



**MONEX GROUP**  
Monex Group, Inc.



**Monex Group, Inc.**

**Annual Financial  
Statements 2016**

For the year ended March 31, 2016



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# Consolidated Financial Statements

## Consolidated Statement of Income

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
<b>Revenue:</b>			
Commission received (Note 7)	¥30,079	¥32,152	\$285,540
Net trading income (Note 8)	6,242	6,671	59,242
Financial income (Note 9)	13,987	14,610	129,751
Other operating income (Note 10)	667	839	7,449
Total operating revenue	50,975	54,271	481,983
Other financial income (Note 9)	82	639	5,673
Other income (Note 12)	210	32	282
Total revenue	51,267	54,942	487,937
<b>Expenses:</b>			
Financial expenses (Note 9)	5,766	4,629	41,112
Selling, general and administrative expenses (Note 11, 26, 27, 29)	37,143	41,395	367,633
Other financial expenses (Note 9)	272	843	7,491
Other expenses (Note 13)	1,970	2,906	25,809
Equity in losses of equity method investments (Note 23)	2	67	598
Total expenses	45,152	49,842	442,643
Profit before income taxes	6,115	5,100	45,294
Income tax expense (Note 24)	2,621	1,584	14,069
Profit	3,494	3,516	31,225
<b>Profit attributable to:</b>			
Owners of the Company	3,494	3,554	31,565
Non-controlling interests	—	(38)	(340)
Profit	¥ 3,494	¥ 3,516	\$ 31,225
<b>Earnings per share attributable to owners of the Company: (Note 33)</b>			
Basic earnings per share	¥ 12.15	¥ 12.46	\$ 0.11
Diluted earnings per share	—	12.45	0.11

See accompanying notes to the consolidated financial statements.

## Consolidated Statement of Comprehensive Income

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Profit	¥3,494	¥3,516	\$31,225
<b>Other comprehensive income:</b>			
Items that may be reclassified subsequently to profit or loss			
Changes in fair value of available-for-sale financial assets (Note 32)	740	1,757	15,606
Changes in fair value of hedging instrument (Note 14, 32)	245	499	4,428
Foreign currency translation adjustments in foreign operations (Note 32)	4,117	(1,779)	(15,801)
Share of other comprehensive income of equity method investments (Note 23, 32)	(5)	18	156
Other comprehensive income after income taxes	5,097	494	4,389
Total comprehensive income	8,591	4,010	35,613
<b>Total comprehensive income attributable to:</b>			
Owners of the Company	8,591	4,048	35,954
Non-controlling interests	—	(38)	(340)
Total comprehensive income	¥8,591	¥4,010	\$35,613

See accompanying notes to the consolidated financial statements.

## Consolidated Statement of Financial Position

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
<b>Assets:</b>			
Cash and cash equivalents (Note 14, 15, 16, 18)	¥ 68,540	¥ 61,902	\$ 549,755
Cash segregated as deposits (Note 14, 15, 17)	525,567	497,442	4,417,778
Trading securities and other (Note 14, 15)	4,148	2,945	26,157
Derivative assets (Note 14, 15)	13,432	19,153	170,101
Investments in securities (Note 14, 15, 18)	8,176	3,707	32,925
Margin transaction assets (Note 14, 15)	175,637	149,236	1,325,363
Loans secured by securities (Note 14, 15)	159,969	31,628	280,885
Other financial assets (Note 14, 15, 18)	46,003	64,272	570,800
Property and equipment (Note 20)	2,408	2,457	21,822
Intangible assets (Note 21)	48,807	53,053	471,159
Equity method investments (Note 15, 23)	1,136	1,125	9,994
Deferred tax assets (Note 24)	20	8	75
Other assets	1,398	1,187	10,542
<b>Total assets</b>	<b>¥1,055,242</b>	<b>¥888,116</b>	<b>\$7,887,356</b>
<b>Liabilities and Equity:</b>			
<b>Liabilities:</b>			
Derivative liabilities (Note 14, 15)	¥ 12,159	¥ 7,178	\$ 63,751
Margin transaction liabilities (Note 14, 15, 19)	46,125	33,006	293,127
Loans payable secured by securities (Note 14, 15)	195,521	71,974	639,201
Deposits received (Note 14, 15)	368,656	350,904	3,116,373
Guarantee deposits received (Note 14, 15)	184,850	170,666	1,515,686
Bonds and loans payable (Note 14, 15, 19)	150,418	154,261	1,369,995
Other financial liabilities (Note 14, 15)	4,958	5,868	52,114
Provisions (Note 28)	158	2,556	22,704
Income taxes payable	230	1,505	13,364
Deferred tax liabilities (Note 24)	3,732	3,161	28,073
Other liabilities (Note 25, 29)	1,504	1,014	9,004
<b>Total liabilities</b>	<b>968,310</b>	<b>802,094</b>	<b>7,123,392</b>
<b>Equity:</b>			
Common stock (Note 30)	10,394	10,394	92,305
Additional paid-in capital (Note 30)	40,510	40,510	359,772
Retained earnings (Note 30,31)	23,991	22,380	198,756
Other components of equity (Note 32)	12,038	12,532	111,296
Equity attributable to owners of the Company	86,932	85,816	762,129
Non-controlling interests	—	207	1,835
<b>Total equity</b>	<b>86,932</b>	<b>86,022</b>	<b>763,964</b>
<b>Total liabilities and equity</b>	<b>¥1,055,242</b>	<b>¥888,116</b>	<b>\$7,887,356</b>

See accompanying notes to the consolidated financial statements.

## Consolidated Statement of Changes in Equity

For the consolidated fiscal years ended March 31, 2015 and 2016

Millions of Yen

Equity attributable to owners of the Company												
	Common stock	Additional paid-in capital	Treasury stock	Retained earnings	Other components of equity				Sub-total	Total	Non-controlling interests	Total equity
					Changes in fair value of available-for-sale financial assets	Changes in fair value of hedging instrument	Foreign currency translation adjustments in foreign operations	Share of other comprehensive income of equity method investments				
<b>Balance as of March 31, 2014</b>	¥10,394	¥40,510	¥—	¥22,856	¥ 872	¥(143)	¥ 6,138	¥74	¥ 6,941	¥80,701	¥ —	¥80,701
Profit	—	—	—	3,494	—	—	—	—	—	3,494	—	3,494
Other comprehensive income	—	—	—	—	740	245	4,117	(5)	5,097	5,097	—	5,097
Total comprehensive income	—	—	—	3,494	740	245	4,117	(5)	5,097	8,591	—	8,591
<b>Transactions with owners:</b>												
Dividends paid (Note 31)	—	—	—	(2,359)	—	—	—	—	—	(2,359)	—	(2,359)
Total of transactions with owners	—	—	—	(2,359)	—	—	—	—	—	(2,359)	—	(2,359)
<b>Balance as of March 31, 2015</b>	¥10,394	¥40,510	¥—	¥23,991	¥1,612	¥ 102	¥10,255	¥69	¥12,038	¥86,932	¥ —	¥86,932
Profit	—	—	—	3,554	—	—	—	—	—	3,554	(38)	3,516
Other comprehensive income	—	—	—	—	1,757	499	(1,779)	18	494	494	—	494
Total comprehensive income	—	—	—	3,554	1,757	499	(1,779)	18	494	4,048	(38)	4,010
<b>Transactions with owners:</b>												
Dividends paid (Note 31)	—	—	—	(4,003)	—	—	—	—	—	(4,003)	—	(4,003)
Acquisition of treasury stock (Note 30)	—	—	(1,162)	—	—	—	—	—	—	(1,162)	—	(1,162)
Cancellation of treasury stock (Note 30)	—	(1,162)	1,162	—	—	—	—	—	—	—	—	—
Transfer to Additional paid-in capital from Retained earnings (Note 30)	—	1,162	—	(1,162)	—	—	—	—	—	—	—	—
Changes in ownership interests in subsidiaries that do not result in loss of control	—	—	—	—	—	—	—	—	—	—	245	245
Total of transactions with owners	—	—	—	(5,165)	—	—	—	—	—	(5,165)	245	(4,920)
<b>Balance as of March 31, 2016</b>	¥10,394	¥40,510	¥—	¥22,380	¥3,369	¥ 600	¥ 8,476	¥86	¥12,532	¥85,816	¥207	¥86,022

See accompanying notes to the consolidated financial statements.

For the consolidated fiscal year ended March 31, 2016

Thousands of U.S. Dollars

Equity attributable to owners of the Company												
	Common stock	Additional paid-in capital	Treasury stock	Retained earnings	Other components of equity				Sub-total	Total	Non-controlling interests	Total equity
					Changes in fair value of available-for-sale financial assets	Changes in fair value of hedging instrument	Foreign currency translation adjustments in foreign operations	Share of other comprehensive income of equity method investments				
<b>Balance as of March 31, 2015</b>	\$92,305	\$359,772	\$—	\$213,061	\$14,316	\$ 904	\$ 91,076	\$611	\$106,907	\$772,046	\$ —	\$772,046
Profit	—	—	—	31,565	—	—	—	—	—	31,565	(340)	31,225
Other comprehensive income	—	—	—	—	15,606	4,428	(15,801)	156	4,389	4,389	—	4,389
Total comprehensive income	—	—	—	31,565	15,606	4,428	(15,801)	156	4,389	35,954	(340)	35,613
<b>Transactions with owners:</b>												
Dividends paid (Note 31)	—	—	—	(35,548)	—	—	—	—	—	(35,548)	—	(35,548)
Acquisition of treasury stock (Note 30)	—	—	(10,323)	—	—	—	—	—	—	(10,323)	—	(10,323)
Cancellation of treasury stock (Note 30)	—	(10,323)	10,323	—	—	—	—	—	—	—	—	—
Transfer to Additional paid-in capital from Retained earnings (Note 30)	—	10,323	—	(10,323)	—	—	—	—	—	—	—	—
Changes in ownership interests in subsidiaries that do not result in loss of control	—	—	—	—	—	—	—	—	—	—	2,175	2,175
Total of transactions with owners	—	—	—	(45,870)	—	—	—	—	—	(45,870)	2,175	(43,695)
<b>Balance as of March 31, 2016</b>	<b>\$92,305</b>	<b>\$359,772</b>	<b>\$—</b>	<b>\$198,756</b>	<b>\$29,922</b>	<b>\$5,332</b>	<b>\$ 75,275</b>	<b>\$768</b>	<b>\$111,296</b>	<b>\$762,129</b>	<b>\$1,835</b>	<b>\$763,964</b>

See accompanying notes to the consolidated financial statements.

## Consolidated Statement of Cash Flows

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
<b>Cash flows from operating activities:</b>			
Profit before income taxes	¥ 6,115	¥ 5,100	\$ 45,294
Depreciation and amortization	3,942	4,911	43,617
Provision of allowance for loss on cancellation of outsourcing contract	—	2,400	21,314
Loss on business restructuring	1,702	132	1,171
Gain on sales of investments in subsidiaries	(100)	—	—
Financial income and financial expenses	(8,031)	(9,776)	(86,820)
Decrease/increase in derivative assets/liabilities	1,311	(10,039)	(89,156)
Decrease/increase in assets/liabilities for margin transaction	12,410	13,283	117,963
Decrease/increase in loans/loans payable secured by securities	4,987	4,412	39,183
Decrease/increase in cash segregated as deposits	(68,275)	13,099	116,335
Decrease/increase in deposits received and guarantee deposits received	66,080	(14,521)	(128,960)
Decrease/increase in short-term loans receivable	(2,720)	(17,148)	(152,288)
Other, net	(16,945)	1,155	10,259
Sub-total	475	(6,991)	(62,088)
Interest and dividend income received	13,864	14,490	128,687
Interest expenses paid	(5,459)	(4,863)	(43,191)
Income taxes paid	(9,129)	(1,869)	(16,601)
Net cash provided by (used in) operating activities	(249)	766	6,807
<b>Cash flows from investing activities:</b>			
Purchase of investments in securities	(6,235)	(80)	(710)
Proceeds from sales and redemption of securities	7,159	5,386	47,832
Purchase of property and equipment	(1,233)	(706)	(6,272)
Purchase of intangible assets	(8,301)	(10,051)	(89,266)
Purchase of investments in joint ventures	—	(288)	(2,561)
Purchase of investments in associates	—	(70)	(622)
Proceeds from sales of subsidiaries (Note 34)	249	—	—
Other, net	(241)	(124)	(1,099)
Net cash provided by (used in) investing activities	(8,602)	(5,934)	(52,696)
<b>Cash flows from financing activities:</b>			
Net increase/decrease in short-term loans payable	(39,331)	11,741	104,274
Proceeds from long-term loans payable	32,221	—	—
Repayment and redemption of long-term loans payable	(2,500)	(7,500)	(66,607)
Purchase of treasury stock	—	(1,162)	(10,323)
Cash dividends paid	(2,358)	(3,997)	(35,494)
Proceeds from stock issuance to non-controlling interests	—	147	1,305
Proceeds from sales of investments in subsidiaries to non-controlling interests	—	98	870
Net cash provided by (used in) financing activities	(11,968)	(673)	(5,974)
Net increase/decrease in cash and cash equivalents	(20,819)	(5,840)	(51,863)
Cash and cash equivalents at the beginning of year	84,855	66,337	589,135
Effect of exchange rate change on cash and cash equivalents	2,300	(741)	(6,579)
Cash and cash equivalents at the end of year (Note 16)	¥66,337	¥59,756	\$530,692

See accompanying notes to the consolidated financial statements.

# Notes to the Consolidated Financial Statements

## 1 Reporting Entity

Monex Group, Inc. (the “Company”) is a Company located in Japan. The registered address of the head office and principal business office is 2-4-1, Kojimachi, Chiyoda-ku, Tokyo. The consolidated financial statements as of and for the year ended March 31, 2016 comprise the financial statements of the Company and its subsidiaries (the “Group”) and the interests in associates and joint ventures. The Group engages in online securities brokerage business that is its core business, foreign exchange (FX) margin transactions and M&A advisory service.

## 2 Basis of Preparation of Financial Statements

### (1) Statement of compliance with International Financial Reporting Standards (IFRSs)

The Company meets the criteria of a “Specified Company that is allowed to prepare financial statements in accordance with designated IFRS” defined in Article 1-2 of the “Ordinance on Terminology, Forms and Preparation Methods of Consolidated Financial Statements” (Ordinance of the Ministry of Finance No. 28 of 1976) and the Group’s financial statements are prepared in accordance with IFRSs as stipulated in Article 93 of the ordinance.

### (2) Basis of presentation

The accompanying consolidated financial statements have been translated into English from the consolidated financial statements of the Company prepared in accordance with IFRSs with certain additional disclosures as required by the Cabinet Office Ordinance on Disclosure of Corporate Affairs, etc., and filed with the appropriate Local Finance Bureau of the Ministry of Finance as required by the Financial Instruments and Exchange Act of Japan.

The translations of the Japanese yen amounts into U.S. dollars are included solely for the convenience of readers outside Japan, using the prevailing exchange rate on March 31, 2016, which was ¥112.60 to U.S. \$1. For translation purposes, amounts in Japanese yen before rounding to the millions are used and financial information presented in U.S. dollars is rounded to the nearest thousand. As a result, the amounts in U.S. dollars do not necessarily agree with the Japanese yen amounts in millions when divided by ¥112.60. The convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.

### (3) Basis of measurement

The consolidated financial statements are prepared based on the historical cost except for the following significant items.

- Derivatives are measured at fair value
- Financial instruments at fair value through profit or loss are measured at fair value
- Available-for-sale financial assets are measured at fair value
- Liabilities related to cash-settled share-based payment are measured at fair value

### (4) Functional currency and reporting currency

The consolidated financial statements are presented in Japanese yen, which is also the Company’s functional currency. All financial information presented in Japanese yen is rounded to the nearest million.

### (5) Use of estimates and judgments

The Group’s management is required to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amount of assets, liabilities, income and expenses when preparing financial statements in accordance with IFRSs. Actual results could differ from these estimates.

Accounting estimates and their underlying assumptions are continually reviewed. The impact of revisions to accounting estimates is prospectively recognized in the period when the revision is made and in the subsequent period.

The information on significant judgments when applying significant accounting policies that have a significant impact on the amounts recognized in the consolidated financial statements is described in the following notes.

- “Note 14. Financial Instruments”
- “Note 15. Fair Value Measurement”

The information on uncertainties of assumptions and estimates with a significant risk that could result in significant modification in the next consolidated fiscal year is described in the following notes.

- “Note 21. Intangible Assets”
- “Note 24. Deferred Tax and Income Tax Expense”

(Changes in accounting estimates)

The estimated useful life of some of the internally generated intangible assets of Intangible Assets was revised in the consolidated fiscal year ended March 31, 2016. Accordingly, “Selling, general and administrative expenses” decreased by ¥358 million (\$3,182 thousand) in the Consolidated Statement of Income for the consolidated fiscal year ended March 31, 2016.

### **3 Significant Accounting Policies**

Unless otherwise noted, the accounting policies set forth below are applied continuously to all periods indicated in the consolidated financial statements.

#### **(1) Basis of consolidation**

##### **(a) Business combinations**

Business combinations are accounted for by applying the acquisition method on the date that control is obtained (the acquisition date). An investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Except for the following items, identifiable assets and liabilities of acquired companies are measured at fair value on the acquisition date.

- Deferred tax assets and liabilities measured in accordance with IAS 12 “Income Taxes.”
- Assets and liabilities relating to employee benefit agreements measured in accordance with IAS 19 “Employee Benefits.”
- Liabilities relating to stock compensation agreements of acquired companies measured in accordance with IFRS 2 “Share-based Payment.”
- Non-current assets or disposal groups classified as held for sale in accordance with IFRS 5 “Non-current Assets Held for Sale and Discontinued Operations.”

Goodwill is measured at the fair value of the consideration transferred including the amount of non-controlling interests in the acquired Company recognized on the acquisition date minus the net amount (ordinarily fair value) of identifiable acquired assets and assumed liabilities recognized on the acquisition date. If this amount is negative, it is immediately recognized in profit or loss.

Acquisition-related costs for business combinations other than costs relating to the issuance of debt or equity securities are recognized as an expense when the costs are incurred.

If the initial accounting of a business combination is not completed by the end of the consolidated fiscal year in which the business combination occurred, provisional amounts for those items that are not completed are reported. If facts or circumstances that existed on the acquisition date are obtained during a period (the “measurement period”) and, if known, would have had an impact on the recognized amounts that were initially determined on the acquisition date, that information is reflected and the provisional amounts recognized on the acquisition date are adjusted retroactively. If the newly acquired information results in additional recognition of assets and liabilities, such assets and liabilities are recognized. The measurement period is within one year.

If consideration transferred in a business combination includes assets or liabilities arising from a contingent consideration arrangement, the contingent consideration is measured at fair value on the acquisition date as part of the consideration transferred. Changes in the fair value of contingent consideration for measurement period are adjusted retroactively, and the corresponding amount of goodwill is adjusted. Changes in the fair value of contingent consideration beyond the measurement period are not re-measured when the contingent consideration is classified as equity, and subsequent settlements are accounted for within equity. When the contingent consideration is classified as an asset or liability, the consideration is appropriately remeasured in accordance with IAS 39 "Financial Instruments: Recognition and Measurement" or IAS 37 "Provisions, Contingent Liabilities and Contingent Assets, and the gain or loss is recognized in profit or loss."

The Group elected not to retroactively apply IFRS 3 "Business Combinations" (2008) to business combinations occurring before December 27, 2010. Carrying amount of goodwill in business combinations occurring before December 27, 2010 is recognized in accordance with generally accepted accounting principles in Japan (JGAAP).

