional recognition of assets and liabilities, such assets and liabilities are recognized. The measurement period is within one year.

If consideration transferred in a business combination includes assets or liabilities arising from a contingent consideration arrangement, the contingent consideration is measured at fair value on the acquisition date as part of the consideration transferred. Changes in the fair value of contingent consideration for measurement period are adjusted retrospectively, and the corresponding amount of goodwill is adjusted. Changes in the fair value of contingent consideration beyond the measurement period are not re-measured when the contingent consideration is classified as equity, and subsequent settlements are accounted for within equity. When the contingent consideration is classified as an asset or liability, the consideration is appropriately remeasured in accordance with IFRS 9 “Financial Instruments” or IAS 37 “Provisions, Contingent Liabilities and Contingent Assets, and the gain or loss is recognized in profit or loss.”

The Group elected not to retroactively apply IFRS 3 “Business Combinations” (2008) to business combinations occurring before December 27, 2010. Carrying amount of goodwill in business combinations occurring before December 27, 2010 is recognized in accordance with generally accepted accounting principles in Japan (JGAAP).

##### **(b) Changes in interests that do not result in loss of control**

Changes in interests that do not result in loss of control occurring on or after December 27, 2010 are accounted for within equity. The carrying amount of the Group’s interests and non-controlling interests are adjusted to reflect changes in interests in subsidiaries and goodwill is not recognized.

##### **(c) Loss of control**

If control of a subsidiary is lost as a result of disposal of the Group’s investment, a gain or loss on the disposal is calculated and recognized as the difference between the total of the fair value of the consideration received and remaining interests and the carrying amount of the assets including goodwill, liabilities, and non-controlling interests of the subsidiary. Amounts relating to subsidiaries previously recognized in other comprehensive income are reported in the same manner as direct disposal by the Group of related assets and liabilities.

**(d) Subsidiaries**

Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date the Group obtains control until the date control is lost. The accounting policies of subsidiaries are adjusted where necessary to ensure conformity with the accounting policies applied by the Group.

**(e) Cash segregated as deposits**

Trust accounts included in cash segregated as deposits are consolidated when it is concluded that the accounts are controlled by the Group.

**(f) Associates and joint arrangements**

Associates are entities over which the Group has significant influence concerning financial and operating policies but does not have control or joint control. If the Group owns between 20% and 50% of the voting power of another company, it is presumed that the Group has significant influence on that company.

Joint arrangements are the contractually agreed sharing of control of arrangements, which exist only when decisions about the relevant activities require the unanimous consent of the parties sharing control. The classification of joint arrangements as either joint operations or joint ventures depends upon the rights and obligations of the parties to the arrangements. Joint operations are the joint arrangements whereby the parties that have joint control of the arrangements have rights to the assets, and obligations for the liabilities, relating to the arrangements, and joint ventures are the joint arrangements whereby the parties that have joint control of the arrangements have rights to the net assets of the arrangements.

The Group accounts for the assets, liabilities, revenues and expenses relating to its interest in a joint operation in accordance with the IFRSs applicable to the particular assets, liabilities, revenues and expenses.

Investments in associates and joint ventures are reported using the equity method and are measured at acquisition cost on the date of acquisition.

The consolidated financial statements include the Group's share of the profit or loss and the changes in interests of companies subject to the equity method from the date that the Group obtained significant influence or the date that joint control began until such influence or joint control terminates. The accounting policies of companies subject to the equity method are adjusted where necessary to ensure conformity with the accounting policies applied by the Group. If the Group's share of losses in companies subject to the equity method exceeds the interest in the same companies, the carrying amount of that investment is reduced to zero and no further losses are recognized, except in cases where the Group assumes liabilities or makes payment on behalf of the investee.

**(g) Transactions eliminated in consolidation**

Receivables, payables and transactions within the Group and unrealized income or losses arising from transactions within the Group are eliminated when preparing the consolidated financial statements. Unrealized income arising from transactions with companies subject to the equity method is deducted from investments up to the amount of the Group's interest in the investee. Unrealized losses are treated in the same manner as for unrealized income as long as there is no evidence of impairment.

**(2) Foreign currency****(a) Transactions in foreign currencies**

Transactions in foreign currencies are translated into the functional currency of the respective Group companies at the exchange rate on the date of the transaction. Assets and liabilities denominated in foreign currencies on the closing date of the fiscal year are re-translated to the functional currency using the exchange rate on the closing date of the fiscal year.

Assets and liabilities denominated in foreign currency measured at fair value are translated to a functional currency using the exchange rate on the date of the fair value measurement. Exchange differences arising from re-translation are recognized in profit or loss. Exchange differences arising from translation of financial instruments that are measured at fair value and whose changes are recognized in other comprehensive income are recognized in other comprehensive income. Non-monetary items measured using foreign currency acquisition costs are translated using the exchange rate on the date of the transaction.

**(b) Foreign operations**

The assets and liabilities of foreign operations (including goodwill arising from acquisition and adjustments to fair value) are translated to Japanese yen using the exchange rate on the closing date of the fiscal year and income and expenses are translated to Japanese yen using the average exchange rate.

Currency translation adjustments are recognized in "Foreign currency translation adjustments in foreign operations" of other comprehensive income. The Group elected to deem cumulative foreign currency translation adjustments from foreign operations at the date of transition to the IFRSs to be zero.

Currency translation adjustments after the date of transition to IFRSs have been included in other components of equity.

If foreign operations are disposed of, amounts relating to the foreign currency translation adjustments in foreign operations are reclassified to profit or loss as a portion of the disposal gain or loss.

**(3) Financial instruments****(a) Recognition of financial assets and financial liabilities**

The Group recognizes financial assets measured at Fair Value Through Profit or Loss (FVTPL) (excluding investments in securities) that are traded in a regular way purchase or sale on the settlement date.

Transactions of other financial assets and financial liabilities are recognized when the Group becomes a party to the contractual provisions of the financial instruments.

**(b) Classification and measurement of financial assets**

Financial assets are classified into the following categories on initial recognition.

**(i) Financial assets measured at amortized cost**

Financial assets shall be measured at amortized cost if both of the following conditions are met

- The financial assets are held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets measured at amortized cost are initially recognized at its fair value plus transaction costs directly attributable to the acquisition. Subsequent to the initial recognition, they are measured at an amortized cost using the effective interest method.

**(ii) Equity instruments measured at Fair Value Through Other Comprehensive Income (FVTOCI)**

For investments in equity instruments that are not held for trading, an irrevocable election can be made to present in other comprehensive income subsequent changes in the fair value of equity instruments measured at FVTOCI at initial recognition. And the Group makes the election on an instrument-by-instrument basis.

Equity instruments measured at FVTOCI are initially recognized at fair value plus transaction costs directly attributable to the acquisition.

Subsequently, they are measured at fair value, and gains and losses arising from changes in fair value are recognized in other comprehensive income and presented as "Gains (losses) on equity instruments measured at FVTOCI" in other components of equity.

At derecognition of equity instruments measured at FVTOCI or when the significant decline in fair value below the initial cost occurs, the recognized amount of changes in fair value accumulated in other comprehensive income is reclassified directly to retained earnings and not reclassified to profit or loss.

Dividends from equity instruments at FVTOCI are recognized in profit or loss as part of financial income.

**(iii) Debt instruments measured at FVTOCI**

Debt instruments shall be classified as debt instruments measured at FVTOCI if both of the following conditions are met

- the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Debt instruments measured at FVTOCI are initially recognized at fair value plus directly attributable transaction costs.

Subsequently, they are measured at fair value, and gains and losses arising from changes in fair value excluding Impairment gain/loss and Foreign exchange gain/loss are recognized in other comprehensive income and presented as "Gains (losses) on debt instruments measured at FVTOCI" in other components of equity until the derecognition or reclassification of debt instruments measured at FVTOCI is conducted. At derecognition of debt instruments measured at FVTOCI, the recognized amount of changes in fair value accumulated in other comprehensive income is reclassified directly to profit or loss.

**(iv) Financial assets measured at FVTPL**

Financial assets other than those above are classified as financial assets measured at FVTPL.

Financial assets measured at FVTPL are initially recognized at fair value and attributable transaction costs are recognized as profit/loss when incurred. Subsequently, they are measured at fair value, and gains and losses arising from changes in fair value are recognized as profit and loss.

**(c) Impairment of financial assets**

For financial assets measured at amortized cost and debt instruments measured at FVTOCI, an allowance for expected credit losses is recognized. At the end of each reporting period, the Group assesses whether the credit risk on each financial asset has increased significantly since initial recognition. If the credit risk has not increased significantly since initial recognition, the Group recognizes the loss allowance at an amount equal to 12-month expected credit losses. Meanwhile, if the credit risk has increased significantly since initial recognition, the Group recognizes the loss allowance at an amount equal to the lifetime expected credit losses.

There is a rebuttable presumption that the credit risk on a financial asset has increased significantly since initial recognition when contractual payments are more than 30 days past due. The Group assumes that the credit risk on the financial asset has not increased significantly since initial recognition if the financial asset is determined to have low credit risk at the end of the reporting period. Financial assets, all or part of which cannot be collected or are presumed difficult to be collected or financial assets that are more than 90 days past due are defined to be default.

Credit losses are measured as the present value of the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive, discounted at the original effective interest rate, and expected credit loss is weighted average of the credit losses with the probability of the default occurring used as the weights.

The Group directly reduces the gross carrying amount of a financial asset when it has no reasonable expectations of recovering the contractual cash flows on a financial asset in its entirety or a portion thereof.

For Financial assets measured at amortized cost, expected credit loss is recognized as allowance for doubtful accounts. The provision and the reversal of a loss allowance are recognized in profit/loss as impairment gain/loss.

**(d) Classification and measurement of financial liabilities**

**(i) Financial liabilities measured at amortized cost**

Financial liabilities measured at amortized cost are initially recognized at fair value minus directly attributable transaction costs. Subsequent to the initial recognition, they are measured at an amortized cost using the effective interest method.

**(ii) Financial liabilities measured at FVTPL**

Financial liabilities measured at FVTPL are initially recognized at fair value and attributable transaction costs are recognized as profit/loss when incurred.

Subsequently, they are measured at fair value, and gains and losses arising from changes in fair value are recognized as profit and loss.

**(e) Derecognition of financial assets and financial liabilities**

When contractual rights to cash flows from financial assets are expired, or when contractual rights to receive cash flows from financial assets are transferred substantially in transactions that transfer all risks and rewards of ownership of the financial assets, the Group derecognizes the relevant financial assets. Also, when financial liabilities are extinguished, i.e., when contractual obligations are discharged, cancelled, or expired, the financial liabilities are derecognized.



**(f) Offsetting**

Financial assets and financial liabilities are set off and the net amount is presented in the consolidated statement of financial position only when the Group has the legal right to set off the recognized amount and the Group has the intent to settle on a net basis or to realize the asset and settle the liability simultaneously.

**(g) Fair value measurement**

The fair value of financial assets and financial liabilities is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants on the measurement date.

**(h) Cash and cash equivalents**

Cash and cash equivalents in the consolidated statement of cash flows comprise cash and highly liquid investments that are readily convertible to a known amount with an insignificant risk of change in value.

**(i) Cash segregated as deposits**

Some of the trust accounts for cash segregated as deposits held by the Group are within the scope of consolidation. Cash segregated as deposits is money that is segregated and invested in accordance with the laws and regulations of each jurisdiction to preserve deposits from customers, and accordingly, cash segregated as deposits is reported as such in the consolidated statement of financial position.

**(j) Trading securities and other**

Trading securities and other are securities held by the Group primarily for short-term trading purpose.

**(k) Derivative assets and derivative liabilities**

**Accounting policies applicable to the fiscal year ended March 2020**

The Group's derivatives assets and derivative liabilities are initially recognized at fair value and subsequent fair value changes are recognized in profit or loss.

**Accounting policies applicable to the fiscal year ended March 2019**

**(i) Derivatives applied to hedge accounting**

The Group applies hedge accounting to derivatives to hedge the risk of variability in cash flows if the hedge meets the criteria for hedge accounting.

At the inception of the hedge, the Group documents the hedging relationship and the risk management objective and strategy for undertaking the hedge including the hedging instrument, the hedged item, the nature of the risk being hedged and how to assess the hedge effectiveness. At the inception of the hedge and for an ongoing basis, the hedge is assessed and determined actually to have been highly effective in achieving offsetting changes in cash flows attributable to the hedged item with the hedging instruments.

Derivatives designated as hedging instruments are initially recognized at fair value, and the subsequent fair value changes are recognized as follows.

• **Cash flow hedges**

For changes in the fair value of derivatives that are designated as hedging instruments for a cash flow hedge and meet the criteria of cash flow hedges, the portion of the gain or loss on the hedging instruments that is determined to be an effective hedge is recognized in other comprehensive income and the ineffective portion of the gain or loss on the hedging instrument is recognized in profit or loss. The associated gains and losses that were recognized in other comprehensive income are reclassified to profit or loss as a reclassification adjustment in the same period or periods during which cash flows attributable to the hedged item affects profit or loss. The Group discontinues prospectively the hedge accounting when the hedge no longer meets the criteria for hedge accounting, when the hedging instrument expires, is sold, terminated or exercised.

**(ii) Derivatives not applied to hedge accounting**

The Group's derivative assets and derivative liabilities that are not applied to hedge accounting are initially recognized at fair value, and subsequent fair value changes are recognized in profit or loss.

**(l) Investments in securities**

Investments in securities are investments in securities held by the Group other than "trading securities and other."



(m) Margin transaction assets and margin transaction liabilities

Margin transaction assets and margin transaction liabilities are claims and obligations arising against customers and securities finance companies in conjunction with domestic margin transaction.

(n) Loans secured by securities and loans payable secured by securities

Loans secured by securities and loans payable secured by securities are claims and obligations arising against customers, counterparty financial institutions, and clearing agencies in conjunction with the Group's transactions of loans secured by securities or loans payable secured by securities other than domestic margin transactions.

#### **(4) Inventories**

Crypto assets that are held mainly as a mean of sales in the near future for the purpose of earning profits from price fluctuations or earning margins as a broker are recognized as inventories, measured at acquisition cost at initial recognition and measured at fair value less cost to sell after initial recognition. Changes in fair value are recognized in profit or loss in the period in which the change occurs.

Fair value of crypto assets that are held as inventories is measured at the transaction prices of main cryptocurrency exchanges.

Crypto assets deposited by customers are not recognized as assets in the consolidated statement of financial position.

#### **(5) Property and equipment**

##### **(a) Recognition and measurement**

Property and equipment are reported at the acquisition cost less accumulated depreciation and accumulated impairment losses.

Acquisition costs include the costs directly related to acquisition of the asset and the costs for dismantling and removing. The Group elects to measure costs for dismantling and removing included in the cost of property and equipment on the date of transition to the IFRSs.

##### **(b) Depreciation**

Depreciation and amortization are calculated on the basis of the depreciable amount. The depreciable amount is calculated as the acquisition cost of an asset less its residual value.

Property and equipment are depreciated over the estimated useful life of each part of a property item, and depreciation is recognized in profit or loss applying the straight-line method. The straight-line method is applied because this is considered to be the most similar to the expected pattern of consumption of the future economic benefits embodied in the asset.

The estimated useful lives of major property and equipment in the fiscal year ended March 31, 2019 (the "previous fiscal year") and the fiscal year ended March 31, 2020 (the "the current fiscal year") are as follows.

Buildings: 3–18 years

Equipment and fixtures: 4–15 years

Depreciation methods, useful lives, and residual values are reviewed at each reporting date, and adjustments are made when required.

#### **(6) Intangible assets**

##### **(a) Goodwill**

Goodwill arising through the acquisition of subsidiaries is reported as an intangible asset. The measurement method of goodwill at the initial recognition is described in "(1) Basis of consolidation (a) Business combinations."

Goodwill relating to acquisitions prior to December 27, 2010 is calculated based on the carrying amount according to JGAAP on the date of transition to the IFRSs.

Subsequent to the initial recognition, goodwill is measured at the acquisition cost less accumulated impairment losses.

##### **(b) Internally generated intangible assets**

The Group recognizes as intangible assets those software development costs if the development costs can be reliably determined, implementation is technologically feasible, there is a high probability for generating future economic benefit, and there are adequate resources to develop and use them. Subsequent to the initial recognition, internally generated intangible assets are measured at the acquisition cost less accumulated depreciation and accumulated impairment losses.

(c) Cryptocurrency and tokens not corresponding to inventories

Cryptocurrency and tokens not corresponding to inventories are recognized as intangible assets and measured at acquisition cost, and after initial recognition, they are reported at the acquisition cost less accumulated impairment losses. Cryptocurrency classified as intangible assets are considered intangible assets with indefinite useful lives and are not depreciated.

**(d) Other intangible assets**

Other intangible assets acquired by the Group with finite useful lives are measured at the acquisition cost less accumulated depreciation and accumulated impairment losses.

**(e) Subsequent expenditures**

Subsequent expenditures are recognized as assets only if future economic benefit from a specific asset relating to the expenditure can be increased. Other subsequent expenditures including goodwill and brands internally generated by the Group are all recognized as expenses when incurred.

**(f) Amortization**

Amortization is based on the acquisition cost of an asset less its residual value.

Amortization of intangible assets other than goodwill is recognized in profit or loss applying the straight-line method over the estimated useful life from the time when the asset is available for use.

The estimated useful lives of major intangible assets in the previous fiscal year and the current fiscal year are as follows.

Internally generated intangible assets: 5–7 years

Customer relationships: 18 years

Technology assets: 18 years

Other assets: 18 years

Amortization methods, useful lives, and residual values are reviewed at each reporting date, and adjustments are made when required.

The Group considers the useful life of intangible assets to be indefinite only if there is no foreseeable limit to the period over which the intangible assets are expected to generate net cash inflows for the Group based on analysis of all relevant factors. Intangible assets with indefinite useful lives are not amortized and are subject to impairment tests at the same time each year and when there are indications of impairment.

**(7) Leases**

The Group has applied IFRS16 "Leases" from the current consolidated fiscal year. In transition, the Group chose to recognize the cumulative transitional effects at the date of transition (April 1, 2019), while presenting comparative information in accordance with the previous standard, IAS 17 "Leases."

**Accounting policies applicable to the fiscal year ended March 2020**

The Group recognizes a right-of-use asset and its corresponding lease liability at the lease commencement date.

A right-of-use asset is measured at cost of the commencement date. Subsequently, the Group measures a right-of-use asset applying the cost model, such that a right-of-use asset is measured at cost less any accumulated depreciation and any accumulated impairment losses. After initial recognition, the right-of-use asset is depreciated using the straight-line method over the estimated useful life of the asset or the relevant lease term, whichever is shorter. The Group determines the lease term as the sum of the non-cancellable period and the periods covered by an option to extend (or terminate) the lease term if the lessee is reasonably certain to exercise (or not exercise) the option. The estimated useful lives of right-of-use assets in the current fiscal year are as follows.