**(b) Changes in interests that do not result in loss of control**

Changes in interests that do not result in loss of control occurring on or after December 27, 2010 are accounted for within equity. The carrying amount of the Group's interests and non-controlling interests are adjusted to reflect changes in interests in subsidiaries and goodwill is not recognized.

**(c) Loss of control**

If control of a subsidiary is lost as a result of disposal of the Group's investment, the gain or loss on the disposal is calculated as the difference between the total of the fair value of the consideration received and remaining interests. The carrying amount of the assets including goodwill, liabilities, and non-controlling interests of the subsidiary, and the gain or loss is recognized in profit or loss. Amounts relating to subsidiaries previously recognized in other comprehensive income are reported in the same manner as direct disposal by the Group of related assets and liabilities.

**(d) Subsidiaries**

Subsidiaries are entities controlled by the Group. The financial statements of subsidiaries are included in the consolidated financial statements from the date the Group obtains control until the date control is lost. The accounting policies of subsidiaries are adjusted where necessary to ensure conformity with the accounting policies applied by the Group.

**(e) Cash segregated as deposits**

Trust accounts included in cash segregated as deposits are consolidated when it is concluded that the accounts are controlled by the Group.

**(f) Investment in associates and joint ventures**

Associates are entities over which the Group has significant influence concerning financial and operating policies but does not have control or joint control. If the Group owns between 20% and 50% of the voting power of another company, it is presumed that the Group has significant influence on that company.

Joint ventures are joint arrangements whereby the parties that have joint control of the arrangement and have rights to the net assets of the arrangement.

Investments in associates and joint ventures are reported using the equity method and are measured at acquisition cost on the date of acquisition.

The consolidated financial statements include the Group's share of the profit or loss and the changes in interests of companies subject to the equity method from the date that the Group obtained significant influence or the date that joint control began until such influence or joint control terminates. The accounting policies of companies subject to the equity method are adjusted where necessary to ensure conformity with the accounting policies applied by the Group. If the Group's share of losses in companies subject to the equity method exceeds the interest in the same companies, the carrying amount of that investment is reduced to zero and no further losses are recognized, except in cases where the Group assumes liabilities or makes payment on behalf of the investee.

**(g) Transactions eliminated in consolidation**

Receivables, payables and transactions within the Group and unrealized income or losses arising from transactions within the Group are eliminated when preparing the consolidated financial statements. Unrealized income arising from transactions with companies subject to the equity method is deducted from investments up to the amount of the Group's interest in the investee. Unrealized losses are treated in the same manner as for unrealized income as long as there is no evidence of impairment.

**(2) Foreign currency**

**(a) Transactions in foreign currencies**

Transactions in foreign currencies are translated into the functional currency of the respective Group companies at the exchange rate on the date of the transaction. Assets and liabilities denominated in foreign currencies on the closing date of the consolidated fiscal year are re-translated to the functional currency using the exchange rate on the closing date of the consolidated fiscal year.

Assets and liabilities denominated in foreign currency measured at fair value are translated to a functional currency using the exchange rate on the date of the fair value measurement. Exchange differences arising from re-translation are recognized in profit or loss. Exchange differences arising from translation of financial instruments that are measured at fair value and whose changes are recognized in other comprehensive income are recognized in other comprehensive income. Non-monetary items measured using foreign currency acquisition costs are translated using the exchange rate on the date of the transaction.

**(b) Foreign operations**

The assets and liabilities of foreign operations (including goodwill arising from acquisition and adjustments to fair value) are translated to Japanese yen using the exchange rate on the closing date of the consolidated fiscal year and income and expenses are translated to Japanese yen using the average exchange rate.

Currency translation adjustments are recognized in "Foreign currency translation adjustments in foreign operations" of other comprehensive income. The Group elected to deem cumulative foreign currency translation adjustments from foreign operations at the date of transition to the IFRSs to be zero.

Currency translation adjustments after the date of transition to IFRSs have been included in other components of equity.

If foreign operations are disposed of, amounts relating to the foreign currency translation adjustments in foreign operations are reclassified to profit or loss as a portion of the disposal gain or loss.

**(3) Financial instruments**

**(a) Recognition**

The Group recognizes financial assets held for trading that are traded in a regular way purchase or sale on the settlement date.

Transactions of other financial assets and financial liabilities are recognized when the Group becomes a party to the contractual provisions of the instruments.

**(b) Classification**

Financial assets are classified into the following categories based on their characteristics and the purpose for holding them: (i) financial assets at fair value through profit or loss, (ii) held-to-maturity investments, (iii) loans and receivables, and (iv) available-for-sale financial assets.

**(i) Financial assets at fair value through profit or loss**

Financial assets held for trading or designated as measured at fair value through profit or loss at initial recognition are initially recognized at fair value, and subsequent fair value changes are recognized in profit or loss. Transaction costs at initial recognition are recognized in profit or loss when incurred. Also, interest and dividends from financial assets are recognized in profit or loss as financial income.

**(ii) Held-to-maturity investments**

Non-derivative financial assets with fixed or determinable payments and a fixed maturity, which the Group has the positive intention and ability to hold to maturity other than loans and receivables, are classified as held-to-maturity investments. Held-to-maturity investments are initially recognized at fair value plus directly attributable transaction costs. Subsequent to the initial recognition, held-to-maturity investments are measured at an amortized cost using the effective interest method.

**(iii) Loans and receivables**

Non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than financial assets at fair value through profit or loss and available-for-sale financial assets, are classified as loans and receivables. Loans and receivables are initially recognized at fair value plus directly attributable transaction costs. Subsequent to the initial recognition, loans and receivables are measured at an amortized cost using the effective interest method.

**(iv) Available-for-sale financial assets**

Non-derivative financial assets that are designated as available-for-sale at initial recognition, or that are not classified in any other category, are classified as available-for-sale financial assets. Available-for-sale financial assets are initially recognized at fair value plus directly attributable transaction costs, and subsequent to the initial recognition, they are measured at fair value and fair value changes are recognized as changes in fair value of available-for-sale financial assets in other comprehensive income.

Impairment losses are recognized in profit or loss when required. Dividends are recognized in profit or loss as financial income. If available-for-sale financial assets are derecognized, cumulative fair value changes recognized in other comprehensive income are reclassified to profit or loss.

**(v) Non-derivative financial liabilities**

The Group initially recognizes non-derivative financial liabilities at fair value (after deducting directly attributable transaction costs). Non-derivative financial liabilities held for trading are subsequently measured at fair value, and fair value changes are recognized in profit or loss. Non-derivative financial liabilities other than those held for trading are subsequently measured at an amortized cost using the effective interest method.

**(c) Derecognition of financial assets and financial liabilities**

When contractual rights to cash flows from financial assets are expired, or when contractual rights to receive cash flows from financial assets are transferred substantially in transactions that transfer all risks and rewards of ownership of the financial assets, the Group derecognizes the relevant financial assets. Also, when financial liabilities are extinguished, i.e., when contractual obligations are discharged, cancelled, or expired, the financial liabilities are derecognized.

**(d) Offsetting**

Financial assets and financial liabilities are set off and the net amount is presented in the consolidated statement of financial position only when the Group has the legal right to set off the recognized amount and the Group has the intent to settle on a net basis or to realize the asset and settle the liability simultaneously.

**(e) Amortized costs**

Amortized costs of financial assets and financial liabilities consist of the initially recognized amounts of the financial assets and liabilities less amounts previously repaid, adjusted by the cumulative amortization of the difference between the initially recognized amount and the maturity amount using the effective interest method, and less impairment losses.

**(f) Fair value measurement**

The fair value of financial assets and financial liabilities is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants on the measurement date.

**(g) Impairment of financial assets**

When the Group recognizes impairment of financial assets other than securities, the impairment losses are accounted for using the allowance for doubtful receivables account without directly reducing the carrying amount of the financial assets.

In the case of financial assets other than financial assets at fair value through profit or loss, if there is objective evidence of impairment as a result of a loss event occurring after initial recognition and the loss event has a negative effect on the future cash flows of the assets which can be reliably estimated, impairment losses are recognized. The Group considers whether there is objective evidence of impairment on each quarter.

Impairment losses of available-for-sale financial assets are calculated as the difference between the carrying amount and fair value and recognized in profit or loss. Impairment losses of financial assets measured at amortized cost are calculated as the difference between the carrying amount and the present value of estimated future cash flows discounted by the effective interest rate at initial recognition of the relevant financial assets, and is recognized in profit or loss. Income from assets for which impairment was recognized continues to be recognized through reversal of discounted amounts in conjunction with the passage of time.

If an event that reduces the amount of the impairment losses occurs after the recognition of impairment losses with respect to the financial assets measured at an amortized cost, the previously recognized impairment losses are reversed in profit or loss.

**(h) Cash and cash equivalents**

Cash and cash equivalents in the consolidated statement of cash flows comprise cash and highly liquid investments that are readily convertible to a known amount with an insignificant risk of change in value.

**(i) Cash segregated as deposits**

Some of the trust accounts for cash segregated as deposits held by the Group are within the scope of consolidation. Cash segregated as deposits is money that is segregated and invested in accordance with the laws and regulations of each jurisdiction to preserve deposits from customers, and accordingly, cash segregated as deposits is reported as such in the consolidated statement of financial position.

**(j) Trading securities and other**

Trading securities and other are securities held by the Group primarily for short-term trading purpose.

**(k) Derivative assets and derivative liabilities**

**(i) Derivatives applied to hedge accounting**

The Group applies hedge accounting to derivatives to hedge the risk of variability in cash flows if the hedge meets the criteria for hedge accounting.

At the inception of the hedge, the Group documents the hedging relationship and the risk management objective and strategy for undertaking the hedge including the hedging instrument, the hedged item, the nature of the risk being hedged and how to assess the hedge effectiveness. At the inception of the hedge and for an ongoing basis, the hedge is assessed and determined actually to have been highly effective in achieving offsetting changes in cash flows attributable to the hedged item with the hedging instruments.

Derivatives designated as hedging instruments are initially recognized at fair value, and the subsequent fair value changes are recognized as follows.

- **Cash flow hedges**

For changes in the fair value of derivatives that are designated as hedging instruments for a cash flow hedge and meet the criteria of cash flow hedges, the portion of the gain or loss on the hedging instruments that is determined to be an effective hedge is recognized in other comprehensive income and the ineffective portion of the gain or loss on the hedging instrument is recognized in profit or loss. The associated gains and losses that were recognized in other comprehensive income are reclassified to profit or loss as a reclassification adjustment in the same period or periods during which cash flows attributable to the hedged item affects profit or loss. The Group discontinues prospectively the hedge accounting when the hedge no longer meets the criteria for hedge accounting, when the hedging instrument expires or is sold, terminated or exercised, or when the Group revokes the designation.

- (ii) Derivatives not applied to hedge accounting**

The Group's derivative assets and derivative liabilities that are not applied to hedge accounting are initially recognized at fair value, and subsequent fair value changes are recognized in profit or loss.

- (l) Investments in securities**

Investments in securities are investments in securities held by the Group other than "trading securities and other."

- (m) Margin transaction assets and margin transaction liabilities**

Margin transaction assets and margin transaction liabilities are claims and obligations arising against customers and securities finance companies in conjunction with domestic margin transaction.

- (n) Loans secured by securities and loans payable secured by securities**

Loans secured by securities and loans payable secured by securities are claims and obligations arising against customers, counterparty financial institutions, and clearing agencies in conjunction with the Group's transactions of loans secured by securities or loans payable secured by securities other than domestic margin transactions.

#### **(4) Property and equipment**

- (a) Recognition and measurement**

Property and equipment are reported at the acquisition cost less accumulated depreciation and accumulated impairment losses.

Acquisition costs include the costs directly related to acquisition of the asset and the costs for dismantling and removing. The Group elects to measure costs for dismantling and removing included in the cost of property and equipment on the date of transition to the IFRSs.

- (b) Depreciation**

Depreciation and amortization are calculated on the basis of the depreciable amount. The depreciable amount is calculated as the acquisition cost of an asset less its residual value.

Property and equipment are depreciated over the estimated useful life of each part of a property item, and depreciation is recognized in profit or loss applying the straight-line method. The straight-line method is applied because this is considered to be the most similar to the expected pattern of consumption of the future economic benefits embodied in the asset. Leased assets are depreciated over the shorter time period of either the lease term or its useful life, unless it is reasonably certain that the Group will obtain ownership by the end of the lease term.

The estimated useful lives of major property and equipment in the consolidated fiscal year ended March 31, 2015 (the "previous consolidated fiscal year") and the consolidated fiscal year ended March 31, 2016 (the "the current consolidated fiscal year") are as follows.

Buildings: 8–18 years

Equipment and fixtures: 2–15 years

Depreciation methods, useful lives, and residual values are reviewed at each reporting date, and adjustments are made when required.

## **(5) Intangible assets**

### **(a) Goodwill**

Goodwill arising through the acquisition of subsidiaries is reported as an intangible asset. The measurement method of goodwill at the initial recognition is described in “(1) Basis of consolidation (a) Business combinations.”

Goodwill relating to acquisitions prior to December 27, 2010 is calculated based on the carrying amount according to JGAAP on the date of transition to the IFRSs.

Subsequent to the initial recognition, goodwill is measured at the acquisition cost less accumulated impairment losses.

### **(b) Internally generated intangible assets**

The Group recognizes as intangible assets those software development costs if the development costs can be reliably determined, implementation is technologically feasible, there is a high probability for generating future economic benefit, and there are adequate resources to develop and use them. Subsequent to the initial recognition, internally generated intangible assets are measured at the acquisition cost less accumulated depreciation and accumulated impairment losses.

### **(c) Other intangible assets**

Other intangible assets acquired by the Group with finite useful lives are measured at the acquisition cost less accumulated depreciation and accumulated impairment losses.

### **(d) Subsequent expenditures**

Subsequent expenditures are recognized as assets only if future economic benefit from a specific asset relating to the expenditure can be increased. Other subsequent expenditures including goodwill and brands internally generated by the Group are all recognized as expenses when incurred.

### **(e) Amortization**

Amortization is based on the acquisition cost of an asset less its residual value.

Amortization of intangible assets other than goodwill is recognized in profit or loss applying the straight-line method over the estimated useful life from the time when the asset is available for use.

The estimated useful lives of major intangible assets in the previous consolidated fiscal year and the current consolidated fiscal year are as follows.

- Internally generated intangible assets: 3–7years
- Customer relationships: 18 years
- Technology assets: 18 years
- Other assets: 3–18 years

Amortization methods, useful lives, and residual values are reviewed at each reporting date, and adjustments are made when required.

The Group considers the useful life of intangible assets to be indefinite only if there is no foreseeable limit to the period over which the intangible assets are expected to generate net cash inflows for the Group based on analysis of all relevant factors. Intangible assets with indefinite useful lives are not amortized and are subject to impairment tests at the same time each year and when there are indications of impairment.

## **(6) Impairment of non-financial assets**

With the exception of deferred tax assets, the Group assesses whether there is any indication of impairment of non-financial assets on each reporting date. If there is any indication of impairment, the recoverable amount of the relevant asset is estimated. The recoverable amount of goodwill and intangible assets with indefinite useful lives, or that are not yet available for use, is estimated at the same time each year.

The recoverable amount of an asset or cash-generating unit (CGU) is the higher value of either the value in use or the fair value less cost of disposal. The value in use is calculated as the discounted present value of the estimated future cash flows using a pre-tax discount rate that reflects the time value of money and the risks specific to the relevant asset.

A CGU is the smallest group of assets that generates cash inflows that are largely independent from the cash inflows of other assets or groups of assets used continuously.

The Group determines CGUs in accordance with the units used to monitor goodwill for internal reporting purposes, and such units do not exceed operating segments before aggregation.

Corporate assets do not generate independent cash inflows. Consequently, if there is an indication of impairment of corporate assets, the recoverable amount is determined for the CGU to which the corporate asset belongs.

If the carrying amount of an asset or CGU exceeds its recoverable amount, impairment losses are recognized in profit or loss. Impairment losses recognized in relation to CGU initially reduce the carrying amount of the goodwill allocated to the CGU, and then proportionally reduce the carrying amount of other assets within the CGU.

Impairment losses relating to goodwill are not reversed. If other assets for which impairment was previously recognized, the Group assesses on each reporting date whether there is an indication of reduction or elimination of the impairment loss. If there were changes in the estimates used to determine the recoverable amount, the impairment losses are reversed. Impairment losses are reversed to the extent of the carrying amount less depreciation and amortization, that would have been determined if no impairment loss had been recognized.

## **(7) Employee benefits**

### **(a) Defined contribution pension plan**

The Company and some of its subsidiaries adopt defined contribution pension plans. The defined contribution pension plans are post-retirement benefit plans where the employer contributes a fixed amount into a separate entity with no legal or constructive obligations to pay further contributions. Contributions made to defined contribution pension plans are recognized in profit or loss during the employee's period of service.

### **(b) Short-term employee benefits**

Discount calculations are not performed with respect to short-term employee benefits, and the benefits are recognized in profit or loss when the associated services were rendered.

## **(8) Share-based compensation transactions**

The Company and some of its subsidiaries have cash-settled compensation plans where the amounts of the payments are linked to the Company's share prices for managing directors and certain employees. The amounts of cash-settled share-based compensation are recognized as liabilities at fair value, and changes in the fair value of those liabilities are recognized in profit or loss over the vesting period until the unconditional right to receive the compensation is fixed.

## **(9) Provisions**

Provisions are recognized when the Group has legal and constructive obligations as a result of past events, there is a high probability that an outflow of resources embodying economic benefits will be required to settle those obligations, and the amounts of those obligations can be reasonably estimated. Provisions are discounted to the present value of the estimated future cash flows using a pre-tax rate that reflects the time value of money and the risks specific to the relevant liabilities. Reversal of discounts to reflect the passage of time is recognized in profit or loss.

## **(10) Equity**

### **(a) Common stock**

The issue price of equity instruments issued by the Company is recorded as “Common stock” and “Additional paid-in capital,” with expenses directly related to the issuance being deducted from the “Additional paid-in capital.”

### **(b) Treasury stock**

Treasury stock is measured at the acquisition cost and deducted from equity. No gains or losses arising from the purchase, sale, or cancellation of the treasury stock are recognized in profit or loss. The difference between the carrying amount and the consideration at the time of sale is recognized as “Additional paid-in capital.”

## **(11) Income and expense**

Income and expense are measured at the fair value of the consideration received or paid less consumption taxes and other taxes.

### **(a) Commission received**

Commission received including brokerage commission is recognized when the related service is provided. In the case of transactions including customer loyalty programs, the fair value of the points is estimated and the amount less this value is recognized as revenue.

### **(b) Net trading income**

Net trading income relating to the sale of “trading securities and other” is recognized on the trade date, and net trading income relating to FX margin transactions is recognized in profit or loss for the change in fair value of the related derivative asset and liabilities.

### **(c) Financial income and financial expenses**

Financial income includes income from margin transactions, income from securities lending transactions, interest income, dividend income, gains on the sale of investments in securities, and changes in the fair value of derivatives other than trading instruments. Financial expenses include expenses from margin transactions, expenses from securities lending transactions, interest paid, losses on the sale of investments in securities, and changes in the fair value of derivatives other than trading instruments.

Interest received and interest paid is recognized as income or expense when incurred using the effective interest method. Dividend income is recognized when the shareholders’ rights relating to the dividend vest.

### **(d) Offsetting of income and expense**

Income and expense relating to transactions which the Group is not determined as a principal are set off and recognized on a net basis.