- Right-of-use asset: 1–8 years

The Group measures a lease liability at the present value of the lease payments that are not paid at the commencement date. Subsequently, the lease liability is measured by adjusting the carrying amount to reflect interest on the lease liability and/or the lease payments paid. When reassessing or modifying a lease, the Group remeasures the carrying amount of the lease liability and accordingly adjusts the carrying amount of the related right-of-use asset.

For short-term leases and leases of low-value assets, the Group recognizes the lease payments associated with those leases as an expense on a straight-line basis over the lease term.

**Accounting policies applicable to the fiscal year ended March 2019**

The Group depreciates leased assets over the lease term or its useful life, whichever is shorter, unless the Group is reasonably certain to obtain ownership by the end of the lease agreement.

The Group recognizes the lease payments under the operating leases as an expense on a straight-line basis over the lease term. A lease incentive received is recognized over the lease term, because it is inseparable from total lease expenses.

**(8) Impairment of non-financial assets**

With the exception of deferred tax assets, the Group assesses whether there is any indication of impairment of nonfinancial assets on each reporting date. If there is any indication of impairment, the recoverable amount of the relevant asset is estimated. The recoverable amount of goodwill and intangible assets with indefinite useful lives, or that are not yet available for use, is estimated at the same time each year.

The recoverable amount of an asset or cash-generating unit (CGU) is the higher value of either the value in use or the fair value less cost of disposal. The value in use is calculated as the discounted present value of the estimated future cash flows using a pre-tax discount rate that reflects the time value of money and the risks specific to the relevant asset.

A CGU is the smallest group of assets that generates cash inflows that are largely independent from the cash inflows of other assets or groups of assets used continuously.

The Group determines CGUs in accordance with the units used to monitor goodwill for internal reporting purposes, and such units do not exceed operating segments before aggregation.

Corporate assets do not generate independent cash inflows. Consequently, if there is an indication of impairment of corporate assets, the recoverable amount is determined for the CGU to which the corporate asset belongs.

If the carrying amount of an asset or CGU exceeds its recoverable amount, impairment losses are recognized in profit or loss. Impairment losses recognized in relation to CGU initially reduce the carrying amount of the goodwill allocated to the CGU, and then proportionally reduce the carrying amount of other assets within the CGU.

Impairment losses relating to goodwill are not reversed. For other assets for which impairment was previously recognized, the Group assesses on each reporting date whether there is an indication of reduction or elimination of the impairment loss. If there were changes in the estimates used to determine the recoverable amount, the impairment losses are reversed. Impairment losses are reversed to the extent of the carrying amount less depreciation and amortization, that would have been determined if no impairment loss had been recognized.

**(9) Employee benefits****(a) Defined contribution pension plan**

The Company and some of its subsidiaries adopt defined contribution pension plans. The defined contribution pension plans are post-retirement benefit plans where the employer contributes a fixed amount into a separate entity with no legal or constructive obligations to pay further contributions. Contributions made to defined contribution pension plans are recognized in profit or loss during the employee's period of service.

**(b) Short-term employee benefits**

Discount calculations are not performed with respect to short-term employee benefits, and the benefits are recognized in profit or loss when the associated services were rendered.

**(10) Share-based payments****(a) Equity-settled share-based payment plan**

The Company provides equity-settled share-based payment plan that allocates restricted stock to the officers and certain employees. The amounts of equity-settled share-based payments are measured the fair value as of the grant date, and are recognized in profit or loss as well as in capital over the vesting period.

**(b) Cash-settled share-based payment plan**

The Company provides a cash-settled share-based payment plan that is linked to the Company's share price to the officers and certain employees. The amounts of cash-settled share-based payments are recognized as liabilities at fair value, and changes in the fair value of those liabilities are recognized in profit or loss over the vesting period until the unconditional right to receive the compensation is fixed.

## **(11) Provisions**

Provisions are recognized when the Group has legal and constructive obligations as a result of past events, there is a high probability that an outflow of resources embodying economic benefits will be required to settle those obligations, and the amounts of those obligations can be reasonably estimated. Provisions are discounted to the present value of the estimated future cash flows using a pre-tax rate that reflects the time value of money and the risks specific to the relevant liabilities. Reversal of discounts to reflect the passage of time is recognized in profit or loss.

## **(12) Equity**

### **(a) Common stock**

The issue price of equity instruments issued by the Company is recorded as "Common stock" and "Additional paid-in capital," with expenses directly related to the issuance being deducted from the "Additional paid-in capital."

### **(b) Treasury stock**

Treasury stock is measured at the acquisition cost and deducted from equity. No gains or losses arising from the purchase, sale, or cancellation of the treasury stock are recognized in profit or loss. The difference between the carrying amount and the consideration at the time of sale is recognized as "Additional paid-in capital."

## **(13) Income and expense**

The Group Companies recognize revenue, excluding interest and dividend income and other such income from financial instruments recognized in accordance with IFRS 9, upon transfer of promised goods or services to customers in amounts that reflect the consideration to which the Group Companies expect to be entitled in exchange for those goods or services based on the following five step approach:

Step 1: Identify the contracts with customers

Step 2: Identify the performance obligations in the contract

Step 3: Determine the transaction price

Step 4: Allocate the transaction price to each performance obligations in the contract

Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation

### **(a) Commission Received**

Commission received including brokerage commission is recognized on the trade date or such other timing because the related performance obligation is satisfied at that timing.

Commission received at cryptocurrency exchanges is recognized and included in commission received.

### **(b) Net trading income**

Net trading income relating to "trading securities and other" is recognized in profit or loss for the change in fair value of trading securities. Net trading income relating to FX margin transactions is recognized in profit or loss for the change in fair value of the related derivative asset and liabilities. Net trading income relating to trading crypto assets is recognized in "Net trading income"

### **(c) Financial income and financial expenses**

Financial income includes income from margin transactions, income from securities lending transactions, interest income, dividend income, gains on the sale of investments in securities, and changes in the fair value of derivatives other than trading instruments. Financial expenses include expenses from margin transactions, expenses from securities lending transactions, interest paid, losses on the sale of investments in securities, and changes in the fair value of derivatives other than trading instruments.

For financial income, interest received, dividend income, and gain on sales of investments in securities are recognized when incurred or in the period to which the revenue belongs based on IFRS 9. Income from securities lending transactions is recognized in the period to which the revenue belongs based on IFRS 15.

### **(d) Offsetting of income and expense**

Income and expense relating to transactions for which the Group is not regarded as a principal are set off and recognized on a net basis.

**(14) Income tax expense**

Income tax expense includes current tax expense and deferred tax expense. These expenses other than the items recognized in business combinations and recognized directly in equity or other comprehensive income are recognized in profit or loss.

Current income tax expense is the estimated taxes to be paid or refunded relating to taxable income or losses for the current fiscal year by applying the enacted tax rate or the substantively enacted tax rate at the end of the reporting period, adjusted for estimated taxes to be paid or refunded for prior years.

Deferred tax assets and liabilities are recognized with respect to the temporary difference between the carrying amount and the tax bases of assets and liabilities. Deferred tax assets and liabilities are not recognized with respect to temporary differences arising from the initial recognition of assets and liabilities in transactions (other than business combinations) that affect" neither the accounting profit nor the taxable profit (tax loss) and temporary differences arising from investments in subsidiaries and associates, if the Company can control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not be reversed in the foreseeable future. Deferred tax liabilities are not recognized with respect to taxable temporary differences arising from the initial recognition of goodwill.

Deferred tax assets and liabilities are calculated using the tax rate that is expected to be applied at the time when the temporary difference is reversed based on tax laws that are enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible differences can be utilized. Deferred tax assets are reassessed at the end of each reporting period, and recognized to the extent that it is probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are set off when the Group has a legally enforceable right to set off deferred tax assets against deferred tax liabilities, and the deferred tax assets and deferred tax liabilities relate to corporate income taxes levied by the same taxation authority on either the same taxable entity or different taxable entity, which intends to settle the deferred tax assets and liabilities on a net basis or to realize the assets and liabilities simultaneously.

**(15) Earnings per share**

Basic earnings per share are calculated as profit attributable to the Company's ordinary shareholders, divided by the weighted average number of shares outstanding after adjusting the effect of treasury stock during the reporting period.

Diluted earnings per share (earnings per share after adjustment for potential shares) are calculated after adjustment for the dilutive effects of all potential common stock.

**(16) Segment information**

Operating segments are components of business activities from which income are earned and expenses incurred including income and expenses relating to transactions with other operating segments. Discrete financial information for operating results of all operating segments is available and is regularly reviewed by the Company's Chief Executive Officer to make decisions about resources to be allocated to each segment and assess business performance.

Segment operating results reported to the Chief Executive Officer include items directly attributable to the segment and items allocated to the segment based on reasonable grounds.

**(17) New accounting standards and interpretations**

The new accounting standards and interpretations that have been issued but not applied to the fiscal year ended March 31, 2020 are as follows.

The Company is currently assessing the impact of applying the new standard below to the Group but estimates that the impact will not be significant.

Standards		Mandatory adoption (Annual period beginning on or after)	The Group's adoption period (For the fiscal year)	New/revised requirements
IAS 1 IAS 8	Presentation of Financial Statements Accounting Policies, Changes in Accounting Estimates and Error	January 1, 2020	March 31, 2021	Amended the definition of "materiality"
IFRS 3	Business Combinations	January 1, 2020	March 31, 2021	Amended the definition of a business
IFRS 7 IFRS 9	Financial Instruments: Disclosures Financial Instruments	January 1, 2020	March 31, 2021	Amended a part of the requirement of hedge accounting to response to IBOR reform

**(Changes in accounting policies)**

The Group has applied IFRS 16 "Leases" from the current fiscal year.

**(a) Lessee**

The Group recognizes a right-of-use asset and a related lease liability at the lease commencement date. A right-of-use asset is measured at cost of the commencement date. Subsequently, the Group measures a right-of-use asset applying the cost model, such that a right-of-use asset is measured at cost less any accumulated depreciation and any accumulated impairment losses.

The Group measures a lease liability at the present value of the lease payments that are not paid at the commencement date. Subsequently, the lease liability is measured by adjusting the carrying amount to reflect interest on the lease liability and/or the lease payments paid. When reassessing or modifying a lease, the Group remeasures the carrying amount of the lease liability and accordingly adjusts the carrying amount of the related right-of-use asset.

For short-term leases and leases of low-value assets, the Group recognizes the lease payments associated with those leases as an expense on a straight-line basis over the lease term.

**(b) Lessor**

The Group classifies a lease either as an operating lease or a finance lease. A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership of an underlying asset. Otherwise, a lease is classified as an operating lease.

**(i) Finance Leases**

At the commencement date, the Group presents assets held under a finance lease as a receivable at an amount equal to the net investment in the lease. The Group recognizes finance income over the lease term based on a pattern that reflects a constant rate of return on its net investment in the lease.

**(ii) Operating Leases**

The Group recognizes lease payments from operating leases as an income on a straight-line basis over the lease term.

**(iii) Sublease**

In case of a sublease where the Group serves as an intermediate lessor, the Group classifies the sublease as an operating lease if its head lease is a short-term lease; otherwise, the Group classifies it by reference to the underlying asset.

In reference to transitional measures provided in IFRS 16 “Leases”, the Group recognized the cumulative effect of the initial application of IFRS 16 at its effective date (April 1, 2019). As a result, “property, plant and equipment” (or, right-of-use assets) increased by ¥3,143 million (\$29,231 thousand), “other financial assets” (or, lease receivables) increased by ¥46 million (\$430 thousand), “other financial liabilities” (or, accrued expenses) decreased by ¥428 million (\$3,985 thousand), and “other financial liabilities” (or, lease liabilities) increased by ¥3,614 million (\$33,616 thousand). The weighted average of the Group (as a lessee)’s incremental borrowing rate relevant to lease liabilities recognized at the date of initial application of IFRS 16 was 1.7%. Leases where the Group served as a lessor were limited to subleases, and the Group classified them as finance leases.

Besides, the following table explains the reconciliation between operating lease commitments disclosed applying IAS 17 “Leases” at the end of the previous consolidated fiscal year and lease liabilities recognized in the consolidated statement of financial position at the date of initial application.

	Millions of Yen	Thousands of U.S. Dollars
Operating lease commitments disclosed by classifying as an operating lease applying IAS 17 as of the end of the previous fiscal year (March 31, 2019)	<b>¥3,172</b>	<b>\$29,506</b>
Operating lease commitments disclosed by classifying as an operating lease applying IAS 17 as of the end of the previous fiscal year (March 31, 2019) , discounted using the relevant incremental borrowing rate	<b>3,045</b>	<b>28,319</b>
Extension or termination options that the Group is reasonably certain to exercise	<b>569</b>	<b>5,297</b>
Lease liabilities recognized in the consolidated statement of financial position at the date of initial application (April 1, 2019)	<b>¥3,614</b>	<b>\$33,616</b>

#### (Changes in Accounting Estimates)

From the current fiscal year, the estimated useful life of the intangible assets was changed in the Japan segment by reviewing the economic life of the intangible assets. As a result, “Selling, general and administrative expenses” in the consolidated statement of income for the current fiscal year decreased by ¥1,167 million (\$10,851 thousand).



## **4 Financial Risk Management**

The Group is exposed to the following risks arising from financial instruments in the course of its business activities:

- Credit risk;
- Liquidity risk;
- Market risk;
- Operational risk.

This note presents information about the impact of each of these risks on the Group, the policies on the identification, analysis and assessment of risk, and the equity management on the Group.

### **(1) Organizations for managing risks arising from financial instruments**

To limit risks that have an impact on the Group's management within an acceptable range, risks are appropriately identified, analyzed and assessed, and appropriate management organizations are designed to respond to each risk.

The Company establishes rules for managing all risks that affect the Group's operations. Each risk including those arising from financial instruments are managed in accordance with specific management policies and management structures determined by the executive officer responsible for overseeing the division that manages the risk, and each subsidiary is instructed to adopt risk management policies and establish risk management systems. The Company appointed a risk manager, and the risk manager monitors the status of the design and the operation of risk management systems within the Company and at major subsidiaries, and periodically reports the status to the Company's Board of Directors.

#### **(a) Credit risk**

Credit risk is the risk of financial loss arising from the nonperformance of a counterparty to an agreement or for other reasons. Credit risk arises principally from the counterparty risks of the Group's customers and the counterparty financial institutions and issuer risks.

The carrying amounts of financial assets after impairment are presented in the consolidated financial statements and are the amounts of maximum exposure of the Group to financial asset credit risks before taking into consideration the value of associated collateral. Information concerning collateral is set forth in "Note 19. Collateral."

(Risks relating to customer transactions)

The Group has a globally diversified customer base and sets a limit for the transaction volume. As such, the Group does not have an excessive credit risk with any specific customers. Most of the claims against customers comprise (i) receivables pursuant to open contracts, (ii) loans secured by securities including loans for margin transactions, (iii) futures and option transactions, and (iv) FX margin transactions. The Group receives advances, guarantee deposits, and collateral. The Group also identifies risks relating to position imbalances through the ongoing monitoring of trading conditions, and has introduced systems to control the occurrence of overdue claims by setting appropriate margin requirements and establishing systems for compulsory settlement; hence credit risks relating to claims against customers are limited.

(Risks relating to counterparty financial institutions and cryptocurrency exchange brokers)

The Group's counterparty financial institutions and cryptocurrency exchange brokers are well-known, healthy domestic and overseas financial institutions, thus the credit risks concerning claims against these institutions are limited. If the Group obtains information that may lead to credit uncertainty, such as a downgrade of the credit rating of a counterparty financial institution or cryptocurrency exchange broker, necessary measures are taken in collaboration with all concerned divisions to avoid those risks.

(Risks relating to issuers)

The Group holds securities, such as Japanese government bonds and U.S. treasury bills, for investment purposes. The Group also holds securities as inventory of financial instruments offered to customers. The Group conducts ongoing monitoring of the credit risks relating to the issuers of these securities, and the credit risks relating to those issuers are limited.

For the fiscal years ended March 31, 2019

**Carrying amount by credit risk of financial assets is as follows.**

As of March 31, 2019

Millions of Yen		
	Allowance for doubtful accounts measured at an amount equal to lifetime expected credit losses	Total
	Credit-impaired financial assets	
Financial assets measured at amortized cost		
Other financial assets	¥614	¥614
Notes: Mainly advance payment to customers		

**Changes in allowance for doubtful receivables for other financial assets**

For the fiscal years ended March 31, 2019

Millions of Yen		
	Allowance for doubtful accounts measured at an amount equal to lifetime expected credit losses	Total
	Credit-impaired financial assets	
Balance at beginning of period	¥380	¥380
Increase	40	40
Decrease (reversal)	(1)	(1)
Decrease (usage)	(0)	(0)
Foreign currency translation adjustment	13	13
Balance at end of period	¥432	¥432

For the fiscal years ended March 31, 2020

**Carrying amount by credit risk of financial assets is as follows.**

As of March 31, 2020

Millions of Yen		
	Allowance for doubtful accounts measured at an amount equal to lifetime expected credit losses	Total
	Credit-impaired financial assets	
Financial assets measured at amortized cost		
Other financial assets	¥406	¥406

Notes: Mainly advance payment to customers

Thousands of U.S. Dollars		
	Allowance for doubtful accounts measured at an amount equal to lifetime expected credit losses	Total
	Credit-impaired financial assets	
Financial assets measured at amortized cost		
Other financial assets	\$3,772	\$3,772

**Changes in allowance for doubtful receivables for other financial assets**

For the fiscal years ended March 31, 2020

Millions of Yen		
	Allowance for doubtful accounts measured at an amount equal to lifetime expected credit losses	Total
	Credit-impaired financial assets	
Balance at beginning of period	¥432	¥432
Increase	344	344
Decrease (reversal)	(6)	(6)
Decrease (usage)	(403)	(403)
Foreign currency translation adjustment	(6)	(6)
Balance at end of period	¥361	¥361

Thousands of U.S. Dollars		
	Allowance for doubtful accounts measured at an amount equal to lifetime expected credit losses	Total
	Credit-impaired financial assets	
Balance at beginning of period	\$4,017	\$4,017
Increase	3,197	3,197
Decrease (reversal)	(56)	(56)
Decrease (usage)	(3,749)	(3,749)
Foreign currency translation adjustment	(56)	(56)
Balance at end of period	\$3,354	\$3,354

**(b) Liquidity risk**

Liquidity risk is the risk of an entity being unable to settle obligations using cash, other financial assets or other means.

The Group finances the funds necessary for operations by obtaining loans from a number of financial institutions including major financial institutions and interbank markets and by issuing bonds in capital markets, and invests temporary surplus funds into highly liquid, short-term financial assets.

The Group regularly monitors the status and outlook of cash flows and reduces liquidity risks by entering into contracts such as overdraft arrangements and commitment line agreements with a number of financial institutions. In addition, the Group aims to further reduce liquidity risks using internal systems that allow timely financing among the companies within the Group.

“Deposits received” and “Guarantee deposits received” from customers are segregated in customer trust accounts that are established based on relevant laws and regulations, and which are composed of highly liquid assets such as government bonds and cash deposits to provide adequate liquidity.