### **(e) Lease payments**

Amounts paid in relation to operating leases are recognized in profit or loss applying the straight-line method over the term of the lease. Lease incentives received that are inseparable from total lease expenses are recognized over the lease term.

## **(12) Income tax expense**

Income tax expense includes current tax expense and deferred tax expense. These expenses other than the items recognized in business combinations and recognized directly in equity or other comprehensive income are recognized in profit or loss.

Current income tax expense is the estimated taxes to be paid or refunded relating to taxable income or losses for the current consolidated fiscal year by applying the enacted tax rate or the substantively enacted tax rate at the end of the reporting period, adjusted for estimated taxes to be paid or refunded for prior years.

Deferred tax assets and liabilities are recognized with respect to the temporary difference between the carrying amount and the tax bases of assets and liabilities. Deferred tax assets and liabilities are not recognized with respect to temporary differences arising from the initial recognition of assets and liabilities in transactions other than business combinations, and for transactions that affect neither the accounting profit nor the taxable profit (tax loss) and temporary differences arising from investments in subsidiaries and associates, if the Company can control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not be reversed in the foreseeable future. Deferred tax liabilities are not recognized with respect to taxable temporary differences arising from the initial recognition of goodwill. Deferred tax assets and liabilities are calculated using the tax rate that is expected to be applied at the time when the temporary difference is reversed based on tax laws that are enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible differences can be utilized. Deferred tax assets are reassessed at the end of each reporting period, and recognized to the extent that it is probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are set off when the Group has a legally enforceable right to set off deferred tax assets against deferred tax liabilities, and the deferred tax assets and deferred tax liabilities relate to corporate income taxes levied by the same taxation authority on either the same taxable entity or different taxable entity, which intends to settle the deferred tax assets and liabilities on a net basis or to realize the assets and liabilities simultaneously.

### **(13) Earnings per share**

Basic earnings per share are calculated as profit attributable to the Company's ordinary shareholders, divided by the weighted average number of shares outstanding after adjusting the effect of treasury stock during the reporting period. Diluted earnings per share (earnings per share after adjustment for potential shares) are calculated after adjustment for the dilutive effects of all potential common stock.

### **(14) Segment information**

Operating segments are components of business activities from which income are earned and expenses incurred including income and expenses relating to transactions with other operating segments. Discrete financial information for operating results of all operating segments is available and is regularly reviewed by the Company's Chief Executive Officer to make decisions about resources to be allocated to each segment and assess business performance.

Segment operating results reported to the Chief Executive Officer include items directly attributable to the segment and items allocated to the segment based on reasonable grounds.

### **(15) New accounting standards and interpretations**

The new accounting standards and interpretations that have been issued but not applied to the consolidated fiscal year ended March 31, 2016 are as follows. These accounting standards and interpretations were not applied when preparing the Group's consolidated financial statements. The Company is currently assessing the potential impact that these standards and interpretations will have on the Group's consolidated financial statements.

Standards		Mandatory adoption (Annual period beginning on or after)	The Group's adoption period (For the fiscal year)	New/revised requirements
IAS 1	Presentation of Financial Statements	January 1, 2016	March 31, 2017	Clarification of requirements for presentation and disclosure
IAS 7	Statement of Cash Flows	January 1, 2017	March 31, 2018	Changes in liabilities arising from financing activities
IFRS 9	Financial Instruments	January 1, 2018	Not determined	Revised classification and measurement of financial assets Revised requirements for changes in fair value of financial liabilities Revised hedge accounting Revised impairment
IFRS 15	Revenue from Contracts with Customers	January 1, 2018	Not determined	Establishment of comprehensive framework for recognition, measurement and disclosure of revenue
IFRS 16	Leases	January 1, 2019	Not determined	Revised leases accounting

## (16) Changes in accounting policies

The Group applied the accounting standards set forth below from the consolidated fiscal year ended March 31, 2016.

Standard		New/revised requirements
IFRS 8	Operating segments	Disclosures on the aggregation of operating segments

There is no significant impact from the changes in the accounting policies on the Group's financial statements for the current consolidated fiscal year.

Diluted earnings per share (earnings per share after adjustment for potential shares) are calculated after adjustment for the dilutive effects of all potential common stock from the current consolidated fiscal year.

## 4 Financial Risk Management

The Group is exposed to the following risks arising from financial instruments in the course of its business activities:

- Credit risk;
- Liquidity risk;
- Market risk;
- Operational risk.

This note presents information about the impact of each of these risks on the Group, the policies on the identification, analysis and assessment of risk, and the equity management on the Group.

### (1) Organizations for managing risks arising from financial instruments

To limit risks that have an impact on the Group's management within an acceptable range, risks are appropriately identified, analyzed and assessed, and appropriate management organizations are designed to respond to each risk.

The Company establishes rules for managing all risks that affect the Group's operations. Each risk including those arising from financial instruments are managed in accordance with specific management policies and management structures determined by the executive officer responsible for overseeing the division that manages the risk, and each subsidiary is instructed to adopt risk management policies and establish risk management systems. The Company appointed a risk manager, and the risk manager monitors the status of the design and the operation of risk management systems within the Company and at major subsidiaries, and periodically reports the status to the Company's Board of Directors.

**(a) Credit risk**

Credit risk is the risk of financial loss arising from the nonperformance of a counterparty to an agreement or for other reasons. Credit risk arises principally from the counterparty risks of the Group's customers and the counterparty financial institutions and issuer risks.

The carrying amounts of financial assets after impairment are presented in the consolidated financial statements and are the amounts of maximum exposure of the Group to financial asset credit risks before taking into consideration the value of associated collateral. Information concerning collateral is set forth in "Note 18. Collateral."

**(Risks relating to customer transactions)**

The Group has a globally diversified customer base and sets a limit for the transaction volume. As such, the Group does not have an excessive credit risk with any specific customers. Most of the claims against customers comprise (i) receivables pursuant to open contracts, (ii) loans secured by securities including loans for margin transactions, (iii) future option transactions, and (iv) FX margin transactions. The financial instruments business operators within the Group receive advances, guarantee deposits, and collateral with respect to the securities trading. The Group also identifies risks relating to position imbalances through the ongoing monitoring of trading conditions concerning margin transactions, and has introduced systems to control the occurrence of overdue claims by setting appropriate margin requirements and establishing systems for compulsory settlement; hence credit risks relating to claims against customers are limited.

**(Risks relating to counterparty financial institutions and clearing houses)**

The Group's counterparty financial institutions and clearing houses are all well-known, healthy domestic and overseas financial institutions, thus the credit risks concerning claims against these institutions are limited. If the Group obtains information that may lead to credit uncertainty, such as a down grade of the credit rating of a counterparty financial institution or a clearing house, necessary measures are taken in collaboration with all concerned divisions to avoid those risks.

**(Risks relating to issuers)**

The Group holds securities, such as Japanese government bonds and U.S. treasury bills, for investment purposes. The Group also holds securities as inventory of financial instruments offered to customers. The Group conducts ongoing monitoring of the credit risks relating to the issuers of these securities, and the credit risks relating to those issuers are limited.

**Aging analysis of financial assets which are overdue but not impaired**

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Within three months	¥42	¥40	\$355
From three months to one year	15	32	287
More than one year	15	15	136
Total	¥72	¥88	\$778

These are primarily advances to customers that are included in the "Other financial assets," and considered to be recoverable at the end of the consolidated fiscal year. Consequently, the Company determined that recognition of impairment is not necessary.

When the Group recognizes the impairment of financial assets other than securities, impairment is accounted for using the allowance for doubtful receivables account, and not directly reducing the carrying amount of the financial assets. Allowances for doubtful receivables are made taking into consideration the likelihood of recovery based on the recent status of the Group's counterparties, payment conditions and receipt of collateral. The balances of financial assets (other than impaired securities) which are individually considered to be impaired at the end of the previous consolidated fiscal year, and at the end of the current consolidated fiscal year were ¥206 million and ¥118 million (\$1,044 thousand), respectively, and the related allowances for doubtful receivables on those dates were ¥206 million and ¥118 million (\$1,044 thousand), respectively.

## Changes in allowance for doubtful receivables which are individually considered to be impaired

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Beginning balance	¥297	¥206	\$1,833
Increase	206	122	1,081
Decrease (reversal)	(238)	(184)	(1,638)
Decrease (usage)	(59)	(26)	(231)
Foreign currency translation adjustments in foreign operations	0	—	—
Ending balance	¥206	¥118	\$1,044

### (b) Liquidity risk

Liquidity risk is the risk of an entity being unable to settle obligations using cash, other financial assets or other means.

The Group finances the funds necessary for operations by obtaining loans from a number of financial institutions including major financial institutions and interbank markets and by issuing bonds in capital markets, and invests temporary surplus funds into highly liquid, short-term financial assets.

The Group regularly monitors the status and outlook of cash flows and reduces liquidity risks by entering into contracts such as overdraft arrangements and commitment line agreements with a number of financial institutions. In addition, the Group aims to further reduce liquidity risks using internal systems that allow timely financing among the companies within the Group.

“Deposits received” and “Guarantee deposits received” from customers are segregated in customer trust accounts that are established based on relevant laws and regulations, and which are composed of highly liquid assets such as government bonds and cash deposits to provide adequate liquidity.

### (i) Bonds and loans payable

#### Bonds and loans payable by maturity

As of March 31, 2015

	Millions of Yen							
	Carrying amount	Contractual cash flows	Within one year	From one year to two years	From two years to three years	From three years to four years	From four years to five years	More than five years
Short-term loans payable and other	¥ 36,812	¥ 36,827	¥36,827	¥ —	¥—	¥ —	¥ —	¥—
Bonds payable	16,676	17,000	—	2,000	—	15,000	—	—
Long-term loans payable	96,930	97,100	—	45,800	13,600	19,000	18,700	—
Total	¥150,418	¥150,927	¥36,827	¥47,800	13,600	¥34,000	¥18,700	¥—
(Margin transaction liabilities)								
Borrowings on margin transactions	¥ 13,861	¥ 13,861	¥13,861	¥ —	¥—	¥ —	¥ —	¥—

As of March 31, 2016

Millions of Yen

	Carrying amount	Contractual cash flows	Within one year	From one year to two years	From two years to three years	From three years to four years	From four years to five years	More than five years
Short-term loans payable and other	¥ 86,321	¥ 86,338	¥86,338	¥ —	¥ —	¥ —	¥—	¥—
Bonds payable	16,726	17,000	2,000	—	15,000	—	—	—
Long-term loans payable	51,214	51,300	—	13,600	19,000	18,700	—	—
<b>Total</b>	<b>¥154,261</b>	<b>¥154,638</b>	<b>¥88,338</b>	<b>¥13,600</b>	<b>¥34,000</b>	<b>¥18,700</b>	<b>¥—</b>	<b>¥—</b>
(Margin transaction liabilities)								
Borrowings on margin transactions	¥ 15,178	¥ 15,178	¥15,178	¥ —	¥ —	¥ —	¥—	¥—

Thousands of U.S. Dollars

	Carrying amount	Contractual cash flows	Within one year	From one year to two years	From two years to three years	From three years to four years	From four years to five years	More than five years
Short-term loans payable and other	\$ 766,617	\$ 766,770	\$766,770	\$ —	\$ —	\$ —	\$—	\$—
Bonds payable	148,546	150,977	17,762	—	133,215	—	—	—
Long-term loans payable	454,832	455,595	—	120,782	168,739	166,075	—	—
<b>Total</b>	<b>\$1,369,995</b>	<b>\$1,373,342</b>	<b>\$784,532</b>	<b>\$120,782</b>	<b>\$301,954</b>	<b>\$166,075</b>	<b>\$—</b>	<b>\$—</b>
(Margin transaction liabilities)								
Borrowings on margin transactions	\$ 134,797	\$ 134,797	\$134,797	\$ —	\$ —	\$ —	\$—	\$—

(ii) Derivative liabilities

Derivative liabilities designated as hedging instruments by maturity

As of March 31, 2015

Millions of Yen

	Carrying amount	Contractual cash flows	Within one year	From one year to two years	From two years to three years	From three years to four years	From four years to five years	More than five years
Derivative liabilities designated as hedging instruments	¥195	¥198	¥43	¥68	¥61	¥26	¥—	¥—
<b>Total</b>	<b>¥195</b>	<b>¥198</b>	<b>¥43</b>	<b>¥68</b>	<b>¥61</b>	<b>¥26</b>	<b>¥—</b>	<b>¥—</b>

As of March 31, 2016

Millions of Yen

	Carrying amount	Contractual cash flows	Within one year	From one year to two years	From two years to three years	From three years to four years	From four years to five years	More than five years
Derivative liabilities designated as hedging instruments	¥220	¥220	¥58	¥108	¥55	¥—	¥—	¥—
<b>Total</b>	<b>¥220</b>	<b>¥220</b>	<b>¥58</b>	<b>¥108</b>	<b>¥55</b>	<b>¥—</b>	<b>¥—</b>	<b>¥—</b>

Thousands of U.S. Dollars

	Carrying amount	Contractual cash flows	Within one year	From one year to two years	From two years to three years	From three years to four years	From four years to five years	More than five years
Derivative liabilities designated as hedging instruments	\$1,951	\$1,953	\$512	\$956	\$485	\$—	\$—	\$—
<b>Total</b>	<b>\$1,951</b>	<b>\$1,953</b>	<b>\$512</b>	<b>\$956</b>	<b>\$485</b>	<b>\$—</b>	<b>\$—</b>	<b>\$—</b>

**(c) Market risk**

Market risk is the risk of fluctuations in the fair value of securities and other investments or future cash flows as a result of changes in market price. Market risk includes foreign exchange risk, interest rate risk and other risk.

**(i) Foreign exchange risk**

The Group is exposed to foreign exchange risk for over-the-counter FX margin transactions and foreign exchange risk relating to assets and liabilities denominated in foreign currencies, such as foreign currency financial instrument inventories of financial instruments business operators, as well as for the Group's net investments in foreign operations. The Group controls its foreign exchange position appropriately by setting rules on cover transactions for over-the-counter FX margin transactions. The foreign exchange risk relating to assets and liabilities denominated in foreign currencies, such as foreign currency financial instrument inventories, is limited since the Group identifies the risks, such as position imbalances through ongoing monitoring, and hedges the risks on a net position with financial instruments, such as foreign exchange forwards.

**(ii) Interest rate risk**

The Group is exposed to the risk of changes in interest rates on long-term financing since it obtains necessary funding through loans from financial institutions and by issuing bonds in capital markets.

The main financial assets exposed to interest rate risks are cash segregated as deposits. To manage the risks, the results of quantitative analysis are reported to the Board of Directors.

Investments in segregated customer money trusts and separate customer money trusts are generally held to maturity with the aim of earning interest income for the investment period. Investment instruments currently include securities, such as Japanese government bonds and U.S. treasury notes, bank deposits and call loans.

The Group monitors the interest rate risks arising from these assets and liabilities, and if a drastic change in interest rates occurs, the Group has mechanism in place that allows for timely hedging of changes in profit and loss through use of interest rate swaps and other derivatives.

• Fixed interest rate financial instruments

The table below shows the impact on equity in the consolidated statement of financial position from changes in fair value in the event of a 10 basis point increase in interest rates with respect to Japanese government bonds, U.S. treasury bills and interest rate swaps designated as hedging instruments (cash flow hedges) in the previous consolidated fiscal year and the current consolidated fiscal year.

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Japanese government bonds	¥(248)	¥(258)	\$(2,293)
U.S. treasury notes and other	(15)	(56)	(497)
Interest rate swaps designated as hedging instruments	(130)	(161)	(1,434)
Effect on equity	¥(393)	¥(476)	\$(4,224)

The above includes the effects from changes in fair value of available-for-sale financial assets, but there is no impact on profit or loss unless the decrease in fair value results in recognition of impairment.

- Variable interest rate financial instruments

The following table shows the impact on pre-tax profit in the consolidated statement of income and equity in the consolidated statement of financial position from changes in fair value in the event of a 10 basis point increase in interest rates with respect to long-term loans payable in the previous consolidated fiscal year and the current consolidated fiscal year. This analysis is performed by multiplying the balance of variable interest rate financial instruments, held by the Group at the end of the previous consolidated fiscal year and the current consolidated fiscal year, by 10 basis points assuming that other variables are constant and without taking into consideration: future changes in balances, the effects of changes in exchange rates, the dispersion effects of the timing of refinancing variable interest rate loans or the timing of interest rate changes.

For variable interest financial instruments with interests that are substantively fixed by interest rate swap transactions, the impact on the financial instruments are adjusted.

### Sensitivity analysis

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Effect on profit before income taxes	¥(42)	¥(39)	\$(350)
Effect on equity	(27)	(27)	(243)

#### (iii) Other risks

The Group is exposed to risks from changes in the value of securities that were recognized on the consolidated statement of financial position, but manages the status of these risks by monitoring the changes in value for securities held by the Group.

The following table shows the impact on pre-tax profit in the consolidated statement of income and equity in the consolidated statement of financial position from changes in the value of security investments in the event of a 10% decrease in the fair value of marketable securities held by the Group. This analysis is performed by multiplying the balance of investments in securities held by the Group at the end of the previous consolidated fiscal year and the current consolidated fiscal year by 10%, assuming that other variables including the effects of future balance changes and exchange rate changes are constant.

### Sensitivity analysis

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Effect on equity	¥(75)	¥(53)	\$(472)

The above includes the effects from changes in fair value of available-for-sale financial assets, but there is no impact on profit or loss unless the decrease in fair value results in recognition of impairment.

#### (d) Operational risk

The Group is exposed to operational risk arising from a wide variety of factors associated with business processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks, such as changes in legal and regulatory requirements.

To identify and manage operational risks, the Company's risk manager monitors the status of the design and the operation of risk management systems within the Company and at major subsidiaries, and periodically reports the status to the Company's Board of Directors. Subsidiaries reduce operational risks by specifying segregation of duties, adopting document management rules and acting in compliance with laws and regulations. Furthermore, the Internal Audit Department identifies the presence of risks, requests improvements when necessary and reports the status to the Board of Directors to reduce operational risk.

## (2) Capital management

To maintain management soundness and efficiency and achieve continuous growth, the Group focuses on maintaining appropriate levels of capital as well as a liability and capital structure commensurate with the business risks. There are subsidiaries within the Group that are required under the Japanese Financial Instruments and Exchange Act and other similar foreign laws to maintain their capital-to-risk ratios or net assets at or above certain levels.

The principal laws of specific countries and jurisdictions that are applicable to the Group's main subsidiaries for each operating segment are as follows.

Country/territory	Name of law
Japan	Financial Instruments and Exchange Act
United States	Securities Act of 1933 Securities Exchange Act of 1934 Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 Commodity Exchange Act of 1936
Hong Kong	Securities and Futures Ordinance (Cap. 571)

The level of capital for each subsidiary satisfies the requirements under the laws of each country and territory.

During the current consolidated fiscal year, there were no changes to the laws that could have a significant impact on the calculation of capital requirements.

Based on the information available at the end of May 2016, summaries of the capital requirements applicable to Monex, Inc., and TradeStation Securities, Inc., which are the main Group subsidiaries, and figures relating to capital requirements as of March 31, 2016 are set forth below.

### (a) Monex, Inc.

Monex, Inc., is required by the Financial Instruments and Exchange Act and related laws and regulations in Japan to maintain a level of 120% or more that is equal to the amount of non-fixed capital (current assets) divided by the total amount for the three risks indicated below.

- i) Market risk (risk arising from a decrease in the value of instruments held as a result of changes in market prices) amount;
- ii) Counterparty risk (risk arising from counterparties to financial instrument transactions) amount; and
- iii) Fundamental risk (risk arising from administrative processing errors or in the performance of other day-to-day operations) amount.

As of March 31, 2015 and 2016

	2015	2016
Capital-to-risk ratio	423.9%	335.3%

### (b) TradeStation Securities, Inc.

TradeStation Securities, Inc., a broker-dealer subsidiary in the U.S., is required to maintain net capital minimum (SEC Rule 15c3-1) calculated under the rules of the United States Securities and Exchange Commission (SEC) and self-regulatory organizations.

Under these rules, TradeStation Securities, Inc., calculates its net capital requirements using the “alternative method,” for which a net capital minimum must be maintained, as defined by the rules, and equal to the highest of:

- i) U.S. \$1.5 million;
- ii) 8% of U.S. domestic and foreign based customers’ and non-customers’ (creditors whose claims against TradeStation Securities, Inc., are subordinate to claims against other creditors; excluding proprietary portions) risk maintenance of margin/performance bond requirements for all U.S. domestic and foreign futures, futures options, and over-the-counter derivative positions, excluding risk margin associated with a naked and long position; or
- iii) 2% of aggregate customer debit items.

Excess net capital is calculated by deducting the minimum net capital required from the net capital.

As of March 31, 2015 and 2016

	Thousands of U.S. Dollars	
	2015	2016
Net capital	\$53,096	<b>\$66,809</b>
Minimum net capital required	4,022	<b>4,368</b>
Excess net capital	\$49,074	<b>\$62,441</b>

## 5 Acquisition of Subsidiaries and Non-controlling Interests

For the consolidated fiscal year ended March 31, 2015

There are no acquisitions of subsidiaries or non-controlling interests.

For the consolidated fiscal year ended March 31, 2016

There are no acquisitions of subsidiaries or non-controlling interests.

## 6 Segment Information

### (1) Operating segment

The Group engages in a single business consisting of a financial instruments business in Japan and a financial business in other countries: Monex, Inc., in Japan, TradeStation Securities, Inc., in the United States, and Boom Securities (H.K.) Limited, a Hong Kong-based company in China. Each entity is an independent management unit that establishes comprehensive strategies and conducts business activities.

Accordingly, the Group is comprised of different geographic segments based on the financial instruments business and financial business, and has three segments of Japan, the United States and China as reporting segments.

To appropriately assess the results of segment operations, the Group changed the allocation method of profit or loss for financial instruments that designated as measured at fair value through the profit or loss (fair value option) from the current consolidated fiscal year. Accordingly, the “Other income and expenses (net amount)” in “Japan” decreased by ¥139 million (\$1,236 thousand), and “Other income and expenses (net amount)” in “U.S.” increased by ¥139 million (\$1,236 thousand) for the current consolidated fiscal year.

Sales of software and maintenance services between segments were included in “Other income and expenses (net amount)” for the previous consolidated fiscal year. But the sales of software are presented separately as “Sales revenue” and “Cost of sales,” and maintenance services are included in the “Operating revenue” for the current consolidated fiscal year, since the materiality of those transactions have increased. The “Sales revenue” is presented as a breakdown of the “Operating revenue.” The Group reclassified the amounts for the previous consolidated fiscal year to reflect the change in the presentation.

## The Group's operating results by reporting segment

For the consolidated fiscal year ended March 31, 2015

Millions of Yen

	Reporting segment				Adjustment	Consolidated
	Japan	U.S.	China	Total		
Operating revenue from external customers	¥32,486	¥17,903	¥ 586	¥50,975	¥ —	¥50,975
Internal operating revenue or transferred amount between segments	192	356	23	571	(571)	—
<b>Total</b>	<b>32,678</b>	<b>18,259</b>	<b>609</b>	<b>51,546</b>	<b>(571)</b>	<b>50,975</b>
Financial expenses	(2,268)	(3,495)	(3)	(5,766)	—	(5,766)
Cost of sales	—	(126)	—	(126)	126	—
Depreciation and amortization	(1,984)	(1,861)	(96)	(3,942)	—	(3,942)
Other selling, general and administrative expenses	(18,020)	(14,841)	(689)	(33,549)	349	(33,201)
Other income and expenses (net amount)	14	(2,275)	101	(2,160)	210	(1,950)
Equity in profits or losses of equity method investments	77	—	(79)	(2)	—	(2)
<b>Segment profit or loss (profit before income taxes)</b>	<b>¥10,498</b>	<b>¥ (4,340)</b>	<b>¥(156)</b>	<b>¥ 6,002</b>	<b>¥114</b>	<b>¥ 6,115</b>

The following financial income and sales revenue are included in the operating revenue.

Millions of Yen

	Reporting segment				Adjustment	Consolidated
	Japan	U.S.	China	Total		
Financial income	¥8,670	¥5,342	¥117	¥14,129	¥(141)	¥13,987
Sales revenue	—	138	—	138	(138)	—

Notes: (\*1) Adjustment refers to elimination between segments.

(\*2) Transactions between segments are made by arm's length price.

For the consolidated fiscal year ended March 31, 2016

Millions of Yen

	Reporting segment				Adjustment	Consolidated
	Japan	U.S.	China	Total		
Operating revenue from external customers	<b>¥33,889</b>	<b>¥19,577</b>	<b>¥805</b>	<b>¥54,271</b>	¥ —	<b>¥54,271</b>
Internal operating revenue or transferred amount between segments	290	3,335	29	3,654	(3,654)	—
<b>Total</b>	<b>34,178</b>	<b>22,912</b>	<b>835</b>	<b>57,925</b>	<b>(3,654)</b>	<b>54,271</b>
Financial expenses	(2,356)	(2,268)	(5)	(4,629)	—	(4,629)
Cost of sales	—	(2,102)	—	(2,102)	2,102	—
Depreciation and amortization	(3,032)	(1,791)	(89)	(4,911)	—	(4,911)
Other selling, general and administrative expenses	(20,289)	(16,601)	(670)	(37,560)	1,076	(36,484)
Other income and expenses (net amount)	(2,644)	(675)	(4)	(3,323)	244	(3,079)
Equity in profits or losses of equity method investments	30	—	(97)	(67)	—	(67)
<b>Segment profit or loss (profit before income taxes)</b>	<b>¥ 5,887</b>	<b>¥ (525)</b>	<b>¥ (30)</b>	<b>¥ 5,332</b>	<b>¥(232)</b>	<b>¥ 5,100</b>

Thousands of U.S. Dollars

	Reporting segment				Adjustment	Consolidated
	Japan	U.S.	China	Total		
Operating revenue from external customers	\$300,966	\$173,865	\$7,151	\$481,983	\$ —	\$481,983
Internal operating revenue or transferred amount between segments	2,572	29,617	261	32,450	(32,450)	—
Total	303,538	203,482	7,412	514,432	(32,450)	481,983
Financial expenses	(20,925)	(20,146)	(41)	(41,112)	—	(41,112)
Cost of sales	—	(18,670)	—	(18,670)	18,670	—
Depreciation and amortization	(26,924)	(15,903)	(790)	(43,617)	—	(43,617)
Other selling, general and administrative expenses	(180,184)	(147,433)	(5,951)	(333,568)	9,552	(324,016)
Other income and expenses (net amount)	(23,484)	(5,993)	(35)	(29,512)	2,167	(27,345)
Equity in profits or losses of equity method investments	264	—	(862)	(598)	—	(598)
Segment profit or loss (profit before income taxes)	\$ 52,285	\$ (4,663)	\$ (267)	\$ 47,355	\$(2,061)	\$ 45,294

The following financial income and sales revenue are included in the operating revenue.

Millions of Yen

	Reporting segment				Adjustment	Consolidated
	Japan	U.S.	China	Total		
Financial income	¥8,860	¥5,737	¥231	¥14,827	¥(218)	¥14,610
Sales revenue	—	2,393	—	2,393	(2,393)	—

Thousands of U.S. Dollars

	Reporting segment				Adjustment	Consolidated
	Japan	U.S.	China	Total		
Financial income	\$78,683	\$50,947	\$2,053	\$131,683	\$(1,932)	\$129,751
Sales revenue	—	21,254	—	21,254	(21,254)	—

Notes: (\*1) Adjustment refers to elimination between segments.

(\*2) Transactions between segments are made by arm's length price.

## (2) Non-current assets (other than financial assets and deferred tax assets) by segment

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Japan	¥20,040	¥26,328	\$233,822
U.S.	31,264	28,203	250,473
China	1,367	1,208	10,724
Total	¥52,671	¥55,739	\$495,019

## 7 Commission Received

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Brokerage	¥23,822	¥25,317	\$224,839
Underwriting and distribution	100	153	1,359
Subscription and distribution	708	792	7,031
Other commission	5,449	5,890	52,311
<b>Total</b>	<b>¥30,079</b>	<b>¥32,152</b>	<b>\$285,540</b>

Other commission includes the agent fee for the customer's investment trust trading and administrative fee for margin transactions.

## 8 Net trading income

Net trading income by classification for the consolidated fiscal year ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Financial assets and financial liabilities at fair value through profit or loss			
Held for trading	¥6,242	¥6,671	\$59,242

Net trading income by nature for the consolidated fiscal year ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Foreign exchange (primarily FX margin transactions)	¥5,877	¥6,444	\$57,226
Other	365	227	2,016
<b>Total</b>	<b>¥6,242</b>	<b>¥6,671</b>	<b>59,242</b>

## 9 Financial income and expenses

### (1) Financial income and expenses

Financial income and expenses by classification for the consolidated fiscal year ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
<b>Financial income:</b>			
Financial assets and financial liabilities at fair value through profit or loss			
Held for trading	¥ 111	¥ 54	\$ 483
Held-to-maturity investments	2	0	1
Loans and receivables	13,171	13,546	120,303
Available-for-sale financial assets	704	1,009	8,964
Total	¥13,987	¥14,610	\$129,751
<b>Financial expenses:</b>			
Financial assets and financial liabilities at fair value through profit or loss			
Held for trading	¥ 142	¥ 158	\$ 1,405
Loans and receivables	109	4	37
Available-for-sale financial assets	1	1	13
Financial liabilities measured at amortized cost	5,513	4,465	39,657
Total	¥ 5,766	¥ 4,629	\$ 41,112

Financial income and expenses by nature for the consolidated fiscal year ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
<b>Financial income:</b>			
Income from margin transactions	¥ 5,830	¥ 5,973	\$ 53,046
Income from securities lending transactions	6,119	4,610	40,942
Interest income (*1)	1,807	3,542	31,457
Gains on the sale of investments in securities	—	301	2,674
Dividend income	167	109	972
Other	64	74	660
Total	¥13,987	¥14,610	\$129,751
<b>Financial expenses:</b>			
Expenses from securities lending transactions	¥ 3,747	¥ 2,630	\$ 23,361
Interest paid (*2)	1,302	1,360	12,079
Expenses from margin transactions	464	474	4,206
Losses on the sale of investments in securities	10	7	64
Other	242	158	1,403
Total	¥ 5,766	¥ 4,629	\$ 41,112

Notes: (\*1) Interest income for financial assets and financial liabilities other than the financial assets and financial liabilities at fair value through profit or loss were ¥1,769 million and ¥3,503 million (\$31,109 thousand) for the previous consolidated fiscal year and the current consolidated fiscal year, respectively.

(\*2) Interest paid is related to financial assets and financial liabilities other than the financial assets and financial liabilities at fair value through profit or loss.

(\*3) No interest income is recognized for impaired financial assets.

(\*4) Impairment loss (including reversal of impairment) by class of financial assets is as follows.

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Investments in securities	¥ —	¥ 5	\$ 45
Other financial assets	109	(63)	(558)
Total	¥109	¥(58)	\$(513)

## (2) Other financial income and expenses

Other financial income and expenses by classification for the consolidated fiscal year ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
<b>Other financial income:</b>			
Financial assets and financial liabilities at fair value through profit or loss			
Held for trading	¥ —	¥595	\$5,280
Loans and receivables	14	13	119
Available-for-sale financial assets	68	31	273
Total	¥ 82	¥639	\$5,673
<b>Other financial expenses:</b>			
Financial assets and financial liabilities at fair value through profit or loss			
Held for trading	¥ —	¥588	\$5,225
Fair value option	170	88	782
Available-for-sale financial assets	18	41	368
Financial liabilities measured at amortized cost	84	126	1,115
Total	¥272	¥843	\$7,491

Other financial income and expenses by nature for the consolidated fiscal year ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
<b>Other financial income:</b>			
Interest income (*1)	¥ 14	¥434	\$3,855
Gain on valuation of interest rate swaps	—	172	1,526
Dividend income	66	31	273
Gains on the sale of investments in securities	1	—	—
Other	—	2	19
Total	¥ 82	¥639	\$5,673
<b>Other financial expenses:</b>			
Interest paid (*2)	¥ 62	¥542	\$4,814
Loss on valuation of interest rate swaps	—	172	1,526
Loss on financial instruments held for risk hedge	170	88	782
Other	41	41	368
Total	¥272	¥843	\$7,491

Notes: (\*1) Interest income for financial assets and financial liabilities other than financial assets and financial liabilities at fair value through profit or loss were ¥14 million and ¥13 million (\$119 thousand) for the previous consolidated fiscal year and the current consolidated fiscal year, respectively. ¥421 million (\$3,735 thousand) of realized gains related to interest rate swaps is included in interest income for the current consolidated fiscal year.

(\*2) Interest paid for financial assets and financial liabilities other than financial assets and financial liabilities at fair value through profit or loss were ¥62 million and ¥126 million (\$1,115 thousand) for the previous consolidated fiscal year and the current consolidated fiscal year, respectively. ¥417 million (\$3,699 thousand) of realized gains related to interest rate swaps is included in interest paid for the current consolidated fiscal year.

(\*3) No interest income is recognized for impaired financial assets.

(\*4) Impairment loss (including reversal of impairment) by class of financial assets is as follows.

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Investments in securities	¥18	¥41	\$368
Total	¥18	¥41	\$368

## 10 Other Operating Income

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Trading tool usage fee and information service fee	¥567	¥714	\$6,337
Other	100	125	1,112
<b>Total</b>	<b>¥667</b>	<b>¥839</b>	<b>\$7,449</b>

## 11 Selling, General and Administrative Expenses

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Transaction related costs	¥13,236	¥13,862	\$123,111
Personnel expenses	9,538	10,651	94,594
Data processing and office supplies	5,396	5,935	52,707
Depreciation and amortization	3,942	4,911	43,617
Rental and maintenance	2,321	2,497	22,175
Other	2,710	3,539	31,429
<b>Total</b>	<b>¥37,143</b>	<b>¥41,395</b>	<b>\$367,633</b>

## 12 Other Income

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Gain on sales of investments in subsidiaries (*1)	¥100	¥—	\$ —
Other	111	32	282
<b>Total</b>	<b>¥210</b>	<b>¥32</b>	<b>\$282</b>

Note: (\*1) The Group sold all shares of some subsidiaries in the China segment, and recognized ¥100 million as "Gain on sales of investments in subsidiaries" for the previous consolidated fiscal year.

## 13 Other Expenses

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Provision of allowance for loss on cancellation of outsourcing contract (*1)	¥ —	¥2,400	\$21,314
Loss on business restructuring (*2) (*3)	1,702	132	1,171
Loss on disposal of fixed assets	34	109	966
Exchange loss	28	54	482
Loss on cancellation of outsourcing contract	117	51	457
Other	89	160	1,419
<b>Total</b>	<b>¥1,970</b>	<b>¥2,906</b>	<b>\$25,809</b>

Notes: (\*1) The Group decided to cancel an outsourcing contract of data operating systems for financial instruments for the current consolidated fiscal year. Accordingly, ¥2,400 million (\$21,314 thousand) for provision of allowance for loss on cancellation of outsourcing contract was recognized as expenses for cancellation and the same amount of expenses was recognized as "Provisions" in the Japan segment for the current consolidated fiscal year.

(\*2) The Group decided to dispose MetaTrader 4 (MT4) FX trading business, a part of the U.S. segment and recognized ¥1,702 million as the loss on business restructuring. ¥1,505 million for goodwill allocated to MT4 business is included in "Loss on business restructuring" for the previous consolidated fiscal year.

(\*3) ¥132 million (\$1,171 thousand) loss on the business restructuring for the sale of retail accounts of the FX business in the U.S. segment was recognized for the current consolidated fiscal year. ¥169 million (\$14,167 thousand) for goodwill allocated to the sale of retail accounts is included in "Loss on business restructuring."

## 14 Financial Instruments

### (1) Fair value measurement

The fair values of financial assets and liabilities are determined as follows. Information about the fair value hierarchy is described in "Note 15. Fair Value Measurement."

#### (a) Cash and cash equivalents

Since these instruments have short-term maturities, the carrying amount approximates its fair value, and its fair value measurement is categorized into Level 1.

#### (b) Cash segregated as deposits

The fair value of cash segregated as deposits is measured by each invested asset pursuant to its nature, and its fair value hierarchy is categorized into Level 1 or Level 2 according to its valuation method.

#### (c) Trading securities and other, Investments in securities

Marketable securities are measured at the quoted prices, and their fair value measurement is categorized into Level 1. Securities without quoted prices are measured using the most recent transaction price between independent third parties, comparable companies' method, net asset value based on the most recent available information or present value of future cash flows. Their fair value measurement is categorized into Level 2 or 3 according to its valuation method.

#### (d) Derivative assets and liabilities

FX margin transactions are measured at fair value using a method based on the spot exchange rate on the reporting date, and foreign exchange forwards are measured at fair value using a method based on the forward exchange rate on the reporting date. Interest rate swaps are measured at fair value using the future cash flow discounted by the discount rate over the maturity data.

Derivative assets and liabilities are categorized into Level 2 or 3 according to its valuation method.

**(e) Margin transaction assets, Margin transaction liabilities, Loans secured by securities, Loans payable secured by securities, Other financial assets, Deposits received, Guarantee deposits received, Bonds and loans payable, and Other financial liabilities**

The carrying amount of instruments with short-term maturity approximates its fair value. The fair value of instruments with long-term maturity is measured using discounted future cash flows by a discount rate reflecting the counterparty or the Group's credibility. The fair value hierarchy of financial assets and liabilities measured at fair value on a recurring basis is categorized into Level 1 or Level 2 according to its valuation method. The fair value measurement of financial assets and liabilities measured at fair value on a non-recurring basis is categorized into Level 2.