**(i) Bonds and loans payable****Bonds and loans payable by maturity**

As of March 31, 2019

	Carrying amount	Contractual cash flows	Within one year	From one year to two years	From two years to three years	From three years to four years	From four years to five years	More than five years
Short-term loans payable and other	¥94,667	¥94,673	¥94,673	¥—	¥—	¥—	¥—	¥—
Bonds payable	27,018	28,000	11,200	—	11,800	—	5,000	—
Long-term loans payable	68,955	69,208	—	10,005	38,853	—	20,350	—
<b>Total</b>	<b>¥190,641</b>	<b>¥191,880</b>	<b>¥105,873</b>	<b>¥10,005</b>	<b>¥50,653</b>	<b>¥—</b>	<b>¥25,350</b>	<b>¥—</b>
(Margin transaction liabilities)								
Borrowings on margin transactions	¥3,573	¥3,573	¥3,573	¥—	¥—	¥—	¥—	¥—

As of March 31, 2020

	Carrying amount	Contractual cash flows	Within one year	From one year to two years	From two years to three years	From three years to four years	From four years to five years	More than five years
Short-term loans payable and other	¥34,081	¥34,086	¥34,086	¥—	¥—	¥—	¥—	¥—
Bonds payable	30,703	32,389	3,000	11,800	2,200	5,000	5,189	5,200
Long-term loans payable	83,157	83,403	—	3	38,850	20,350	14,200	10,000
<b>Total</b>	<b>¥147,941</b>	<b>¥149,878</b>	<b>¥37,086</b>	<b>¥11,803</b>	<b>¥41,050</b>	<b>¥25,350</b>	<b>¥19,389</b>	<b>¥15,200</b>
(Margin transaction liabilities)								
Borrowings on margin transactions	¥970	¥970	¥970	¥—	¥—	¥—	¥—	¥—

	Carrying amount	Contractual cash flows	Within one year	From one year to two years	From two years to three years	From three years to four years	From four years to five years	More than five years
Short-term loans payable and other	\$316,993	\$317,031	\$317,031	\$—	\$—	\$—	\$—	\$—
Bonds payable	285,565	301,252	27,903	109,752	20,462	46,505	48,264	48,365
Long-term loans payable	773,446	775,732	—	27	361,345	189,276	132,075	93,010
<b>Total</b>	<b>\$1,376,004</b>	<b>\$1,394,016</b>	<b>\$344,935</b>	<b>\$109,779</b>	<b>\$381,807</b>	<b>\$235,781</b>	<b>\$180,339</b>	<b>\$141,376</b>
(Margin transaction liabilities)								
Borrowings on margin transactions	\$9,020	\$9,020	\$9,020	\$—	\$—	\$—	\$—	\$—

**(ii) Lease liabilities**

**Lease liabilities**

As of March 31, 2020

Millions of Yen

	Carrying amount	Contractual cash flows	Within one year	From one year to two years	From two years to three years	From three years to four years	From four years to five years	More than five years
Lease liabilities	¥2,794	¥2,839	¥1,110	¥1,029	¥231	¥196	¥163	¥109
Total	¥2,794	¥2,839	¥1,110	¥1,029	¥231	¥196	¥163	¥109

Thousands of U.S. Dollars

	Carrying amount	Contractual cash flows	Within one year	From one year to two years	From two years to three years	From three years to four years	From four years to five years	More than five years
Lease liabilities	\$25,986	\$26,403	\$10,323	\$9,568	\$2,153	\$1,823	\$1,519	\$1,017
Total	\$25,986	\$26,403	\$10,323	\$9,568	\$2,153	\$1,823	\$1,519	\$1,017

There are no significant financial liabilities (including derivatives) with maturity over one year other than bonds and loans payable and derivative liabilities designated as hedging instruments.

**(c) Market risk**

Market risk is the risk of fluctuations in the fair value of securities and other investments or future cash flows as a result of changes in market price. Market risk includes foreign exchange risk, interest rate risk and other risk.

**(i) Foreign exchange risk**

The Group is exposed to foreign exchange risk for over-the-counter FX margin transactions and foreign exchange risk relating to assets and liabilities denominated in foreign currencies, such as foreign currency financial instrument inventories of financial instruments business operators, as well as for the Group's net investments in foreign operations.

The Group controls its foreign exchange position appropriately by setting rules on cover transactions for over-the-counter FX margin transactions. The foreign exchange risk relating to assets and liabilities denominated in foreign currencies, such as foreign currency financial instrument inventories, is limited since the Group identifies the risks, such as position imbalances through ongoing monitoring, and hedges the risks on a net position with financial instruments, such as foreign exchange forwards.

**(ii) Interest rate risk**

The Group is exposed to the risk of changes in interest rates on long-term financing since it obtains necessary funding through loans from financial institutions and by issuing bonds in capital markets.

The main financial assets exposed to interest rate risks are cash segregated as deposits. To manage the risks, the results of quantitative analysis are reported to the Board of Directors.

Investments in segregated customer money trusts and separate customer money trusts are generally held to maturity with the aim of earning interest income for the investment period. Investment instruments currently include securities, such as Japanese government bonds and U.S. treasury notes, bank deposits and call loans.

The Group monitors the interest rate risks arising from these assets and liabilities, and if a drastic change in interest rates occurs, the Group has mechanism in place that allows for timely hedging of changes in profit and loss through use of interest rate swaps and other derivatives.

- Fixed interest rate financial instruments

The table below shows the impact on equity in the consolidated statement of financial position from changes in fair value in the event of a 10 basis point increase in interest rates with respect to Japanese government bonds, U.S. treasury bills and interest rate swaps designated as hedging instruments (cash flow hedges) in the previous fiscal year and the current fiscal year.

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Japanese government bonds	¥(119)	¥(100)	\$(933)
U.S. treasury notes and other	(19)	(15)	(139)
Effect on equity	¥(137)	¥(115)	\$(1,073)

The above includes the effects from changes in fair value of available-for-sale financial assets in the previous fiscal year and financial assets measured at FVTOCI in the current fiscal year, but there is no impact on profit or loss unless the decrease in fair value results in recognition of impairment.

- Variable interest rate financial instruments

The following table shows the impact on pre-tax profit in the consolidated statement of income and equity in the consolidated statement of financial position from changes in fair value in the event of a 10 basis point increase in interest rates with respect to long-term loans payable in the previous fiscal year and the current fiscal year. This analysis is performed by multiplying the balance of variable interest rate financial instruments, held by the Group at the end of the previous fiscal year and the current fiscal year, by 10 basis points assuming that other variables are constant and without taking into consideration: future changes in balances, the effects of changes in exchange rates, the dispersion effects of the timing of refinancing variable interest rate loans or the timing of interest rate changes.

For variable interest financial instruments with interests that are substantively fixed by interest rate swap transactions, the impact on the financial instruments are adjusted.

### Sensitivity analysis

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Effect on profit before income taxes	¥(14)	¥(40)	\$(372)
Effect on equity	(10)	(28)	(258)

### (iii) Other risks

The Group is exposed to risks from changes in the value of securities that were recognized on the consolidated statement of financial position, but manages the status of these risks by monitoring the changes in value for securities held by the Group.

The following table shows the impact on equity in the consolidated statement of financial position from changes in the value of security investments in the event of a 10% decrease in the fair value of marketable securities held by the Group. This analysis is performed by multiplying the balance of investments in securities held by the Group at the end of the previous fiscal year and the current fiscal year by 10%, assuming that other variables including the effects of future balance changes and exchange rate changes are constant.

### Sensitivity analysis

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Profit before income taxes	¥(36)	¥(28)	\$(265)
Effect on equity	(10)	(10)	(97)

The above includes the effects from changes in fair value of available-for-sale financial assets, but there is no impact on profit or loss unless the decrease in fair value results in recognition of impairment.

**(d) Operational risk**

The Group is exposed to operational risk arising from a wide variety of factors associated with business processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks, such as changes in legal and regulatory requirements.

To identify and manage operational risks, the Company's risk manager monitors the status of the design and the operation of risk management systems within the Company and at the major subsidiaries, and periodically reports the status to the Company's Board of Directors. Subsidiaries reduce operational risks by specifying segregation of duties, adopting document management rules and acting in compliance with laws and regulations. Furthermore, the Internal Audit Department identifies the presence of risks, requests improvements when necessary and reports the status to the Board of Directors to reduce operational risk.

**(2) Capital management**

To maintain management soundness and efficiency and achieve continuous growth, the Group focuses on maintaining appropriate levels of capital as well as a liability and capital structure commensurate with the business risks. There are subsidiaries within the Group that are required under the Japanese Financial Instruments and Exchange Act and other similar foreign laws to maintain their capital-to-risk ratios or net assets at or above certain levels.

The principal laws of specific countries and jurisdictions that are applicable to the Group's main subsidiaries for each operating segment are as follows.

Country/territory	Name of law
Japan	Financial Instruments and Exchange Act
United States	Securities Act of 1933 Securities Exchange Act of 1934 Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 Commodity Exchange Act of 1936
Hong Kong	Securities and Futures Ordinance (Cap. 571)

The level of capital for each subsidiary satisfies the requirements under the laws of each country and territory.

During the current fiscal year, there were no changes to the laws that could have a significant impact on the calculation of capital requirements.

Based on the information available at the end of May for each fiscal year, summaries of the capital requirements applicable to Monex, Inc., and TradeStation Securities, Inc., which are the main Group subsidiaries, and figures relating to capital requirements at the end of each fiscal year are set forth below.

**(a) Monex, Inc.**

Monex, Inc., is required by the Financial Instruments and Exchange Act and related laws and regulations in Japan to maintain a level of 120% or more that is equal to the amount of non-fixed capital (current assets) divided by the total amount for the three risks indicated below.

- i) Market risk (risk arising from a decrease in the value of instruments held as a result of changes in market prices) amount;
- ii) Counterparty risk (risk arising from counterparties to financial instrument transactions) amount; and
- iii) Fundamental risk (risk arising from administrative processing errors or in the performance of other day-to-day operations) amount.

As of March 31, 2019 and 2020

	2019	2020
Capital-to-risk ratio	340.6%	384.8%



**(b) TradeStation Securities, Inc.**

TradeStation Securities, Inc., a broker-dealer subsidiary in the U.S., is required to maintain minimum net capital (SEC Rule 15c3-1) calculated under the rules of the United States Securities and Exchange Commission (SEC) and self-regulatory organizations.

Under these rules, TradeStation Securities, Inc., calculates its net capital requirements using the “alternative method,” for which a minimum net capital must be maintained, as defined by the rules, and equal to the highest of:

- i) U.S. \$1.5 million;
- ii) 8% of U.S. domestic and foreign based customers’ and non-customers’ (creditors whose claims against TradeStation Securities, Inc., are subordinate to claims against other creditors; excluding proprietary portions) risk maintenance of margin/performance bond requirements for all U.S. domestic and foreign futures, futures options, and over-the-counter derivative positions, excluding risk margin associated with a naked and long position; or
- iii) 2% of aggregate customer debit items.

Excess net capital is calculated by deducting the minimum net capital required from the net capital.

As of March 31, 2019 and 2020

Thousands of U.S. Dollars		
	2019	2020
Net capital	\$119,333	<b>\$133,656</b>
Minimum net capital required	3,780	<b>4,599</b>
Excess net capital	\$115,554	<b>\$129,057</b>

## 5 Acquisition of Subsidiaries and Non-controlling Interests

For the fiscal year ended March 31, 2019

The Company entered into a share transfer agreement with the shareholders of Coincheck, Inc. on April 6, 2018 and acquired 100% of its shares on April 16, 2018.

(1) Outline of the business combination

(a) Name of the acquired company and business description

Name of the acquired company: Coincheck, Inc.

Business description: Cryptocurrency exchange service provider

(b) Acquisition date

April 16, 2018

(c) Percentage of voting rights acquired

100%

(d) Main reasons for business combination

The company has recognized blockchain technology and crypto assets as next-generation technologies and platforms which are likely to drastically change the way people approach money. Accordingly, since the Company announced "MONEX's new beginning" in October 2017, the Company has considered entering the cryptocurrency exchange business and set up the Monex Cryptocurrency Lab to grow the business based on these new technologies. In particular, the cryptocurrency exchange business plays a core part in the vision of "MONEX's new beginning." Therefore, the Company has resolved to acquire 100% of shares of Coincheck, Inc., which has been a pioneer among cryptocurrency exchanges.

(e) Method of acquisition

Share acquisition by transferring cash

(2) Acquisition cost

Fair value of cost at acquisition date are as follows.

Millions of Yen	
Cash	¥3,600
Contingent Considerations(*)	960
Cost of acquisition	¥4,560

Notes: The Company and the former shareholders of Coincheck, Inc. have agreed on a contingent consideration. The additional payment may be made up to half of the sum of net income over the three upcoming fiscal years, after adjusting a certain level of business risk. To account for this contingent consideration, fair value of ¥960 million, which is calculated on the date of acquisition using the sum of net income over the three upcoming fiscal years and a certain level of business risk, is included in the cost of acquisition.

(3) Amount of acquired assets and liabilities assumed

Fair value of acquired assets and liabilities assumed on the acquisition date are as follows.

Millions of Yen	
<b>Assets</b>	
Cash and cash equivalents	<b>¥34,295</b>
Inventories	<b>4,402</b>
Other assets	<b>638</b>
<b>Liabilities</b>	
Deposits received	<b>(27,553)</b>
Income taxes payable	<b>(1,876)</b>
Other liabilities	<b>(4,977)</b>
Fair value of identifiable net assets	<b>¥4,929</b>

Notes: (\*1) Crypto assets of Coincheck, Inc. (including crypto assets borrowed based on the loan agreement with customers) are recognized as inventories. Liabilities to return crypto assets based on the loan agreement with customers amount to ¥4,389 million and are included in "Other liabilities" on the above table.

(\*2) Balance of the assets and liabilities regarding crypto assets deposited by customers that are not recorded on the statement of financial position amounts to ¥131,502 million on the acquisition date.

(4) Goodwill

As a result of the acquisition, neither goodwill nor gain on bargain purchase were recognized.

Millions of Yen	
Total acquisition cost	<b>¥4,560</b>
Non-controlling interest(*)	<b>369</b>
Fair value of identifiable net assets	<b>(4,929)</b>
Goodwill (or Gain on bargain purchase)	<b>¥—</b>

Notes: Non-controlling interest was calculated by the market-based measurements of share acquisition rights that Coincheck, Inc. issued.

(5) Total amount of goodwill expected to be deductible for tax purposes

There is no amount of goodwill expected to be deductible for tax purposes.

(6) Acquisition related costs

Acquisition related costs are ¥29 million and are included in "Selling, general and administrative expenses" of the consolidated statement of income.

(7) Impact on the performance of the Group

Profit and loss information after the acquisition date and the profit and loss information calculated if the business combination had occurred at the beginning of the current consolidated fiscal year are not disclosed because the impact on the consolidated financial statement is not significant.

For the fiscal year ended March 31, 2020

There were no significant acquisition of subsidiaries or non-controlling interests.

## 6 Segment Information

### (1) Operating segment

The main businesses of the Group are the financial instruments business, cryptocurrency exchange service provider and investment business of securities. The disclosed segments are the 5 segments of "Japan," "U.S.," "Asia-Pacific," "Crypto Asset," and "Investment."

Segment	Main business	Main company
Japan	Financial instruments business in Japan	Monex, Inc.
U.S.	Financial instruments business in U.S.	TradeStation Securities, Inc.
Asia-Pacific	Financial instruments business in Hong-Kong and Australia	Monex Boom Securities(H.K.) Limited Monex Securities Australia Pty Ltd
Crypto Asset	Crypto currency exchange service	Coincheck, Inc.
Investment	Investment business of securities	Monex Ventures, Inc. MV I Investment Limited Partnership

Notes: Each entity is an independent management unit that establishes comprehensive strategies and conducts business activities.

### The Group's operating results by reporting segment

For the fiscal year ended March 31, 2019

	Reporting segment						Others	Adjustment	Consolidated
	Japan	U.S.	Asia-Pacific	Crypto Asset	Investment	Total			
Operating revenue from external customers	¥27,220	¥21,602	¥823	¥2,116	¥414	¥52,175	¥—	¥—	¥52,175
Internal operating revenue or transferred amount between segments	510	1,196	6	—	—	1,712	1,800	(3,512)	—
Total	27,279	22,798	829	2,116	414	53,887	1,800	(3,512)	52,175
Financial expenses	(1,990)	(3,214)	(22)	(39)	—	(5,265)	—	507	(4,758)
Cost of sales	—	(245)	—	—	—	(245)	—	245	—
Depreciation and amortization	(6,094)	(2,095)	(72)	(132)	—	(8,392)	—	—	(8,392)
Other selling, general and administrative expenses	(16,919)	(15,155)	(811)	(4,634)	(23)	(37,543)	—	1,246	(36,297)
Other income and expenses (net amount)	(1,552)	(111)	(4)	957	(1)	(710)	—	(323)	(1,033)
Equity in profits or losses of equity method investments	73	—	30	—	(8)	95	—	—	95
Segment profit or loss (profit before income taxes)	¥1,247	¥1,978	¥(48)	¥(1,732)	¥382	¥1,826	¥1,800	¥(1,836)	¥1,790

The following financial income and sales revenue are included in the operating revenue.

	Reporting segment						Others	Adjustment	Consolidated
	Japan	U.S.	Asia-Pacific	Crypto Asset	Investment	Total			
Financial income	¥9,808	¥9,221	¥301	¥—	¥414	¥19,744	1,800	¥(2,302)	¥19,242
Sales revenue	—	282	—	—	—	282	—	(282)	—

Notes: (\*1) Others are dividends from reporting segment to the Company.

(\*2) Adjustment refers to elimination between segments.

(\*3) Transactions between segments are made by arm's length price.

(\*4) Segment profit or loss is profit or loss before income taxes.

For the fiscal year ended March 31, 2020

Millions of Yen

	Reporting segment						Adjustment	Consolidated
	Japan	U.S.	Asia-Pacific	Crypto Asset	Investment	Total		
Operating revenue from external customers	¥25,904	¥22,489	¥878	¥3,807	¥148	¥53,226	¥—	¥53,226
Internal operating revenue or transferred amount between segments	489	1,156	8	8	—	1,661	(1,661)	—
Total	26,393	23,645	887	3,815	148	54,887	(1,661)	53,226
Financial expenses	(2,050)	(3,396)	(252)	(3)	—	(5,701)	466	(5,236)
Cost of sales	—	(363)	—	—	—	(363)	363	—
Depreciation and amortization	(5,009)	(2,505)	(119)	(490)	—	(8,122)	—	(8,122)
Other selling, general and administrative expenses	(16,663)	(15,372)	(778)	(3,012)	(54)	(35,879)	1,167	(34,713)
Other income and expenses (net amount)	(420)	(246)	(15)	(17)	(0)	(699)	(374)	(1,072)
Equity in profits or losses of equity method investments	—	—	48	—	—	48	—	48
Segment profit or loss (profit before income taxes)	¥2,251	¥1,763	¥(230)	¥293	¥94	¥4,171	¥(40)	¥4,131

Thousands of U.S. Dollars

	Reporting segment						Adjustment	Consolidated
	Japan	U.S.	Asia-Pacific	Crypto Asset	Investment	Total		
Operating revenue from external customers	\$240,931	\$209,170	\$8,171	\$35,406	\$1,377	\$495,055	\$0	\$495,055
Internal operating revenue or transferred amount between segments	4,547	10,752	75	78	—	15,452	(15,452)	—
Total	245,479	219,922	8,246	35,483	1,377	510,507	(15,452)	495,055
Financial expenses	(19,071)	(31,583)	(2,347)	(27)	0	(53,029)	4,331	(48,698)
Cost of sales	—	(3,373)	—	—	0	(3,373)	3,373	—
Depreciation and amortization	(46,584)	(23,299)	(1,108)	(4,555)	0	(75,546)	—	(75,546)
Other selling, general and administrative expenses	(154,978)	(142,975)	(7,240)	(28,018)	(502)	(333,713)	10,851	(322,862)
Other income and expenses (net amount)	(3,911)	(2,290)	(135)	(159)	(3)	(6,499)	(3,474)	(9,973)
Equity in profits or losses of equity method investments	—	—	444	—	—	444	—	444
Segment profit or loss (profit before income taxes)	\$20,934	\$16,400	\$(2,141)	\$2,725	\$873	\$38,791	\$(371)	\$38,419

The following financial income and sales revenue are included in the operating revenue.

Millions of Yen

	Reporting segment						Adjustment	Consolidated
	Japan	U.S.	Asia-Pacific	Crypto Asset	Investment	Total		
Financial income	¥8,652	¥9,965	¥280	¥0	¥148	¥19,044	¥(466)	¥18,579
Sales revenue	—	412	—	—	—	412	(412)	—

Thousands of U.S. Dollars

	Reporting segment						Adjustment	Consolidated
	Japan	U.S.	Asia-Pacific	Crypto Asset	Investment	Total		
Financial income	\$80,471	\$92,681	\$2,603	\$0	\$1,377	\$177,132	\$(4,331)	\$172,801
Sales revenue	—	3,830	—	—	—	3,830	(3,830)	—

Notes: (\*1) Adjustment refers to elimination between segments.

(\*2) Transactions between segments are made by arm's length price.

(\*3) Segment profit or loss is profit or loss before income taxes.

## (2) Non-current assets (other than financial assets and deferred tax assets) by segment

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Japan	¥24,615	¥26,133	\$243,065
U.S.	24,575	23,951	222,766
Asia-Pacific	984	985	9,164
Total	¥50,175	¥51,069	\$474,996

## 7 Operating Income

### (1) Revenue breakdown

Revenue breakdown by reporting segment for the fiscal year ended March 31, 2019 is as follows.

	Reporting segment						Millions of Yen	
	Japan	U.S.	Asia-Pacific	Crypto Asset	Investment	Total	Adjustment	Consolidated
Commission received	¥13,301	¥12,014	¥406	¥186	¥—	¥25,907	¥(166)	¥25,741
Net trading income	4,535	—	(3)	1,929	—	6,461	—	6,461
Financial income	9,808	9,221	301	—	414	19,744	(502)	19,242
Sales	—	282	—	—	—	282	(282)	—
Other operating income	86	1,282	126	—	—	1,493	(762)	731
Total operating revenue	¥27,729	¥22,798	¥829	¥2,116	¥414	¥53,887	¥(1,712)	¥52,175

In operating income, income from contracts with customers and other sources is as follows.

	Reporting segment						Millions of Yen	
	Japan	U.S.	Asia-Pacific	Crypto Asset	Investment	Total	Adjustment	Consolidated
Revenue arising from contracts with customers	¥16,458	¥17,015	¥531	¥2,116	¥—	¥36,120	¥(1,210)	¥34,910
Other sources	11,271	5,784	298	—	414	17,767	(502)	17,265

Revenue breakdown by reporting segment for the fiscal year ended March 31, 2020 is as follows.

	Reporting segment						Millions of Yen	
	Japan	U.S.	Asia-Pacific	Crypto Asset	Investment	Total	Adjustment	Consolidated
Commission received	¥12,614	¥12,270	¥454	¥287	¥—	¥25,625	¥(250)	¥25,375
Net trading income	5,030	—	0	3,528	—	8,558	(8)	8,550
Financial income	8,652	9,965	280	—	148	19,044	(466)	18,579
Sales	—	412	—	—	—	412	(412)	—
Other operating income	96	999	153	—	—	1,248	(526)	722
Total operating revenue	¥26,393	¥23,645	¥887	¥3,815	¥148	¥54,887	¥(1,661)	¥53,226

	Reporting segment						Thousands of U.S. Dollars	
	Japan	U.S.	Asia-Pacific	Crypto Asset	Investment	Total	Adjustment	Consolidated
Commission received	\$117,328	\$114,119	\$4,222	\$2,669	\$—	\$238,338	\$(2,323)	\$236,015
Net trading income	46,788	—	0	32,814	—	79,603	(78)	79,525
Financial income	80,471	92,681	2,603	—	1,377	177,132	(4,331)	172,801
Sales	—	3,830	—	—	—	3,830	(3,830)	—
Other operating income	892	9,292	1,421	—	—	11,604	(4,891)	6,714
Total operating revenue	\$245,479	\$219,922	\$8,246	\$35,483	\$1,377	\$510,507	\$(15,452)	\$495,055

In operating income, income from contracts with customers and other sources is as follows.

	Reporting segment						Millions of Yen	
	Japan	U.S.	Asia-Pacific	Crypto Asset	Investment	Total	Adjustment	Consolidated
Revenue arising from contracts with customers	¥15,567	¥17,463	¥607	¥3,815	¥—	¥37,451	¥(1,196)	¥36,256
Other sources	10,826	6,182	280	—	148	17,436	(466)	16,970

	Reporting segment						Thousands of U.S. Dollars	
	Japan	U.S.	Asia-Pacific	Crypto Asset	Investment	Total	Adjustment	Consolidated
Revenue arising from contracts with customers	\$144,787	\$162,424	\$5,643	\$35,483	\$—	\$348,337	\$(11,121)	\$337,216
Other sources	100,692	57,498	2,603	—	1,377	162,170	(4,331)	157,839

Notes: (\*1) Income of reporting segment refers to income before elimination of transactions between segments.

(\*2)Revenue arising from other sources refers to interest and dividend in accordance with IFRS 9.

## (2)Contract balance

Balance of contract liability is as follows.

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Contact liability	¥345	¥166	\$1,545

Notes: Contract liability is related to Monex points.

In the previous and current fiscal years, there were no significant receivables from contracts with customers.

In the income recognized in the current fiscal year, there was no significant income included in the contract liability balance at the beginning of the period.

In the current fiscal year, there is no income recognized for performance obligations fulfilled (or partially fulfilled) in the past.

## (3)Transaction price allocated to the remaining performance obligations

The Group does not have any important contracts in which the projected initial contract period was longer than one year.

## (4) Assets recognized from the costs to obtain or fulfil contracts with customers

The Group does not have any significant costs to obtain or fulfill contracts with customers.

# 8 Commission Received

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Brokerage	¥19,463	¥19,383	\$180,284
Underwriting and distribution	70	105	973
Subscription and distribution	355	176	1,634
Other commission	5,852	5,712	53,125
Total	¥25,741	¥25,375	\$236,015

Other commission includes the agent fee for the customer's investment trust trading and administrative fee for margin transactions.



## 9 Net Trading Income

Net trading income by classification for the fiscal year ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Financial assets and financial liabilities measured at FVTPL			
Held for trading	¥4,532	¥5,030	\$46,788
Inventories	1,929	3,520	32,737
Total	¥6,461	¥8,550	\$79,525

Net trading income by nature for the fiscal year ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Foreign exchange (primarily FX margin transactions)	¥4,285	¥4,733	\$44,018
Crypto Asset	1,929	3,520	32,737
Other	246	298	2,770
Total	¥6,461	¥8,550	\$79,525

## 10 Financial Income and Expenses

### (1) Financial income and expenses

Financial income and expenses by classification for the fiscal year ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
<b>Financial income:</b>			
Financial assets and financial liabilities measured at FVTPL	¥449	¥190	\$1,763
Debt instruments measured at FVTOCI	1,329	1,023	9,518
Financial assets measured at amortized cost	17,464	17,366	161,520
Total	¥19,242	¥18,579	\$172,801
<b>Financial expenses:</b>			
Financial assets and financial liabilities measured at FVTPL	¥36	¥22	\$206
Financial liabilities measured at amortized cost	4,722	5,214	48,492
Total	¥4,758	¥5,236	\$48,698

Financial income and expenses by nature for the fiscal year ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
<b>Financial income:</b>			
Interest income (*1)	¥6,586	¥6,943	\$64,575
Income from securities lending transactions	6,565	6,620	61,571
Income from margin transactions	5,619	4,855	45,160
Gain on valuation of investments in securities	249	114	1,061
Gains on the sale of investments in securities	156	—	—
Other	68	47	434
Total	¥19,242	¥18,579	\$172,801
<b>Financial expenses:</b>			
Expenses from securities lending transactions	¥3,086	¥3,163	\$29,424
Interest paid (*2)	1,176	1,285	11,947
Expenses from margin transactions	422	626	5,825
Impairment losses on financial assets	38	105	975
Other	36	57	527
Total	¥4,758	¥5,236	\$48,698

Notes: (\*1) For the previous fiscal year, interest income from financial assets measured at amortized cost was ¥5,222 million and from debt instruments measured at FVTOCI was ¥1,329 million. For the current fiscal year, interest income from financial assets measured at amortized cost was ¥5,876 million (\$54,655 thousand), and interest income from debt instruments measured at FVTOCI was ¥1,023 million (\$9,518 thousand).

(\*2) Interest paid is related to financial liabilities not measured at FVTPL.

## (2) Other financial income and expenses

Other financial income and expenses by classification for the fiscal year ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
<b>Other financial income:</b>			
Financial assets and financial liabilities measured at FVTPL	¥1,145	¥43	\$402
Equity instruments measured at FVTOCI	3	4	33
Financial assets measured at amortized cost	4	3	23
Total	¥1,152	¥49	\$459
<b>Other financial expenses:</b>			
Financial assets and financial liabilities measured at FVTPL	¥174	¥448	\$4,169
Total	¥174	¥448	\$4,169

Other financial income and expenses by nature for the fiscal year ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
<b>Other financial income:</b>			
Change in Fair value of Contingent consideration	¥960	¥—	\$—
Dividend income	94	27	251
Gain on valuation of investments in securities	38	20	184
Interest income (*1)	14	3	23
Gains on valuation of interest rate swaps	11	—	—
Other	35	—	—
Total	¥1,152	¥49	\$459
<b>Other financial expenses:</b>			
Loss on valuation of investments in securities	¥133	¥448	\$4,169
Loss on sales of investments in securities	16	—	—
Loss on valuation of interest rate swaps	11	—	—
Interest paid (*2)	14	—	—
Total	¥174	¥448	\$4,169

Notes: (\*1) For the previous fiscal year, interest income from financial assets measured at amortized cost was ¥4 million and there were no interest income from debt instruments measured at FVTOC. For the previous fiscal year, interest income included ¥11 million of realized gains related to interest rate swaps. For the current fiscal year, all amounts are interest income from financial assets measured at amortized cost.

(\*2) No interest was paid for financial assets/liabilities measured at fair value through all profit or loss, as well as for financial assets/liabilities not measured at FVTPL. For the previous year, ¥14 million of interest paid was realized losses related to interest rate swaps.

## 11 Other Operating Income

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Trading tool usage fee and information service fee	¥616	¥572	\$5,323
Other	115	150	1,391
Total	¥731	¥722	\$6,714

## 12 Selling, General and Administrative Expenses

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Transaction related costs	¥12,051	¥11,975	\$111,382
Personnel expenses	13,111	13,413	124,754
Data processing and office supplies	2,986	2,444	22,730
Depreciation and amortization	8,392	8,122	75,546
Rental and maintenance	5,058	4,228	39,323
Other	3,091	2,653	24,674
Total	¥44,690	¥42,835	\$398,408

## 13 Other Expenses

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Impairment loss on non-financial assets	¥1,788	¥423	\$3,933
Loss on disposal of fixed assets	110	23	217
Loss on sale of investments in subsidiaries and associates	42	—	—
Exchange loss	40	45	414
Other	88	240	2,230
Total	¥2,069	¥731	\$6,795

Notes: ¥1,788 million of "Impairment loss on non-financial assets" were recognized in the Japan segment for the previous fiscal year.

"Impairment loss on non-financial assets" of ¥207 million (\$1,929 thousand) and ¥216 million (\$2,005 thousand) in the Japan segment and in the U.S. segment, respectively were recognized for the current fiscal year. The details are described in "24. Impairment loss on non-financial assets."

## **14 Financial Instruments**

### **(1) Fair value measurement**

The fair values of financial assets and liabilities are determined as follows. Information about the fair value hierarchy is described in “Note 15. Fair Value Measurement.”

#### **(a) Cash and cash equivalents**

Since these instruments have short-term maturities, the carrying amount approximates its fair value, and its fair value measurement is categorized into Level 1.

#### **(b) Cash segregated as deposits**

The fair value of cash segregated as deposits is measured by each invested asset pursuant to its nature, and its fair value hierarchy is categorized into Level 1 or Level 2 according to its valuation method.

#### **(c) Trading securities and other, Investments in securities**

Marketable securities are measured at the quoted prices, and their fair value measurement is categorized into Level 1. Securities without quoted prices are measured using the most recent transaction price between independent third parties, comparable companies' method, net asset value based on the most recent available information or present value of future cash flows. Their fair value measurement is categorized into Level 2 or 3 according to its valuation method.

#### **(d) Derivative assets and liabilities**

FX margin transactions are measured at fair value using a method based on the spot exchange rate on the reporting date, and foreign exchange forwards are measured at fair value using a method based on the forward exchange rate on the reporting date. Interest rate swaps are measured at fair value using the future cash flow discounted by the discount rate over the maturity date.

Derivative assets and liabilities are categorized into Level 2 or 3 according to its valuation method.

#### **(e) Other financial liabilities (contingent considerations)**

Contingent considerations are categorized into Level 3 because the fair value is calculated based on the amount to be paid in the future that is estimated by using Monte Carlo simulation.

#### **(f) Margin transaction assets, Margin transaction liabilities, Loans secured by securities, Loans payable secured by securities, Other financial assets, Deposits received, Guarantee deposits received, Bonds and loans payable, and Other financial liabilities**

The carrying amount of instruments with short-term maturity approximates its fair value. The fair value of instruments with long-term maturity is measured using discounted future cash flows by a discount rate reflecting the counterparty or the Group's credibility. The fair value hierarchy of financial assets and liabilities measured at fair value on a recurring basis is categorized into Level 1 or Level 2 according to its valuation method. The fair value measurement of financial assets and liabilities measured at fair value on a non-recurring basis is categorized into Level 2.

## (2) Carrying amount and fair value

As of March 31, 2019

Millions of Yen

	Financial assets and liabilities measured at FVTPL	Equity instruments measured at FVTOCI	Debt instruments measured at FVTOCI	Financial assets and liabilities measured at amortized cost	Total carrying amount	Fair value
Cash and cash equivalents	¥—	¥—	¥—	¥154,146	¥154,146	¥154,146
Cash segregated as deposits	—	—	215,153	351,066	566,220	566,220
Trading securities and other	2,543	—	—	—	2,543	2,543
Derivative assets	10,895	—	—	—	10,895	10,895
Investments in securities	3,056	858	—	—	3,914	3,914
Margin transaction assets	—	—	—	138,836	138,836	138,836
Loans secured by securities	—	—	—	42,064	42,064	42,064
Other financial assets	—	—	—	54,202	54,202	54,202
<b>Total</b>	<b>¥16,494</b>	<b>¥858</b>	<b>¥215,153</b>	<b>¥740,315</b>	<b>¥972,820</b>	<b>¥972,820</b>
Derivative liabilities	¥4,311	¥—	¥—	¥—	¥4,311	¥4,311
Margin transaction liabilities	—	—	—	32,793	32,793	32,793
Loans payable secured by securities	—	—	—	101,028	101,028	101,028
Deposits received	—	—	—	358,176	358,176	358,176
Guarantee deposits received	—	—	—	249,544	249,544	249,544
Bonds and loans payable	—	—	—	190,641	190,641	190,762
Other financial liabilities	—	—	—	4,284	4,284	4,284
<b>Total</b>	<b>¥4,311</b>	<b>¥—</b>	<b>¥—</b>	<b>¥936,466</b>	<b>¥940,777</b>	<b>¥940,898</b>

As of March 31, 2020

Millions of Yen

	Financial assets and liabilities measured at FVTPL	Equity instruments measured at FVTOCI	Debt instruments measured at FVTOCI	Financial assets and liabilities measured at amortized cost	Total carrying amount	Fair value
Cash and cash equivalents	¥—	¥—	¥—	¥132,561	¥132,561	¥132,561
Cash segregated as deposits	—	—	224,427	395,795	620,222	620,222
Trading securities and other	4,516	—	—	—	4,516	4,516
Derivative assets	14,380	—	—	—	14,380	14,380
Investments in securities	4,359	1,088	—	—	5,447	5,447
Margin transaction assets	—	—	—	107,207	107,207	107,207
Loans secured by securities	—	—	—	32,748	32,748	32,748
Other financial assets	—	—	—	47,943	47,943	47,943
<b>Total</b>	<b>¥23,255</b>	<b>¥1,088</b>	<b>¥224,427</b>	<b>¥716,254</b>	<b>¥965,024</b>	<b>¥965,024</b>
Trading securities and other	¥16	¥—	¥—	¥—	¥16	¥16
Derivative liabilities	3,256	—	—	—	3,256	3,256
Margin transaction liabilities	—	—	—	30,044	30,044	30,044
Loans payable secured by securities	—	—	—	72,349	72,349	72,349
Deposits received	—	—	—	393,344	393,344	393,344
Guarantee deposits received	—	—	—	282,006	282,006	282,006
Bonds and loans payable	—	—	—	147,941	147,941	148,538
Other financial liabilities	—	—	—	8,068	8,068	8,068
<b>Total</b>	<b>¥3,272</b>	<b>¥—</b>	<b>¥—</b>	<b>¥933,752</b>	<b>¥937,024</b>	<b>¥937,621</b>



Thousands of U.S. Dollars

	Financial assets and liabilities measured at FVTPL	Equity instruments measured at FVTOCI	Debt instruments measured at FVTOCI	Financial assets and liabilities measured at amortized cost	Total carrying amount	Fair value
Cash and cash equivalents	\$—	\$—	\$—	\$1,232,956	\$1,232,956	\$1,232,956
Cash segregated as deposits	—	—	2,087,398	3,681,302	5,768,700	5,768,700
Trading securities and other	42,003	—	—	—	42,003	42,003
Derivative assets	133,753	—	—	—	133,753	133,753
Investments in securities	40,544	10,122	—	—	50,666	50,666
Margin transaction assets	—	—	—	997,135	997,135	997,135
Loans secured by securities	—	—	—	304,587	304,587	304,587
Other financial assets	—	—	—	445,917	445,917	445,917
<b>Total</b>	<b>\$216,299</b>	<b>\$10,122</b>	<b>\$2,087,398</b>	<b>\$6,661,897</b>	<b>\$8,975,716</b>	<b>\$8,975,716</b>
Trading securities and other	148	—	—	—	148	148
Derivative liabilities	30,285	—	—	—	30,285	30,285
Margin transaction liabilities	—	—	—	279,439	279,439	279,439
Loans payable secured by securities	—	—	—	672,925	672,925	672,925
Deposits received	—	—	—	3,658,501	3,658,501	3,658,501
Guarantee deposits received	—	—	—	2,622,946	2,622,946	2,622,946
Bonds and loans payable	—	—	—	1,376,004	1,376,004	1,381,551
Other financial liabilities	—	—	—	75,040	75,040	75,040
<b>Total</b>	<b>\$30,433</b>	<b>\$—</b>	<b>\$—</b>	<b>\$8,684,855</b>	<b>\$8,715,287</b>	<b>\$8,720,835</b>

### (3) Derivatives and hedge accounting

#### (a) Cash flow hedges

The Group designated interest rate swaps as hedging instruments, and the future cash flows of “Loans payable” and “Cash segregated as deposits” as hedged items to hedge the risk of variability in the future cash flows for variable interest rate financial instruments.