**(2) Carrying amount and fair value**

As of March 31, 2015

	Millions of Yen							
	Financial assets and liabilities at fair value through profit or loss		Held-to-maturity investments	Loans and receivables	Available-for-sale financial assets	Other	Total carrying amount	Fair value
	Trading	Fair value option (*1)						
Cash and cash equivalents	¥ —	¥ —	¥ —	¥ 68,540	¥ —	¥ —	¥ 68,540	¥ 68,540
Cash segregated as deposits	—	—	—	231,555	294,013	—	525,567	525,567
Trading securities and other	4,148	—	—	—	—	—	4,148	4,148
Derivative assets	13,061	—	—	—	—	371	13,432	13,432
Investments in securities	393	—	4,000	—	3,783	—	8,176	8,176
Margin transaction assets	—	—	—	175,637	—	—	175,637	175,637
Loans secured by securities	—	—	—	159,969	—	—	159,969	159,969
Other financial assets	—	1,205	—	44,798	—	—	46,003	46,003
<b>Total</b>	<b>¥17,602</b>	<b>¥1,205</b>	<b>¥4,000</b>	<b>¥680,499</b>	<b>¥297,795</b>	<b>¥ 371</b>	<b>¥1,001,473</b>	<b>¥1,001,473</b>
Derivative liabilities	¥11,963	¥ —	¥ —	¥ —	¥ —	¥ 195	¥ 12,159	¥ 12,159
Margin transaction liabilities	—	—	—	—	—	46,125	46,125	46,125
Loans payable secured by securities	—	—	—	—	—	195,521	195,521	195,521
Deposits received	—	—	—	—	—	368,656	368,656	368,656
Guarantee deposits received	—	—	—	—	—	184,850	184,850	184,850
Bonds and loans payable	—	—	—	—	—	150,418	150,418	150,844
Other financial liabilities	—	—	—	—	—	4,958	4,958	4,958
<b>Total</b>	<b>¥11,963</b>	<b>¥ —</b>	<b>¥ —</b>	<b>¥ —</b>	<b>¥ —</b>	<b>¥950,723</b>	<b>¥ 962,686</b>	<b>¥ 963,112</b>

Note: (\*1) The Group designated some of the financial instruments as measured at fair value through profit or loss (fair value option) at the initial recognition from the current consolidated fiscal year. The Group elects the fair value option at the initial recognition, because it is considered that doing so eliminates or significantly reduces a measurement or recognition inconsistency, which would otherwise arise from measuring assets or liabilities or from recognizing the gains or losses on them on different bases.

As of March 31, 2016

Millions of Yen

	Financial assets and liabilities at fair value through profit or loss		Loans and receivables	Available-for-sale financial assets	Other	Total carrying amount	Fair value
	Trading	Fair value option (*1)					
Cash and cash equivalents	¥ —	¥ —	¥ 61,902	¥ —	¥ —	¥ 61,902	¥ 61,902
Cash segregated as deposits	—	—	302,850	194,592	—	497,442	497,442
Trading securities and other	2,945	—	—	—	—	2,945	2,945
Derivative assets	18,221	—	—	—	933	19,153	19,153
Investments in securities	—	—	—	3,707	—	3,707	3,707
Margin transaction assets	—	—	149,236	—	—	149,236	149,236
Loans secured by securities	—	—	31,628	—	—	31,628	31,628
Other financial assets	—	1,081	63,192	—	—	64,272	64,272
<b>Total</b>	<b>¥21,166</b>	<b>¥1,081</b>	<b>¥608,807</b>	<b>¥198,299</b>	<b>¥ 933</b>	<b>¥830,286</b>	<b>¥830,286</b>
Derivative liabilities	¥ 6,959	¥ —	¥ —	¥ —	¥ 220	¥ 7,178	¥ 7,178
Margin transaction liabilities	—	—	—	—	33,006	33,006	33,006
Loans payable secured by securities	—	—	—	—	71,974	71,974	71,974
Deposits received	—	—	—	—	350,904	350,904	350,904
Guarantee deposits received	—	—	—	—	170,666	170,666	170,666
Bonds and loans payable	—	—	—	—	154,261	154,261	154,794
Other financial liabilities	—	—	—	—	5,868	5,868	5,868
<b>Total</b>	<b>¥ 6,959</b>	<b>¥ —</b>	<b>¥ —</b>	<b>¥ —</b>	<b>¥786,899</b>	<b>¥793,858</b>	<b>¥794,390</b>

Thousands of U.S. Dollars

	Financial assets and liabilities at fair value through profit or loss		Loans and receivables	Available-for-sale financial assets	Other	Total carrying amount	Fair value
	Trading	Fair value option (*1)					
Cash and cash equivalents	\$ —	\$ —	\$ 549,755	\$ —	\$ —	\$ 549,755	\$ 549,755
Cash segregated as deposits	—	—	2,689,608	1,728,170	—	4,417,778	4,417,778
Trading securities and other	26,157	—	—	—	—	26,157	26,157
Derivative assets	161,817	—	—	—	8,284	170,101	170,101
Investments in securities	—	—	—	32,925	—	32,925	32,925
Margin transaction assets	—	—	1,325,363	—	—	1,325,363	1,325,363
Loans secured by securities	—	—	280,885	—	—	280,885	280,885
Other financial assets	—	9,596	561,204	—	—	570,800	570,800
<b>Total</b>	<b>\$187,974</b>	<b>\$9,596</b>	<b>\$5,406,815</b>	<b>\$1,761,095</b>	<b>\$ 8,284</b>	<b>\$7,373,764</b>	<b>\$7,373,764</b>
Derivative liabilities	\$ 61,800	\$ —	\$ —	\$ —	\$ 1,951	\$ 63,751	\$ 63,751
Margin transaction liabilities	—	—	—	—	293,127	293,127	293,127
Loans payable secured by securities	—	—	—	—	639,201	639,201	639,201
Deposits received	—	—	—	—	3,116,373	3,116,373	3,116,373
Guarantee deposits received	—	—	—	—	1,515,686	1,515,686	1,515,686
Bonds and loans payable	—	—	—	—	1,369,995	1,369,995	1,374,724
Other financial liabilities	—	—	—	—	52,114	52,114	52,114
<b>Total</b>	<b>\$ 61,800</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$6,988,448</b>	<b>\$7,050,248</b>	<b>\$7,054,976</b>

Note: (\*1) The Group designated some of the financial instruments as measured at fair value through profit or loss (fair value option) at the initial recognition from the current consolidated fiscal year. The Group elects the fair value option at the initial recognition, because it is considered that doing so eliminates or significantly reduces a measurement or recognition inconsistency, which would otherwise arise from measuring assets or liabilities or from recognizing the gains or losses on them on different bases.

### (3) Derivatives and hedge accounting

#### (a) Cash flow hedges

The Group designated interest rate swaps as hedging instruments, and the future cash flows of "Loans payable" and "Cash segregated as deposits" as hedged items to hedge the risk of variability in the future cash flows for variable interest rate financial instruments.

#### (i) Loans payable

The Group entered into an interest rate swap transaction which matures in June 2018 to hedge the risk of variability in future cash flows by substantively converting a variable interest rate on loans payable into a fixed interest rate and applies hedge accounting to it.

The notional amount of hedging instruments is ¥15,000 million (\$133,125 thousand) in the previous consolidated fiscal year and the current consolidated fiscal year.

#### Fair value of derivatives designated as hedging instruments

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Derivative liabilities	¥195	¥220	\$1,951

### Changes in other components of equity (Changes in fair value of hedging instruments)

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Beginning balance	¥(143)	¥(132)	\$(1,174)
Other comprehensive income before reclassification	(36)	(64)	(570)
Reclassification to profit or loss (*1)	47	44	391
Ending balance	¥(132)	¥(152)	\$(1,354)

Note: (\*1) Loss of ¥73 million and ¥65 million (\$577 thousand) (before related tax effects) is included in "Financial expense" in the previous consolidated fiscal year and the current consolidated fiscal year, respectively.

#### (ii) Cash segregated as deposits

The Group entered into series of interest rate swap transactions to hedge the risk of variability in future cash flows by substantively converting a variable interest rate on cash segregated as deposits into a fixed interest rate and applies hedge accounting to it. The notional amount of hedging instruments is \$930 million and \$1,000 million, for the previous consolidated fiscal year and current consolidated fiscal year, respectively.

The Group applied hedge accounting for an interest rate swap transaction (notional amount of \$930 million) which matures in April 2018, but discontinued the hedge accounting in the current consolidated fiscal year. The Group entered into a new interest rate swap transaction (notional amount of \$1,000 million) which matures in November 2018 and has applied hedge accounting for the new interest swap transactions in the current consolidated fiscal year.

### Fair value of derivatives designated as hedging instruments

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Derivative assets	¥371	¥933	\$8,284

### Changes in other components of equity (Changes in fair value of hedging instruments)

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Beginning balance	¥ —	¥234	\$2,078
Other comprehensive income before reclassification	401	1,120	9,945
Reclassification to profit or loss (*1)	(167)	(601)	(5,338)
Ending balance	¥234	¥753	\$6,686
(Breakdown)			
Continued hedges	234	590	5,236
Discontinued hedges (*2)	—	163	1,450

Notes: (\*1) Profit of ¥264 million and ¥952 million (\$8,459 thousand) (before related tax effects) is included in "Financial income" in the previous consolidated fiscal year and current consolidated fiscal year, respectively. And a profit of ¥55 million (\$492 thousand) (before related tax effects) for discontinued hedges is included in the current consolidated fiscal year.

(\*2) Cumulative gain or loss recognized in other comprehensive income of discontinued hedges are recognized in profit or loss over the period through April 2018 during which the future cash flow from the originally hedged cash segregated as deposits affects the profit or loss over the period to April 2018.

**(b) Derivatives not designated for hedge accounting**

The Group's derivative assets and derivative liabilities other than derivatives not designated for hedge accounting are primarily for the FX margin trading business, and the fair value is as follows.

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Derivative assets	¥13,061	¥18,221	\$161,817
Derivative liabilities	11,963	6,959	61,800

**(4) Offsetting financial assets and financial liabilities**

Reconciliation of gross amounts and net amounts of recognized financial instruments subject to an enforceable master netting arrangement or similar agreement is as follows.

**Financial assets**

As of March 31, 2015

	Millions of Yen							
	(a)	(b)	(c) = (a) - (b)	(d)		(e) = (c) - (d)	(f)	(g) = (c) + (f)
	Gross amounts of recognized financial assets	Gross amounts of recognized financial liabilities set off in the statement of financial position	Net amounts of financial assets presented in the statement of financial position	Related amounts not set off in the statement of financial position		Net amount	Financial instruments not subject to an enforceable master netting arrangement or similar agreement	Carrying amounts in the statement of financial position
	Financial instruments subject to an enforceable master netting arrangement or similar agreement							
				Financial instruments	Cash collateral received			
Cash and cash equivalents	¥ 2,419	¥ 15	¥ 2,403	¥ —	¥ —	¥ 2,403	¥66,137	¥ 68,540
Derivative assets	13,978	794	13,184	2,507	9,942	735	247	13,432
Margin transaction assets	175,637	—	175,637	165,445	10,192	—	—	175,637
Loans secured by securities	159,969	—	159,969	152,929	—	7,040	—	159,969
Other financial assets	42,646	—	42,646	13,624	3,210	25,812	3,357	46,003
<b>Total</b>	<b>¥394,649</b>	<b>¥809</b>	<b>¥393,840</b>	<b>¥334,505</b>	<b>¥23,344</b>	<b>¥35,991</b>	<b>¥69,741</b>	<b>¥463,581</b>

## Financial liabilities

Millions of Yen

	(a)	(b)	(c) = (a) - (b)	(d)		(e) = (c) - (d)	(f)	(g) = (c) + (f)
	Financial instruments subject to an enforceable master netting arrangement or similar agreement							
	Gross amounts of recognized financial liabilities	Gross amounts of recognized financial assets set off in the statement of financial position	Net amounts of financial liabilities presented in the statement of financial position	Related amounts not set off in the statement of financial position		Net amount	Financial instruments not subject to an enforceable master netting arrangement or similar agreement	Carrying amounts in the statement of financial position
				Financial instruments	Cash collateral received			
Derivative liabilities	¥ 12,968	¥809	¥ 12,159	¥ 2,516	¥208	¥ 9,435	¥ —	¥ 12,159
Margin transaction liabilities	46,125	—	46,125	45,879	—	246	—	46,125
Loans payable secured by securities	195,521	—	195,521	187,126	—	8,395	—	195,521
Deposit received	357,684	—	357,684	2,948	—	354,737	10,971	368,656
Guarantee deposit received	184,850	—	184,850	22,952	—	161,897	—	184,850
<b>Total</b>	<b>¥797,148</b>	<b>¥809</b>	<b>¥796,339</b>	<b>¥261,421</b>	<b>¥208</b>	<b>¥534,710</b>	<b>¥10,971</b>	<b>¥807,310</b>

The above (d) is not set off in the statement of financial position, because rights of set-off associated with the recognized financial assets and liabilities subject to an enforceable master netting arrangement and similar agreement are enforceable only in the event of a default or other certain situation that is not expected in the ordinary course of business, and are not currently enforceable, or the Group has no intention to settle in net amounts.

Deposits received and guarantee deposits received from customers included in (e) are segregated into customer trust accounts.

## Financial assets

As of March 31, 2016

Millions of Yen

	(a)	(b)	(c) = (a) - (b)	(d)		(e) = (c) - (d)	(f)	(g) = (c) + (f)
Financial instruments subject to an enforceable master netting arrangement or similar agreement								
	Gross amounts of recognized financial assets	Gross amounts of recognized financial liabilities set off in the statement of financial position	Net amounts of financial assets presented in the statement of financial position	Related amounts not set off in the statement of financial position		Net amount	Financial instruments not subject to an enforceable master netting arrangement or similar agreement	Carrying amounts in the statement of financial position
				Financial instruments	Cash collateral received			
Cash and cash equivalents	¥ 2,356	¥ 2	¥ 2,354	¥ —	¥ —	¥ 2,354	¥59,549	¥ 61,902
Derivative assets	19,463	406	19,057	3,076	14,428	1,553	96	19,153
Margin transaction assets	149,236	—	149,236	134,986	14,250	—	—	149,236
Loans secured by securities	31,628	—	31,628	30,008	—	1,619	—	31,628
Other financial assets	40,960	—	40,960	10,195	2,770	27,994	23,312	64,272
<b>Total</b>	<b>¥243,642</b>	<b>¥408</b>	<b>¥243,234</b>	<b>¥178,265</b>	<b>¥31,449</b>	<b>¥33,520</b>	<b>¥82,957</b>	<b>¥326,191</b>

Thousands of U.S. Dollars

	(a)	(b)	(c) = (a) - (b)	(d)		(e) = (c) - (d)	(f)	(g) = (c) + (f)
Financial instruments subject to an enforceable master netting arrangement or similar agreement								
	Gross amounts of recognized financial assets	Gross amounts of recognized financial liabilities set off in the statement of financial position	Net amounts of financial assets presented in the statement of financial position	Related amounts not set off in the statement of financial position		Net amount	Financial instruments not subject to an enforceable master netting arrangement or similar agreement	Carrying amounts in the statement of financial position
				Financial instruments	Cash collateral received			
Cash and cash equivalents	\$ 20,919	\$ 17	\$ 20,903	\$ —	\$ —	\$ 20,903	\$528,852	\$ 549,755
Derivative assets	172,851	3,605	169,246	27,317	128,138	13,791	855	170,101
Margin transaction assets	1,325,363	—	1,325,363	1,198,809	126,957	—	—	1,325,363
Loans secured by securities	280,885	—	280,885	266,502	—	14,382	—	280,885
Other financial assets	363,763	—	363,763	90,544	24,604	248,615	207,037	570,800
<b>Total</b>	<b>\$2,163,781</b>	<b>\$3,622</b>	<b>\$2,160,159</b>	<b>\$1,582,769</b>	<b>\$279,699</b>	<b>\$297,691</b>	<b>\$736,745</b>	<b>\$2,896,903</b>

## Financial liabilities

Millions of Yen

	(a)	(b)	(c) = (a) - (b)	(d)		(e) = (c) - (d)	(f)	(g) = (c) + (f)
Financial instruments subject to an enforceable master netting arrangement or similar agreement								
	Gross amounts of recognized financial liabilities	Gross amounts of recognized financial assets set off in the statement of financial position	Net amounts of financial liabilities presented in the statement of financial position	Related amounts not set off in the statement of financial position		Net amount	Financial instruments not subject to an enforceable master netting arrangement or similar agreement	Carrying amounts in the statement of financial position
				Financial instruments	Cash collateral received			
Derivative liabilities	¥ 7,586	¥408	¥ 7,178	¥ 3,076	¥242	¥ 3,861	¥ —	¥ 7,178
Margin transaction liabilities	33,006	—	33,006	31,963	—	1,043	—	33,006
Loans payable secured by securities	71,974	—	71,974	64,943	—	7,031	—	71,974
Deposit received	345,971	—	345,971	2,691	—	343,280	4,932	350,904
Guarantee deposit received	170,666	—	170,666	29,689	—	140,977	—	170,666
<b>Total</b>	<b>¥629,204</b>	<b>¥408</b>	<b>¥628,796</b>	<b>¥132,362</b>	<b>¥242</b>	<b>¥496,193</b>	<b>¥4,932</b>	<b>¥633,728</b>

Thousands of U.S. Dollars

	(a)	(b)	(c) = (a) - (b)	(d)		(e) = (c) - (d)	(f)	(g) = (c) + (f)
Financial instruments subject to an enforceable master netting arrangement or similar agreement								
	Gross amounts of recognized financial liabilities	Gross amounts of recognized financial assets set off in the statement of financial position	Net amounts of financial liabilities presented in the statement of financial position	Related amounts not set off in the statement of financial position		Net amount	Financial instruments not subject to an enforceable master netting arrangement or similar agreement	Carrying amounts in the statement of financial position
				Financial instruments	Cash collateral received			
Derivative liabilities	\$ 67,373	\$3,622	\$ 63,751	\$ 27,317	\$2,147	\$ 34,288	\$ —	\$ 63,751
Margin transaction liabilities	293,127	—	293,127	283,864	—	9,263	—	293,127
Loans payable secured by securities	639,201	—	639,201	576,756	—	62,446	—	639,201
Deposit received	3,072,568	—	3,072,568	23,897	—	3,048,671	43,805	3,116,373
Guarantee deposit received	1,515,686	—	1,515,686	263,670	—	1,252,016	—	1,515,686
<b>Total</b>	<b>\$5,587,955</b>	<b>\$3,622</b>	<b>\$5,584,333</b>	<b>\$1,175,503</b>	<b>\$2,147</b>	<b>\$4,406,684</b>	<b>\$43,805</b>	<b>\$5,628,139</b>

The above (d) is not set off in the statement of financial position, because rights of set-off associated with the recognized financial assets and liabilities subject to an enforceable master netting arrangement and similar agreement are enforceable only in the event of a default or other certain situation that is not expected in the ordinary course of business, and are not currently enforceable, or the Group has no intention to settle in net amounts.

Deposits received and guarantee deposits received from customers included in (e) are segregated into customer trust accounts.

## 15 Fair Value Measurement

### (1) Fair value hierarchy

Fair value hierarchy used for fair value measurement is defined as follows.

Level 1: Quoted prices without adjustments in an active market for identical assets or liabilities

Level 2: Fair value measured by using inputs other than the quoted prices included within Level 1 that are observable for the assets or liabilities, either directly or indirectly

Level 3: Fair value measured by using unobservable inputs for the assets or liabilities

The level of value hierarchy is determined by the lowest level input that is significant to the measurement of the fair value.

Transfers between levels in the fair value hierarchy of assets and liabilities are deemed to have occurred at the end of the reporting period.

### (2) Valuation techniques

Valuation techniques for fair value measurement of financial instruments are described in "Note 14. Financial Instruments."

### (3) Valuation process

For fair value measurements categorized within Level 3, external valuation specialists or appropriate persons for the valuation perform fair value valuation and analyze the valuation results in accordance with the valuation policies and procedures approved by the head of the Financial Control Department. The valuation results are reviewed and approved by the head of the Financial Control Department.

### (4) Quantitative information for assets categorized in Level 3

The valuation techniques and information about inputs for the assets measured by fair value on a recurring basis using significant unobservable inputs and categorized in Level 3 at the end of the previous consolidated fiscal year and at the end of the current consolidated fiscal year are as follows.

For some investments in securities measured by fair value using an income approach for the previous consolidated fiscal year, the Group changed the valuation techniques from an income approach to a market approach for the second quarter of the current consolidated fiscal year because the market approach was considered to be the more appropriate method as new information became available.