##### (i) Loans payable

The Group entered into an interest rate swap transaction which matures in June 2018 to hedge the risk of variability in future cash flows by substantively converting a variable interest rate on loans payable into a fixed interest rate and applies hedge accounting to it.

#### Changes in other components of equity (Changes in fair value of hedging instruments)

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Beginning balance	¥(15)	¥—	\$—
Other comprehensive income before reclassification	(1)	—	—
Reclassification to profit or loss (*1)	16	—	—
Ending balance	¥—	¥—	\$—

Note: (\*1) Loss of ¥23 million (before related tax effects) is included in “Financial expense” in the previous fiscal year.

##### (ii) Cash segregated as deposits

The Group entered into series of interest rate swap transactions which matures in November 2018 to hedge the risk of variability in future cash flows by substantively converting a variable interest rate on cash segregated as deposits into a fixed interest rate and applies hedge accounting to it.

#### Changes in other components of equity (Changes in fair value of hedging instruments)

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Beginning balance	¥(569)	¥—	\$—
Other comprehensive income before reclassification	16	—	—
Reclassification to profit or loss (*1)	553	—	—
Ending balance	¥—	¥—	\$—

Notes: (\*1) Profit of ¥(730) million (before related tax effects) is included in “Financial income” in the previous fiscal year.

#### (b) Derivatives not designated for hedge accounting

The Group's derivative assets and derivative liabilities not designated for hedge accounting are primarily for the FX margin trading business, and the fair value is as follows.

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Derivative assets	¥10,895	¥14,380	\$133,753
Derivative liabilities	4,311	3,256	\$30,285

#### (4)Equity instruments measured at FVTOCI

Within investments in equity instruments, the Group designates investment in equity instruments held for the purpose of maintaining business relationship as equity instruments measured at FVTOCI.

Fair value of equity instruments measured at FVTOCI for major investees is as follows.

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Japan Securities Depository Center, Incorporated	¥547	¥774	\$7,197

Dividends income of equity instruments measured at FVTOCI is as follows.

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Derecognized investment	¥—	¥—	\$—
Investment held	3	4	33
Total	¥3	¥4	\$33

At derecognition of equity instruments measured at FVTOCI or when there is a significant decline in fair value, the cumulative amount of gains and losses of the equity instruments measured at FVTOCI are reclassified directly to retained earnings and not reclassified to profit or loss.

There are no cumulative gains or losses of other comprehensive income (after tax) reclassified to retained earnings for the current fiscal year.

The Group sells equity instruments measured at FVTOCI in order to utilize assets efficiently or as a result of the review of the operational relationship. However, the Group did not sell equity instruments measured at FVTOCI in the current fiscal year.

### (5) Offsetting financial assets and financial liabilities

Reconciliation of gross amounts and net amounts of financial instruments subject to an enforceable master netting arrangement or similar agreement is as follows.

As of March 31, 2019

#### Financial assets

								Millions of Yen
	(a)	(b)	(c) = (a) – (b)	(d)		(e) = (c) – (d)	(f)	(g) = (c) + (f)
	Financial instruments subject to an enforceable master netting arrangement or similar agreement						Financial instruments not subject to an enforceable master netting arrangement or similar agreement	Carrying amounts in the statement of financial position
	Gross amounts of recognized financial assets	Gross amounts of recognized financial liabilities set off in the statement of financial position	Net amounts of financial assets presented in the statement of financial position	Related amounts not set off in the statement of financial position		Net amount		
				Financial instruments	Cash collateral received			
Cash and cash equivalents	¥3,220	¥—	¥3,220	¥—	¥—	¥3,220	¥150,926	¥154,146
Derivative assets	11,449	554	10,895	983	8,794	1,117	—	10,895
Margin transaction assets	138,836	—	138,836	120,757	10,559	7,520	—	138,836
Loans secured by securities	42,064	—	42,064	39,471	—	2,593	—	42,064
Other financial assets	35,499	—	35,499	9,557	2,993	22,949	18,703	54,202
Total	¥231,069	¥554	¥230,514	¥170,768	¥22,346	¥37,400	¥169,629	¥400,144

#### Financial liabilities

Millions of Yen								
	(a)	(b)	(c) = (a) – (b)	(d)		(e) = (c) – (d)	(f)	(g) = (c) + (f)
	Financial instruments subject to an enforceable master netting arrangement or similar agreement						Financial instruments not subject to an enforceable master netting arrangement or similar agreement	Carrying amounts in the statement of financial position
	Gross amounts of recognized financial liabilities	Gross amounts of recognized financial assets set off in the statement of financial position	Net amounts of financial liabilities presented in the statement of financial position	Related amounts not set off in the statement of financial position		Net amount		
				Financial instruments	Cash collateral pledged			
Derivative liabilities	¥4,866	¥554	¥4,311	¥983	¥26	¥3,302	¥—	¥4,311
Margin transaction liabilities	32,793	—	32,793	32,574	—	219	—	32,793
Loans payable secured by securities	101,028	—	101,028	95,107	—	5,921	—	101,028
Deposit received	351,874	—	351,874	2,916	—	348,958	6,302	358,176
Guarantee deposit received	249,544	—	249,544	25,134	—	224,409	—	249,544
Total	¥740,104	¥554	¥739,550	¥156,714	¥26	¥582,810	¥6,302	¥745,852

The above (d) is not set off in the statement of financial position, because rights of set-off associated with the financial assets and liabilities subject to an enforceable master netting arrangement and similar agreement are enforceable only in the event of a default or other certain situation that is not expected in the ordinary course of business, and are not currently enforceable, or the Group has no intention to settle in net amounts.

Deposits received and guarantee deposits received from customers included in (e) are segregated into customer trust accounts.

As of March 31, 2020

**Financial assets**

Millions of Yen

	(a)	(b)	(c) = (a) – (b)	(d)		(e) = (c) – (d)	(f)	(g) = (c) + (f)
	Financial instruments subject to an enforceable master netting arrangement or similar agreement						Financial instruments not subject to an enforceable master netting arrangement or similar agreement	Carrying amounts in the statement of financial position
	Gross amounts of recognized financial assets	Gross amounts of recognized financial liabilities set off in the statement of financial position	Net amounts of financial assets presented in the statement of financial position	Related amounts not set off in the statement of financial position		Net amount		
Financial instruments				Cash collateral received				
Cash and cash equivalents	¥4,729	¥296	¥4,433	¥—	¥—	¥4,433	¥128,128	¥132,561
Derivative assets	15,401	1,020	14,380	1,223	12,398	760	—	14,380
Margin transaction assets	107,207	—	107,207	83,490	15,224	8,493	—	107,207
Loans secured by securities	32,748	—	32,748	30,329	—	2,419	—	32,748
Other financial assets	30,720	—	30,720	6,088	2,456	22,176	17,222	47,943
Total	¥190,805	¥1,316	¥189,489	¥121,130	¥30,078	¥38,281	¥145,350	¥334,839

Thousands of U.S. Dollars

	(a)	(b)	(c) = (a) – (b)	(d)		(e) = (c) – (d)	(f)	(g) = (c) + (f)
	Financial instruments subject to an enforceable master netting arrangement or similar agreement						Financial instruments not subject to an enforceable master netting arrangement or similar agreement	Carrying amounts in the statement of financial position
	Gross amounts of recognized financial assets	Gross amounts of recognized financial liabilities set off in the statement of financial position	Net amounts of financial assets presented in the statement of financial position	Related amounts not set off in the statement of financial position		Net amount		
				Financial instruments	Cash collateral received			
Cash and cash equivalents	\$43,986	\$2,750	\$41,236	\$—	\$—	\$41,236	\$1,191,720	\$1,232,956
Derivative assets	143,243	9,490	133,753	11,375	115,311	7,067	—	133,753
Margin transaction assets	997,135	—	997,135	776,540	141,599	78,996	—	997,135
Loans secured by securities	304,587	—	304,587	282,092	—	22,495	—	304,587
Other financial assets	285,731	—	285,731	56,622	22,848	206,261	160,186	445,917
Total	\$1,774,682	\$12,240	\$1,762,442	\$1,126,629	\$279,758	\$356,054	\$1,351,906	\$3,114,348



## 15 Fair Value Measurement

### (1) Fair value hierarchy

Fair value hierarchy used for fair value measurement is defined as follows.

Level 1: Quoted prices without adjustments in an active market for identical assets or liabilities

Level 2: Fair value measured by using inputs other than the quoted prices included within Level 1 that are observable for the assets or liabilities, either directly or indirectly

Level 3: Fair value measured by using unobservable inputs for the assets or liabilities

The level of fair value hierarchy is determined by the lowest level input that is significant to the measurement of the fair value.

Transfers between levels in the fair value hierarchy of assets and liabilities are deemed to have occurred at the end of the reporting period.

### (2) Valuation techniques

Valuation techniques for fair value measurement of financial instruments are described in "Note 14. Financial Instruments."

### (3) Valuation process

For fair value measurements categorized within Level 3, external valuation specialists or appropriate persons for the valuation perform fair value valuation and analyze the valuation results in accordance with the valuation policies and procedures approved by the head of the Financial Control Department. The valuation results are reviewed and approved by the head of the Financial Control Department.

### (4) Quantitative information for assets categorized in Level 3

The valuation techniques and information about inputs for the assets measured by fair value on a recurring basis using significant unobservable inputs and categorized in Level 3 at the end of the previous fiscal year and at the end of the current fiscal year are as follows.

As of March 31, 2019

	Valuation techniques	Unobservable inputs	Rates
Investments in securities	Income approach	Earnings growth rate Discount rate	0% 7.1%
Other financial liabilities	Monte Carlo simulation	Historical volatility Discount rate	167.1% 30.0%

As of March 31, 2020

	Valuation techniques	Unobservable inputs	Rates
Investments in securities	Income approach	Earnings growth rate Discount rate	0% 6.2%
Other financial liabilities	Monte Carlo simulation	Historical volatility Discount rate	167.1% 30.0%

### (5) Sensitivity analysis for volatility in significant unobservable inputs

For the fair value of assets measured by fair value on a recurring basis and categorized within Level 3, the fair value of investments in securities measured using income approach increases when the discount rate decreases, and decreases when the earning growth rate decreases. In addition, the fair value of other financial liabilities measured using Monte Carlo simulation increases when the discount rate decreases.



**(6) Fair value hierarchy of assets and liabilities measured by fair value on a recurring basis**

**Fair value hierarchy of assets and liabilities measured by fair value on a recurring basis in the consolidated statement of financial position**

As of March 31, 2019

	Millions of Yen			
	Level 1	Level 2	Level 3	Total
Cash segregated as deposits	¥215,153	¥—	¥—	¥215,153
Trading securities and other	1,067	1,476	—	2,543
Derivative assets	—	10,895	—	10,895
Inventories	3,056	—	—	3,056
Investments in securities	493	—	3,421	3,914
<b>Total</b>	<b>¥219,768</b>	<b>¥12,371</b>	<b>¥3,421</b>	<b>¥235,560</b>
Derivative liabilities	¥—	¥4,311	¥—	¥4,311
<b>Total</b>	<b>¥—</b>	<b>¥4,311</b>	<b>¥—</b>	<b>¥4,311</b>

As of March 31, 2020

	Millions of Yen			
	Level 1	Level 2	Level 3	Total
Cash segregated as deposits	¥224,427	¥—	¥—	¥224,427
Trading securities and other	2,848	1,668	—	4,516
Derivative assets	—	14,380	—	14,380
Inventories	2,932	—	—	2,932
Investments in securities	425	—	5,022	5,447
<b>Total</b>	<b>¥230,632</b>	<b>¥16,048</b>	<b>¥5,022</b>	<b>¥251,702</b>
Trading securities and other(liabilities)	16	—	—	16
Derivative liabilities	—	3,256	—	3,256
<b>Total</b>	<b>¥16</b>	<b>¥3,256</b>	<b>¥—</b>	<b>¥3,272</b>

	Thousands of U.S. Dollars			
	Level 1	Level 2	Level 3	Total
Cash segregated as deposits	\$2,087,398	\$—	\$—	\$2,087,398
Trading securities and other	26,491	15,511	—	42,003
Derivative assets	—	133,753	—	133,753
Inventories	27,269	—	—	27,269
Investments in securities	3,952	—	46,713	50,666
<b>Total</b>	<b>\$2,145,111</b>	<b>\$149,264</b>	<b>\$46,713</b>	<b>\$2,341,088</b>
Trading securities and other(liabilities)	148	—	—	148
Derivative liabilities	—	30,285	—	30,285
<b>Total</b>	<b>\$148</b>	<b>\$30,285</b>	<b>\$—</b>	<b>\$30,433</b>

Reconciliation of assets and liabilities measured using significant unobservable inputs (Level 3) on a recurring basis from the beginning balances to the ending balances for the previous fiscal year and the current fiscal year

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen						Thousands of U.S. Dollars		
	2019			2020			2020		
	Investments in securities	Derivative assets	Other financial assets	Investments in securities	Derivative assets	Other financial assets	Investments in securities	Derivative assets	
Beginning balance	¥2,203	¥—	¥—	¥3,421	¥—	¥—	\$31,821	\$—	\$—
Total gains or losses	478	—	(960)	(13)	—	—	(123)	—	—
Profit or loss	288	—	(960)	(240)	—	—	(2,233)	—	—
Other comprehensive income	190	—	—	227	—	—	2,110	—	—
Acquisition	838	39	960	1,669	—	—	15,525	—	—
Sales and collections	(98)	(39)	—	(55)	—	—	(509)	—	—
Ending balance	¥3,421	¥—	¥—	¥5,022	¥—	¥—	\$46,713	\$—	\$—
Net amount of unrealized gains and losses included in profit or loss relating to assets and liabilities held at the end of the fiscal year	¥271	¥—	¥960	¥(240)	¥—	¥—	\$(2,233)	\$—	\$—

In the previous fiscal year, the amounts recognized in profit or loss of investments in securities are included in Operating income (Financial income), "Other financial income" or "Other financial expenses" in the consolidated statement of comprehensive income, and other comprehensive income is included in "Changes in fair value of financial assets" in the consolidated statement of income. The amounts recognized in profit or loss are included in "Other financial income" in the consolidated statement of comprehensive income.

In the current fiscal year, the amounts recognized in profit or loss of investments in securities are included in "Operating income (Financial income)," "Other financial income," or "Other financial expenses" in the consolidated statement of income, and other comprehensive income is included in "Changes in fair value of equity instruments measured at FVTOCI" in the consolidated statement of comprehensive income.

#### (7) Fair value hierarchy of assets and liabilities that are not measured at fair value but are in the scope of fair value disclosure

Fair value hierarchy of assets and liabilities that are not measured at fair value in the consolidated statement of financial position, but are within the scope of fair value disclosure

As of March 31, 2019

	Millions of Yen			
	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	¥154,146	¥—	¥—	¥154,146
Cash segregated as deposits	351,049	17	—	351,066
Margin transaction assets	—	138,836	—	138,836
Loans secured by securities	—	42,064	—	42,064
Other financial assets	—	54,202	—	54,202
Total	¥505,196	¥235,120	¥—	¥740,315
Margin transaction liabilities	—	32,793	—	32,793
Loans payable secured by securities	—	101,028	—	101,028
Deposits received	—	358,176	—	358,176
Guarantee deposits received	—	249,544	—	249,544
Bonds and loans payable	—	190,762	—	19,076
Other financial liabilities	—	4,284	—	4,284
Total	¥—	¥936,587	¥—	¥936,587

As of March 31, 2020

	Millions of Yen			
	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	¥132,561	¥—	¥—	¥132,561
Cash segregated as deposits	395,770	25	—	395,795
Margin transaction assets	—	107,207	—	107,207
Loans secured by securities	—	32,748	—	32,748
Other financial assets	—	47,943	—	47,943
Total	¥528,332	¥187,922	¥—	¥716,254
Margin transaction liabilities	—	30,044	—	30,044
Loans payable secured by securities	—	72,349	—	72,349
Deposits received	—	393,344	—	393,344
Guarantee deposits received	—	282,006	—	282,006
Bonds and loans payable	—	148,538	—	148,538
Other financial liabilities	—	8,068	—	8,068
Total	¥—	¥934,349	¥—	¥934,349

	Thousands of U.S. Dollars			
	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	\$1,232,956	\$—	\$—	\$1,232,956
Cash segregated as deposits	3,681,071	231	—	3,681,302
Margin transaction assets	—	997,135	—	997,135
Loans secured by securities	—	304,587	—	304,587
Other financial assets	—	445,917	—	445,917
Total	\$4,914,026	\$1,747,871	\$—	\$6,661,897
Margin transaction liabilities	—	279,439	—	279,439
Loans payable secured by securities	—	672,925	—	672,925
Deposits received	—	3,658,501	—	3,658,501
Guarantee deposits received	—	2,622,946	—	2,622,946
Bonds and loans payable	—	1,381,551	—	1,381,551
Other financial liabilities	—	75,040	—	75,040
Total	\$—	\$8,690,402	\$—	\$8,690,402

**(8) Fair value hierarchy of assets and liabilities measured by fair value on a non-recurring basis**  
There are no assets or liabilities measured by fair value on a non-recurring basis at the end of the previous fiscal year and at the end of the current fiscal year.

## 16 Cash and Cash Equivalents

### Cash and cash equivalents in the consolidated statement of financial position

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Cash and cash equivalents in consolidated statement of financial position	¥154,146	¥132,561	\$1,232,956
Secured deposits	(3,220)	(4,729)	(43,986)
Cash and cash equivalents in consolidated statement of cash flows	¥150,926	¥127,832	\$1,188,970

Cash and cash equivalents included in cash segregated as deposits are not presented as cash and cash equivalents in the consolidated statement of cash flows because those are segregated for customers in accordance with the laws and regulations.

## 17 Cash Segregated as Deposits

### Assets included in cash segregated as deposits

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Cash and cash equivalents	¥351,049	¥395,770	\$3,681,071
Call loans	4	3	28
Government and corporate bonds	78,653	42,927	399,261
Joint investment trust	136,500	181,500	1,688,137
Others	13	22	203
Total	¥566,220	¥620,222	\$5,768,700

## 18 Inventories

Under IFRS, there are no accounting standards related to the transactions of crypto assets. In order to determine the accounting treatment, the Group follows the requirements of IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors" and refers to the "Conceptual Framework for Financial Reporting" and standards related to similar matters. In this context, the Group considers various factors to evaluate whether the Group has control over crypto assets, and accounts for these transactions accordingly.

Crypto assets deposited by customers are held in the electronic wallet managed by the Group, in the same way as the crypto assets of the Group. Although the Group has the secret key to manage crypto assets deposited by customers, the Group is required to purchase and sell the crypto assets at the instructions of the customers according to the contract with the customers, and the use of the secret key by the Group is restricted. In addition, based on the "Laws on the fund settlement" and "Cabinet Office Order on Cryptocurrency Exchange Service Providers", crypto assets deposited by customers are segregated from those of the Group, the balance of each customer is managed, and the wallets to hold crypto assets of the Group and the one to hold crypto assets deposited by customers are clearly distinguished and separately managed. Furthermore, the economic benefits related to crypto assets deposited by customers belong, in principle, to the customers and the Group is not exposed to risks of material change in the fair value of these crypto assets. On the other hand, there is a possibility that crypto assets deposited by customers may be dealt with in the same manner as crypto assets of the Group at the liquidation of Coincheck, Inc. In addition, legal rights of crypto assets in Japan are not entirely clear.

The Group considers the above factors and judges that there is no control by the Group over crypto assets deposited by customers, and accordingly recognize neither assets nor related liabilities in the consolidated statement of financial position.

The balance of crypto assets deposited by customers not recognized in the statement of financial position is ¥54,009 million and ¥54,962 million (\$511,206 thousand) in the previous fiscal year and the current fiscal year, respectively. The amount is calculated based on the transaction prices at the end of the reporting period of the main cryptocurrency exchanges.

The crypto assets of the Group (including those borrowed based on the loan agreement with customers) are held mainly as a mean of sales in the near future for the purpose of earning profits from price fluctuations or earning margins as a broker. As the Group has the ability to direct the use of these crypto assets and the economic benefits resulting from sales attribute to the Group, the Group's crypto assets are recognized as inventories in the statement of financial position based on IAS 2 "Inventories." In addition, the corresponding liabilities under the loan agreement with customers totaling ¥2,987 million and ¥2,923 million (\$27,191 thousand) in the previous fiscal year and in the current fiscal year, respectively are included in "Other liabilities" in the consolidated statement of financial position.

Please refer to "15. Fair Value Measurement" for the fair value measurement method and fair value hierarchy.

## 19 Collateral

### (1) Collateral provided by the Group

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Cash and cash equivalents (*1)	¥3,220	¥4,729	\$43,986
Other financial assets (*2)	33,798	33,216	308,943
Total	¥37,018	¥37,945	\$352,929

Notes: (\*1) Restricted deposits placed to a counterparty financial institution for FX margin transactions.

(\*2) Collateral pledged to a counterparty financial institution for FX margin transactions, collateral pledged to a securities finance company for lending of margin transactions and collateral pledged to clearing houses for settlement of financial instrument trading, collateral and deposit pledged to a counterparty financial institution, exchange, and collateral for financial instrument trading.

### (2) Fair value of securities accepted from customers or other counterparties for services provided by the Group which are permitted to be sold or repledged

For securities accepted which are permitted to be sold or to be repledged as collateral, contractual terms generally requires that the equivalent securities be returned when transactions are settled.

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Collateral securities for loans on margin transactions (*3)	¥114,764	¥78,072	\$726,146
Securities borrowing on margin transactions (*4)	10,999	9,193	85,509
Securities borrowing on loan contracts	220,665	173,426	1,613,038
Substitute securities for guarantee deposits received	347,817	293,160	2,726,694
Total	¥694,245	¥553,851	\$5,151,386

### (3) Fair value of securities pledged to customers or other counterparties to sell or repledge the collateral included in (2)

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Securities lending on margin transactions (*4)	¥30,724	¥29,966	\$278,715
Collateral securities for borrowings on margin transactions (*3)	3,613	959	8,920
Securities lending on loan contracts	95,107	71,312	663,278
Securities pledged as other collateral (*5)	4,486	15,783	146,801
Total	¥133,930	¥118,021	\$1,097,714

Notes: (\*3) Securities company lends money for the purchase of securities to the customer and accepts the securities purchased by the customer as collateral. If the securities company borrows money from a securities finance company for the purchase, the securities company provides the securities to the securities finance company as collateral.

(\*4) Securities company lends securities for the sale of securities to the customer and accepts money received by the customer as collateral. If the securities company borrows securities from a securities finance company for the sale, the securities company provides the accepted money to the securities finance company as collateral.

(\*5) When a securities company bids for a lending transaction with a securities finance company, the securities company provides securities to the securities finance company and accepts money equivalent to the fair value of the securities.

## 20 Bonds and Loans Payable

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars	%	Due date
	2019	2020	2020	Average interest rate (*1)	
Short-term loans payable and other	¥94,667	¥34,081	\$316,993	0.38	From September 2020 to July 2025
Bonds payable	27,018	30,703	285,565	—	
Long-term loans payable	68,955	83,157	773,446	0.41	
Total	¥190,641	¥147,941	\$1,376,004		
(Margin transaction liabilities) Borrowings on margin transactions	¥3,573	¥970	\$9,020	0.60	

Notes: (\*1) Weighted average interest rate on borrowings at the end of the current fiscal year.

(\*2) Short-term loans payable and other includes the current portion of long-term loans payable outstanding.

(\*3) Short-term loans payable and other and long-term loans payable include syndicate loans at the end of the previous fiscal year and at the end of the current fiscal year, amounting to ¥84,230 million and ¥68,269 million (\$634,975 thousand), respectively.

### Summary of the terms of bonds payable

As of March 31, 2019 and 2020

Company	Description	Issue date	Millions of Yen		Thousands of U.S. Dollars	%	Redemption date
			2019	2020	2020	Rate	
Monex Finance Corporation	Yen-denominated bond due on July 25, 2019	July 25, 2018	5,000	—	—	0.35	July 25, 2019
Monex Finance Corporation	Yen-denominated bond due on July 26, 2021	July 25, 2018	5,000	5,000	46,505	0.58	July 26, 2021
Monex Finance Corporation	Yen-denominated bond due on September 18, 2019	September 14, 2018	2,000	—	—	0.50	September 18, 2019
Monex Finance Corporation	Yen-denominated bond due on November 1, 2023	October 31, 2018	5,000	5,000	46,505	0.60	November 1, 2023
Monex Finance Corporation	Yen-denominated bond due on January 11, 2022	January 10, 2019	3,000	3,000	27,903	0.50	January 11, 2022
Monex Finance Corporation	Yen-denominated bond due on July 31, 2020	July 30, 2019	—	3,000	27,903	0.36	July 31, 2024
Monex Finance Corporation	Australian dollar-denominated bond due on September 18, 2022	September 17, 2019	—	289	2,689	2.00	September 18, 2021
Monex Finance Corporation	Privately-placed bonds	From June 2018 to November 2019	8,000	16,100	149,747	0.15 ~ 1.00	From August 2021 to August 2029

The Group complies with the contract terms for all bonds and loans payable.

Changes in liabilities arising from financing activities are as follows.

Millions of Yen			
	Loans payable	Bonds	Total
As of April 1, 2018	¥167,380	¥23,630	¥191,010
Changes from financing cash flow			
Net increase/decrease in short-term loans payable	(40,816)	—	(40,816)
Proceeds from issuance of bonds payable	—	28,016	28,016
Redemption of bonds payable	—	(26,557)	(26,557)
Proceeds from long-term loans payable	58,924	—	58,924
Repayment of long-term loans payable	(22,005)	—	(22,005)
Total changes from financing cash flow	(3,897)	1,459	(2,438)
Interest expense	100	26	126
Effect of changes in foreign exchange rates	39	—	39
Other	—	1,903	1,903
As of March 31, 2019	¥163,622	¥27,018	¥190,641

Millions of Yen			
	Loans payable	Bonds	Total
As of April 1, 2019	¥163,622	¥27,018	¥190,641
Changes from financing cash flow			
Net increase/decrease in short-term loans payable	(26,730)	—	(26,730)
Proceeds from issuance of bonds payable	—	15,495	15,495
Redemption of bonds payable	—	(11,205)	(11,205)
Proceeds from long-term loans payable	14,105	—	14,105
Repayment of long-term loans payable	(33,705)	—	(33,705)
Total changes from financing cash flow	(46,330)	4,290	(42,040)
Interest expense	103	22	125
Effect of changes in foreign exchange rates	(157)	—	(157)
Other	—	(628)	(628)
As of March 31, 2020	¥117,239	¥30,703	¥147,941

Thousands of U.S. Dollars			
	Loans payable	Bonds	Total
As of April 1, 2019	\$1,521,857	\$251,299	\$1,773,155
Changes from financing cash flow			
Net increase/decrease in short-term loans payable	(248,615)	—	(248,615)
Proceeds from issuance of bonds payable	—	144,115	144,115
Redemption of bonds payable	—	(104,218)	(104,218)
Proceeds from long-term loans payable	131,187	—	131,187
Repayment of long-term loans payable	(313,488)	—	(313,488)
Total changes from financing cash flow	(430,916)	39,897	(391,019)
Interest expense	960	206	1,165
Effect of changes in foreign exchange rates	(1,461)	—	(1,461)
Other	—	(5,837)	(5,837)
As of March 31, 2020	\$1,090,439	\$285,565	\$1,376,004



## 21 Property and Equipment

Changes in the acquisition cost, accumulated depreciation and accumulated impairment loss of property, plant and equipment are as follows.

Millions of Yen			
	Buildings	Equipment and fixtures	Total
<b>Acquisition cost</b>			
As of April 1, 2018	¥1,021	¥3,396	¥4,417
Increase by business combination	36	64	100
Increase for the fiscal year (Purchase)	367	859	1,226
Disposal	—	(151)	(151)
Foreign currency translation adjustments in foreign operations	20	66	85
As of March 31, 2019	¥1,444	¥4,234	¥5,678
As of April 1, 2019	1,444	4,234	5,678
Recognition of right-of-use-asset by application of IFRS 16	3,143	—	3,143
As of April 1, 2019 after adjustment	4,586	4,234	8,821
Increase for the fiscal year (Purchase)	68	1,138	1,206
Disposal	(4)	(45)	(48)
Foreign currency translation adjustments in foreign operations	(60)	(56)	(116)
As of March 31, 2020	¥4,591	¥5,272	¥9,863

Millions of Yen			
	Buildings	Equipment and fixtures	Total
<b>Accumulated depreciation and accumulated impairment loss</b>			
As of April 1, 2018	¥307	¥1,988	¥2,294
Depreciation	164	623	787
Impairment loss	—	112	112
Disposal	—	(32)	(32)
Foreign currency translation adjustments in foreign operations	10	49	60
As of March 31, 2019	¥481	¥2,741	¥3,222
As of April 1, 2019	481	2,741	3,222
Recognition of right-of-use-asset by application of IFRS 16	—	—	—
As of April 1, 2019 after adjustment	481	2,741	3,222
Depreciation	1,210	599	1,809
Disposal	(3)	(38)	(41)
Foreign currency translation adjustments in foreign operations	(4)	(45)	(49)
As of March 31, 2020	¥1,684	¥3,258	¥4,942

Millions of Yen			
	Buildings	Equipment and fixtures	Total
<b>Carrying amount</b>			
As of April 1, 2018	¥714	¥1,408	¥2,122
As of March 31, 2019	962	1,493	2,456
As of March 31, 2020	¥2,907	¥2,015	¥4,921

Thousands of U.S. Dollars			
	Buildings	Equipment and fixtures	Total
<b>Acquisition cost</b>			
As of March 31, 2019	\$13,426	\$39,383	\$52,809
As of April 1, 2019	<b>13,426</b>	<b>39,383</b>	<b>52,809</b>
Recognition of right-of-use-asset by application of IFRS 16	<b>29,231</b>	—	<b>29,231</b>
As of April 1, 2019 after adjustment	<b>42,657</b>	<b>39,383</b>	<b>82,040</b>
Increase by business combination	—	—	—
Increase for the fiscal year (Purchase)	<b>628</b>	<b>10,589</b>	<b>11,217</b>
Disposal	<b>(34)</b>	<b>(414)</b>	<b>(448)</b>
Foreign currency translation adjustments in foreign operations	<b>(555)</b>	<b>(522)</b>	<b>(1,076)</b>
As of March 31, 2020	<b>\$42,697</b>	<b>\$49,036</b>	<b>\$91,733</b>
Thousands of U.S. Dollars			
	Buildings	Equipment and fixtures	Total
<b>Accumulated depreciation and accumulated impairment loss</b>			
As of March 31, 2019	\$4,475	\$25,494	\$29,969
As of April 1, 2019	<b>4,475</b>	<b>\$25,494</b>	<b>\$29,969</b>
Recognition of right-of-use-asset by application of IFRS 16	—	—	—
As of April 1, 2019 after adjustment	<b>4,475</b>	<b>25,494</b>	<b>25,494</b>
Depreciation	<b>11,256</b>	<b>5,574</b>	<b>16,830</b>
Impairment loss	—	—	—
Disposal	<b>(30)</b>	<b>(351)</b>	<b>(381)</b>
Foreign currency translation adjustments in foreign operations	<b>(38)</b>	<b>(419)</b>	<b>(456)</b>
As of March 31, 2020	<b>\$15,663</b>	<b>\$30,298</b>	<b>\$45,961</b>
Thousands of U.S. Dollars			
	Buildings	Equipment and fixtures	Total
<b>Carrying amount</b>			
As of March 31, 2019	\$8,951	\$13,889	\$22,840
As of March 31, 2020	<b>\$27,034</b>	<b>\$18,737</b>	<b>\$45,711</b>

Notes: (\*1) Depreciation on property and equipment is included in "Selling, general and administrative expenses" in the consolidated statement of income.

(\*2) There are no property and equipment with restricted ownership or pledged as collateral at the end of the previous fiscal year and at the end of the current fiscal year.

(\*3) The book value of right-of-use-assets are described in "23. Leases."

## 22 Intangible Assets

### (1) Acquisition cost and accumulated amortization and accumulated impairment loss of intangible assets

Acquisition cost and accumulated amortization and accumulated impairment loss of intangible assets are as follows.

Millions of Yen				
	Goodwill	Internally generated intangible assets	Others	Total
<b>Acquisition cost</b>				
As of April 1, 2018	¥19,284	¥34,627	¥24,853	¥78,764
Increase by business combination	—	—	2	2
Increase (not by business combination)	—	5,396	792	6,188
Disposal	—	(685)	(123)	(808)
Foreign currency translation adjustments in foreign operations	498	264	836	1,598
As of March 31, 2019	¥19,782	¥39,601	¥26,360	¥85,743
Increase by business combination	237	—	86	323
Increase (not by business combination)	—	4,563	964	5,528
Disposal	—	(194)	(133)	(328)
Foreign currency translation adjustments in foreign operations	(358)	(271)	(597)	(1,226)
As of March 31, 2020	¥19,660	¥43,700	¥26,680	¥90,039

Millions of Yen				
	Goodwill	Internally generated intangible assets	Others	Total
<b>Accumulated amortization and accumulated impairment loss</b>				
As of April 1, 2018	¥2,677	¥14,505	¥11,731	¥28,912
Amortization	—	5,769	1,837	7,605
Impairment loss	—	1,675	—	1,675
Disposal	—	(583)	(105)	(689)
Foreign currency translation adjustments in foreign operations	114	83	344	541
As of March 31, 2019	¥2,791	¥21,448	¥13,806	¥38,045
Amortization	—	4,560	1,753	6,313
Impairment loss	—	199	224	423
Disposal	—	(165)	(121)	(286)
Foreign currency translation adjustments in foreign operations	(83)	(108)	(271)	(462)
As of March 31, 2020	¥2,708	¥25,934	¥15,391	¥44,033

Millions of Yen				
	Goodwill	Internally generated intangible assets	Others	Total
<b>Carrying amount</b>				
As of April 1, 2018	¥16,607	¥20,122	¥13,122	¥49,851
As of March 31, 2019	16,990	18,154	12,554	47,698
As of March 31, 2020	¥16,952	¥17,765	¥11,289	¥46,006

Thousands of U.S. Dollars				
	Goodwill	Internally generated intangible assets	Others	Total
<b>Acquisition cost</b>				
As of March 31, 2019	\$183,989	\$368,334	\$245,175	\$797,497
Increase by business combination	2,202	—	798	3,000
Increase (not by business combination)	—	42,445	8,968	51,412
Disposal	—	(1,808)	(1,240)	(3,047)
Foreign currency translation adjustments in foreign operations	(3,332)	(2,520)	(5,554)	(11,406)
As of March 31, 2020	\$182,859	\$406,450	\$248,147	\$837,456

Thousands of U.S. Dollars				
	Goodwill	Internally generated intangible assets	Others	Total
<b>Accumulated amortization and accumulated impairment loss</b>				
As of March 31, 2019	\$25,961	\$199,486	\$128,414	\$353,860
Amortization	—	42,416	16,300	58,716
Impairment loss	—	1,854	2,079	3,933
Disposal	—	(1,537)	(1,127)	(2,664)
Foreign currency translation adjustments in foreign operations	(775)	(1,002)	(2,518)	(4,294)
As of March 31, 2020	\$25,186	\$241,217	\$143,149	\$409,552

Thousands of U.S. Dollars				
	Goodwill	Internally generated intangible assets	Others	Total
<b>Carrying amount</b>				
As of March 31, 2019	\$158,028	\$168,848	\$116,761	\$443,637
As of March 31, 2020	\$157,673	\$165,234	\$104,998	\$427,904

The above “Others” includes customer relationships and technology assets held by TradeStation Group, Inc., acquired in June 2011.

### Carrying amount and remaining amortization periods

As of March 31, 2019

Class	Millions of Yen	
	Carrying amount	Remaining amortization periods
Customer relationships	¥2,272	10 years
Technologies assets	6,626	10 years

As of March 31, 2020

Class	Millions of Yen	Thousands of U.S. Dollars	Remaining amortization periods
	Carrying amount		
Customer relationships	¥1,989	\$18,500	9 years
Technologies assets	5,801	53,958	9 years

Intangible assets other than goodwill with definite useful lives are amortized over their useful lives. The amortization of intangible assets is included in “Selling, general and administrative expenses” in the consolidated statement of income.

### Carrying amount of intangible assets other than goodwill with indefinite useful lives

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Exchange membership and others	¥786	¥778	\$7,237

Intangible assets with indefinite useful lives are mainly exchange memberships. These are essential for the financial service business that provides financial instruments and infrastructure through the Internet to customers. As long as the financial service business continues, these basically subsist, and are considered to have indefinite useful lives.