As of March 31, 2015

	Valuation techniques	Unobservable inputs	Rates
Investments in securities	Income approach	Earnings growth rate Discount rate	0%–10.0% 8.8%–40.0%
Derivative assets	Binomial model	Volatility rate	60.0%

As of March 31, 2016

	Valuation techniques	Unobservable inputs	Rates
Investments in securities	Income approach	Earnings growth rate Discount rate	0%–0.7% 8.3%–10.4%
Derivative assets	Binomial model	Volatility rate	60.0%

### (5) Sensitivity analysis for volatility in significant unobservable inputs

For the assets measured by fair value on a recurring basis and categorized within Level 3, the fair value of investments in securities measured using income approach increases when the discount rate decreases or the earning growth rate increases, and decreases when the discount rate increases or the earning growth rate decreases. The fair value of investments in securities measured using binomial model increases when the volatility rate increases and decreases when the volatility rate decreases.

## (6) Fair value hierarchy of assets and liabilities measured by fair value on a recurring basis

### Fair value hierarchy of assets and liabilities measured by fair value on a recurring basis in the consolidated statement of financial position

As of March 31, 2015

	Millions of Yen			
	Level 1	Level 2	Level 3	Total
Cash segregated as deposits	¥294,013	¥ —	¥ —	¥294,013
Trading securities and other	2,580	1,568	—	4,148
Derivative assets	—	13,184	247	13,432
Investments in securities	2,329	—	1,847	4,176
Other financial assets	—	1,205	—	1,205
<b>Total</b>	<b>¥298,921</b>	<b>¥15,958</b>	<b>¥2,095</b>	<b>¥316,974</b>
Derivative liabilities	¥ —	¥12,159	¥ —	¥ 12,159
<b>Total</b>	<b>¥ —</b>	<b>¥12,159</b>	<b>¥ —</b>	<b>¥ 12,159</b>

As of March 31, 2016

	Millions of Yen			
	Level 1	Level 2	Level 3	Total
Cash segregated as deposits	¥194,592	¥ —	¥ —	¥194,592
Trading securities and other	850	2,095	—	2,945
Derivative assets	—	19,057	96	19,153
Investments in securities	980	—	2,727	3,707
Other financial assets	—	1,081	—	1,081
<b>Total</b>	<b>¥196,422</b>	<b>¥22,233</b>	<b>¥2,823</b>	<b>¥221,478</b>
Derivative liabilities	¥ —	¥ 7,178	¥ —	¥ 7,178
<b>Total</b>	<b>¥ —</b>	<b>¥ 7,178</b>	<b>¥ —</b>	<b>¥ 7,178</b>

	Thousands of U.S. Dollars			
	Level 1	Level 2	Level 3	Total
Cash segregated as deposits	\$1,728,170	\$ —	\$ —	\$1,728,170
Trading securities and other	7,551	18,605	—	26,157
Derivative assets	—	169,246	855	170,101
Investments in securities	8,705	—	24,220	32,925
Other financial assets	—	9,596	—	9,596
<b>Total</b>	<b>\$1,744,426</b>	<b>\$197,447</b>	<b>\$25,075</b>	<b>\$1,966,949</b>
Derivative liabilities	\$ —	\$ 63,751	\$ —	\$ 63,751
<b>Total</b>	<b>\$ —</b>	<b>\$ 63,751</b>	<b>\$ —</b>	<b>\$ 63,751</b>

### Reconciliation of assets and liabilities measured using significant unobservable inputs (Level 3) on a recurring basis from the beginning balances to the ending balances for the previous consolidated fiscal year and the current consolidated fiscal year

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen				Thousands of U.S. Dollars	
	2015		2016		2016	
	Investments in securities	Derivative assets	Investments in securities	Derivative assets	Investments in securities	Derivative assets
Beginning balance	¥1,047	¥319	¥1,847	¥ 247	\$16,405	\$ 2,196
Total gains or losses	501	(72)	1,067	(151)	9,473	(1,341)
Profit or loss	45	(72)	271	(151)	2,409	(1,341)
Other comprehensive income	457	—	795	—	7,063	—
Purchases	351	—	156	—	1,383	—
Sales and collections	(52)	—	(342)	—	(3,040)	—
Ending balance	¥1,847	¥247	¥2,727	¥ 96	\$24,220	\$ 855
Net amount of unrealized gains and losses included in profit or loss relating to assets and liabilities held at the end of the consolidated fiscal year	¥ 43	¥ (72)	¥ (30)	¥(151)	\$ (265)	\$(1,341)

The amounts recognized in profit or loss for investments in securities are included in "Other financial income" or "Other financial expenses." The amounts recognized in profit or loss for derivative assets are included in "Financial income" in the consolidated statement of income. The amounts recognized in other comprehensive income are included in "Changes in fair value of available-for-sale financial assets" in the consolidated statement of comprehensive income.

**(7) Fair value hierarchy of assets and liabilities that are not measured at fair value but are in the scope of fair value disclosure**

**Fair value hierarchy of assets and liabilities that are not measured at fair value in the consolidated statement of financial position, but are within the scope of fair value disclosure**

As of March 31, 2015

Millions of Yen

	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	¥ 68,540	¥ —	¥—	¥ 68,540
Cash segregated as deposits	182,079	49,475	—	231,555
Investments in securities	4,000	—	—	4,000
Margin transaction assets	—	175,637	—	175,637
Loans secured by securities	—	159,969	—	159,969
Other financial assets	—	44,798	—	44,798
Equity method investments	957	—	—	957
<b>Total</b>	<b>¥255,577</b>	<b>¥429,880</b>	<b>¥—</b>	<b>¥685,457</b>
Margin transaction liabilities	¥ —	¥ 46,125	¥—	¥ 46,125
Loans payable secured by securities	—	195,521	—	195,521
Deposits received	—	368,656	—	368,656
Guarantee deposits received	—	184,850	—	184,850
Bonds and loans payable	—	150,844	—	150,844
Other financial liabilities	—	4,958	—	4,958
<b>Total</b>	<b>¥ —</b>	<b>¥950,954</b>	<b>¥—</b>	<b>¥950,954</b>

As of March 31, 2016

Millions of Yen

	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	¥ 61,902	¥ —	¥—	¥ 61,902
Cash segregated as deposits	302,155	695	—	302,850
Margin transaction assets	—	149,236	—	149,236
Loans secured by securities	—	31,628	—	31,628
Other financial assets	—	63,192	—	63,192
Equity method investments	546	—	—	546
<b>Total</b>	<b>¥364,603</b>	<b>¥244,750</b>	<b>¥—</b>	<b>¥609,353</b>
Margin transaction liabilities	¥ —	¥ 33,006	¥—	¥ 33,006
Loans payable secured by securities	—	71,974	—	71,974
Deposits received	—	350,904	—	350,904
Guarantee deposits received	—	170,666	—	170,666
Bonds and loans payable	—	154,794	—	154,794
Other financial liabilities	—	5,868	—	5,868
<b>Total</b>	<b>¥ —</b>	<b>¥787,212</b>	<b>¥—</b>	<b>¥787,212</b>

Thousands of U.S. Dollars

	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	\$ 549,755	\$ —	\$—	\$ 549,755
Cash segregated as deposits	2,683,435	6,173	—	2,689,608
Margin transaction assets	—	1,325,363	—	1,325,363
Loans secured by securities	—	280,885	—	280,885
Other financial assets	—	561,204	—	561,204
Equity method investments	4,846	—	—	4,846
<b>Total</b>	<b>\$3,238,036</b>	<b>\$2,173,625</b>	<b>\$—</b>	<b>\$5,411,661</b>
Margin transaction liabilities	\$ —	\$ 293,127	\$—	\$ 293,127
Loans payable secured by securities	—	639,201	—	639,201
Deposits received	—	3,116,373	—	3,116,373
Guarantee deposits received	—	1,515,686	—	1,515,686
Bonds and loans payable	—	1,374,724	—	1,374,724
Other financial liabilities	—	52,114	—	52,114
<b>Total</b>	<b>\$ —</b>	<b>\$6,991,226</b>	<b>\$—</b>	<b>\$6,991,226</b>

## (8) Fair value hierarchy of assets and liabilities measured by fair value on a non-recurring basis

There are no assets or liabilities measured by fair value on a non-recurring basis at the end of the previous consolidated fiscal year and at the end of the current consolidated fiscal year.

## 16 Cash and Cash Equivalents

### Cash and cash equivalents in the consolidated statement of financial position

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Cash and cash equivalents in consolidated statement of financial position	¥68,540	¥61,902	\$549,755
Secured deposits	(2,403)	(2,354)	(20,903)
Instruments included in investments in securities such as MMF	200	207	1,840
Cash and cash equivalents in consolidated statement of cash flows	¥66,337	¥59,756	\$530,692

Cash and cash equivalents included in cash segregated as deposits are not presented as cash and cash equivalents in the consolidated statement of cash flows because those are segregated for customers in accordance with the laws and regulations.

## 17 Cash Segregated as Deposits

### Assets included in cash segregated as deposits

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Cash and cash equivalents	¥182,079	¥302,155	\$2,683,435
Call loans	49,379	641	5,693
Government and corporate bonds	189,013	115,092	1,022,131
Joint investment trust	105,000	79,500	706,039
Others	96	54	481
Total	¥525,567	¥497,442	\$4,417,778

## 18 Collateral

### (1) Collateral provided by the Group

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Cash and cash equivalents (*1)	¥ 2,403	¥ 2,354	\$ 20,903
Investments in securities (*2)	4,000	—	—
Other financial assets (*2)	25,159	27,721	246,186
Total	¥31,562	¥30,074	\$267,089

Notes: (\*1) Restricted deposits placed to a counterparty financial institution for FX margin transactions.

(\*2) Collateral pledged to a counterparty financial institution for FX margin transactions, collateral pledged to a securities finance company for lending of margin transactions and collateral pledged to clearing houses for settlement of financial instrument trading, collateral and deposit pledged to a counterparty financial institution, exchange, and collateral for financial instrument trading.

## (2) Fair value of securities accepted from customers or other counterparties for services provided by the Group which are permitted to be sold or repledged

For securities accepted which are permitted to be sold or to be repledged as collateral, contractual terms generally requires that the equivalent securities be returned when transactions are settled.

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Collateral securities for loans on margin transactions (*3)	¥156,644	¥131,200	\$1,165,182
Securities borrowing on margin transactions (*4)	9,885	3,507	31,145
Securities borrowing on loan contracts	337,321	285,410	2,534,724
Substitute securities for guarantee deposits received	329,467	304,044	2,700,212
<b>Total</b>	<b>¥833,316</b>	<b>¥724,160</b>	<b>\$6,431,264</b>

## (3) Fair value of securities pledged to customers or other counterparties to sell or repledge the collateral included in (2)

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Securities lending on margin transactions (*4)	¥ 34,813	¥ 18,406	\$163,465
Collateral securities for borrowings on margin transactions (*3)	13,843	15,096	134,064
Securities lending on loan contracts	187,126	69,891	620,703
Substitute securities for guarantee deposits received that are pledged for lending transactions	13,276	8,791	78,073
Securities pledged as other collateral (*5)	255	246	2,181
<b>Total</b>	<b>¥249,312</b>	<b>¥112,429</b>	<b>\$998,486</b>

Notes: (\*3) Securities company lends money for the purchase of securities to the customer and accepts the securities purchased by the customer as collateral. If the securities company borrows money from a securities finance company for the purchase, the securities company provides the securities to the securities finance company as collateral.

(\*4) Securities company lends securities for the sale of securities to the customer and accepts money received by the customer as collateral. If the securities company borrows securities from a securities finance company for the sale, the securities company provides the accepted money to the securities finance company as collateral.

(\*5) When a securities company bids for a lending transaction with a securities finance company, the securities company provides securities to the securities finance company and accepts money equivalent to the fair value of the securities.

## 19 Bonds and Loans Payable

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars	%	Due date
	2015	2016	2016	Average interest rate (*1)	
Short-term loans payable and other	¥ 36,812	¥ 86,321	\$ 766,617	0.58	
Bonds payable	16,676	16,726	148,546	—	
Long-term loans payable	96,930	51,214	454,832	0.87	From April 2017 to September 2019
<b>Total</b>	<b>¥150,418</b>	<b>¥154,261</b>	<b>\$1,369,995</b>		
(Margin transaction liabilities) Borrowings on margin transactions	¥ 13,861	¥ 15,178	\$ 134,797	0.60	

Notes: (\*1) Weighted average interest rate on borrowings at the end of the current consolidated fiscal year.

(\*2) Short-term loans payable and other and long-term loans payable include syndicate loans at the end of the previous consolidated fiscal year and at the end of the current consolidated fiscal year, amounting to ¥76,426 million and ¥74,998 million (\$666,054 thousand), respectively.

## Summary of the terms of bonds payable

As of March 31, 2015 and 2016

Company	Description	Issue date	Millions of Yen		Thousands of	%	Redemption date
			2015	2016	U.S. Dollars		
Monex Group, Inc.	Yen-denominated bond with interest coupon of 1.30% due on July 19, 2016	July 19, 2013	¥2,000	¥2,000	\$17,762	1.30	July 19, 2016
Monex Group, Inc.	Yen-denominated bond with interest coupon of 1.50% due on October 17, 2018	October 17, 2013	5,000	5,000	44,405	1.50	October 17, 2018
Monex Group, Inc.	Yen-denominated bond with interest coupon of 1.50% due on November 12, 2018	November 11, 2013	5,000	5,000	44,405	1.50	November 12, 2018
Monex Group, Inc.	Yen-denominated bond due on December 17, 2018	December 17, 2013	5,000	5,000	44,405	1.50	December 17, 2018

The Group complies with the contract terms for all bonds and loans payable.

## 20 Property and Equipment

	Millions of Yen		
	Buildings	Equipment and fixtures	Total
<b>Acquisition cost</b>			
As of April 1, 2014	¥ 904	¥3,311	¥4,215
Increase for the consolidated fiscal year (Purchase)	12	1,316	1,328
Disposal	(15)	(831)	(846)
Foreign currency translation adjustments in foreign operations	67	367	434
As of March 31, 2015	¥ 969	¥4,162	¥5,131
Increase for the consolidated fiscal year (Purchase)	104	762	866
Disposal	(1)	(105)	(106)
Foreign currency translation adjustments in foreign operations	(30)	(209)	(239)
As of March 31, 2016	¥1,042	¥4,610	¥5,652

	Millions of Yen		
	Buildings	Equipment and fixtures	Total
<b>Accumulated depreciation and accumulated impairment loss</b>			
As of April 1, 2014	¥ 203	¥2,433	¥2,636
Depreciation	88	467	555
Disposal	(10)	(743)	(753)
Foreign currency translation adjustments in foreign operations	16	269	285
As of March 31, 2015	¥ 298	¥2,426	¥2,723
Depreciation	140	486	626
Disposal	(1)	(101)	(101)
Foreign currency translation adjustments in foreign operations	(12)	(152)	(164)
Other	—	110	110
As of March 31, 2016	¥ 425	¥2,769	¥3,194

	Millions of Yen		
	Buildings	Equipment and fixtures	Total
<b>Carrying amount</b>			
As of April 1, 2014	¥ 701	¥ 878	¥1,579
As of March 31, 2015	671	1,737	2,408
As of March 31, 2016	616	1,841	2,457

Thousands of U.S. Dollars

	Buildings	Equipment and fixtures	Total
<b>Acquisition cost</b>			
As of March 31, 2015	\$8,604	\$36,965	\$45,569
Increase for the consolidated fiscal year (Purchase)	920	6,768	7,688
Disposal	(7)	(934)	(940)
Foreign currency translation adjustments in foreign operations	(267)	(1,858)	(2,125)
As of March 31, 2016	\$9,251	\$40,941	\$50,192

Thousands of U.S. Dollars

	Buildings	Equipment and fixtures	Total
<b>Accumulated depreciation and accumulated impairment loss</b>			
As of March 31, 2015	\$2,643	\$21,542	\$24,186
Depreciation	1,245	4,312	5,558
Disposal	(7)	(893)	(900)
Foreign currency translation adjustments in foreign operations	(104)	(1,349)	(1,453)
Other	—	980	980
As of March 31, 2016	\$3,778	\$24,592	\$28,370

Thousands of U.S. Dollars

	Buildings	Equipment and fixtures	Total
<b>Carrying amount</b>			
As of March 31, 2015	\$5,961	\$15,423	\$21,384
As of March 31, 2016	5,472	16,349	21,822

Notes: (\*1) Depreciation on property and equipment is included in "Selling, general and administrative expenses" in the consolidated statement of income.

(\*2) There are no property and equipment with restricted ownership or pledged as collateral at the end of the previous consolidated fiscal year and at the end of the current consolidated fiscal year.

## 21 Intangible Assets

### (1) Acquisition cost and accumulated amortization and accumulated impairment loss of intangible assets

Acquisition cost and accumulated amortization and accumulated impairment loss of intangible assets are as follows.

	Millions of Yen			
	Goodwill	Internally generated intangible assets	Others	Total
<b>Acquisition cost</b>				
As of April 1, 2014	¥21,150	¥ 7,981	¥24,239	¥53,370
Increase (not by business combination)	—	6,515	1,815	8,331
Disposal	(1,975)	(159)	(1,337)	(3,472)
Foreign currency translation adjustments in foreign operations	2,066	596	3,176	5,838
As of March 31, 2015	¥21,240	¥14,933	¥27,893	¥64,066
Increase (not by business combination)	—	11,326	688	12,015
Disposal	(222)	(291)	(2,432)	(2,946)
Foreign currency translation adjustments in foreign operations	(839)	(341)	(1,379)	(2,558)
As of March 31, 2016	¥20,179	¥25,627	¥24,770	¥70,576

	Millions of Yen			
	Goodwill	Internally generated intangible assets	Others	Total
<b>Accumulated amortization and accumulated impairment loss</b>				
As of April 1, 2014	¥3,123	¥1,435	¥7,253	¥11,811
Amortization	—	1,262	2,125	3,387
Disposal	(470)	(10)	(747)	(1,227)
Foreign currency translation adjustments in foreign operations	476	93	719	1,288
As of March 31, 2015	¥3,128	¥2,780	¥9,351	¥15,259
Amortization	—	2,677	1,921	4,598
Disposal	(53)	(51)	(1,555)	(1,659)
Foreign currency translation adjustments in foreign operations	(193)	(68)	(414)	(675)
As of March 31, 2016	¥2,883	¥5,338	¥9,303	¥17,524

	Millions of Yen			
	Goodwill	Internally generated intangible assets	Others	Total
<b>Carrying amount</b>				
As of April 1, 2014	¥18,027	¥ 6,546	¥16,986	¥41,558
As of March 31, 2015	18,112	12,153	18,542	48,807
As of March 31, 2016	17,296	20,289	15,468	53,053

Thousands of U.S. Dollars

	Goodwill	Internally generated intangible assets	Others	Total
<b>Acquisition cost</b>				
As of March 31, 2015	\$188,635	\$132,620	\$247,717	\$568,973
Increase (not by business combination)	—	100,588	6,114	106,702
Disposal	(1,975)	(2,589)	(21,603)	(26,166)
Foreign currency translation adjustments in foreign operations	(7,447)	(3,030)	(12,245)	(22,721)
As of March 31, 2016	\$179,213	\$227,590	\$219,984	\$626,787

Thousands of U.S. Dollars

	Goodwill	Internally generated intangible assets	Others	Total
<b>Accumulated amortization and accumulated impairment loss</b>				
As of March 31, 2015	\$27,784	\$24,691	\$83,042	\$135,517
Amortization	—	23,778	17,060	40,838
Disposal	(470)	(454)	(13,806)	(14,730)
Foreign currency translation adjustments in foreign operations	(1,710)	(607)	(3,680)	(5,997)
As of March 31, 2016	\$25,604	\$47,408	\$82,617	\$155,628

Thousands of U.S. Dollars

	Goodwill	Internally generated intangible assets	Others	Total
<b>Carrying amount</b>				
As of March 31, 2015	\$160,851	\$107,930	\$164,675	\$433,456
As of March 31, 2016	153,609	180,183	137,367	471,159

The above "Others" includes customer relationships and technology assets held by TradeStation Group, Inc., acquired in June 2011.