There are no intangible assets with restricted ownership or that are pledged as collateral at the end of the previous fiscal year and at the end of the current fiscal year.

### (2) Impairment testing of goodwill and intangible assets with indefinite useful lives

Goodwill and intangible assets with indefinite useful lives are tested for impairment at least annually, and whenever there is any indication of impairment. The recoverable amount of goodwill and such intangible assets is calculated based on the value in use. "Goodwill" arising from business combination is allocated to the relevant group of cash-generating units (CGUs) that are expected to benefit. The carrying amounts before impairment of the goodwill and intangible assets with indefinite useful lives are allocated to the following groups of CGUs.

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
Groups of CGUs	2019	2020	2020
<b>(Goodwill)</b>			
Japan	¥7,627	¥7,787	\$72,424
U.S.	8,937	8,747	81,354
China	426	419	3,895
Total	¥16,990	¥16,952	\$157,673
<b>(Intangible assets with indefinite useful lives)</b>			
Japan	¥336	¥310	2,883
U.S.	449	468	4,353
Total	¥786	¥778	\$7,237

The asset's value in use is calculated by discounting the estimated operating future cash flows by the following discount rate.

The operating future cash flows are estimated based on the Group's financial plan approved by management for the first five years and assuming the following long-term average growth rate for the subsequent years. This growth rate does not exceed the long-term average growth rate of the market.

The discount rate is a pre-tax rate that reflects the weighted average cost of capital for each group of CGUs and the appropriate risk premium.

### Discount rates before tax used for calculating the value in use for each group of CGUs

For the fiscal years ended March 31, 2019 and 2020

Groups of CGUs	2019	2020
Japan	6.8 %	6.6 %
U.S.	15.1 %	11.1 %
China	12.1 %	13.2 %

**Growth rate used for calculating the operating future cash flows for the years subsequent to the first five years**

As of March 31, 2019 and 2020

Groups of CGUs	2019	2020
Japan	0.9 %	0.9 %
U.S.	2.2 %	2.2 %
China	3.0 %	3.0 %

In Japan and China, the recoverable amounts for each group of CGUs sufficiently exceed their carrying amounts, therefore the Group considers that impairment loss is unlikely to occur for these groups of CGUs, even if the key assumptions used in impairment testing were to change within a reasonably possible range. In the U.S., though the recoverable amounts for the group of CGUs exceed its carrying amounts, if the discount rate were to increase or the estimated future cash flows were to decrease, there is a possibility that impairment loss would occur for this group of CGUs.

## 23 Leases

The Group leases office buildings.

As of March 31, 2019

Minimum lease payment of operating leases recognized as expenses is ¥1,027 million yen.

Future minimum lease payment of non-cancellable operating leases is as follows.

	Millions of Yen
	2019
Within one year	¥1,006
From one year to five years	2,006
More than five years	161
Total	¥3,172

As of March 31, 2020

(1) Profit or loss and cash flows for leases

Profit or loss and cash flows for leases:

	Millions of Yen	Thousands of U.S. Dollars
	2020	2020
Depreciation of right-of-use assets		
Buildings	¥973	\$9,052
Equipment	12	113
Total	¥985	\$9,165

	Millions of Yen	Thousands of U.S. Dollars
	2020	2020
Interest expense for lease liability	¥57	\$530
Total of cash outflow for lease	1,160	10,790

Depreciation of right-of-use assets is included in "Selling, general and administrative expenses" in the Consolidated Statement of Income. Interest expense for lease liability is included in "Financial expenses" in the Consolidated Statement of Income.

(2) Right-of-used assets

Carrying amount of right-of-use assets are as follows;

As of March 31, 2020

There are agreements that include renewals in the lease agreement. There are no restrictions imposed by variable lease payments, escalation clauses and lease agreements (such as restrictions related to dividends, additional leases and additional borrowings).

	Millions of Yen		
	Buildings	Equipment and fixtures	Total
As of April 1, 2019	¥3,143	¥—	¥3,143
As of April 1, 2020	2,174	230	2,404

	Thousands of U.S. Dollars		
	Buildings	Equipment and fixtures	Total
As of April 1, 2019	\$29,231	\$—	\$29,231
As of April 1, 2020	20,218	2,142	22,360

The amount of right-of-use-asset increased in this fiscal year is ¥281 million (\$2,618 thousand).

(3) Future cash outflows to which the lessee is potentially exposed that are not reflected in the measurement of lease liabilities.

Not applicable

(4) Restrictions or covenants imposed by leases

Not applicable

(5) Sale and leaseback transactions

Not applicable

## 24 Impairment of Non-financial Assets

The breakdown of impairment loss by asset type for the fiscal year ended March 31, 2019 and 2020 is as follows.

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
<b>Property and equipment</b>			
Equipment	¥112	¥—	\$—
<b>Intangible assets</b>			
internally generated intangible assets	1,675	423	3,933
<b>Total</b>	<b>¥1,788</b>	<b>¥423</b>	<b>\$3,933</b>

In the previous fiscal year, ¥1,788 million of impairment loss on fixed assets related to the Japanese equities trading tool, "TradeStation," was recorded in the Japan segment as a result of the revised evaluation that was made to reflect actual revenue performance. In the current fiscal year, ¥423 million (\$3,933 thousand) of impairment loss on fixed assets in the Japan segment and the US segment as a result of the review of the valuation that reflected the revenue performance and the decision to terminate the service.

Impairment loss is included in "Other expenses" in the consolidated statement of income.

## 25 Companies Subject to Equity Method

### (1) Summary of associates

As of March 31, 2019 and 2020

Company name	Business description	Segment	Ownership interest	
			%	
			2019	2020
Triangle Partners (silent partnership Triangle Partners)	Investment management	Japan	33.3	33.3

### Carrying amount of associates that are not individually material

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Carrying amount	¥166	¥154	\$1,436

### Profit or loss and other comprehensive income recognized for associates that are not individually material

For the fiscal year ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Equity in profits or losses of equity method investments	¥73	¥—	\$—
Share of other comprehensive income of equity method investments	(65)	(8)	(71)
Total	¥8	¥(8)	\$(71)

There are no associates that are material at the end of previous fiscal year and at the end of current fiscal year.

### (2) Joint ventures

As of March 31, 2019 and 2020

Company name	Business description	Segment	Ownership interest	
			%	
			2019	2020
Japan Growth Investments Alliance, Inc. (J-GIA)	Composition and operation of funds by investment limited partnership	Japan	40.0	—
Cherry Technology Co., Ltd.	Technical supports	Asia-Pacific	49.0	49.0

### Carrying amount of joint ventures that is not individually material

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Carrying amount	¥140	¥122	\$1,133

### Profit or loss and other comprehensive income recognized for joint ventures that are not individually material

For the fiscal year ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Equity in profits or losses of equity method investments	¥22	¥48	\$444
Share of other comprehensive income of equity method investments	(3)	(11)	(100)
Total	¥20	¥37	\$344

There are no joint ventures that are material at the end of previous fiscal year and at the end of current fiscal year.



## 26 Deferred Tax and Income Tax Expense

### (1) Deferred tax

#### Major components of deferred tax assets and deferred tax liabilities

Millions of Yen

	As of March 31, 2018	Recognized through profit or loss	Recognized through other comprehensive income	As of March 31, 2019
<b>Deferred tax assets:</b>				
Tax loss carried forward	¥1,308	¥(167)	¥—	¥1,141
Property and equipment and intangible assets	335	513	—	848
Accounts payable and accrued expenses	500	68	—	568
Accrued enterprise tax	146	(96)	—	50
Deferred income	68	37	—	106
Investments in securities	39	(20)	—	19
Allowance for doubtful receivables	20	1	—	22
Others	924	(66)	(195)	662
Total deferred tax assets	¥3,340	¥270	¥(195)	¥3,415
<b>Deferred tax liabilities:</b>				
Property and equipment and intangible assets	¥3,571	¥111	¥—	¥3,682
Investments in securities	965	(105)	61	922
Goodwill	310	—	—	310
Others	5	70	—	75
Total deferred tax liabilities	¥4,852	¥76	¥61	¥4,989

Millions of Yen

	As of March 31, 2019	Recognized through profit or loss	Recognized through other comprehensive income	As of March 31, 2020
<b>Deferred tax assets:</b>				
Tax loss carried forward	¥1,141	¥(862)	¥—	¥279
Property and equipment and intangible assets	848	(204)	—	643
Accounts payable and accrued expenses	568	135	—	703
Accrued enterprise tax	50	26	—	76
Deferred income	106	(55)	—	51
Investments in securities	19	157	35	211
Allowance for doubtful receivables	22	12	—	34
Others	662	163	—	825
Total deferred tax assets	¥3,415	¥(628)	¥35	¥2,822
<b>Deferred tax liabilities:</b>				
Property and equipment and intangible assets	(3,682)	326	0	(3,356)
Investments in securities	(922)	62	0	(860)
Goodwill	(310)	(1)	—	(311)
Others	(75)	(38)	—	(112)
Total deferred tax liabilities	¥(4,989)	¥349	¥—	¥(4,640)

Thousands of U.S. Dollars				
	As of March 31, 2019	Recognized through profit or loss	Recognized through other comprehensive income	As of March 31, 2020
<b>Deferred tax assets:</b>				
Tax loss carried forward	\$10,612	<b>\$(8,021)</b>	<b>\$—</b>	<b>\$2,591</b>
Property and equipment and intangible assets	5,286	<b>1,255</b>	<b>—</b>	<b>6,541</b>
Accounts payable and accrued expenses	464	<b>242</b>	<b>—</b>	<b>706</b>
Accrued enterprise tax	982	<b>(509)</b>	<b>—</b>	<b>473</b>
Deferred income	7,883	<b>(1,898)</b>	<b>—</b>	<b>5,984</b>
Investments in securities	176	<b>1,458</b>	<b>328</b>	<b>1,962</b>
Allowance for doubtful receivables	201	<b>116</b>	<b>—</b>	<b>317</b>
Others	6,161	<b>1,516</b>	<b>—</b>	<b>7,677</b>
Total deferred tax assets	\$31,766	<b>\$(5,842)</b>	<b>\$328</b>	<b>\$26,252</b>
<b>Deferred tax liabilities:</b>				
Property and equipment and intangible assets	(34,247)	<b>3,028</b>	<b>—</b>	<b>(31,218)</b>
Investments in securities	(8,573)	<b>575</b>	<b>—</b>	<b>(7,999)</b>
Goodwill	(2,886)	<b>(7)</b>	<b>—</b>	<b>(2,893)</b>
Others	(695)	<b>(351)</b>	<b>—</b>	<b>(1,046)</b>
Total deferred tax liabilities	\$(46,400)	<b>\$3,245</b>	<b>\$—</b>	<b>\$(43,155)</b>

Note: The difference between the total amount recognized in profit or loss and the total income taxes expense is due to fluctuation of the foreign exchange rate.

#### Deferred tax assets and deferred tax liabilities in the consolidated statement of financial position

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Deferred tax assets	¥289	¥370	\$3,444
Deferred tax liabilities	(1,862)	(2,188)	(20,348)
Net amount	¥(1,573)	¥(1,817)	\$(16,903)

#### Amount of deductible temporary differences and tax loss carried forward for which no deferred tax asset is recognized

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Tax loss carried forward	¥3,838	¥4,001	\$37,217
Deductible temporary differences	333	361	3,358
Total	¥4,171	¥4,362	\$40,575

#### Amount and Expiration date for tax loss carried forward for which no deferred tax asset is recognized

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Year 1	¥—	¥—	\$—
Year 2	—	—	—
Year 3	—	—	—
Year 4	—	—	—
Over year 5	¥3,838	¥4,001	\$37,217

The Company considers whether it is probable that taxable profit will be available against any or all of the deductible temporary differences or tax loss carried forward to recognize deferred tax assets. When the Company assesses the recoverability of a deferred tax asset, the Company considers the timing of the expected reversal of the taxable temporary differences.

For deductible and taxable temporary differences associated with investments in subsidiaries, deferred tax assets and liabilities are basically not recognized at the end of the previous fiscal year and at the end of the current fiscal year, because the Company is able to control the timing of the reversal of the temporary differences and it is probable that the temporary difference will not reverse in the foreseeable future. The deductible temporary differences associated with investments in subsidiaries for which a deferred tax asset is not recognized at the end of the previous fiscal year and at the end of the current fiscal year are ¥2,561 million and ¥2,745 million (\$25,528 thousand), respectively. The taxable temporary differences associated with investments in subsidiaries for which a deferred tax liability is not recognized at the end of the previous fiscal year and at the end of the current fiscal year are ¥5,280 million and ¥6,991 million (\$65,027 thousand), respectively.

## (2) Income tax expense

### Current income tax expense and deferred tax expense

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
<b>Current income tax expense:</b>			
For the fiscal year	¥913	¥979	\$9,109
Total current income tax expense	913	979	9,109
<b>Deferred tax expense:</b>			
Increase and decrease in temporary differences	¥(188)	¥301	\$2,797
Changes in applicable tax rate	37	30	282
Total deferred income tax expense	(151)	331	3,079
Total income tax expense	¥761	¥1,310	\$12,188

Note: The Group recognized the reduction in deferred tax assets and deferred tax liabilities in the US segment, which results in a decrease of income taxes expense by ¥930 million, for the previous fiscal year.

The current tax expense includes the amount of benefit arising from a previously unrecognized tax loss carried forward or the temporary difference of a past period that is used to reduce the current tax expense, and the related current income tax expense for the previous fiscal year and the current fiscal year decreased by ¥91 million and ¥168 million (\$1,562 thousand), respectively.

The deferred tax expense includes the write-down or reversal of the previous write-down for the deferred tax assets, and the related deferred tax expense for the previous fiscal year and the current fiscal year increased by ¥657 million and ¥214 million (\$1,991 thousand), respectively.

Corporate tax, inhabitant tax and deductible enterprise tax are levied to the Company, and the statutory effective tax rates calculated based on the taxes for the previous fiscal year and the current fiscal year are 30.6% in Japan. Corporate tax and other taxes for foreign subsidiaries are levied under the relevant jurisdiction.

Tax amount for other tax jurisdiction is calculated based on the general tax rate of the relevant jurisdiction.

**Reconciliation between statutory effective tax rate and average effective rate  
in the consolidated statement of income**

For the fiscal years ended March 31, 2019 and 2020

	2019	2020
Statutory effective tax rate	30.6	30.6
Unrecognized deferred tax assets	13.4	0.8
Difference in applicable tax rate of foreign subsidiaries	(4.7)	(0.5)
Adjustment of the ending balance of deferred tax assets and liabilities due to the change of tax rate	2.1	0.7
Permanent difference in profit or loss	1.4	0.7
Tax deduction of overseas subsidiary	(1.1)	(2.3)
Others	0.8	1.5
Average effective tax rate	42.5	31.7

## 27 Post-employment Benefits

The Group has a defined contribution plan to provide post-employment benefits to the employees under which the employees have right to receive benefits for the related service periods.

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Contribution to defined contribution plan	¥207	¥213	\$1,979

## 28 Provisions

Provisions consist of asset retirement obligations.

### Changes in provisions

For the fiscal years ended March 31, 2020

	Millions of Yen
	Asset retirement obligation
As of April 1, 2019	¥262
Increases	—
Decreases (usage)	(53)
Reversal of discounted amounts by the passage of time	—
As of March 31, 2020	¥208

	Thousands of U.S. Dollars
	Asset retirement obligation
As of April 1, 2019	\$2,434
Increases	—
Decreases (usage)	(496)
Reversal of discounted amounts by the passage of time	—
As of March 31, 2020	\$1,938

## 29 Share-based Payments

### (1) Restricted Stock (Equity-settled)

The Company provides a remuneration system that allocates restricted stock to the officers and certain employees (collectively referred to as "Target Officers")

The Target Officers shall pay in all of the claims for monetary compensation entitled by the Company under the system as contributions in kind and receive the Company's common stocks issued or disposed.

Upon issuing or disposing the Company's common stocks based on this system, an allocation agreement for restricted stocks shall be executed between the Company and the Target Officer who will be allocated such restricted stocks.

Such agreement shall include provisions stipulating that: (a) the Target Officer shall not transfer, create any security interests in or otherwise dispose of the Company's common stocks allocated in accordance with the allocation agreement for restricted stocks for a certain period determined by the remuneration committee, and (b) the Company shall acquire such common stocks without cost upon the occurrence of certain events.

	Granted July 28, 2017	Granted July 22, 2018
Number of shares granted	314,000 share	366,700 share
Fair value	306 yen per share	622 yen per share
Method of calculating fair value	Closing price of common stock of the Company	Closing price of common stock of the Company
Period of restriction	From July 28, 2017 to August 1, 2020	From July 27, 2018 to August 1, 2021

  

	Granted July 26, 2019
Number of shares granted	291,800 share
Fair value	366 yen per share
Method of calculating fair value	Closing price of common stock of the Company
Period of restriction	From July 26, 2019 to August 1, 2022

Notes: (1) Restrictions on transfer will be released on the condition that the transfer restriction period has expired as well as the subject officers and others have continued to be either a director, executive officer, corporate auditor, executive officer or employee of the Company or its subsidiary.  
(2) Expected dividends are not included in the measurement of fair value.

Expenses pertaining to share-based payment agreement are as follow

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Expenses pertaining to the share-based payment agreement	¥98	¥133	\$1,238

Notes: Expenses pertaining to share-based payment agreement are included in "Selling, general and administrative expenses" on the Consolidated Statement of Income.

(2) Share-based bonus plan (Cash-settled)

The Group provides a bonus plan linked to the Company's share price for the board directors and certain employees. The plan requires the management and employees to stay in the Group until the payment date to receive the bonus, and if they leave the Group due to a specific reason, the right to receive the bonus would be lost. The period for the payment is one year to six years.

For some foreign subsidiaries, the payment amount is determined by multiplying the granted amounts by the fluctuation rate of the share price between the grant date and payment date.

The estimated payment amount for share-based bonus is calculated based on the Company's share price at the end in the current fiscal year.

**Foreign group companies**

As of March 31, 2019 and 2020

	Original estimated payment amount on grant date	Millions of Yen		Thousands of U.S. Dollars
		Estimated payment amount		
		2019	2020	2020
Granted on June 30, 2014 (For 5 years)	¥19	¥12	¥—	¥—
Granted on June 30, 2014 (For 6 years)	49	12	7	62
Granted on June 30, 2015 (For 4 years)	35	27	—	—
Granted on June 30, 2015 (For 5 years)	17	12	6	60
Granted on June 30, 2015 (For 6 years)	17	12	6	60
Granted on August 31, 2015 (For 4 years)	2	2	—	—
Total	¥139	¥77	¥20	\$182

**The carrying amount of liabilities arising from share-based payment agreement**

As of March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Liabilities arising from share-based payment	¥64	¥18	\$166

The expenses pertaining to the share-based payment agreement are as follow.

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Expenses pertaining to the share-based payment agreement	¥85	¥(9)	\$(86)

Notes: The expenses pertaining to the share-based payment agreement are included in "Selling, general and administrative expenses" on the Consolidated Statement of Income.