### Carrying amount and remaining amortization periods

As of March 31, 2015

Class	Millions of Yen	
	Carrying amount	Remaining amortization periods
Customer relationships	¥3,423	14 years
Technologies assets	9,985	14 years

As of March 31, 2016

Class	Millions of Yen	Thousands of U.S. Dollars	Remaining amortization periods
	Carrying amount	Carrying amount	
Customer relationships	¥2,984	\$26,500	13 years
Technologies assets	8,703	77,292	13 years

Intangible assets other than goodwill with definite useful lives are amortized over their useful lives. The amortization of intangible assets is included in "Selling, general and administrative expenses" in the consolidated statement of income.

## Carrying amount of intangible assets other than goodwill with indefinite useful lives

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Exchange membership and others	¥767	¥737	\$6,547

Intangible assets with indefinite useful lives are mainly exchange memberships. These are essential for the financial service business that provides financial instruments and infrastructure through the Internet to customers. As long as the financial service business continues, these basically subsist, and are considered to have indefinite useful lives.

There are no intangible assets with restricted ownership or that are pledged as collateral at the end of the previous consolidated fiscal year and at the end of the current consolidated fiscal year.

### (2) Impairment testing of goodwill and intangible assets with indefinite useful lives

Goodwill and intangible assets with indefinite useful lives are tested for impairment at least annually, and whenever there is any indication of impairment. The recoverable amount of goodwill and such intangible assets is calculated based on the value in use. "Goodwill" arising from business combination is allocated to the relevant group of cash-generating units (CGUs) that are expected to benefit. The carrying amounts before impairment of the goodwill and intangible assets with indefinite useful lives are allocated to the following groups of CGUs.

As of March 31, 2015 and 2016

Groups of CGUs	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
<b>(Goodwill)</b>			
Japan	¥ 7,627	¥ 7,627	\$ 67,736
U.S.	10,017	9,231	81,982
China	468	438	3,892
Total	¥18,112	¥17,296	\$153,609
<b>(Intangible assets with indefinite useful lives)</b>			
Japan	¥ 283	¥ 283	\$ 2,515
U.S.	483	454	4,032
Total	¥ 767	¥ 737	\$ 6,547

The asset's value in use is calculated by discounting the estimated operating future cash flows by the following discount rate.

The operating future cash flows are estimated based on the Group's financial plan approved by management for the first five years and assuming the following long-term average growth rate for the subsequent years. This growth rate does not exceed the long-term average growth rate of the market.

The discount rate is a pre-tax rate that reflects the weighted average cost of capital for each group of CGUs and the appropriate risk premium.

## Discount rates before tax used for calculating the value in use for each group of CGUs

For the consolidated fiscal years ended March 31, 2015 and 2016

Groups of CGUs	2015	2016
Japan	10.5%	8.9%
U.S.	17.1%	18.3%
China	13.2%	15.9%

## Growth rate used for calculating the operating future cash flows for the years subsequent to the first five years

As of March 31, 2015 and 2016

Groups of CGUs	2015	2016
Japan	0.8%	0.7%
U.S.	2.0%	2.2%
China	3.0%	3.0%

In Japan and China, the recoverable amounts for each group of CGUs sufficiently exceed their carrying amounts, therefore the Group consider that impairment loss is unlikely to occur for these groups of CGUs, even if the key assumptions used in impairment testing were to change within a reasonably possible range. In the U.S., since the amount by which the recoverable amounts for the group of CGUs exceed its carrying amounts is low, if the discount rate were to increase or the estimated future cash flows were to decrease, there is a possibility that impairment loss would occur for this group of CGUs.

## 22 Impairment of Non-financial Assets

For the consolidated fiscal year ended March 31, 2015

There is no impairment for the non-financial assets.

For the consolidated fiscal year ended March 31, 2016

There is no impairment for the non-financial assets.

## 23 Companies Subject to Equity Method

### (1) Summary of associates

As of March 31, 2015 and 2016

Company name	Business description	Segment	Ownership interest	
			%	
			2015	2016
Triangle Partners (silent partnership Triangle Partners)	Investment management	Japan	33.3	33.3
ASTMAX, Co., Ltd.	Commodity futures transactions, investment management, investment advisory and agency business	Japan	15.0	15.0

The Company holds less than 20% of voting shares in ASTMAX Co., Ltd., but applied equity method to ASTMAX Co., Ltd., due to significant influence over ASTMAX Co., Ltd., through a business alliance agreement.

The fair value of investment in ASTMAX Co., Ltd. at the end of the previous consolidated fiscal year and at the end of the current consolidated fiscal year is ¥957 million and ¥546 million (\$4,846 thousand), respectively.

## Carrying amount of associates that are not individually material

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Carrying amount	¥931	¥1,050	\$9,324

## Profit or loss and other comprehensive income recognized for associates that are not individually material

For the consolidated fiscal year ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Equity in profits or losses of equity method investments	¥77	¥30	\$264
Share of other comprehensive income of equity method investments	(5)	31	272
Total	¥72	¥60	\$536

There are no associates that are material at the end of previous consolidated fiscal year and at the end of current consolidated fiscal year.

## (2) Joint ventures

Company name	Business description	Segment	Ownership interest	
			%	
			2015	2016
Cherry Technology Co., Ltd.	Technical supports	China	49.0	49.0

## Carrying amount of joint ventures that is not individually material

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Carrying amount	¥206	¥75	\$670

## Profit or loss and other comprehensive income recognized for joint ventures that is not individually material

For the consolidated fiscal year ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Equity in profits or losses of equity method investments	¥(79)	¥(97)	\$(862)
Share of other comprehensive income of equity method investments	—	(13)	(116)
Total	¥(79)	¥(110)	\$(978)

There are no joint ventures that are material at the end of previous consolidated fiscal year and at the end of current consolidated fiscal year.

## 24 Deferred Tax and Income Tax Expense

### (1) Deferred tax

#### Major components of deferred tax assets and deferred tax liabilities

Millions of Yen

	As of March 31, 2014	Recognized through profit or loss	Recognized through other comprehensive income	As of March 31, 2015
<b>Deferred tax assets:</b>				
Tax loss carried forward	¥1,399	¥1,106	¥ —	¥2,505
Property and equipment and intangible assets	647	487	—	1,134
Accounts payable and accrued expenses	895	(150)	—	745
Accrued enterprise tax	458	(425)	—	34
Deferred income	47	(2)	—	45
Investments in securities	30	2	19	51
Allowance for doubtful receivables	103	(34)	—	68
Others	492	274	(16)	750
<b>Total deferred tax assets</b>	<b>¥4,071</b>	<b>¥1,258</b>	<b>¥ 2</b>	<b>¥5,332</b>
<b>Deferred tax liabilities:</b>				
Property and equipment and intangible assets	¥6,459	¥1,043	¥ —	¥7,501
Investments in securities	602	(16)	304	890
Goodwill	380	(52)	—	328
Others	192	(4)	137	325
<b>Total deferred tax liabilities</b>	<b>¥7,633</b>	<b>¥ 970</b>	<b>¥440</b>	<b>¥9,044</b>

Millions of Yen

	As of March 31, 2015	Recognized through profit or loss	Recognized through other comprehensive income	As of March 31, 2016
<b>Deferred tax assets:</b>				
Tax loss carried forward	¥2,505	¥ 530	¥ —	¥3,036
Property and equipment and intangible assets	1,134	297	—	1,430
Allowance for loss on cancellation of outsourcing contract	—	741	—	741
Accounts payable and accrued expenses	745	(229)	—	516
Accrued enterprise tax	34	102	—	136
Deferred income	45	(3)	—	42
Investments in securities	51	13	(22)	42
Allowance for doubtful receivables	68	(31)	—	37
Others	750	137	4	891
<b>Total deferred tax assets</b>	<b>¥5,332</b>	<b>¥1,558</b>	<b>¥ (18)</b>	<b>¥6,871</b>
<b>Deferred tax liabilities:</b>				
Property and equipment and intangible assets	¥7,501	¥56	¥ —	¥7,558
Investments in securities	890	(70)	793	1,613
Goodwill	328	(17)	—	310
Others	325	(84)	302	543
<b>Total deferred tax liabilities</b>	<b>¥9,044</b>	<b>¥ (115)</b>	<b>¥1,095</b>	<b>¥10,024</b>

Thousands of U.S. Dollars

	As of March 31, 2015	Recognized through profit or loss	Recognized through other comprehensive income	As of March 31, 2016
<b>Deferred tax assets:</b>				
Tax loss carried forward	\$22,251	\$ 4,711	\$ —	\$26,962
Property and equipment and intangible assets	10,070	2,634	—	12,704
Allowance for loss on cancellation of outsourcing contract	—	6,577	—	6,577
Accounts payable and accrued expenses	6,615	(2,031)	—	4,584
Accrued enterprise tax	298	907	—	1,205
Deferred income	399	(23)	—	376
Investments in securities	449	119	(198)	370
Allowance for doubtful receivables	607	(279)	—	328
Others	6,661	1,218	36	7,915
Total deferred tax assets	\$47,349	\$13,834	\$ (161)	\$61,022
<b>Deferred tax liabilities:</b>				
Property and equipment and intangible assets	\$66,620	\$ 500	\$ —	\$67,120
Investments in securities	7,902	(620)	7,042	14,323
Goodwill	2,910	(155)	—	2,756
Others	2,885	(744)	2,681	4,822
Total deferred tax liabilities	\$80,318	\$ (1,020)	\$9,722	\$89,020

Note: The difference between the total amount recognized in profit or loss and the total income taxes expense is due to fluctuation of the foreign exchange rate.

### Deferred tax assets and deferred tax liabilities in the consolidated statement of financial position

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Deferred tax assets	¥ 20	¥ 8	\$ 75
Deferred tax liabilities	(3,732)	(3,161)	(28,073)
Net amount	¥(3,712)	¥(3,153)	\$(27,998)

### Amount of deductible temporary differences and tax loss carried forward for which no deferred tax asset is recognized

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Tax loss carried forward	¥305	¥343	\$3,044
Deductible temporary differences	120	271	2,410
Total	¥426	¥614	\$5,454

### Amount and Expiration date for tax loss carried forward for which no deferred tax asset is recognized

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Year 1	¥ —	¥ —	\$ —
Year 2	—	36	319
Year 3	—	17	155
Year 4	62	116	1,027
Over year 5	243	174	1,543

The Company considers whether it is probable that taxable profit will be available against any or all of the deductible temporary differences or tax loss carried forward to recognize deferred tax assets. When the Company assesses the recoverability of a deferred tax asset, the Company considers the timing of the expected reversal of the deductible temporary differences.

For deductible and taxable temporary differences associated with investments in subsidiaries, deferred tax assets and liabilities are basically not recognized at the end of the previous consolidated fiscal year and at the end of the current consolidated fiscal year, because the Company is able to control the timing of the reversal of the temporary differences and it is probable that the temporary difference will not reverse in the foreseeable future. The deductible temporary differences associated with investments in subsidiaries for which a deferred tax asset is not recognized at the end of the previous consolidated fiscal year and at the end of the current consolidated fiscal year are ¥2,893 million and ¥3,544 million (\$31,473 thousand), respectively. The taxable temporary differences associated with investments in subsidiaries for which a deferred tax liability is not recognized at the end of the previous consolidated fiscal year and at the end of the current consolidated fiscal year are ¥12,719 million and ¥11,168 million (\$99,182 thousand), respectively.

## (2) Income tax expense

### Current income tax expense and deferred tax expense

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
<b>Current income tax expense:</b>			
For the consolidated fiscal year	¥3,366	¥3,130	\$27,800
Total current income tax expense	3,366	3,130	27,800
<b>Deferred tax expense:</b>			
Increase and decrease in temporary differences	(775)	(1,628)	(14,460)
Changes in applicable tax rate	31	82	729
Total deferred income tax expense	(744)	(1,546)	(13,731)
Total income tax expense	¥2,621	¥1,584	\$14,069

The current tax expense includes the amount of benefit arising from a previously unrecognized tax loss carried forward or the temporary difference of a past period that is used to reduce the current tax expense, and the related current income tax expense for the previous consolidated fiscal year and the current consolidated fiscal year decreased by ¥12 million and ¥16 million (\$138 thousand), respectively.

The deferred tax expense includes the write-down or reversal of the previous write-down for the deferred tax assets, and the related deferred tax expense for the previous consolidated fiscal year and the current consolidated fiscal year increased by ¥21 million and ¥41 million (\$364 thousand), respectively.

Corporate tax, inhabitant tax and deductible enterprise tax are levied to the Company, and the statutory effective tax rates calculated based on the taxes for the previous consolidated fiscal year and the current consolidated fiscal year are 35.6% and 33.1%, respectively, in Japan. Corporate tax and other taxes for foreign subsidiaries are levied under the relevant jurisdiction.

In Japan, the Act on Partial Revision of the Income Tax Act, etc. (Act No. 15 of 2016) and Act on Partial Revision of the Local Tax Act, etc. (Act No. 13 of 2016) was enacted on March 29, 2016 and income taxes rate will be reduced in the consolidated fiscal year beginning on or after April 1, 2016. As a result, the statutory effective tax rate used for calculating the deferred tax assets and liabilities for the temporary difference expected to be reversed in the fiscal year beginning on April 1, 2016 and the fiscal year beginning on April 1, 2017 has changed from the previous 32.3% to 30.9%, and the statutory effective tax rate used for calculating the deferred tax assets and liabilities for the temporary difference expected to be reversed in the fiscal year beginning on or after April 1, 2018 has changed from the previous 32.3% to 30.6%.

Tax amount for other tax jurisdiction is calculated based on the general tax rate of the relevant jurisdiction.

## Reconciliation between statutory effective tax rate and average effective rate in the consolidated statement of income

For the consolidated fiscal years ended March 31, 2015 and 2016

	%	
	2015	2016
Statutory effective tax rate	35.6	33.1
Tax credit for foreign subsidiaries	(3.1)	(3.0)
Adjustment of deferred tax assets by changes in applicable tax rate	0.5	1.6
Loss on business restructuring	7.0	1.2
Unrecognized deferred tax assets	0.8	0.5
Difference in applicable tax rate of foreign subsidiaries	(0.2)	(0.2)
Others	2.2	(2.1)
Average effective tax rate	42.9	31.1

## 25 Deferred Income

Deferred income is recognized for customer loyalty programs that are granted but not used and presented as other liabilities in the consolidated statement of financial position. The carrying amounts at the end of the previous consolidated fiscal year and at the end of the current consolidated fiscal year are ¥136 million and ¥137 million (\$1,217 thousand), respectively.

## 26 Operating Leases

The Group rents office buildings and others under cancellable or non-cancellable operating leases. The minimum lease payments for operating lease recognized as an expense for the previous consolidated fiscal year and for the current consolidated fiscal year are ¥1,098 million and ¥1,125 million (\$9,989 thousand), respectively.

### Future minimum lease payment under non-cancellable operating leases

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Within one year	¥ 601	¥ 622	\$ 5,528
From one year to five years	1,292	1,411	12,527
More than five years	668	777	6,904
Total	¥2,560	¥2,810	\$24,959

Certain lease agreements include a provision to renew the agreements. There are no lease agreements with a contingent rate, escalation clause and restrictive clause which restrict dividends, additional leasing and additional borrowings and other.

## 27 Post-employment Benefits

The Group has a defined contribution plan to provide post-employment benefits to the employees under which the employees have right to receive benefits for the related service periods.

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Contribution to defined contribution plan	¥104	¥174	\$1,546

## 28 Provisions

Provisions consist of asset retirement obligations and allowance for loss on cancellation of an outsourcing contract.

### Changes in provisions

For the consolidated fiscal years ended March 31 2016

	Asset retirement obligation	Allowance for loss on cancellation of outsourcing contract	Total
As of April 1, 2015	¥158	¥ —	¥ 158
Increases	16	2,400	2,416
Reversal of discounted amounts by the passage of time	4	—	4
Other	(21)	—	(21)
As of March 31, 2016	¥156	¥2,400	¥2,556

	Asset retirement obligation	Allowance for loss on cancellation of outsourcing contract	Total
As of April 1, 2015	\$1,400	\$ —	\$ 1,400
Increases	143	21,314	21,457
Reversal of discounted amounts by the passage of time	33	—	33
Other	(185)	—	(185)
As of March 31, 2016	\$1,390	\$21,314	\$22,704

Allowance for loss on cancellation of outsourcing contract is the allowance for the expenses incurred due to the decision to terminate the outsourcing contract on September 30, 2016 regarding data system operation for trading financial instruments. However, if the Group have to continue the contract after the termination date, the Group can change the termination date as long as notice is given by July 31, 2016.

## 29 Share-based Payment

### Cash-settled share-based bonus plan

The Group provides a bonus plan linked to the Company's share price for the board directors and certain employees. The plan requires the management and employees to stay in the Group until the payment date to receive the bonus, and if they leave the Group due to a specific reason, the right to receive the bonus would be lost. The period for the payment is one year to six years.

For the Company and some domestic companies, the payment amounts are determined by multiplying the granted notional number of shares by the base price that is calculated in a prescribed manner.

For some foreign subsidiaries, the payment amount is determined by multiplying the granted amounts by the fluctuation rate of the share price between the grant date and payment date.

The estimated payment amount for share-based bonus is calculated based on the Company's share price at the end of the current consolidated fiscal year.