## 30 Paid-in Capital and Other Equity

### The numbers of shares authorized and issued

For the fiscal years ended March 31, 2019 and 2020

	Number of shares	
	2019	2020
<b>Numbers of shares authorized</b>		
Common stock	880,000,000	<b>880,000,000</b>
<b>Numbers of shares issued</b>		
Beginning balance	269,706,000	<b>266,322,300</b>
Cancellation of treasury stock (*1)	(3,383,700)	<b>(7,323,700)</b>
Ending balance	266,322,300	<b>258,998,600</b>
<b>Numbers of treasury stock</b>		
Beginning balance	600,078	<b>600,022</b>
Acquisition of treasury stock (*1)	3,750,344	<b>10,015,484</b>
Disposition of treasury stock (*2)	(366,700)	<b>(291,800)</b>
Cancellation of treasury stock (*3)	(3,383,700)	<b>(7,323,700)</b>
Ending balance	600,022	<b>3,000,006</b>

Note: (\*1) 3,726,900 shares of treasury stock were acquired through market purchase in the previous fiscal year. 10,000,000 shares of treasury stock were acquired including from the Tokyo Stock Exchange (ToSTNeT-3) in the current fiscal year.

(\*2) The Company disposed of 366,700 shares of treasury stock in the previous fiscal year and 291,800 shares of treasury stock in the current fiscal year as restricted stock remuneration to the directors, executive officers and corporate officers of the Company as well as directors and executive officers of the Company's subsidiaries.

(\*3) In the previous fiscal year, 3,383,700 shares of treasury stock were cancelled on March 29, 2019. In the current fiscal year, 7,323,700 shares of treasury stock were cancelled on March 31, 2020.

#### Common stock

All shares are no-par value shares and all shares issued are paid in. Shareholders of common stock have the right to receive declared dividends and one voting right per 100 shares at shareholders' meetings. All rights for shares held by the Company (treasury stock) are suspended until reissuance.

#### Treasury stock

The Company held 600,022 shares of treasury stock at the end of the previous fiscal year and 3,000,006 at the end of current fiscal year.

#### Additional paid-in capital

Under the Japanese Companies Act (the Act), additional paid-in capital consists of legal capital surplus and other capital surplus. The Act requires the amounts that are not recorded as common stock at stock issuance to be included in legal capital surplus. Legal capital surplus can be transferred to common stock by resolution at shareholders' meetings. Other capital surplus includes surplus due to reversal of common stock and legal capital surplus and gain on disposal of treasury stock.

#### Retained earnings

Retained earnings include legal earnings reserved and other retained earnings. The Act requires one-tenth of dividends paid in legal capital surplus and legal earnings to be reserved to the extent that the aggregate amount of legal capital surplus and legal earnings reserved become one-fourth of the amount of common stock.

## 31 Dividends

The Company's dividends policy is to pay out dividends twice a year as interim dividends and year-end dividends.

### Latest actual performance for dividends paid

Resolution date	Class of shares	Millions of Yen	Yen	Record date	Effective date
		Paid amount	Dividends per share		
May 18, 2018	Common stock	¥1,695	¥6.30	March 31, 2018	June 4, 2018
October 29, 2018	Common stock	718	2.70	September 30, 2018	December 3, 2018
May 23, 2019	Common stock	717	2.70	March 31, 2019	June 3, 2019
October 28, 2019	Common stock	691	2.70	September 30, 2019	December 2, 2019

Resolution date	Class of shares	Thousands of U.S. Dollars	U.S. Dollars	Record date	Effective date
		Paid amount	Dividends per share		
May 18, 2018	Common stock	\$15,769	\$0.06	March 31, 2018	June 4, 2018
October 29, 2018	Common stock	6,674	0.03	September 30, 2018	December 3, 2018
May 23, 2019	Common stock	6,673	0.03	March 31, 2019	June 3, 2019
October 28, 2019	Common stock	6,429	0.03	September 30, 2019	December 2, 2019

### Dividends whose record date is in the current fiscal year but whose effective date is in the following fiscal year

Resolution date	Class of shares	Millions of Yen	Yen	Record date	Effective date
		Paid amount	Dividends per share		
May 29, 2020	Common stock	¥819	¥3.20	March 31, 2020	June 8, 2020

Resolution date	Class of shares	Thousands of U.S. Dollars	U.S. Dollars	Record date	Effective date
		Paid amount	Dividends per share		
May 29, 2019	Common stock	\$7,619	\$0.03	March 31, 2020	June 8, 2020



## 32 Other Components of Equity and Other Comprehensive Income

### Changes in other components of equity

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
<b>Changes in fair value of equity instruments measured at FVTOCI</b>			
Beginning balance	¥—	¥396	\$3,682
Changes in accounting policies	261	—	—
Beginning balance as adjusted for changes in accounting policies	261	396	3,682
Other comprehensive income before reclassification	135	162	1,507
Reclassification to profit or loss	—	—	—
Ending balance	¥396	¥558	\$5,189
<b>Changes in fair value of debt instruments measured at FVTOCI</b>			
Beginning balance	¥—	¥1,199	\$11,155
Changes in accounting policies	1,098	—	—
Beginning balance as adjusted for changes in accounting policies	1,098	1,199	11,155
Other comprehensive income before reclassification	101	(221)	(2,056)
Reclassification to profit or loss	—	—	—
Ending balance	¥1,199	¥978	\$9,099
<b>Changes in fair value of available-for-sale financial assets</b>			
Beginning balance	¥1,753	¥—	\$—
Changes in accounting policies	(1,753)	—	—
Beginning balance as adjusted for changes in accounting policies	—	—	—
Other comprehensive income before reclassification	—	—	—
Reclassification to profit or loss	—	—	—
Ending balance	¥—	¥—	\$—
<b>Changes in fair value of hedging instrument</b>			
Beginning balance	¥(584)	¥—	\$—
Other comprehensive income before reclassification	14	—	—
Reclassification to profit or loss	569	—	—
Ending balance	¥—	¥—	\$—
<b>Foreign currency translation adjustments in foreign operations</b>			
Beginning balance	¥6,939	¥7,997	\$74,376
Other comprehensive income before reclassification	1,057	(826)	(7,682)
Reclassification to profit or loss	—	—	—
Ending balance	¥7,997	¥7,171	\$66,694
<b>Share of other comprehensive income of equity method investments</b>			
Beginning balance	¥101	¥33	\$310
Other comprehensive income before reclassification	(67)	(18)	(171)
Reclassification to profit or loss	—	—	—
Ending balance	¥33	¥15	\$139
<b>Other components of equity (Excluding share-based payments)</b>			
Beginning balance	¥8,210	¥9,625	\$89,523
Changes in accounting policies	(395)	—	—
Beginning balance as adjusted for changes in accounting policies	7,815	9,625	89,523
Other comprehensive income before reclassification	1,241	(903)	(8,402)
Reclassification to profit or loss	569	—	—
Ending balance	¥9,625	¥8,722	\$81,121

Notes: (\*1) In addition to the above, there are other components of equity pertaining to share-based payments.

(\*2) There is no other comprehensive income attributable to non-controlling interests for the previous fiscal year and for the current fiscal year.

**Other comprehensive income (including amounts attributable to non-controlling interests)  
and the related tax effects**

For the fiscal years ended March 31, 2019 and 2020

Millions of Yen

	2019			2020		
	Before related tax effects	Tax effect	Net of related tax effects	Before related tax effects	Tax effect	Net of related tax effects
<b>Changes in fair value of equity instruments measured at FVTOCI</b>						
Other comprehensive income before reclassification	¥195	¥(60)	¥135	¥234	¥(72)	¥162
Reclassification to profit or loss	—	—	—	—	—	—
Changes for the reporting period	¥195	¥(60)	¥135	¥234	¥(72)	¥162
<b>Changes in fair value of debt instruments measured at FVTOCI</b>						
Other comprehensive income before reclassification	¥146	¥(45)	¥101	¥(319)	¥98	¥(221)
Reclassification to profit or loss	—	—	—	—	—	—
Changes for the reporting period	¥146	¥(45)	¥101	¥(319)	¥98	¥(221)
<b>Changes in fair value of available-for-sale financial assets</b>						
Other comprehensive income before reclassification	¥—	¥—	¥—	¥—	¥—	¥—
Reclassification to profit or loss	—	—	—	—	—	—
Changes for the reporting period	¥—	¥—	¥—	¥—	¥—	¥—
<b>Changes in fair value of hedging instruments</b>						
Other comprehensive income before reclassification	¥19	¥(4)	¥14	¥—	¥—	¥—
Reclassification to profit or loss	754	(184)	569	—	—	—
Changes for the reporting period	¥772	¥(189)	¥584	¥—	¥—	¥—
<b>Foreign currency translation adjustments in foreign operations</b>						
Other comprehensive income before reclassification	¥1,057	¥—	¥1,057	¥(826)	¥—	¥(826)
Reclassification to profit or loss	—	—	—	—	—	—
Changes for the reporting period	¥1,057	¥—	¥1,057	¥(826)	¥—	¥(826)
<b>Share of other comprehensive income of equity method investments</b>						
Other comprehensive income before reclassification	¥(96)	¥29	¥(67)	¥(22)	¥3	¥(18)
Reclassification to profit or loss	—	—	—	—	—	—
Changes for the reporting period	¥(96)	¥29	¥(67)	(22)	3	(18)
Total other comprehensive income	¥2,075	¥(265)	¥1,810	¥(933)	¥29	¥(903)

Thousands of U.S. Dollars

	2020		
	Before related tax effects	Tax effect	Net of related tax effects
<b>Changes in fair value of equity instruments measured at FVTOCI</b>			
Other comprehensive income before reclassification	\$2,172	\$(665)	\$1,507
Reclassification to profit or loss	—	—	—
Changes for the reporting period	\$2,172	\$(665)	\$1,507
<b>Changes in fair value of debt instruments measured at FVTOCI</b>			
Other comprehensive income before reclassification	\$(2,964)	\$907	\$(2,056)
Reclassification to profit or loss	—	—	—
Changes for the reporting period	\$(2,964)	\$907	\$(2,056)
<b>Changes in fair value of available-for-sale financial assets</b>			
Other comprehensive income before reclassification	\$—	\$—	\$—
Reclassification to profit or loss	—	—	—
Changes for the reporting period	\$—	\$—	\$—
<b>Changes in fair value of hedging instruments</b>			
Other comprehensive income before reclassification	\$—	\$—	\$—
Reclassification to profit or loss	—	—	—
Changes for the reporting period	\$—	\$—	\$—
<b>Foreign currency translation adjustments in foreign operations</b>			
Other comprehensive income before reclassification	\$(7,682)	\$—	\$(7,682)
Reclassification to profit or loss	—	—	—
Changes for the reporting period	\$(7,682)	\$—	\$(7,682)
<b>Share of other comprehensive income of equity method investments</b>			
Other comprehensive income before reclassification	\$(202)	\$31	\$(171)
Reclassification to profit or loss	—	—	—
Changes for the reporting period	(202)	31	(171)
Total other comprehensive income	\$(8,676)	\$274	\$(8,402)

### 33 Earnings per Share

The basis for calculating basic earnings per share and diluted earnings per share for the current fiscal year is as follows.

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Earnings per share attributable to owners of the Company			
Basic	¥1,181	¥3,011	\$28,001
Adjustment (*1)	—	(11)	(103)
Diluted	¥—	¥2,999	\$27,898

	Thousands of Share	
	2019	2020
Weighted average number of shares		
Basic	267,061	259,759
Adjustment (*1)	—	—
Diluted	—	—

Note: (\*1) Financial instrument with a dilutive effect is for the purchase of stock options issued by a subsidiary.

The financial instruments with no dilutive effects are stock acquisition rights that were issued by subsidiary and associate of the Group for the current fiscal year.

## 34 Cash Flow Information

### (1) Non cash transactions

The Company has no significant non-cash transactions (investment and finance transactions without cash and cash equivalents) for the previous fiscal year and the current fiscal year.

### (2) Net proceeds from (payments for) acquisition of subsidiaries

For the fiscal year ended March 31, 2019

The Company entered into a share transfer agreement with the shareholders of Coincheck, Inc. on April 6, 2018 and acquired 100% of its shares on April 16, 2018.

Consideration paid in relation to the acquired subsidiary is as follows.

	Millions of Yen
	2019
Consideration paid in cash	¥(3,600)
Cash and cash equivalents included in the assets acquired at the time the Group obtained control of the subsidiaries	34,295
Net proceeds from (payments for) purchase of subsidiaries	¥30,695

Assets and liabilities excluding cash and cash equivalents at the acquisition date of the acquired subsidiary are as follows.

	Millions of Yen
	2019
Inventories	¥4,402
Others	638
Total assets	5,040

	Millions of Yen
	2019
Deposits received	¥(27,553)
Income taxes payable	(1,876)
Others	(4,977)
Total liabilities	¥(34,406)

For the fiscal year ended March 31, 2020

There are no significant net proceeds from (payments for) the acquisition of subsidiaries.

### (3) Net proceeds from (payments for) the sale of subsidiaries

For the fiscal year ended March 31, 2019

There are no significant net proceeds from (payments for) the sale of subsidiaries.

For the fiscal year ended March 31, 2020

There are no significant net proceeds from (payments for) the sale of subsidiaries.

### (4) Changes in liabilities arising from financing activities

Changes in liabilities arising from financing activities are described in "20. Bonds and Loans Payable."

## 35 Contingencies

### Coincheck, Inc.

Coincheck, Inc. has been subject to lawsuits claiming that Coincheck, Inc. improperly remitted NEM in January 2018. As of the end of the current fiscal year, The Group does not recognize any provision since the recognition criteria for the provision have not been met. Coincheck, Inc. will properly handle these lawsuits.

## 36 Related Parties

### (1) Transactions with related parties

For the fiscal year ended March 31, 2019

Millions of Yen				
Type of related party	Name of related party	Detail of transaction	Transaction amount	Outstanding balance
Key management	The managing directors and the executive officers of the Company	Grant of Restricted Stock (*1)	¥114	¥—
Company that has significant influence on the Group	The Shizuoka Bank, Ltd.	Deposit (*2)	36	1,158
		Loans (*2)	¥—	¥3,000

Notes: (\*1) The Company disposed of its treasury shares as Restricted Stock Remuneration to key management.

In order to eliminate arbitrariness in the disposal value, the disposal value is set up as the closing price of the common stock of the Company on the Tokyo Stock Exchange as of the previous business day of the board of directors' resolution

(\*2) The terms and conditions are equivalent to those that prevail in arm's length transactions.

For the fiscal year ended March 31, 2020

Millions of Yen				
Type of related party	Name of related party	Detail of transaction	Transaction amount	Outstanding balance
Key management	The managing directors and the executive officers of the Company	Grant of Restricted Stock (*1)	¥37	¥—
Company that has significant influence on the Group	The Shizuoka Bank, Ltd.	Deposit (*2)	(1,117)	41
		Loans (*2)	¥—	¥3,000

Thousands of U.S. Dollars				
Type of related party	Name of related party	Detail of transaction	Transaction amount	Outstanding balance
Key management	The managing directors and the executive officers of the Company	Grant of Restricted Stock(*1)	\$342	\$—
Company that has significant influence on the Group	The Shizuoka Bank, Ltd.	Deposit (*2)	(10,386)	381
		Loans (*2)	\$—	\$27,903

Notes: (\*1) The Company disposed of its treasury shares as Restricted Stock Remuneration to key management. In order to eliminate arbitrariness in the disposal value, the disposal value is set up as the closing price of the common stock of the Company on the Tokyo Stock Exchange as of the previous business day of the board of directors' resolution

(\*2) The terms and conditions are equivalent to those that prevail in arm's length transactions.

### (2) Compensation to the Group's key management personnel

For the fiscal years ended March 31, 2019 and 2020

	Millions of Yen		Thousands of U.S. Dollars
	2019	2020	2020
Short-term benefits	¥439	¥547	\$5,088
Post-employment benefits	1	1	7
Share-based payments	77	53	495
Total	¥516	¥601	\$5,590

Note: The key management personnel are the managing directors and the executive officers of the Company for the fiscal year.

## 37 Group Entities

### The Company's significant subsidiaries as of March 31, 2020

Name of subsidiary	Location	%	
		Proportion of voting power	
Monex, Inc.	Japan		100.0
Monex-Saison-Vanguard Investment Partners, Inc.	Japan		95.0
Monex Finance Inc.	Japan		100.0
Coincheck, Inc.	Japan		99.7
Monex Ventures, Inc.	Japan		100.0
MV I Investment Limited Partnership	Japan		39.6
TradeStation Group, Inc.	U.S.		100.0
TradeStation Securities, Inc.	U.S.		100.0
TradeStation Technologies, Inc.	U.S.		100.0
Monex International Limited	Hong Kong		100.0
Monex Boom Securities (H.K.) Limited	Hong Kong		100.0
Monex Securities Australia Pty Ltd	Australia		100.0
Others (14 companies)			

## 38 Additional Information

### Accounting estimates related to COVID-19

The Group believed that the spread of COVID-19 is likely to affect the measurement of value in use that is referred to when performing impairment testing of goodwill reported in the US segment, because of its likely effect on market interest rates and the market volatility.

The Group assumed that the spread of COVID-19 should be diminished by the end of the next consolidated fiscal year (March 31, 2021), and that the market interest rates are bound to rise gradually if the Federal Reserve Bank removes the zero-interest rate policy. Based on such assumptions, the Group measured the value in use available for goodwill impairment testing based on its estimates of future cash flows.

## 39 Events after the Reporting Period

There have been no material subsequent events after the reporting period.

## 40 Approval of Consolidated Financial Statements

The original consolidated financial statements filed with the appropriate Local Finance Bureaus of the Ministry of Finance as required by the Financial Instruments and Exchange Act of Japan were approved by Oki Matsumoto (the Company's Representative Executive Officer and President) and Toshihiko Katsuya (the Company's Executive Officer and CFO) on June 20, 2020.





## **Independent Auditor's Report**

To the Board of Directors of Monex Group, Inc.:

### **Opinion**

We have audited the accompanying consolidated financial statements of Monex Group, Inc. ("the Company") and its consolidated subsidiaries (collectively referred to as "the Group"), which comprise the consolidated statement of income, the consolidated statement of comprehensive income, the consolidated statement of financial position, the consolidated statement of changes in equity, the consolidated statement of cash flows, and notes, comprising significant accounting policies and other explanatory information for the consolidated fiscal year from April 1, 2019 to March 31, 2020.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at March 31, 2020, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Responsibilities of Management and the Audit Committee for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with IFRS and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The audit committee is responsible for overseeing the executive officers and directors' performance of their duties including the design, implementation and maintenance of the Group's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:





- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not to express an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the consolidated financial statements are in accordance with IFRS, the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the audit committee regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the audit committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### **Convenience Translation**

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2020 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 2 to the consolidated financial statements.

#### **Interest required to be disclosed by the Certified Public Accountants Act of Japan**

We do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan

貞廣篤典 

Atsunori Sadahiro  
Designated Engagement Partner  
Certified Public Accountant





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