## The Company and domestic group companies

As of March 31, 2015 and 2016

	Original estimated payment amount on grant date	Millions of Yen		Thousands of U.S. Dollars
		Estimated payment amount		
		2015	2016	2016
Granted on June 29, 2012 (For 3 years)	¥ 18	¥ 30	¥ —	\$ —
Granted on June 28, 2013 (For 2 years)	48	31	—	—
Granted on June 28, 2013 (For 3 years)	48	31	33	291
Granted on June 30, 2014 (For 1 year)	56	44	—	—
Granted on June 30, 2014 (For 2 years)	42	33	34	306
Granted on June 30, 2014 (For 3 years)	42	33	34	306
Granted on June 30, 2015 (For 1 year)	54	—	46	407
Granted on June 30, 2015 (For 2 years)	40	—	34	306
Granted on June 30, 2015 (For 3 years)	40	—	34	306
<b>Total</b>	<b>¥387</b>	<b>¥201</b>	<b>¥216</b>	<b>\$1,921</b>

## Foreign group companies

As of March 31, 2015 and 2016

	Original estimated payment amount on grant date	Millions of Yen		Thousands of U.S. Dollars
		Estimated payment amount		
		2015	2016	2016
Granted on June 17, 2011 (For 4 years)	¥ 70	¥ 148	¥ —	\$ —
Granted on June 17, 2011 (For 5 years)	70	148	99	883
Granted on June 17, 2011 (For 6 years)	130	329	99	883
Granted on March 30, 2012 (For 3 years)	9	4	—	—
Granted on March 30, 2012 (For 4 years)	9	4	—	—
Granted on June 29, 2012 (For 3 years)	47	109	—	—
Granted on June 29, 2012 (For 4 years)	47	109	87	776
Granted on March 29, 2013 (For 2 years)	4	5	—	—
Granted on March 29, 2013 (For 3 years)	4	5	—	—
Granted on March 29, 2013 (For 4 years)	4	5	5	44
Granted on June 28, 2013 (For 2 years)	60	40	—	—
Granted on June 28, 2013 (For 3 years)	90	65	35	308
Granted on June 28, 2013 (For 4 years)	60	40	35	308
Granted on June 28, 2013 (For 6 years)	30	25	—	—
Granted on February 27, 2014 (For 2 years)	2	2	—	—
Granted on February 27, 2014 (For 3 years)	2	2	2	15
Granted on June 30, 2014 (For 1 year)	69	63	—	—
Granted on June 30, 2014 (For 2 years)	69	63	56	493
Granted on June 30, 2014 (For 3 years)	118	108	70	625
Granted on June 30, 2014 (For 4 years)	88	79	70	625
Granted on June 30, 2014 (For 5 years)	19	17	15	132
Granted on June 30, 2014 (For 6 years)	49	45	15	132
Granted on June 22, 2015 (For 2 years)	2	—	1	12
Granted on June 22, 2015 (For 3 years)	2	—	1	12
Granted on June 30, 2015 (For 1 year)	19	—	14	128
Granted on June 30, 2015 (For 2 years)	19	—	14	128
Granted on June 30, 2015 (For 3 years)	35	—	28	244
Granted on June 30, 2015 (For 4 years)	35	—	28	244
Granted on June 30, 2015 (For 5 years)	17	—	13	116
Granted on June 30, 2015 (For 6 years)	17	—	13	116
Granted on August 31, 2015 (For 1 year)	2	—	1	11
Granted on August 31, 2015 (For 2 years)	2	—	1	11
Granted on August 31, 2015 (For 3 years)	2	—	1	11
Granted on August 31, 2015 (For 4 years)	2	—	1	11
<b>Total</b>	<b>¥1,201</b>	<b>¥1,414</b>	<b>¥706</b>	<b>\$6,268</b>

## The carrying amount of liabilities arising from share-based payment transactions

As of March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Liabilities arising from share-based payment	¥996	¥587	\$5,214

The carrying amounts of the liabilities for rights vested by the end of the previous consolidated fiscal year are ¥9 million. There are no liabilities for rights vested by the end of the current consolidated fiscal year.

The total expenses recognized for the previous consolidated fiscal year and the current consolidated fiscal year are ¥54 million and ¥430 million (\$3,815 thousand), respectively. These expenses are included in selling, general and administrative expenses in the consolidated statement of income.

## 30 Paid-in Capital and Other Equity

### The numbers of shares authorized and issued

For the consolidated fiscal years ended March 31, 2015 and 2016

	Number of shares	
	2015	2016
<b>Number of shares authorized</b>		
Common stock	880,000,000	880,000,000
<b>Number of shares issued</b>		
Beginning balance	287,680,500	287,680,500
Cancellation of treasury stock (*1)	—	(3,546,200)
Ending balance	287,680,500	284,134,300
<b>Number of treasury stock</b>		
Beginning balance	—	—
Acquisition of treasury stock (*1)	—	3,546,200
Cancellation of treasury stock (*1)	—	(3,546,200)
Ending balance	—	—

Note: (\*1) 3,546,200 shares of treasury stock were acquired from the securities market and 3,546,200 shares of treasury stock were cancelled on March 31, 2016.

#### Common stock

All shares are no-par value shares and all shares issued are paid in. Shareholders of common stock have the right to receive declared dividends and one voting right per 100 shares at shareholders' meetings. All rights for shares held by the Company (treasury stock) are suspended until reissuance.

#### Treasury stock

There is no treasury stock held by the Company, at the end of the previous consolidated fiscal year and at the end of the current consolidated fiscal year.

#### Additional paid-in capital

Under the Japanese Companies Act (the Act), additional paid-in capital consists of legal capital surplus and other capital surplus. The Act requires the amounts that are not recorded as common stock at stock issuance to be included in legal capital surplus. Legal capital surplus can be transferred to common stock by resolution at shareholders' meetings. Other capital surplus includes surplus due to reversal of common stock and legal capital surplus and gain on disposal of treasury stock.

#### Retained earnings

Retained earnings include legal earnings reserved and other retained earnings. The Act requires one-tenth of dividends paid in legal capital surplus and legal earnings to be reserved to the extent that the aggregate amount of legal capital surplus and legal earnings reserved become one-fourth of the amount of common stock.

## 31 Dividends

The Company's dividends policy is to pay out dividends twice a year as interim dividends and year-end dividends.

### Latest actual performance for dividends paid

Resolution date	Class of shares	Millions of Yen	Yen	Record date	Effective date
		Paid amount	Dividends per share		
June 21, 2014	Common stock	2,014	7.00	March 31, 2014	June 23, 2014
October 30, 2014	Common stock	345	1.20	September 30, 2014	December 1, 2014
June 20, 2015	Common stock	2,014	7.00	March 31, 2015	June 22, 2015
October 29, 2015	Common stock	1,989	7.00	September 30, 2015	December 1, 2015

Resolution date	Class of shares	Thousands of U.S. Dollars	U.S. Dollars	Record date	Effective date
		Paid amount	Dividends per share		
June 20, 2015	Common stock	\$17,884	\$0.06	March 31, 2015	June 22, 2015
October 29, 2015	Common stock	17,664	0.06	September 30, 2015	December 1, 2015

### Dividends whose record date is in the current consolidated fiscal year but whose effective date is in the following consolidated fiscal year

Resolution date	Class of shares	Millions of Yen	Yen	Record date	Effective date
		Paid amount	Dividends per share		
<b>June 25, 2016</b>	<b>Common stock</b>	<b>¥739</b>	<b>¥2.60</b>	<b>March 31, 2016</b>	<b>June 27, 2016</b>

Resolution date	Class of shares	Thousands of U.S. Dollars	U.S. Dollars	Record date	Effective date
		Paid amount	Dividends per share		
<b>June 25, 2016</b>	<b>Common stock</b>	<b>\$6,561</b>	<b>\$0.02</b>	<b>March 31, 2016</b>	<b>June 27, 2016</b>

## 32 Other Components of Equity and Other Comprehensive Income

### Changes in other components of equity

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
<b>Changes in fair value of available-for-sale financial assets</b>			
Beginning balance	¥ 872	¥ 1,612	\$ 14,316
Other comprehensive income before reclassification	749	1,897	16,844
Reclassification to profit or loss	(9)	(139)	(1,238)
Ending balance	¥ 1,612	¥ 3,369	\$ 29,922
<b>Changes in fair value of hedging instrument</b>			
Beginning balance	¥ (143)	¥ 102	\$ 904
Other comprehensive income before reclassification	365	1,056	9,375
Reclassification to profit or loss	(120)	(557)	(4,947)
Ending balance	¥ 102	¥ 600	\$ 5,332
<b>Foreign currency translation adjustments in foreign operations</b>			
Beginning balance	¥ 6,138	¥10,255	\$ 91,076
Other comprehensive income before reclassification	4,117	(1,779)	(15,801)
Reclassification to profit or loss	—	—	—
Ending balance	¥10,255	¥ 8,476	\$ 75,275
<b>Share of other comprehensive income of equity method investments</b>			
Beginning balance	¥ 74	¥ 69	\$ 611
Other comprehensive income before reclassification	(5)	18	156
Reclassification to profit or loss	—	—	—
Ending balance	¥ 69	¥ 86	\$ 768
<b>Other components of equity</b>			
Beginning balance	¥ 6,941	¥12,038	\$106,907
Other comprehensive income before reclassification	5,226	1,191	10,574
Reclassification to profit or loss	(129)	(696)	(6,185)
Ending balance	¥12,038	¥12,532	\$111,296

There is no other comprehensive income attributable to non-controlling interests for the previous consolidated fiscal year and for the current consolidated fiscal year.

## Other comprehensive income (including amounts attributable to non-controlling interests) and the related tax effects

For the consolidated fiscal years ended March 31, 2015 and 2016

Millions of Yen

	2015			2016		
	Before related tax effects	Tax effect	Net of related tax effects	Before related tax effects	Tax effect	Net of related tax effects
<b>Changes in fair value of available-for-sale financial assets</b>						
Other comprehensive income before reclassification	¥1,039	¥(290)	¥ 749	¥ 2,778	¥ (882)	¥ 1,897
Reclassification to profit or loss	(15)	6	(9)	(206)	67	(139)
Changes for the reporting period	¥1,025	¥(285)	¥ 740	¥ 2,572	¥ (815)	¥ 1,757
<b>Changes in fair value of hedging instruments</b>						
Other comprehensive income before reclassification	¥ 589	¥(225)	¥ 365	¥ 1,683	¥ (628)	¥ 1,056
Reclassification to profit or loss	(191)	71	(120)	(887)	330	(557)
Changes for the reporting period	¥ 398	¥(153)	¥ 245	¥ 796	¥ (297)	¥ 499
<b>Foreign currency translation adjustments in foreign operations</b>						
Other comprehensive income before reclassification	¥4,117	¥ —	¥4,117	¥(1,779)	¥ —	¥(1,779)
Reclassification to profit or loss	—	—	—	—	—	—
Changes for the reporting period	¥4,117	¥ —	¥4,117	¥(1,779)	¥ —	¥(1,779)
<b>Share of other comprehensive income of equity method investments</b>						
Other comprehensive income before reclassification	¥ (6)	¥ 1	¥ (5)	¥ 28	¥ (11)	¥ 18
Reclassification to profit or loss	—	—	—	—	—	—
Changes for the reporting period	¥ (6)	¥ 1	¥ (5)	¥ 28	¥ (11)	¥ 18
Total other comprehensive income	¥5,534	¥(437)	¥5,097	¥ 1,617	¥(1,123)	¥ 494

Thousands of U.S. Dollars

	2016		
	Before related tax effects	Tax effect	Net of related tax effects
<b>Changes in fair value of available-for-sale financial assets</b>			
Other comprehensive income before reclassification	\$ 24,675	\$(7,831)	\$ 16,844
Reclassification to profit or loss	(1,830)	592	(1,238)
Changes for the reporting period	\$ 22,845	\$(7,239)	\$ 15,606
<b>Changes in fair values of hedging instruments</b>			
Other comprehensive income before reclassification	\$ 14,949	\$(5,574)	\$ 9,375
Reclassification to profit or loss	(7,882)	2,935	(4,947)
Changes for the reporting period	\$ 7,068	\$(2,640)	\$ 4,428
<b>Foreign currency translation adjustments in foreign operations</b>			
Other comprehensive income before reclassification	\$(15,801)	\$ —	\$(15,801)
Reclassification to profit or loss	—	—	—
Changes for the reporting period	\$(15,801)	\$ —	\$(15,801)
<b>Share of other comprehensive income of equity method investments</b>			
Other comprehensive income before reclassification	\$ 253	\$(96)	\$ 156
Reclassification to profit or loss	—	—	—
Changes for the reporting period	\$ 253	\$(96)	\$ 156
Total other comprehensive income	\$ 14,364	\$(9,976)	\$ 4,389

### 33 Earnings per Share

The basis for calculating basic earnings per share and diluted earnings per share for the current consolidated fiscal year is as follows. Diluted earnings per share for the previous consolidated fiscal year are not calculated, since there is no potential common stock that would have a dilutive effect.

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Earnings per share attributable to owners of the Company			
Basic	¥3,494	¥3,554	\$31,565
Adjustment (*1)	—	(1)	(7)
Diluted	¥ —	¥3,553	\$31,557

	Thousands of Share	
	2015	2016
Weighted average number of shares		
Basic	287,681	285,346
Adjustment (*1)	—	—
Diluted	—	285,346

Note: (\*1) Financial instrument with a dilutive effect is for the purchase of stock options issued by a subsidiary.

### 34 Cash Flow Information

#### (1) Non cash transactions

The Company has no significant non-cash transactions (investment and finance transactions without cash and cash equivalents) for the previous consolidated fiscal year and the current consolidated fiscal year.

#### (2) Net proceeds from (payments for) acquisition of subsidiaries

There are no net proceeds from (payments for) the acquisition of subsidiaries for the previous consolidated fiscal year and the current consolidated fiscal year.

#### (3) Net proceeds from (payments for) the sale of subsidiaries

Proceeds from the sale of the subsidiaries over which control is lost are as follows.

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Proceeds from sale	¥341	¥—	\$—
Cash and cash equivalents of assets included, at the time the Group lost control of the subsidiaries	(92)	—	—
Net proceeds from (payments for) sale of subsidiaries	¥249	¥—	\$—

The amount of assets and liabilities other than cash and cash equivalents in the subsidiaries over which control is lost are as follows.

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Cash segregated as deposits	¥540	¥—	\$—
Trading securities and other	3	—	—
Other financial assets	108	—	—
Property and equipment	6	—	—
Intangible assets	28	—	—
Other assets	27	—	—
Total assets	¥711	¥—	\$—
Deposits received	544	—	—
Bonds and loans payable	139	—	—
Other financial liabilities	17	—	—
Total liabilities	¥701	¥—	\$—

## 35 Contingencies

There are no contingencies that have significant effect on the consolidated financial statements.

## 36 Related Parties

### (1) Transactions with related parties

For the consolidated fiscal year ended March 31, 2015

There are no related parties that have significant effect on the consolidated financial statements.

For the consolidated fiscal year ended March 31, 2016

Millions of Yen

Type of related party	Name of related party	Detail of transaction	Transaction amount	Outstanding balance
Company that has significant influence on the Group	The Shizuoka Bank, Ltd.	Deposit (*1)	¥2,812	2,829
		Sale of investments in securities (*2)	306	—

Thousands of U.S. Dollars

Type of related party	Name of related party	Detail of transaction	Transaction amount	Outstanding balance
Company that has significant influence on the Group	The Shizuoka Bank, Ltd.	Deposit	\$24,971	\$25,126
		Sale of investments in securities	2,718	—

Notes: (\*1) The terms and conditions are equivalent to those that prevail in arm's length transactions.

(\*2) Sale price of securities is determined based on the stock valuation report by an independent third party.

### (2) Compensation to the Group's key management personnel

For the consolidated fiscal years ended March 31, 2015 and 2016

	Millions of Yen		Thousands of U.S. Dollars
	2015	2016	2016
Short-term benefits	¥295	¥309	\$2,747
Post-employment benefits	1	1	7
Share-based payments	21	129	1,147
Total	¥317	¥439	\$3,900

Note: The key management personnel are the managing directors and the executive officers of the Company for the consolidated fiscal year.

## 37 Group Entities

### The Company's significant subsidiaries as of March 31, 2016

Name of subsidiary	Location	Proportion of voting power
Monex, Inc.	Japan	100.0
Monex-Saison-Vanguard Investment Partners, Inc.	Japan	51.0
Monex Ventures, Inc.	Japan	100.0
Monex Hambrecht, Inc.	Japan	100.0
Trade Science Corporation	Japan	100.0
TradeStation Group, Inc.	U.S.	100.0
TradeStation Securities, Inc.	U.S.	100.0
TradeStation Technologies, Inc.	U.S.	100.0
Monex International Limited	Hong Kong	100.0
Monex Boom Securities (H.K.) Limited	Hong Kong	100.0
Others (9 companies)		

## 38 Events after the Reporting Period

(Payments of Stock Acquisition Rights)

The Company has resolved at the meeting of the Board of Directors held on March 7, 2016 to issue Series 1 Stock Acquisition Rights (Subject to Performance-based Conditions for a 3-Year Period) and Series 1 Stock Acquisition Rights (Subject to Performance-based Conditions for a 5-Year Period) pursuant to Article 236, Article 238 and Article 240 of the Japanese Companies Act (the Act).

The Stock acquisition rights were allocated on April 15, 2016 and the payments were completed on April 28, 2016. The total amount paid in exchange for the stock acquisition rights was ¥37 million (\$325 thousand).

(Acquisition of treasury stock)

The Company's Board of Directors made a resolution on April 28, 2016 for the Company to acquire its own shares in accordance with Article 156, as applied by replacing terms pursuant to Article 165, paragraph 3 of the Companies Act, and the acquisition of treasury stock was conducted as follows.

### (1) Reason for the acquisition of treasury stock

The Company sets a target of a 75% total return ratio (\*1) on a multi-year basis as a shareholder return policy. In addition to dividends, share acquisition is flexibly implemented by an agile management decision considering share price and an investment plan for future growth. According to this shareholder return policy, the Company has decided on the acquisition of its own shares.

Note: (\*1) Total return ratio = (Total dividends paid + Total amount of share buyback) / Profit attributable to owners of the Company

### (2) Outline for the acquisition of treasury stock

**(a) Class of purchased shares**

Common stock of the Company

**(b) Total number of shares to be acquired**

Up to 3,600,000 shares

**(c) Period of acquisition**

From May 2, 2016 to June 3, 2016

**(d) Total acquisition costs**

Up to ¥1,000 million (\$8,881 thousand)

**(e) Method of acquisition**

Market purchases on the Tokyo Stock Exchange

### (3) Other

As the result of the market purchases mentioned above, the Group has acquired 3,542,600 shares of treasury stock (¥1,000 million (\$8,881 thousand) of acquisition cost) during the period from May 2, 2016 to June 2, 2016.

(Issuance of bonds)

The Company issued unsecured corporate bonds on May 19, 2016 based on the terms and conditions of the issuance resolved at a meeting of the Board of Directors held on April 26, 2016. Details are as follows.

**(a) Description**

Monex Group, Inc., Yen-denominated bond due on May 19, 2017

**(b) Issue price**

¥100 (\$0.89) per face value of ¥100 (\$0.89)

**(c) Total issue amount**

¥3,000 million (\$26,643 thousand)

- (d) Interest rate**  
0.6%
- (e) Method of redemption**  
Redemption at maturity or retirement by purchase
- (f) Maturity**  
May 19, 2017
- (g) Issue data**  
May 19, 2016
- (h) Usage of funds**  
Capital investment, working capital and investment fund

### **39** Approval of Consolidated Financial Statements

The original consolidated financial statements filed with the appropriate Local Finance Bureaus of the Ministry of Finance as required by the Financial Instruments and Exchange Act of Japan were approved by Oki Matsumoto (the Company's Representative Executive Officer and President) and Masaki Ueda (the Company's Executive Officer and Co-CFO) on June 25, 2016.



## Independent Auditor's Report

To the Board of Directors of Monex Group, Inc.:

We have audited the accompanying consolidated financial statements of Monex Group, Inc. and its consolidated subsidiaries, which comprise the consolidated statement of income, the consolidated statement of comprehensive income, the consolidated statement of financial position, the consolidated statement of changes in equity, the consolidated statement of cash flows, and a summary of significant accounting policies and other explanatory information for the consolidated fiscal year from April 1, 2015 to March 31, 2016.

### **Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as stipulated in Article 93 of the Ordinance on Terminology, Forms and Preparation Methods of Consolidated Financial Statements, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Monex Group, Inc. and its consolidated subsidiaries as at March 31, 2016, and their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards.

### **Emphasis of Matter**

A matter relating to the payments of stock acquisition rights is described in the disclosure of the events after the reporting period.

Our opinion is not qualified in respect of this matter.

### **Convenience Translation**

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2016 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 2 to the consolidated financial statements.

**KPMG AZSA LLC**

July 13, 2016  
Tokyo, Japan

KPMG AZSA LLC is a limited liability audit corporation incorporated under the Japanese Certified Public Accountant Law and a member firm of the KPMG network of independent member firms affiliated with KPMG (International Cooperative "KPMG International"), a Swiss entity.

# **Monex Group, Inc.**

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